

The Commercial and FINANCIAL CHRONICLE

Reg. U. S. Pat. Office

Volume 159 Number 4248

New York, N. Y., Thursday, January 20, 1944

Price One Dollar This Issue

The First Year After World War I Financing Small Business After The Termination Of The War

A Retrospect Of The Year 1919 As A Guide To Post-War Planning
By Investors, Industry, Banking, Finance, Government and Labor

After World War I was formally ended with the signing of the Armistice on Nov. 11, 1918, our economy was confronted with the necessity of absorbing the 2,000,000 men in the armed forces in France and the 2,000,000 additional ones in training camps in this country. We had to contend with lay-offs brought about by the cessation of the manufacture of munitions and other special work incidental to the prosecution of the war. Then, too, while the war was in progress our domestic economy was subjected to widespread dislocations as a result of the controls and restraints imposed on business and industry by the Administration. The nation is now undergoing even more radical changes in its fundamental structure than was the case in World War I. For this and other reasons, we believe it very timely and pertinent to present now a review of the situation which prevailed on the "home front" during the year 1919, the first year after the previous conflict. The record for that period as it appeared in the "Chronicle's" Financial Review is reprinted herewith:

The year 1919 was in many respects, and perhaps it would be entirely accurate to say in all respects, a distinct surprise. Certain

it is that the year as a whole belied all its early indications—the trade and economic indications which were so conspicuously in evidence when the year opened. The negotiations between the Allied and Associated Powers for the purpose of imposing terms of peace upon the Central Powers, and more particularly Germany, were very protracted, being prolonged far

beyond expectations, the course of the negotiations not always running smooth or placid. It was not until May 7 that the Treaty, as framed by the peace conferees and embodying the terms upon which the Allied and Associated Powers were willing to conclude peace with Germany, was handed to the German plenipotentiaries at Versailles, not until June 28 that the Treaty of Peace was actually signed at Versailles, and not until January 10 of the new year (1920) that the certificates of ratification were exchanged putting the treaty into effect which formally terminated the war.

Not only that, but from the very first there was strong opposition to the Treaty in the United States. The opposition arose, not because of objections to the terms of peace imposed, but because the Treaty included a Covenant for the organization of a League of Nations, with practically perpetual and unlimited powers over its members within the scope laid down.

(Continued on page 279)



Joseph P. Tumulty
Pres. Wilson's Sec'y

General index on page 312.

Delaware Power & Light

Common

When delivered

Hirsch, Lilienthal & Co.

Members New York Stock Exchange
and other Exchanges

London - Geneva Rep.

NEW YORK 4, N.Y. CHICAGO 3, ILL.
25 Broad St. 135 So. LaSalle St.
HANOVER 2-0600 State 8770
Teletype NY 1-210 Teletype CG 1219

BOND BROKERS

BULL, HOLDEN & CO

MEMBERS NEW YORK STOCK EXCHANGE

14 WALL ST., NEW YORK 5, N. Y.

TELEPHONE—RECTOR 2-6300

Invest in VICTORY Buy War Bonds

R. H. Johnson & Co.

Established 1927

INVESTMENT SECURITIES

64 Wall Street, New York 5
BOSTON PHILADELPHIA
Troy Albany Buffalo Syracuse
Pittsburgh Williamsport Dallas

Actual Trading Markets, always

by expert staff in

Over-The-Counter Securities

Kobbé, Gearhart & Co.

INCORPORATED

Members N. Y. Security Dealers Ass'n
45 Nassau Street New York 5
Tel. REctor 2-3600 Teletype N. Y. 1-576
Philadelphia Telephone: Enterprise 6018



Wilson Leaving For Peace Conference

With a broad smile and beaming with confidence, President Wilson is pictured as he left for Brest, France, to attend the Peace Conference in Versailles in April, 1919. It was his second trip to Europe following the Armistice of Nov. 11, 1918. . . . During his first attendance at the Peace Conference Wilson had thrown himself doggedly into the work of persuading the Conference to write a League of Nations Covenant into the Peace Treaty itself. . . . At home others were lining up to prevent our entry into the League.

NEW YORK STOCKS, INC.

STEEL SERIES

Prospectus on Request

HUGH W. LONG and COMPANY
INCORPORATED

15 EXCHANGE PLACE 634 SO. SPRING ST.
JERSEY CITY LOS ANGELES

Bond Brokerage Service

for Banks, Brokers and Dealers

HARDY & Co.

Members New York Stock Exchange

Members New York Curb Exchange

30 Broad St. New York 4
Tel. Dlgby 4-7800 Tele. NY 1-733

AMERICAN MADE
MARKETS IN
CANADIAN
SECURITIES

HART SMITH & CO.

Members

New York Security Dealers Ass'n.
52 WILLIAM ST., N. Y. 5 HANOVER 2-0930
Bell Teletype NY 1-395
New York Montreal Toronto

REYNOLDS & CO.

Members New York Stock Exchange

120 Broadway, New York 5, N. Y.
Telephone: REctor 2-7400
Bell Teletype NY 1-635

THE CHASE NATIONAL BANK OF THE CITY OF NEW YORK

Broaden your customer
service with Chase
correspondent
facilities

Member Federal Deposit Insurance
Corporation

New England Public Service Co. ALL ISSUES

Analysis upon Request

IRA HAUPT & CO.

Members of Principal Exchanges

111 Broadway, N. Y. 6
REctor 2-3100 Teletype NY 1-1920

By HON. ROBERT A. TAFT*
Senator Taft Urges Vesting Banks With Authority To Make Capital Loans With Maturity Of Not More Than 10 Years And Limited Guaranty By Governmental Agency To Private Investment Companies Meeting Certain Requirements, As The Instrumentality To Assist Small Manufacturing Companies In Obtaining Capital From Investors.

It is a pleasure to come to Boston from the pressure and confusion of Washington in wartime to discuss one of the most important of post-war problems. This is certainly an appropriate place to discuss the question because more work has been done on it here than anywhere else in the United States, and Mr. William Leavitt Stoddard, of the New England Industrial Development Corporation, is taking an active



Robert A. Taft

*An address delivered by Senator Taft at the Boston City Club, Boston, Mass., on Jan. 14, 1944.

(Continued on page 273)

Trading Markets in:

Emerson Radio
Long Bell Lumber
 Common
United Gas Improv.
Dumont Laboratories
KING & KING

Established 1920
 Members New York Security Dealers Ass'n
 40 Exchange Pl., N.Y. 5 HA 2-2772
 BELL TELETYPE NY 1-423

We Maintain Active Markets in U. S. FUNDS for

CANADIAN MINING STOCKS
CANADIAN PAPER CO. SECURITIES
GOODBODY & Co.

Members N. Y. Stock Exchange and Other Principal Exchanges
 115 BROADWAY NEW YORK 6, N. Y.
 Telephone BARclay 7-0100 Teletype NY 1-672

American Cyanamid Pfd.
Botany Pfd. & Common
Remington Arms
Warren Bros. Class "B" & "C"
Walworth Pfd.

McDONNELL & Co.

Members
 New York Stock Exchange
 New York Curb Exchange
 120 BROADWAY, NEW YORK
 Tel. REctor 2-7815

Birmingham Elec. 6%
Birmingham Elec. 7%
Apco Mossberg Co.

STEINER, ROUSE & Co.

Members New York Stock Exchange
 25 Broad St., New York 4, N. Y.
 HANover 2-0700 NY 1-1557
 New Orleans, La.-Birmingham, Ala.
 Direct wires to our branch offices

MEN ARE DYING...
ARE YOU BUYING?

Let's all
 back the attack
 with War Bonds

Mitchell & Company

Members Baltimore Stock Exchange
 120 Broadway, N. Y. 5
 WOrth 2-4230
 Bell Teletype N. Y. 1-1227

Merchants Refrigerating
Taggart Corporation
 Preferred

***United Cigar Whelan**
 Preferred

*Traded on N. Y. Curb Exchange

Vanderhoef & Robinson
 Members New York Curb Exchange
 31 Nassau Street New York 5
 Telephone COrtlandt 7-4070
 Bell System Teletype NY 1-1548

Amer. Gas & Pr.
 Common

W. L. Douglas Shoe
 Common & Preferred

Indiana Limestone
 6s, 1952

Struthers Wells
 Common & Preferred

H. G. BRUNS & CO.
 20 Pine Street, New York 5
 Telephone: WHitehall 3-1223
 Bell Teletype NY 1-1843

LET'S
BUST 'EM
WIDE OPEN!

Let's all
 back the attack!
BUY WAR BONDS!

Greene and Company

Members N. Y. Security Dealers Assn.
 37 Wall St., N. Y. 5 HANover 2-4850
 Bell Teletypes—NY 1-1126 & 1127

Trading Markets in
Railroad
Public Utility
Industrial
STOCKS & BONDS

G. A. Saxton & Co., Inc.
 70 PINE ST., N. Y. 5 WHitehall 4-4070
 Teletype NY 1-809

Gen. Ayres Sees Possibility Of Reconversion Of Industry Not Following Planned Order

Vice-President of Cleveland Trust Co. Sees Both Business Activity And The Security Markets Moving In Advancing Trends During Second Half of This Year If They Follow The Courses Marked by Averages in Election Years of The Past Century

In the opinion of Brig.-Gen. Leonard P. Ayres, "reconversion of industry for civilian production may turn out to be very different from the orderly procedure now being planned by Donald M. Nelson and sponsored by Bernard M. Baruch." Gen. Ayres observes that "apparently important parts of major industries will stop making munitions and return to their peace-time lines of production because the armed services no longer need the articles they have been making."

"This process," he says, "is already getting under way, and there is every likelihood that it will keep on spreading. It conforms to no prearranged plan," he adds, "because it results from unforeseen military developments." Gen. Ayres' views are contained in the Jan. 15 "Business Bulletin" of the



Gen. L. P. Ayres

Cleveland Trust Co. and his further comments on the subject follow:

"Probably the most striking case so far is that of the makers of railroad equipment. They have produced great numbers of tanks and much artillery, but now the tank and artillery programs have been greatly reduced, and the equipment firms are asked to go back to making locomotives. Baldwin Locomotive and American Locomotive will probably make nearly 4,000 engines this year of which more than half will be produced on military orders. These firms will face few or no problems of reconversion. Fortunately for them the Army now finds that it has pressing need for the articles the firms

(Continued on page 277)

Senate Action On Tax Bill Delayed By Renegotiation Provision

Amendment Affecting Losses on "Hobby" Enterprises

The Senate has disposed of virtually all of the revenue sections of the \$2,755,000,000 tax bill, disregarding President Roosevelt's request for a "realistic" program of at least \$10,500,000,000 in new taxes, and is now seeking to work out the controversial amendments to the renegotiation provisions of the bill. With respect to revision of the War Contracts Renegotiation Act, it is reported that a compromise is in the making between amendments voted by the Senate finance Committee and those favored by the Administration—possibly on the basis of a "cut-off date" or termination date for the governments renegotiation authority.

Senate action on most of the revenue phases of the tax bill was completed on Jan. 12, including the individual income and corporate tax schedules and the prin-

cipal excise increases. At its session on Jan. 15, the Senate by a vote of 37 to 26 adopted an amendment to the bill limiting the amount of deductions a taxpayer might claim through losses sustained in operation of "hobby" enterprise—such as a racing stable. Sponsored by Sen. Danaher (Rep., Conn.) the amendment would prevent an individual op-

(Continued on page 312)

50 Years of Service

Henry Greaves, Treasurer of the Equitable Life Assurance Society of the United States, has



Henry Greaves

completed 50 years of service with the Society. Mr. Greaves was honored at a luncheon given by the officers and directors of The Equitable.

Kidder, Peabody To Admit Three Partners

Kidder, Peabody & Co., 17 Wall Street, New York City, members of the New York Stock Exchange and other exchanges, will admit Harry C. Clifford, Walter V. Moffitt and Alfred Rausch to partnership in their firm as of Jan. 27. Mr. Rausch is in charge of the municipal department of the firm's Philadelphia office at 123 South Broad Street.

Collin, Norton Will Admit Graft, Goodsite

TOLEDO, OHIO—Don M. Craft and Huge H. Goodsite will be admitted as of Feb. 1 to partnership in Collin, Norton & Co., 508 Madison Ave., members of the New York Stock Exchange and other exchanges. Mr. Craft is in charge of the bond department of Collin, Norton & Co.

In This Issue

Special material and items of interest with reference to dealer activities in the States of Connecticut, Michigan and Missouri appear in this issue.

For Connecticut and Michigan see page 308; Missouri on page 276.

FASHION PARK, Inc.
 Deb. 5s, 1963
FASHION PARK, Inc.
 Common
FASHION PARK, Inc.
 Preferred
 Bought—Sold—Quoted

Simons, Linburn & Co.
 Members New York Stock Exchange
 25 Broad St., New York 4, N. Y.
 HANover 2-0600 Tele. NY 1-210

San - Nap - Pak
Mfg.

Troster, Currie & Summers

Members N. Y. Security Dealers Ass'n
 74 Trinity Place, N. Y. 6 HA 2-2400
 Teletype NY 1-376-377
 Private Wires to Buffalo - Cleveland
 Detroit - Pittsburgh - St. Louis

New York Water Service
 Preferred
Scranton Spring Brook
Water Service
 Preferred

BERWALD & CO.

Successors to
 Robert C. Mayer & Co., Inc.
 30 Pine St., N. Y., Dlgby 4-7900
 Bell Teletype NY 1-1790
 Member New York Security Dealers Ass'n

TRADING MARKETS

Baltimore & Ohio 4s, 1944
Missouri Pacific 5 1/4s, Serials
Seaboard Air Line 5s, 1931

BUCKLEY BROTHERS

Members New York Stock Exchange
 63 Wall Street, New York 5, N. Y.
 WHitehall 3-7253

Direct Wires to Philadelphia & Los Angeles

WE MAKE BIDS
ON BONDS WITH

Coupons Missing
OR
Mutilated

C. E. de Willers & Co.

Members New York Security Dealers Assn.
 120 Broadway, N. Y. 5, N. Y.
 REctor 2-7634 Teletype NY 1-2361

• PITTSBURGH
• RAILWAYS
• COMPANY

Estimated net earnings
 for 1943—after taxes . . . \$4,500,000
 Present cash and equivalent . . . 13,000,000
 Bonds Selling under 50%
 Special Letter available on interesting
 late developments.

T. J. FEIBLEMAN & CO.
 Members New Orleans Stock Exchange
 41 Broad Street New York 4
 BOWling Green 9-4433 Tele. NY 1-493

The COMMERCIAL and FINANCIAL CHRONICLE

Reg. U. S. Patent Office
 William B. Dana Company
 Publishers
 25 Spruce Street, New York 8
 BEekman 3-3341
 Herbert D. Seibert,
 Editor and Publisher
 William Dana Seibert, President
 William D. Riggs, Business Manager
 Thursday, January 20, 1944

Published twice a week
 every Thursday
 (general news and advertising issue)
 and every Monday

(complete statistical issue—market quotation records, corporation, banking, clearings, state and city news, etc.)

Other Offices: 135 S. La Salle St., Chicago 3, Ill. (Telephone: State 0613). In charge of Fred H. Gray, Western Representative; 1 Drapers' Gardens, London, E. C., England, c/o Edwards & Smith.

Copyright 1943 by William B. Dana Company
 Reentered as second-class matter February 25, 1942, at the post office at New York, N. Y., under the Act of March 3, 1879.

Subscriptions in United States and Possessions, \$26.00 per year; in Dominion of Canada, \$27.50 per year; South and Central America, Spain, Mexico and Cuba, \$29.50 per year; Great Britain, Continental Europe (except Spain), Asia, Australia and Africa, \$31.00 per year.

Other Publications
 Bank and Quotation Record—Mth. \$20 yr.
 Monthly Earnings Record—Mth. \$20 yr.
 State & Municipal Compendium—Semi-Annual \$35 yr.

NOTE—On account of the fluctuations in the rate of exchange, remittances for foreign subscriptions and advertisements must be made in New York funds.

**Phila. Read. C. & I.
 Pettibone Mulliken
 P. R. Mallory
 Stromberg-Carlson
 Oxford Paper
 Long-Bell Lumber**

STRAUSS BROS.

Members New York Security Dealers Ass'n
 32 Broadway Board of Trade Bldg.
 NEW YORK 4 CHICAGO 4
 Digby 4-8640 Harrison 2075
 Teletype NY 1-832, 834 Teletype CG 129

PRUDENCE - BONDS CORPORATION

**PRUDENCE COMPANY
 ALL ISSUES**

Bought—Sold—Quoted

Newburger, Loeb & Co.

Members New York Stock Exchange
 40 Wall St., N. Y. 5 WHitehall 4-6330
 Bell Teletype NY 1-2033

CITY OF PHILADELPHIA BONDS

Jan. 1, 1975/62 and Jan. 1, 1975/65

**DELAWARE RIVER JOINT COMMISSION
 REFUNDING BRIDGE 2.70% BONDS**

Due August 1, 1973

**COMMONWEALTH OF PENNSYLVANIA
 TURNPIKE REVENUE 3 3/4% BONDS**

Due August 1, 1968

Bought — Sold — Quoted

YARNALL & Co.

New York Phone
 REctor 2-0790

1528 WALNUT STREET
 PHILADELPHIA 2

Philadelphia Phone
 Pennypacker 0300

**Patterns Of The
 Post-War Future**

President of Johns-Manville Corporation Holds We Will Have No Great Collapse In Prices In Longer Range Post-war Period If Present Job of Controlling Prices Continues—While Future Prices and Wages May Be Higher He Believes It Possible For Money To Buy Relatively More Than Heretofore Which Spells The "Recipe For Prosperity, Not For Depression"

Sees American People Fed Up With Ration Points, Price Controls, And With Being Pushed Around By Bureaucrats And Arrogant Labor Leaders—Says We Want Not 4, 8 or 40 Freedoms But Freedom To Become Leader Or Follower As We Choose—To Work Just Enough To Get Along Or Hard Enough To Buy The Big House On The Hill

By LEWIS H. BROWN*

Let me begin by saying that I am very happy to be here today. The constructive enthusiasm of the Sales Executives Club is always an inspiration. But, I must admit that only by meeting with you can one appreciate the real power for accomplishment which you represent.

To me, this brings assurance that in spite of the great inroads made by this war, our sales organizations remain a staunch and potent force—fully competent to shoulder their share of the huge job that will lie before us when the war is over.

However, the ability of our sales organizations, and every other group in American business to succeed in the undertakings which will challenge us in the post-war years will, of course, depend largely on conditions outside the



Lewis H. Brown

conditions both economic and political. It is impossible to do the most rudimentary kind of planning for the future unless we know something of what the rules are going to be when the game starts.

Neither I nor anyone else can accurately predict the future. But all of us can and must make assumptions, based on the best information at hand. Let me, therefore, attempt to summarize some of the possible economic patterns which may develop in the post-war period.

In doing this I want to say that I lay no claim to being clairvoyant.

Dr. Gallup, once told a story about a poll he had taken. The

*An address delivered by Mr. Brown before the Sales Executives Club of New York earlier this month.

(Continued on page 278)

Cahill & Bloch To Be Formed in New York

The New York Stock Exchange firm of Cahill & Bloch, with offices at 39 Broadway, New York City, will be formed as of Jan. 27. Partners will be Robert L. Cahill, Elmer M. Bloch, exchange member, Alfred W. Weigt, exchange member, general partners, and Helen F. Cahill, limited partner. Mr. Weigt will acquire the Exchange membership of Mr. Cahill, who has been doing business as an individual floor broker, as has Mr. Bloch.

Robert Borden Now With Schwabacher Co.

(Special to The Financial Chronicle)
 SAN FRANCISCO, CALIF.—Robert W. Borden has become affiliated with Blyth & Co., Inc., Russ Building. Mr. Borden in the past was Manager of the Municipal Department of Schwabacher & Co.

Mathey Admits Harvey

Edward A. Harvey has become a partner in L. A. Mathey & Co., 120 Broadway, New York City, members of the New York Curb Exchange.

Pacific Coast Securities**WYETH & Co.**

'Since 1893'

NEW YORK LOS ANGELES

Members Los Angeles Stock Exchange

Beryllium Corp.
 Butterick Company
 Liberty Baking
 Preferred
 Purolator Products

HOLT, ROSE & TROSTER

Established 1914
 Members N. Y. Security Dealers Assn.
 74 Trinity Place, New York 6, N. Y.
 Telephone: BOWling Green 9-7400 Teletype: NY 1-375

BUY WAR BONDS

They can never become obsolete

B. S. LICHTENSTEIN

99 Wall Street, New York
 Telephone: WHitehall 4-6551

TITLE COMPANY CERTIFICATES

BOUGHT - SOLD - QUOTED

Complete Statistical Information

L. J. GOLDWATER & CO.

INC.
 Members New York Security Dealers Assn.
 39 Broadway
 New York 6, N. Y.
 HANover 2-8970 Teletype NY 1-1203

Du Mont Laboratories

York Corp.

Moxie Corp.

Botany Worsted

J. F. Reilly & Co.

Members
 New York Security Dealers Assn.
 111 Broadway, New York, N. Y.
 REctor 2-5288
 Bell System Teletype, N. Y. 1-2480

TRADING MARKETS

**Stromberg-Carlson
 Gisholt Machine Co.
 Bartgis Brothers
 Haloid Co.**

HERZOG & Co.

170 Broadway COrtlandt 7-6190
 Bell System Teletype NY 1-84

SUGAR SECURITIES**DUNNE & CO.**

Members New York Security Dealers Assn.
 25 Broad St., New York 4, N. Y.
 Tel. WHitehall 3-0272

**Public National
 Bank & Trust Co.
 National Radiator
 Company**

C. E. Unterberg & Co.

Members New York Security Dealers Assn.
 61 Broadway, New York 6, N. Y.
 Telephone BOWling Green 9-3565
 Teletype NY 1-1666

NASD Challenges Congress

At the Hot Springs, Va., meeting on Tuesday, of this week, the new Board of Governors of the NASD unanimously voted to make the infamous 5% mark-up limitation rule stick and moved that a letter be sent out to all members informing them of this fact—the letter to be signed by the retiring Chairman, Henry G. Riter, 3rd, and the newly elected Chairman, Ralph Chapman, of the New York Stock Exchange firm of Farwell, Chapman & Co., of Chicago.

Now you may be sure the letter will not break the bad news in this blunt fashion but will be couched in silky and slick language, for which give credit to "the powers that be," that will make it appear as though those disagreeing with the contemptible manner in which this rule was foisted upon the membership or with a 5% mark-up limitation, as such or in principle, are malefactors and lacking in ethics.

But the guiding geniuses of the Association will find that they are fooling nobody and that small dealers and large will band together to see to it that steps are taken to compel the rescission of this vicious, illegally adopted rule.

They are not fooling anybody either when they talk about the Board of Governors—with the newly elected members concurring—having taken unanimous action in the matter for it is pretty generally recognized that even many of the fourteen old and seven new Governors were prompted to fall in line simply because of FEAR of offending the powers that be. Some, too, were originally high pressured over the telephone into agreeing to the decree and now feel they have to stick to their guns.

The SEC, of course, should have taken steps long before this to abrogate the rule, since it was not adopted in the decent democratic manner called for under the Maloney Act.

As a matter of fact, it is a certainty that Congress just will not sit back and permit the SEC to disregard the provisions of the Maloney Act in this respect or counteract a profit limitation (a mark-up limitation rule is tantamount to a profit limitation one) that will force the small independent dealer to close his doors and join the sales force of a large investment firm. And as one New York Dealer said recently, intelligent finance will not either.

The CHRONICLE invites comments on the views expressed in this article, or on any related phases of the subject under discussion. The names of those submitting comments will be omitted where requested. Comments should be addressed to Editor, Commercial and Financial Chronicle, 25 Spruce Street, New York 8, New York.

Rock Island Reappraised

Ira Haupt & Co., 111 Broadway, New York City, members of the New York Stock Exchange and other principal exchanges, have issued an interesting reappraisal of the Rock Island situation. Copies of this memorandum may be obtained from the firm upon request.

Attractive Situation

Class A stock of Chicago and Eastern Illinois offers an attractive situation at current levels according to an interesting analysis prepared by Raymond & Co., 143 State St., Boston, Mass. Copies of this discussion may be obtained upon request from Raymond & Co.

We have an active trading interest in

Chicago, Milwaukee & Gary 5s, 1948
Mercantile Properties 4½s, 1963*

Glens Falls Insurance Company
Kansas Power & Light Co. 4½% Preferred
Punta Alegre Sugar Company Common
West Penn Power Company Common

*Prospectus obtainable from the undersigned

Spencer Trask & Co.

25 Broad Street, New York

Telephone HANover 2-4300

Teletype NY 1-5

Members New York Stock Exchange

There's Nothing "Subject" About—

—what we offer dealers. Definite, practical co-operation with dealers is "firm" with us.

Here's our idea of good business: We realize that cooperation between dealers should be profitable to both—and whatever is to *your* advantage, is also to ours. We'll make every effort to provide you with the securities you need, and give *every other assistance possible*.

When you're pressed for time in closing a trade, or when you can use solid statistical help, get in touch with us—to our mutual benefit.

R. W. Pressprich & Co.

68 WILLIAM STREET, NEW YORK

201 Devonshire Street
BOSTON

744 Broad Street
NEWARK

GOVERNMENT, MUNICIPAL, RAILROAD,
PUBLIC UTILITY AND INDUSTRIAL BONDS
INVESTMENT STOCKS

Members New York Stock Exchange

Railroads Returned To Private Control—Wage Increases Awarded To Workers—Crisis Ends

Within three hours after the announcement by President Roosevelt that the dispute between the carriers and their 1,100,000 non-operating employees had been settled and that increases agreed upon had been approved by Fred M. Vinson, Director of Economic Stabilization, Henry L. Stimson, Secretary of War, ordered Army control and operation of the nation's railroads terminated at midnight on Tuesday, Jan. 18. A threatened nation-wide railroad strike led to the seizure by the Government of the carriers on Dec. 27, last.

The other major obstacle to the return of the railroads to their owners was removed on Jan. 14 when the Brotherhood of Railroad Firemen and Enginemen, the Order of Railway Conductors and the Switchmen's Union of North America reached an agreement with the carriers. These three unions had held out against the terms of the agreement made on Dec. 29 by the other two operating unions, the Brotherhood of Locomotive Engineers and the Brotherhood of Railroad Trainmen. The financial terms of the agreement of the operating unions provide for a wage increase of 4 cents

an hour, 5 cents an hour in lieu of overtime after 40 hours, expenses while away from home and one week's annual vacation with pay, the equivalent of 2 cents an hour. However, the agreement signed on Jan. 14 carried two stipulations which were not in the agreement made by the Brotherhood of Locomotive Engineers and the Brotherhood of Railroad Trainmen, viz: (1) That the parties cannot further consider overtime, away-from-home expenses and vacation with pay for the duration of the war; and (2) that the parties are not restricted from taking action at any time to change basic rates of pay or to amend existing rules or to propose new rules not connected with over-

time, expense away from home and vacation with pay. Under the agreement reached between the Carriers Conference Committee and the 15 non-operating unions, increases of 1 to 5 cents an hour were added to the sliding scale increase of from 4 to 10 cents approved by the Shaw Special Emergency Board, making total increases of from 9 to 11 cents an hour. For non-operating employees earning less than 47 cents an hour, the settlement in lieu of overtime calls for 11 cents an hour additional; from 47 to 57 cents an hour, 10 cents additional; and from 57 cents an hour and up, 9 cents additional. The agreement also provides that the allowance which has been agreed upon in lieu of overtime shall become effective as of Dec. 27, 1943, as in the case of the operating unions.

CROWELL-COLLIER PUBLISHING CO.

Bought - Sold - Quoted

GOODBODY & Co.

Members N. Y. Stock Exchange and Other Principal Exchanges
115 BROADWAY NEW YORK 105 WEST ADAMS ST. CHICAGO
TELEPHONE BARCLAY 7-0100 TELETYPE NY 1-672

AMERICAN TURF ASSOCIATION

Stock Bought and Sold

THE BANKERS BOND CO.

INCORPORATED

18th FLOOR, KENTUCKY HOME LIFE BLDG.
LOUISVILLE 2, KENTUCKY

Long Distance 238-9

Bell Teletype LS 166

BOWSER, INC.

First Mortgage 5s, due 1944
First Mortgage 5s, due 1954
Debenture 5s, due 1963
Cumulative Preferred
Common

Memorandum on request

CRUTTENDEN & CO.

Telephone
Dearborn 0500
Teletype
Chicago 35

Members New York Stock Exchange
and Chicago Stock Exchange
209 South La Salle Street
Chicago 4, Illinois

Direct Private
Wires to—
East and
West Coasts

Announcing, with pleasure,

the association of

FRANK H. KEMP

with our TRADING DEPARTMENT

R. C. O'DONNELL & Co.

Members Detroit Stock Exchange

625 Penobscot Bldg.

DETROIT (26), MICH.

Work Plan Of 6-Hour Shift, 7-Hour Pay Proposed By Head Of Reynolds Metal Co.

Federal legislation which would make mandatory in industry a six-hour shift and pay at the rate of seven hours was advocated on Jan. 14 by R. S. Reynolds Sr., president of Reynolds Metals Co., as part of a plan to increase employment in the United States by one-third after the war.

In reporting this proposal, the

New York "Herald Tribune" of Jan. 15 also said:

The 6-hour shift and 7-hour pay basis would apply wherever six or more persons are employed. All mercantile, banking and government departments would work two shifts daily of six hours each.

Other features of Mr. Reynolds's plan are:

That the home owners' 20-year payment plan be enlarged to include the purchase of furniture, machines and fixtures; that workers be encouraged to purchase and own stock in the companies which employ them; creation of quick-freeze stations and warehouses in rural areas; extension of loans to farmers to insure orderly marketing of crops, and proper planning of public works by local, State and national governments.

In line with his employee stock-ownership proposal, Mr. Reynolds declared that marginal trading in stock under the call-loan plan, of Wall Street as well as short-term loans to bankers, "has tended to concentrate stock ownership in the hands of the non-creators and non-producers. My proposal should make possible the return of business ownership to workers and management."

American Cyanamid Co.

5% Preference

Bought—Sold—Quoted

Bristol & Willett

Established 1920
Members New York Security Dealers Assn.
115 Broadway
NEW YORK 6
Telephone BARclay 7-0700
Bell System Teletype NY 1-1493

BOSTON

Art Metal Construction

Bird & Son

Harris-Seybold & Potter

Mid-West Refineries

Ohio Finance Corporation

United Elastic Corporation

du Pont, Homsey Co.

Shawmut Bank Building
BOSTON 9, MASS.

Capitol 4330 Teletype BS 424

DALLAS

Bought — Sold — Quoted

Dr. Pepper

Republic Insurance

Southern Union Gas Common

So'western Pub. Serv. Com. & Pfd.

Dallas Ry. & Terminal 6% 1951

All Texas Utility Preferred Stocks

Check us on Southwestern Securities

RAUSCHER, PIERCE & CO.

DALLAS, TEXAS

Houston - San Antonio

PHILADELPHIA

We maintain markets in:

Lukens Steel Co.

Common

Southwestern

Public Service Co.

Common

Memo on request

BUCKLEY BROTHERS

Members Philadelphia Stock Exchange
Members New York Stock Exchange

1529 Walnut St., Philadelphia 2, Pa.

Bell Teletype — PH 265

Phila. RIT 4488 N. Y. WH 3-7253

Mississippi Power & Light Co.

\$6 Pfd. Stock

BOENNING & CO.

1606 Walnut St., Philadelphia 3
Pennypacker 8200 PH 30

Private Phone to N. Y. C.

Cortlandt 7-1202

**Chicago, Rock Island
& Pacific Railway**

New Securities
(When Issued)

**Georgia
& Alabama Railway**

1st Cons. 5s, 1945

Bought — Sold — Quoted

ERNST & CO.

MEMBERS
New York Stock Exchange and other
leading Security and Commodity Exchs.
120 Broadway, New York 5, N. Y.
231 So. LaSalle St., Chicago 4, Ill.

**Rock Island's
Old Colony's
Seaboard's
Frisco's**

Bought—Sold

J. F. Reilly & Co.

Members
New York Security Dealers Assn.
111 Broadway, New York, N. Y.
REctor 2-5288
Bell System Teletype. NY 1-2480

Interesting Situation

The current situation in Bowser, Inc., offers interesting possibilities according to a memorandum issued by Crutenden & Co., 209 South La Salle St., Chicago, Ill., members of the New York and Chicago Stock Exchanges. Copies of this memorandum may be had from the firm upon request.

Western Pacific Railroad Co.

Chicago and North Western Railway Co.
Denver & Rio Grande Western Railroad Co.
Chicago, Rock Island & Pacific Railway Co.
Minneapolis, St. Paul & Sault Ste. Marie
Railway Co.

When issued securities

Bought—Sold—Quoted

Arbitrage circular on Chicago, Rock Island
& Pacific Railway Co. sent upon request.

SUTRO BROS. & CO.

Members New York Stock Exchange
120 Broadway, New York Teletype NY 1-67

Analysis

Chicago, Rock Island & Pacific Ry. Reorganization

A concise tabular analysis of this and all other leading
Class I Railroad Reorganizations is embraced in the

BROOKS RAILROAD TABLE

Reorganization Supplement

A Current Service covering All Rail Reorganizations

Subscription \$25.00 per annum
Trial copies upon request

BROOKS RAILROAD TABLE Inc.

37 Wall St., N. Y. C. Tel. HANover 2-6849

Our Recommendation until Victory

Buy WAR BONDS

McLAUGHLIN, BAIRD & REUSS

Members New York Stock Exchange

ONE WALL STREET

NEW YORK 5

TEL. HANOVER 2-1355

TELETYPE NY 1-1310



PFLUGFELDER, BAMPTON & RUST

Members New York Stock Exchange
61 Broadway New York 6

Railroad Securities

The recently published annual report of the Interstate Commerce Commission had at least one feature that came as a surprise to many rail men and which has brought forth a considerable amount of criticism. In many of its recent reorganization plans the Commission has provided an escape clause in the new 1st Mortgage bonds, providing that with the assent of holders of a specified percentage of the bonds (generally 75%) a moratorium may be declared on fixed or contingent interest or on principal maturities. Such a proposal for perpetuating burdensome debt structures and protecting the position of stockholders in what may be an obviously topheavy capital structure is completely at variance with the attitude of the Commission in setting up new capital structures for roads now undergoing reorganization under its jurisdiction. In pending reorganizations the Commission has even recently, and in the face of war swollen earnings, refused to recognize the rights of old stockholders to participate in the new companies even to the extent of stock purchase warrants. Perhaps the Commission has become so discouraged over the endless litigation its plans have evoked that the prospect of a future free from reorganizations presents an attractive vista.

Whatever the reason for the proposal, its critics view it as one of the most serious blows yet struck at general railroad credit. It is also claimed in many quarters that whereas the Commission may have the power to impose whatever provisions it cares to on the new mortgages being issued in reorganization, the imposition of the escape clause on all railroad bonds already outstanding would be of dubious constitutionality. Also there has been some question raised as to the possible legality of railroad bonds as investment media in the event such legislation were passed.

The legislation would almost certainly be an open invitation to unsound capital structures. In fact, the Commission in its report defends the proposal on the grounds that the escape clause "tends somewhat to lessen the necessity for strict limitations in the debt and interest charges of companies undergoing reorganization which otherwise are necessary."

(Continued on page 270)

**Charges Administration With 'Misrepresentation'
In Seeking To Have Subsidies Approved**

In urging defeat of the Administration's food subsidy program, Senator Bushfield (Rep., S.D.), charged in the Senate on Jan. 14 that "an unprecedented campaign of misrepresentation and even falsehood has been waged by those high in authority for the purpose of instilling fear in the minds of the people" that catastrophe will result if the bill barring consumer subsidies is approved. Senator Bushfield declared that various "Government officials have by written and spoken word, endeavored to instill in the minds of the American people a fear that catastrophe will result if this bill is passed." He added that "if we follow the advice given us we will lose our shirts in the expenditure of public money for unneeded and unwanted subsidies."

Senator Bushfield further asserted that "there is only one solution to this confusion and threatened famine and that is to remove all regulations on food production. Let the age-old law of supply and demand take its course. Hoarding will cease. Black markets will disappear. We will get rid of an unwanted and an unnecessary army of Government employees, and our supply of food will be ample for all purposes."

**G. W. Doolittle With
Merrill Lynch Firm**

(Special to The Financial Chronicle)

DENVER, COLO.—Charles W. Doolittle has become associated with Merrill Lynch, Pierce, Fenner & Beane, First National Bank Building. Mr. Doolittle in the past was a principal of Sidlo, Simons, Roberts & Co.

**Lamson Bros. & Co.
Celebrates 70 Years**

Lamson Bros. & Co., 141 West Jackson Boulevard, Chicago, Ill., members of the principal security and commodity exchanges, are this year celebrating the 70th anniversary of the firm's founding in 1874.

We maintain active trading markets in:

SEABOARD 4s/50

SEABOARD 6s/45

SEABOARD 4s/59

SEABOARD-ALL FLORIDA 6s/35

l. h. rothchild & co.

specialists in rails

120 Broadway N. Y. C. 5
Cortlandt 7-0136 Tele. NY 1-1293

AMERICAN MADE
MARKETS IN
CANADIAN
SECURITIES

Paper Bonds & Stocks

ABITIBI
BROWN CO.
CONSOLIDATED
DONNACONA
DRYDEN
GREAT LAKES
HOWARD SMITH
LAKE ST. JOHN
MINNESOTA & ONTARIO
MACLAREN
ST. LAWRENCE

HART SMITH & CO.

52 WILLIAM St., N. Y. 5 HANover 2-0980
Bell Teletype NY 1-395
New York Montreal Toronto

Buy U. S. Treasury

4th War Loan

Bonds

Frederic H. Hatch & Co.

Incorporated
63 Wall Street New York 5, N. Y.
Bell Teletype NY 1-897

Chic. & Eastern Ill.

Class A Stock

Selling around \$14 to yield
14%—1943 earnings about
3 times dividend.

Analysis on request

Raymond & Co.

148 State St., Boston, Mass.
Tel. CAP. 0425 : : Teletype BS 259
N. Y. Telephone HANover 2-7914

**Daniel Baugh Joins
Gordon Macklin Co.**

(Special to The Financial Chronicle)

CLEVELAND, OHIO — Daniel Baugh III has become associated with Gordon Macklin & Co., Union Commerce Building, members of the Cleveland Stock Exchange. Mr. Baugh was formerly a floor broker on the Cleveland Stock Exchange and prior thereto was with Hopper, Soliday & Co., of Philadelphia.

**Portland
Terminal**

First 4s & 5s

1961

Adams & Peck

63 Wall Street, New York 5
BOWling Green 9-8120 Tele. NY 1-724
Boston Philadelphia Hartford

Now on the Press

Readily Understandable Analysis of 7 REORGANIZATION RAILS

—Including Striking Comparison
with 20 Leading Solvent Rails

The fourth of the Campbell Series of analytical studies of reorganization railroad securities is now on the press. More comprehensive than the previous three widely discussed analyses, this new Report covers the securities of the following seven reorganization rails:

Seaboard Air Line	Missouri Pacific System
Denver & Rio Grande Western	New York, New Haven & Hartford
St. Louis-San Francisco	Chicago, Milwau., St. Paul & Pac.
	Chicago, Rock Island & Pacific

Before evaluating the current worth of the issues outstanding today and the true worth of scheduled new issues; the Report gives you the following information:

1. Traffic-factors and statistical resume showing trends and standard of measurement for these rail securities as compared with 20 of the leading solvent roads.
2. 20 year record of earnings applicable to fixed and contingent charges together with fundings and all dividend requirements of new issues to be traded.
3. Arbitrage tables covering these seven roads so that the buyer may obtain the new reorganization securities at the lowest possible prices predicated upon the Campbell evaluations.

The Price of this new Report is \$7.50

Checks are to accompany all orders

Address THOMAS G. CAMPBELL, Railroad Consultant

C. E. STOLTZ CO.

25 Broad Street, New York 4, N. Y.

Telephone HANover 2-1762

Bricker Warns Of Five Major Dangers Threatening Nation

A change in the philosophy of government as well as a change of Administration in Washington is needed if the nation is to be saved from five major dangers now confronting it in its domestic policy, Governor John W. Bricker of Ohio contended on Jan. 13. Mr. Bricker, candidate for the Republican Presidential nomination, told a joint meeting of five Missouri and Kansas City G. O. P. organizations that he was confident of a Republican victory in this year's national elections.

In reporting this, an International News Service dispatch from Kansas City appearing in the New York "Journal American" further said:

"Nothing would so assure our fighting forces that America is still self-governed as a Republican victory," he asserted.

Mr. Bricker said New Deal bureaucracy threatened the nation with five dangers:

Danger in the size and power of the Federal Government and its encroachment upon the proper functions of the States.

Danger in the vast revenue drawn by the Federal Government from sources heretofore available to the States.

Danger in burdensome taxation "not for war but for expanded functions of government, depriving our people of the opportunity to make their own way."

Danger in "bureaucratic restrictions so extensive and burdensome that they have been smothering the initiative and enterprise of our people."

Danger in the "ruthless aim to

Railroad Securities

(Continued from page 269)

sary in view of the wide fluctuations in railroad earnings experienced in the past and which may be expected in the future." Examination of the earnings records of most of the reorganization roads in normal times (not to mention depression years which the Commission apparently thinks will recur) as applied to the new capitalizations is not calculated to convince many that less "strict limitations in the debt and interest charges" would be advisable.

Again one has only to compare prices for the new Erie 1st Mortgage bonds, or for that matter the 1st Mortgage bonds of companies still six to 18 months away from consummation of reorganization, with prices for such bonds as Baltimore & Ohio or the strong underlying liens of Lehigh Valley to become convinced that the device of temporary moratoria without correcting the underlying factor of an insuperable debt burden works to the detriment of senior bondholders. This is contrary to the general precept upholding lien seniority followed in judicial reorganization procedure and consistently stressed by the Supreme Court.

Another factor being brought out by critics of the proposal is that it might well remove one of the greatest incentives there has been to utilize boom earnings to reduce outstanding debt. The necessity for such programs has been stressed repeatedly by the Commission itself. Relieved of the fears of judicial reorganization, there might well develop in the

destroy our system of checks and balances, superimposing the executive department over the other departments of government."

Mallory, Hollister To Dissolve; Two New Firms Will Be Formed

Following the dissolution of Mallory, Hollister & Co. on Jan. 31, two new firms will be formed on Feb. 1: Mallory, Ade & Co. and Pyne, Kendall & Hollister.

Partners of Mallory, Ade & Co., which will have offices at 120 Broadway, New York City, will be Charles H. Mallory, George T. Ade, Paul W. Havener, William L. Strong, Jr., member of the New York Stock Exchange, general partners, and Stanley W. Burke, Henry E. Coe, Jr., and Robert E. Strawbridge, Jr., limited partners.

Buell Hollister, Ernest L. Jones, member of the Exchange, Albert B. Bianchi, and F. Malcolm Minor will be partners in Pyne, Kendall & Hollister, which will be located at 120 Broadway, New York City.

Nov. Rail Operations

Vilas & Hickey, 9 Wall Street, New York City, members of the New York Stock Exchange, have just issued an interesting summary of I. C. C. comment on November rail operations. Copies of this circular may be had from the firm upon request.

future an inclination on the part of railroad management to adopt more liberal dividend policies, to the detriment of creditors. Stockholders could sit back secure in the knowledge that the improvident dividend policies did not presage their eventual elimination. When the time came when retrenchment was essential the moratorium would be their safeguard.

A FOOD CHAIN STORE

COMMON STOCK

Currently Selling Under \$6

Which Offers Interesting Present and Future Possibilities

Initial Dividend of 25c Paid Dec. 1943!

Is outlined in our Current Bulletin C 22
A Copy will be sent upon your request

HICKS & PRICE

MEMBERS
NEW YORK STOCK EXCHANGE
CHICAGO STOCK EXCHANGE
NEW YORK CURB EXCHANGE (ASSOCIATE)
CHICAGO BOARD OF TRADE
CHICAGO MERCANTILE EXCHANGE

231 SOUTH LA SALLE STREET • CHICAGO 4

Teletype CG 972

Telephones Randolph 5686 and State 1700

1 Wall Street, New York 5, N. Y.

Telephone BOWling Green 9-1432

Underwriters, Distributors

Dealers and Brokers

in

Industrial, Railroad, Public Utility
and Municipal Securities

EASTMAN, DILLON & CO.

MEMBERS NEW YORK STOCK EXCHANGE

15 Broad Street, New York 5, N. Y.

Tel. Bowling Green 9-3100

Bell System Tel. NY 1-752

Branches: Philadelphia Chicago Reading Easton Paterson Hartford

Direct Private Wires to Los Angeles and St. Louis

National Service Proposal Shelved By House Committee

The House Military Affairs Committee on Jan. 18 postponed indefinitely consideration of President Roosevelt's recommendation for national service legislation.

Following the group's closed meeting, Representative May (Dem., Ky.), Chairman of the Committee, said the action does not preclude future consideration of such legislation but that it "was decided to hold it in abeyance for the time being, pending future developments." Mr. May further explained, according to the Associated Press, that the Senate Military Committee already has arranged for hearings on the legislation and the House group could avail itself of information gathered by that Committee if it desires to consider the bill later.

Attractive Possibilities

A food chain store, common stock currently selling under \$6, offers interesting present and future possibilities, according to a bulletin issued by Hicks & Price, 231 South La Salle St., Chicago, Ill., members of the New York and Chicago Stock Exchanges and other exchanges. Copies of this bulletin may be had from the firm upon request—ask for Bulletin C 22.

FREE CHART

"Business Booms & Depressions"

During All Wars from 1775 to 1944

A Graphic Picture Of American Business And Financial Cycles

Security Adjustment Corp.

16 Court St., Brooklyn 2, N. Y.

American Hardware

Bristol Brass

A. M. Kidder & Co.

Members New York Stock Exchange and other leading exchanges

1 WALL ST. NEW YORK 5

Telephone Dlgby 4-2525

American Cyanamid, Pfd.
Eastern Sugar Associates, Com.
Lawrence Portland Cement
Minneapolis & St. Louis Ry.
Penn. Bankshares & Sec. Pfd.
Universal Match

Frederic H. Hatch & Co.

Incorporated
63 Wall Street New York 5, N. Y.
Bell Teletype NY 1-897

U. S. Offers Aid In Russian-Polish Dispute Over Territorial Boundaries

The United States has offered to aid in bringing about a resumption of diplomatic relations between the Russian Government and the Polish Government in exile in London, it was announced on Jan. 17 by Secretary of State Hull. It is understood that the American offer extends only to the question of diplomatic relations and does not presume interference in the settlement of Poland's territorial dispute with Russia, although mediation in the boundary affair would not be ruled out if the offer was accepted.

In answer to Soviet Russia's proposal of Jan. 11 to settle territorial questions on the basis of the old Curzon line, the Polish Government, in a statement issued in London on Jan. 14, neither accepted nor rejected the offer, proposing instead that the United States and Great Britain be called in to act as intermediaries in discussing "all outstanding questions" between Russia and Poland. This was followed on Jan. 17 by a Soviet statement saying that the Polish note amounted to a rejection of Russia's offer, although it was described as being non-committal. However, the Polish Government did say that it could not recognize "unilateral decisions."

"While the Polish Government cannot recognize unilateral decisions or accomplished facts which have taken place on the territory of the Polish Republic," the statement said, according to Associated Press London advices, "they have repeatedly expressed their sincere desire for a Polish-Soviet agreement on terms which would be just and acceptable to both sides."

"To this end," it continued, "the Polish Government is approaching the British and United States Governments with a view to securing through their intermediary discussion by the Polish and Soviet Governments, with the participation of the British and American Governments, of all outstanding questions, settlement of which would lead to friendly and permanent cooperation between Poland and the Soviet Union."

The text of the Russian statement of Jan. 17, as broadcast from Moscow by Tass, the Soviet official news agency, and reported in Associated Press London advices, follows:

"In reply to a declaration made by the Polish Government in London, Jan. 15, Tass is authorized to state:

"First, in the Polish declaration the question of the recognition of the Curzon Line as a Soviet-Polish frontier is entirely evaded and ignored, which can only be interpreted as a rejection of the Curzon Line.

"Secondly, as regards the Polish Government's proposal for the opening of official negotiations between it and the Soviet Government, the Soviet Government is of the opinion this proposal aims at misleading public opinion, for it is easy to understand that the Soviet Government cannot enter into official negotiations with a government with which diplomatic relations have been interrupted.

"The Soviet Government reminds that diplomatic relations with the Polish Government were interrupted through the fault of that government, because of its active participation in the hostile anti-Soviet slanderous campaign in connection with the Katyn murders launched by the German occupationists.

"In the opinion of the Soviet circles, the above-mentioned circumstances once again demonstrate that the present Polish Government does not desire to establish good-neighborly relations with the Soviet Union."

The Soviet border proposal was described in these columns Jan. 13, page 195.

Pending Tax Bill Assailed As "Tragic Failure" By Randolph Paul

Randolph Paul, General Counsel of the Treasury Department, voiced objection on Jan. 7 to the pending tax bill declaring it "a tragic failure," and saying that "what started out to be a revenue bill is now in large part a measure to appropriate public funds for 'relief' of war profiteers and others."

In an address before the Indiana State Bar Association, at Indianapolis, Mr. Paul gave these reasons for his charges:

1. It does not raise enough revenue. (The Treasury asked for \$10,500,000,000.)

2. It fails to reduce inflationary pressure.

3. "It denies to more than 50,000,000 taxpayers the simplification of tax law to which they are entitled."

4. "The bill, particularly the Senate Finance Committee version . . . makes a dead letter" of the contract renegotiation act designed to prevent exorbitant war profits.

From Associated Press Indianapolis advices we also quote:

Reviewing renegotiation changes in both the House-approved measure and the bill recommended by the Senate committee, Mr. Paul declared "it is no exaggeration to say that these amendments emasculate the (renegotiation) statute. Their adoption would make it worse than nothing; it would leave a facade of war profit control with no reality behind it."

He cited particularly amendments that would permit contractors to reopen "closed" renegotiation cases, exempt many subcontractors from renegotiation, and make the Act inapplicable to "standard commercial articles."

Of the measure's revenue yield, Mr. Paul argued that the House bill would raise about \$2,100,-

000,000 a year but that the bar to the automatic rise in social security levies would reduce prospective receipts by \$1,400,000,000.

"That means," he added, "that the Senate bill will raise only \$873,000,000 . . . without allowance, however, for revenue losses and increases in expenditures resulting from the Finance Committee renegotiation amendments."

This arithmetic is at variance with that of the Senate Finance Committee. Mr. Paul's text did not elaborate on his figures.

"If these (renegotiation) amendments stand," the Treasury official said, "it will be years before we know precise financial effects; but it is possible that they will put the bill in the red. In short, what started out to be a revenue bill is now in large part a measure to appropriate public funds for 'relief' of war profiteers and others."

"Booms & Depressions"

Security Adjustment Corporation, 16 Court St., Brooklyn, N. Y., have an interesting chart of business booms and depressions during all wars from 1775 to 1944 presenting a graphic picture of American business and financial cycles. Copies of this chart may be had from the firm upon request.

WE BUY AND SELL FIRST MORTGAGE CERTIFICATES

ISSUED BY

Title Guarantee & Trust Co.
Lawyers Mortgage Co.
Lawyers Title & Guaranty Co.
N. Y. Title & Mortgage Co.
and other Title Companies

Offerings sent on request

LANICE & CO.

32 BROADWAY

New York 4, N. Y.

Telephone: DIgby 4-6886

Ralph Chapman Named Chairman of NASD

At the fourth annual meeting of the board of governors of the National Association of Securities Dealers, Inc., held in Hot Springs, Va., Ralph Chapman of Farwell, Chapman & Co., Chicago, was



Ralph Chapman

elected chairman of the Association. He succeeds Henry G. Riter 3rd of Riter & Co., New York City.

Other officers elected were: James Coggeshall, Jr., First Boston Corp., New York, and Hermann F. Clarke, Estabrook & Co., Boston, vice-chairman; Albert Theis, Jr., Albert Theis & Sons, Inc., St. Louis, treasurer; and Wallace H. Fulton, executive director.

Elected members of the executive committee in addition to the officers were Mr. Riter, James Parker Nolan, Folger Nolan & Co., Inc., Washington, D. C., retiring treasurer; and Ralph E. Phillips of Dean Witter & Co., Los Angeles.

Emery Joins Staff Of First Cleveland Corp.

(Special to The Financial Chronicle)

CLEVELAND, OHIO—Fred H. Emery has rejoined the staff of the First Cleveland Corporation, National City Bank Building, with which he was formerly associated for many years. Mr. Emery has recently been with the Smaller War Plants Corporation in Cleveland.

Turner With Reynolds

Reynolds & Co., 120 Broadway, New York City, members New York Stock Exchange, announce that Warren Hires Turner is now associated with them.

SPECIALISTS

in

Real Estate Securities

Since 1929

Seligman, Lubetkin & Co.

Incorporated

Members New York Security Dealers Association

41 Broad Street, New York 4

HAnover 2-2100

Real Estate Securities

The Best Bond of All

Since the inauguration of this column two years ago, the writers have from time to time recommended real estate bonds, which very fortunately have almost all gone up considerably in value.

One day we would suggest the purchase of hotel bonds, the next day we went to office buildings, then we came to apartment houses and every once in a while we picked out a loft building that seemed desirable. These bonds

for many years have all been under-priced and it was a natural thing that when any normal amount of business came along, that these securities should benefit. The War caused an unusual amount of business and, of course, the securities not only received the normal amount of benefit we expected, but became even more desirable than we hoped for.

There are a great many issues that we have not yet discussed in this column, which we believe are still selling below their intrinsic worth and the buyer of them will probably be able to make a profit. From time to time we hope to

call these different issues to your attention and trust that our opinion of them will be justified by coming events.

This week, however, we would like to tell you about a bond, which we know is good. As a matter of fact, it must be good or any real estate bond you ever buy will never be any good.

We are speaking of U. S. War Bonds, and for at least once in this column we are going to suggest not buying any real estate bonds—at least not until after you have bought all of the U. S. War Bonds you can afford.



TRADING SPECIALISTS IN

REAL ESTATE SECURITIES

SHASKAN & CO.

—MEMBERS—

New York Stock Exchange

New York Curb Exchange

40 Exchange Place, New York 5, N. Y.

Tel: DIgby 4-4950

Bell Teletype NY 1-953

Fifty Years Of Investment Service

Bond & Goodwin, Incorporated is this year marking the fiftieth anniversary of its activity in the investment banking business.

Starting as a Boston concern in 1894, Bond & Goodwin has gradually expanded its activities until it now maintains offices in Boston, New York, and Portland, Maine, and is represented in other cities. During this period continuity of management has been reflected in the long service of its officers. Both the President and the Treasurer have each been with the firm for over thirty-four years, and six of the eleven senior officers have been with the organization an average of twenty-six years. All senior officers have been with the firm for at least ten years.

Bond & Goodwin has been identified with many public financings, outstanding among which was that of Henry Ford. This occurred shortly after the First World War when Mr. Ford acquired the minority interest in the Ford Motor Company, which required a revolving credit of \$75,000,000. This was the only public financing that Mr. Ford has ever done.

The firm maintains statistical and trading departments and specializes in governments, municipalities, railroads, public utilities,

To Admit McCarthy; Firm Name Vose Co.

Daniel F. McCarthy, member of the New York Stock Exchange, will be admitted to partnership in the Exchange firm of Stewart, Vose & Co., 1 Wall Street, New York City. On the same date. Myron L. Schafer will retire from partnership and the firm's name will be changed to Vose & Co. Mr. McCarthy has been active as an individual floor broker for many years.

Interesting Situation

Steady and substantial growth in earnings of the "utility Group have increased the speculative attraction of both the Prior Lien and Plain Preferred stocks of New England Public Service Company according to a detailed circular on the situation prepared by Ira Haupt & Co., 111 Broadway, New York City, members of the New York Stock Exchange and other leading national exchanges. Copies of this interesting circular may be had from Ira Haupt & Co. upon request.

industrials, and bank and insurance stocks. An income tax information service for the accommodation of investors is also maintained.

★ SEND YOUR INQUIRIES ON ★

Wisconsin Securities

TO

THE WISCONSIN COMPANY*Underwriters, Dealers, and Distributors of
Investment Securities*110 EAST WISCONSIN AVENUE
MILWAUKEE 1

Telephone Daly 0525 Teletype Mi 291

★

Branch Offices: MADISON OSHKOSH WAUSAU

KALMAN & COMPANY, INC.*Investment Securities*Endicott Building
SAINT PAULMcKnight Building
MINNEAPOLIS**N. Y. Security Dealers Re-Elect All Officers**

At the annual meeting of the New York Security Dealers Association, Frank Dunne, of Dunne & Co., was elected President of the

added to the Board of Governors. The various committees were appointed, including the Committee on Public Relations, which



Frank Dunne



C. E. Unterberg



John J. O'Kane, Jr.

Association. Mr. Dunne has served continuously in that post since 1937.

Other officers elected were Vice-Presidents: C. E. Unterberg, of C. E. Unterberg & Co., and John J. O'Kane, Jr., of John J. O'Kane, Jr. & Co. Treasurer, Fred J. Rabe, of F. J. Rabe & Co., and Secretary, Philip L. Carret, of Carret Gammons & Co.

Herbert Allen, of Allen & Co., and Otto Steindecker, of New York and Hanseatic Corp., were

was increased to five members and includes in addition to Mr. Dunne and Mr. Carret, James Currie, Jr., of Troster, Currie & Summers; Tracy Engle, of Buckley Brothers, and Meyer Willett, of Bristol & Willett.

Post-War Opportunities

The Long Island Lighting Company, 250 Old Country Road, Mineola, N. Y., has prepared interesting information on Long Island's post-war opportunities, copies of which will be sent upon request.

UTILITY PREFERRED**PAINE, WEBBER, JACKSON & CURTIS**

ESTABLISHED 1879

Public Utility Securities**Some Year-End Utility Reports May Prove Disappointing**

Share earnings reports for utility stocks in 1943 are highly mixed. This is due in large degree to various methods of accruing taxes during 1942-43. Companies which were ultra-conservative in estimating Federal taxes in 1942 have unintentionally thrown their interim 1943 results out of balance. The Federal tax bill was not finally passed until October, 1942, and some utilities anticipated a 45% or 50% normal tax rate. Hence accruals for the first nine months were on that basis, and when 40% was retained these companies were forced to throw into the last quarter's earnings a credit for the entire extra amount accumulated in the previous nine months. Thus, the results for the twelve months ending Sept. 30, 1943, include an abnormally "good" quarter—the final one for 1942—but results for the calendar year 1943 will not include this quarter, which will then be shifted into the previous period, the calendar year 1942. Hence comparisons which looked very favorable for the September 1943-42 period may make a very different showing on the calendar year basis.

In the third quarter of 1943 all class A and B utilities reported income taxes of \$45,372,000, a decrease of 8% as compared with the previous year. Obviously, many companies were accruing on a 45% basis (or higher) in 1942 and a 40% in 1943. The available FPC figures for the 12 months ending September do not separate the tax item into its components; while a net gain of 6.7% was shown, this was due to the fact that the big jump in excess profits taxes more than outweighed the reduced accrual of income taxes.

One company which seems likely to suffer in the calendar year report is Consolidated Edison. In the 12 months ended September 30th the company reported earnings of \$1.84 a share versus \$1.54 in the previous 12 months. It appears likely that the calendar year earnings may be in the neighborhood of \$1.70 or \$1.75, compared with \$1.79 last year. There also may be some doubt whether Edison in 1944 will be able to avoid excess profits taxes (as it has thus far) since the "carryovers" by which it previously benefited may no longer be fully available.

Utility stockholders and analysts should closely watch the progress of pending tax legislation. The present House bill proposes to reduce that portion of earnings exempted from excess profits taxes (but on which the normal tax is paid). This is done by reducing the present scale of percentages on invested capital

from 8-7-6-5 (on varying portions of capital) to 8-6-5-4%. The Senate version of the bill would retain 5% as the lowest percentage (8-3-5-5%). Since the lowest percentage applies against all capital in excess of \$200,000,000, it is obvious that a big company like Consolidated Edison with a net property account of well over a billion dollars, would suffer quite heavily if allowed only 4% exemption on perhaps 85% of its property account. Of course the company could change over to an average earnings basis, but it is estimated that this might work out almost as badly. While forecasts are premature, a rough estimate would seem to indicate earnings of only about \$1.40 a share if the House bill is enacted. (The company will benefit by relaxation of dimout restrictions, but on the other hand it seems to be losing the aluminum business in Maspeth).

Another case is Houston Lighting, which in the 12 months ended September 30th showed a remarkable gain of 33% in common share earnings over the previous period. In the 12 months ended October the gain was cut to 21% and in November to 14%. It appears likely that the company will wind up the year with only a moderate gain over 1942.

These two instances are not necessarily typical—each company must be studied individually to arrive at a revised estimate of earning power under present conditions. It will be particularly interesting to see what will happen to the earnings of the big holding companies, a few of which have been showing phenomenal gains on their stocks. American Power & Light in the September statement showed a gain of 168% in the earnings for the preferred stock, Columbia Gas 142% gain on the common, Engineers Public Service 49% on the common, Public Service of New Jersey 48%, etc. Due to the leverage factor, these percentages may shrink very sharply, though many holding companies may retain sizable gains due to the greater latitude now allowed them in reporting consolidated returns to the Treasury.

**Tomorrow's Markets
Walter Whyte****Says—**

Market now up against small offerings. Volume drying up on declines and lifting on rallies points to resumption of strength.

By WALTER WHYTE

The market is now up against offerings which may hold it at present levels. I don't think these offerings will be strong or heavy enough to prevent a resumption of the advance. The most they can do is delay it.

It is during this process of delay that most casualties will occur. There is little that tries one's patience like holding on and waiting for a stock to live up to its promises.

Three weeks ago this column recommended the buying of a list of stocks. Of this list four got into the buying range; the others did not. Curtiss Wright "A" was bought at about 16¾. Stock has fluctuated fractionally since purchase and at present is still at 16¾. From its tape action, stock indicates a move to about 18 before any serious hindrance is met. On the downside the 15 figure should mark its low point. Any break-through of that price would mean a cancellation of immediate up potentialities.

Lockheed is another airplane stock recommended here. It was bought at 16 and is still available at that price. Unlike Curtiss Wright, this one shows more mobility, indicating an advance to approximately 19. Should a reaction occur Lockheed should hold at 14. Inability to hold it would be a down indication.

American Steel Founders, a rail equipment issue, was bought at 25. As this is being written it's selling at 26¾. Steel Founders doesn't have much stock ahead until it hits the 28-29 range. From present indications the stock will not go through on the first move; it may cross 28 and set back to about 25-26. So I suggest profits across 28. If things remain as they are I expect to recommend repurchase of this stock. In the event of some unforeseen reaction (before rally to across 28) stock should not carry under 23½.

Western Union "A" is the last stock in our list. It was bought some time ago at 43½. Since its purchase, the stock, I'll admit, has not been a world beater. Currently selling at 42¾ it slogs along apparently oblivious to the

(continued on page 310)

C. S. ASHMUN COMPANY*INVESTMENT SECURITIES*1212 FIRST NATIONAL-SOO LINE BUILDING
MINNEAPOLIS 2, MINN.**4th WAR LOAN!****Buy Bonds****BEAR, STEARNS & CO.**

Members New York Stock Exchange

NEW YORK

CHICAGO

Financing Small Business After The War

(Continued from first page)

part in the preparation of legislation for the present Congress.

The tremendous interest throughout the country in protecting and developing small business is one of the encouraging features when we consider the kind of America we are to live in after the war. It proves that the American people really do want a system of free men and free enterprise, and no socialization of industry. There are plenty of discouraging features which are going to make it hard to attain our real desire. We will be burdened with a debt amounting to approximately three hundred billion dollars, with interest charges alone of six billion dollars a year. We will undoubtedly maintain a huge army and navy for many years to come. The necessary expenses of Government are, therefore, likely to be sixteen or seventeen billion dollars a year. New projects for public works, social security, foreign trade, veterans' benefits, and countless others, good and bad, would make our Federal budget more than fifty billion dollars a year if they were all approved. While we talk glibly of re-establishing free enterprise, we face proposals for government activity which can only lead to a totalitarian state. The National Resources Planning Board proposes corporations, owned at least half by the Government, to operate power companies, transportation companies, shipbuilding, aviation, aluminum and magnesium. Spending plans would impose on industry such a crushing burden of taxation that there would be no incentive to continue working or to take a chance in any new project. Every man beginning a new industry would start with two strikes against him. We could avoid this burden only by a further increase in the public debt, and that would create an inflation which would destroy the value of all savings and investments. Either course would gradually force a socializa-

tion of industry in the United States.

While we talk of free enterprise, and our soldiers battle against the forces of totalitarianism, the whole thinking of the world has turned from the liberalism embodied in our Constitution for a hundred and fifty years to a planning of the lives of other people. Our thinking has turned away from local self-government to the solution of every problem of Federal power and Federal money. If those processes are not restored, we shall find ourselves a totalitarian state, with every detail of our lives planned by a benevolent, but arbitrary and inefficient, bureau in Washington.

There is no doubt that there must be increased Federal activity. The very complications of modern life have forced legislation to preserve the very features of individual and business freedom which maintained themselves when life was more simple. But it becomes all the more important that when we draft legislation of this kind, it be framed so as to preserve individual freedom, and continue the reward the American system has given for initiative, ability, hard work, and genius, instead of suppressing all these qualities by a planned direction from Washington. Many New Deal measures are highly admirable in purpose. Nearly all of them have been used to impose rules and regulations limiting freedom, rather than carrying out the purposes of the legislation.

In small business we have a typical example of a condition necessary to a free enterprise system, which has been hampered and may be destroyed unless it is protected and assisted in some degree by Federal legislation. But here also we must approach the problem of Federal action with the most careful consideration. Whatever we do must foster and stimulate small business, old and new, and must not be diverted to create a new control from Washington either for political pur-

poses or for economic planning. We must not attempt to change the character of little business itself, or cast every man in the same mold.

Small business, to a large extent, is the basis of our whole free enterprise system. That system is not free unless men with ability and courage are able to enter into it on their own account. It is not free if every man in the United States is only an employee who cannot rise above that status. Large business units may have many advantages. In some industries, like the utilities and the manufacture of steel, they must be large and require large units of capital. But large business units, like units of Government, tend to settle down into fixed grooves. They adopt methods which cannot be easily changed. There is little incentive among their many employees to develop new ideas or new methods. Our whole system depends on rewards for individual work, individual initiative, genius and daring. It depends on giving to the men who have those qualities an incentive to provide a better standard of living for their families, a better education for their children, and a better provision for their families after their death. It depends on substantial rewards for such men as against those who take no interest in their work and who have no ability to improve the conditions of their fellow men.

If this country becomes a country of big business, we are not a great deal better off than if we socialize the entire nation and let the Government run business. As a matter of fact, the easiest road to socialism is through the formation of large business units which can be easily taken over by the Government. The Communists, the Socialist, even the New Dealer has shown at times a strange friendliness to the biggest units of big business. They do not stand in the way of the so-called reforms, as does a vast group of independent American individuals. Fortunately we still have such a group, who are their own masters and do their own thinking. We have six million farmers, every one an independent business man. We have hundreds of

(Continued on page 274)

ADVERTISEMENT

ADVERTISEMENT

Double-Barreled!

The other day we wrote a piece captioned, "ASTRONOMICAL FIGURES." We mentioned that the Treasury Department is collecting, annually, about one billion, two hundred million dollars in revenue from the sale of alcoholic beverages. Our figures were short a couple of hundred millions. The actual Federal revenue collected was \$1,423,646,457 for the fiscal year ended June 30, 1943. And while you are now geared-up to think in big figures, please let me add up the grand total of public revenues from the sale of alcoholic beverages since *Repeal* . . . ten billion, six hundred and seven million, six hundred and eighty-six thousand, one hundred and eight dollars!

Aside from its role as Number One Tax Collector for the Federal Government, the Alcoholic Beverage Industry also collects revenue for state and local governments. In 1942, it turned over to state and local treasuries \$504,939,267, the highest yearly total since *Repeal*. This was 15% above the 1941 total. By mid 1943, the total state and local revenues, alone, from alcoholic beverages since *Repeal*, amounted to about three and three-quarter billion dollars.

The Distilled Spirits branch of the Alcoholic Beverage Industry (distillers of whiskey, gin, brandy, rum and neutral spirits) is unique in this critical emergency period. It is unique because, while the sale of its products out of reserve stocks is providing enormous tax revenues now, *it is not manufacturing a single drop of its products now. Whiskey distilling ceased in October 1942.* All the distilling facilities of the industry are engaged in making precious war alcohol, principally used in the making of smokeless powder and synthetic rubber. *We cannot think of another American industry so situated that it can do this DOUBLE-BARRELED kind of job.*

I think it is important that even the most casual thinker should take cognizance of this fact because, whether he is a casual or a careful thinker, he must realize that this vast sum of money is urgently needed, and must come from some source, and he and 130,000,000 other Americans must supply it in some manner.

We think if you are one of the 73% of American voters who voted for *Repeal*, you will get some satisfaction out of the fact that, not only did you contribute to the restoration of the rights of the individual and respect for constitutional authority, but, perhaps unknowingly, you contributed to the re-birth of an industry which is playing so important a part in the economic life of a nation during its most critical period.

MARK MERIT
of SCHENLEY DISTILLERS CORP.

BOND and STOCK BROKERS

Specializing in

Railroad Securities and Reorganization Securities

Publishers of

"GUIDE TO RAILROAD REORGANIZATION SECURITIES"

Special Analytical Service for Out-of-Town
Dealers in Railroad Securities

PFLUGFELDER, BAMPTON & RUST

Members New York Stock Exchange

61 BROADWAY

Telephone—DIgby 4-4933

NEW YORK 6, N. Y.

Bell System Teletype—NY 1-310

Financing Small Business After The War

(Continued from page 273)

thousands of professional men, lawyers, doctors, engineers, most of whom are independent and develop their own ideas. We have over two million small businesses. They must be preserved if artisans are to have the freedom, after learning the trade, to step out for themselves and be their own masters, if clerks and other employees are to have the same right in the field of retail and wholesale trade.

This number of small businesses, however, has not kept up with the procession in recent years. Reaching a height of 2,213,000 in 1929, one to every fifty-five persons in the population, it fell seriously during the depression, regained some numbers un-

til 1941, but decreased again in 1942 as a result of the war. Small business is bound to suffer under war controls. It is bound to suffer under planned economy. No economic planner would plan a world of small business, because it can't be made to fit into any preconceived category. Rigid price control can be met by large business, but the small business man who relies on special services and location to obtain a somewhat wider margin is forced into a strait-jacket which eliminates any chance to make a living. The small business man is usually unable to convert to war work, or at least finds it much more difficult.

After the war, therefore, we

face the necessity of restoring the health of small business. In part this is a question of encouragement and the stimulation of morale by a new attitude towards business on the part of the Government. A business man ought to be assumed to be honest until he is proved to be a crook, instead of the opposite assumption now indulged in.

I don't know anything that will help as much as the removal of restrictions on business, not only those of price control, rationing and supply, but some of the regulations which were in force before the war, particularly those requiring questionnaires and reports. When I used to campaign in Ohio, and go into the stores along the main streets of small towns, the greatest complaint from storekeepers was that their whole time was taken up in filling out Government reports. The large business man employed more bookkeepers to do the work. The small business man had to spend his own time, which ought to have been devoted to improving his own business. Certainly the whole system of taxation of business can be substantially simplified. If one policy can help small business more than any other, it is the removal of regulation and Government interference.

In the second place, there should be a clearer definition of unfair competition and a more rigorous enforcement of the laws against that competition. Small business, particularly in the retail field, has always suffered from the practices of large manufacturers and dealers in selling below cost, and otherwise taking unfair advantage of a more integrated business, or one operating over a wide territory. The Federal Trade Commission ought to concern itself with correcting the

unfair treatment of small business.

There are further affirmative policies which can stimulate and encourage small business. There was a time when every man who saved money was a prospective investor in small business. If he had accumulated a substantial fortune of his own, he became the patron and backer of other men who seemed to possess ideas or ability. Undoubtedly many of the new ventures went wrong, but when one did succeed, the investor obtained such advantages as to balance his losses in others. Industries which began with one or two employees were expanded by the investments of a half-dozen friends who had confidence in the enterprise or the enterpriser, until they gave work to hundreds of men, or thousands, or hundreds of thousands. Today that system has disappeared, principally because of the high rates of tax on income. If a man loses, he loses his own money. If he gains, the Government takes from him a large part of his gains, and a large part of the additional income he might otherwise enjoy.

With the burden of taxation which the nation must meet after the war, there is little chance of a substantial reduction of the rates on income. It would be possible, however, to repeal the capital gains tax except as against professional speculators and dealers in securities. There is no capital gains tax in England. If men were encouraged to finance small industries, and knew that they could sell out their interest when the industry was established without paying most of the proceeds to the Government, there would be a great incentive for such action, which might be many times repeated. The capital gains tax has produced practically no money. The tax has tended to freeze capital and prevent its turnover in individual hands. If we want capital to go into small industry, or into large industry, the market ought to be just as liquid as possible, and the Government ought to do everything possible to encourage the transfer of property from one person to another, so that capital reaches the hands of those who can make it most useful for production and employment.

The second step to accomplish the same purpose is the relaxa-

tion of restrictions on the financing of small industry. The Securities and Exchange Commission has made the business of public financing so expensive and difficult as to be almost impossible in the case of those small manufacturing concerns which have attained their first growth but need additional capital for expansion. Furthermore, these restrictions have hampered the existence of the stock exchanges in the smaller cities. Such stock exchanges should be encouraged and developed. It is hopeless for the small business man to look to New York for capital. The great exchanges there can only be interested in big business. But with deliberate thought a market for the securities of small concerns can and must be developed in many smaller cities throughout the United States.

Finally, we have the question of Government assistance to provide loans and equity capital for small business. This is the subject of the bill introduced by Senator Mead, which is now being considered by the Senate Committee on Small Business. Here we reach a field where the very interest of small business itself requires that we move slowly and with careful thought; for once you invite the Government in, it is not unlikely to become a permanent guest. Yet I believe some steps may be safely taken.

Small business divides itself into two groups, one the small manufacturer, the other, and far more numerous, the retail and wholesale dealer. Their problems are substantially different. The encouragement of the manufacturer is more important to the community because he can develop new production which will create new employment. Retail and wholesale service will undoubtedly be provided by someone without Government assistance. On the other hand, from the standpoint of encouraging independence, freedom and opportunity, the maintenance of the independent dealer is just as important as that of the independent manufacturer. Retail business does not require as much capital, however, and I believe that the retail problem is more one to be dealt with by protection against unfair competition and removal

We specialize, as dealers, in

FLORIDA Municipal Bonds

MUNICIPAL DEPARTMENT

ALLEN & Co.

Established 1922

30 BROAD STREET

NEW YORK 4, N. Y.

Telephone: HAnover 2-2600

Bell Teletype: NY 1-573

This advertisement appears as matter of record only and is under no circumstances to be construed as an offering of these shares for sale, or as an offer to buy, or as a solicitation of an offer to buy any of such shares. The offering is made only by the prospectus.

227,000 Shares

Mississippi Valley Barge Line Co.

Common Stock
(\$1 Par Value)

Price \$3 Per Share

Copies of the Prospectus may be obtained from the undersigned

G. H. WALKER & CO.

1 Wall Street
New York, N. Y.

503 Locust Street
St. Louis, Mo.

32 Custom House Street
Providence, R. I.



Statement as of December 31, 1943

Resources		Liabilities	
Cash and Due from Banks	\$ 52,025,021.67	Capital Stock	\$ 4,550,000.00
U. S. Government Securities	116,992,354.11	Surplus	7,500,000.00
State, County and Municipal Securities	2,084,713.42	Undivided Profits	2,305,143.76
Other Securities	5,742,495.63	Reserves	1,070,179.68
Demand Loans	14,375,231.03	Accrued Taxes, Interest, etc.	469,048.43
Time Collateral Loans	8,884,508.92	Reserve for Dividend Payable January 2, 1944	113,750.00
Bills Discounted	12,628,678.99	Unearned Discount	89,531.85
Bank Buildings	2,978,147.94	Letters of Credit and Acceptances	4,076,130.64
Other Real Estate	114,377.47	DEPOSITS	200,504,210.70
Accrued Interest Receivable	513,942.67		
Customers' Liability Under Letters of Credit and Acceptances	4,076,130.64		
Other Resources	61,892.37		
	\$220,677,995.06		\$220,677,995.06

**CORN EXCHANGE
NATIONAL BANK
AND TRUST COMPANY**

Established
1858

PHILADELPHIA

Member Federal Deposit Insurance Corporation

of regulation than it is by deliberate Government financing.

When we consider the character of assistance to be sought, we find also a variation in the classes of help required. Businesses may require loans for current purposes, they may require capital loans for periods of from five to ten years, or they may require capital either in the form of preferred stock or in the form of common stock. I am inclined to believe that concerns which are adequately capitalized have no great need for current loans. The business of making current loans is the business of the banks. The banking business is also a small business in many communities, and it ought to be conducted by private enterprise just as much as the manufacturing and retail businesses ought to be conducted by private enterprise. Most complaints against the banks for refusing to loan are made by men or companies who are not entitled to loans and who really require equity capital.

When we come to loans for capital purposes, payable in five to ten years, there is a different situation. Banks have not regarded this as their proper function, bank examiners do not regard it as their proper function, and many banks refuse altogether to make such loans. Bank funds for the most part are deposits payable on demand, and bank assets must be liquid. There is no agency in the United States today which makes a business of handling capital loans of this kind. Nor are they saleable to the public in the case of small business.

It may be argued that there should be no capital loans. If business requires capital, it is much better that it be in the form of stock. Loans require the payment of interest in spite of losses. Ordinarily they must be amortized, and so the profits of the business must not only be reasonable, but must be of a sufficient size to pay off the loan. A small business, having such a loan, which encounters a depression, is likely to be wiped out. Nevertheless, many small businesses have been financed by loans of this character in the past. Many have borrowed, applied all their earnings to pay off the loan, and borrowed again. Many big businesses, like the railroads, have relied upon bonds to furnish a considerable portion of their capital. There seems no great objection to such a method of providing capital if it is confined to a proper percentage, perhaps a half, of the other capital in the business. My own view would be that in the retail and wholesale business

there should be no such loans, but that, if we can, we should provide them for small manufacturing concerns.

The first step in this process would be to enact a clear authority to banks in the Federal Reserve System and the Federal Deposit Insurance System to invest in capital loans of manufacturing companies with a maturity of not more than ten years. Such loans might or might not be secured by mortgages on the permanent assets of the company, but should not be a lien on the inventory and accounts receivable, to the end that current loans might still be obtained.

The legislation before Congress proposes that a Small Business Finance Corporation be set up within the Federal Reserve System to make loans to small business. In my opinion the powers given are much too broad. Such loans should not be made directly by the Government. A Government corporation, however, might guarantee or insure loans made by banks up to 90% of their face amount, making a proper charge for that service. This would have the advantage of removing the matter largely from political influence, and leaving the determination of the soundness of the loans largely to persons familiar with local conditions and the record of the applicant. As I have suggested, any loan should be limited to one-third of the net capital after the loan is made.

In my opinion the provision of equity capital is far more important than loans, but it is also the problem where we meet with real difficulty. I have cited the reasons why the sources of such capital have largely been dried up by our tax system. We have to consider now whether the Government can assist in providing a certain proportion of the equity capital required in small business.

It seems clear to me that the Government should not own stock, either common or preferred, in business concerns. The inevitable result is effective Government control, no matter how small the percentage of stock may be. On the other hand, I believe the Government can assist small business in obtaining capital from investors. I would suggest that we provide for the qualification of private investment companies as an instrumentality in such a plan. Any private investment company which met certain Government requirements would be eligible.

I would suggest a limited guaranty to such a company by the Small Business Finance Corporation of capital loans for manufacturing companies, and pre-

ferred stock and common stock of manufacturing companies and retail and wholesale concerns. Not to bore you with figures, but to suggest the kind of guaranty I have in mind, we might provide that the Corporation guarantee for private investment companies 75% of capital loans, 65% of preferred stock issues, and 50% of common stock issues, which they purchase, making a proper charge in each case for the service. The balance of the risk would rest on the private investment company.

Of course the extent of the financing should have some relation to the capital already invested in the business by the owner of the business. For instance, we might provide that in the case of manufacturing companies a preferred stock issue could not exceed the amount of the capital already in the business, and that the amount of a common stock issue should not exceed twice the common capital already in the business. In the case of retail concerns, a preferred stock issue might be limited to one-half the pre-existing capital, and common stock to a sum equal to the amount of that capital. Of course these figures are only suggestions, and it would require exhaustive study and perhaps some experiment before they could be correctly fixed. I believe they should be such that a large investment company with wide diversification and experience might afterwards be able to go on its own and abandon the Government guaranty. The ultimate goal, in any event, would be one of cooperative investment.

In the matter of investment we face a dilemma. The rich man no longer finds it profitable to take a risk. The small investor, for his own good, should not take a dangerous risk. Our effort must be to bring these small savers into the risk investment field. The machinery I suggest is designed to make this possible by diversification of investments and Government guaranty. Undoubtedly these private investment companies would lose money on some of their ventures, but it would not be a complete loss. Some of their small businesses should expand rapidly and prove to be so profitable as to balance the failures. The Government would have a

General Foods Sales Head Says Cost Of Living Will Come Down When War Conditions End

"Prices and cost of living are going to come down after the ending of wartime conditions," said William M. Robbins, President of General Foods Sales Company, Inc., at the New England Sales Management Conference earlier this month.

"It is true that if price ceilings were abolished today there would be price increases," he said. "But soon after there is a fairly free flow of raw materials and most wartime restrictions can be lifted, prices and cost of living will begin to trend downward."

"A basic aim in American competitive business is to get large volume, and this is done by a combination of increasing efficiency, improving quality, and lowering prices. The war has only temporarily upset this trend."

"Businessmen generally know that they limit their sales if they try to get a high price and a high profit margin on each item they sell. They can make more money in the long run if they price goods moderately enough to get a great increase in sales, thereby permitting economies of large scale production. Under this method, plus the factor of improving quality, the public gets more and better goods for less money. There is more employment, and thrifty

far wider diversification than any investment company, and if a sufficient charge is made for the guaranty, there is hope that there might be no net loss. Even if the activity did cost the Government something, it should be well worth while."

The proposal I have made sounds radical, but as a matter of fact it is not nearly as radical as the many proposals to put the Government directly into the business of making private loans. It is only more complicated. It is an effort to use our present processes of saving and capital investment. The entrance of the Government into the banking business is threatening to destroy the whole system today, and its extension after the war to the entire loan field would tend to destroy what is left of a free capital market.

I can assure you that the Senate Committee on Small Business is determined to work out a solution of this problem. We shall welcome your advice and assistance.

people have better chances to get good returns on their investments.

Forces Should Balance

"There will be neither a marked inflation nor deflation after the settling down from wartime conditions," said Mr. Robbins. "There will be powerful forces pulling both ways at once, therefore tending to offset each other. On one hand there eventually will be less employment than at the wartime peak, less than peak income to spend, and a freer raw materials market. On the other hand are such factors as accumulated demand, reserves of savings, and a larger national debt."

Mr. Robbins predicted a large volume of advertising in the post-war era and many jobs for salesmen. He believes no drastic changes in our economy or our distribution system are in the offing. He urged business leaders to prepare for a great shift from a seller's market to a buyer's market.

Business Must Look Ahead

Stressing the growing importance of all phases of human relationships of business, he pointed out the urgency of each business being prepared for absorbing men and women returning from the armed forces.

"It is important to keep in touch with your workers who now are in uniform in order to study what may be done to utilize any new training and skills they acquire while in war service."

"Many business concerns have blueprints for new post-war products. Wherever feasible, without interfering with war work, some of these products should get out into test markets in 1944. In that way the 'bugs' in new products can be cut out and the shift over to peacetime production will be speeded up, with less of an upset to employment conditions."

Underwriters and Distributors

REYNOLDS & CO.

Members

New York Stock Exchange
Philadelphia Stock Exchange
Chicago Board of Trade

New York Curb Exchange
Chicago Stock Exchange
Commodity Exchange, Inc.

120 Broadway

Empire State Building

The Sherry-Netherland

NEW YORK CITY

BRANCH OFFICES

Philadelphia, Pa.
Scranton, Pa.
East Orange, N. J.

Allentown, Pa.
Pottsville, Pa.
Morristown, N. J.
Syracuse, N. Y.

Lancaster, Pa.
York, Pa.
Bridgeton, N. J.

Established 1856

H. HENTZ & CO.

NEW YORK COTTON EXCHANGE BLDG.
HANOVER SQUARE, NEW YORK 4, N. Y.

Uptown Office
610 FIFTH AVENUE

Chicago

Detroit
Geneva, Switzerland

Pittsburgh

STOCKS • BONDS

COMMODITIES

MEMBERS OF:

New York Stock Exchange
New York Curb Exchange
N. Y. Coffee & Sugar Exchange, Inc.
Commodity Exchange Inc.
New York Cocoa Exchange, Inc.
New York Produce Exchange
Wool Associates of N. Y. Cotton Exch., Inc.
Chicago Mercantile Exchange
Canadian Commodity Exchange, Inc.

New York Cotton Exchange
New Orleans Cotton Exchange
Dallas Cotton Exchange
Chicago Board of Trade
Chicago Stock Exchange
Boston Stock Exchange
Detroit Stock Exchange
Winnipeg Grain Exchange
Liverpool Cotton Association, Ltd.

We have a continuing interest in
Central Coal & Coke Corp.
W. S. Dickey Clay Mfg. Co.
Employers Reinsur. Corp.
Gleaner Harvester Corp.
Ore.-Amer. Lumber Corp.

E. W. PRICE & CO.

1004 Baltimore Avenue
 KANSAS CITY 6, MO.
 Bell Teletype KC 375

An Interesting Situation
 In a Growth Industry

York Corporation

COMMON

BOUGHT — SOLD — QUOTED

Peltason, Tenenbaum, Inc.

803 Landreth Bldg.
 ST. LOUIS 2, MO.
 Teletype—SL 486 L. D. 240

Fast and accurate Markets in all

ST. LOUIS SECURITIES

Direct Private Wire to
 New York and Providence Offices

G. H. Walker & Co.

Members
 New York Stock Exchange and
 Other Principal Exchanges
 503 Locust Street
 ST. LOUIS 1, MISSOURI
 Teletype SL 84 Tel. Central 0838

A. G. EDWARDS & SONS

ESTABLISHED 1887

409 NORTH EIGHTH STREET
 ST. LOUIS 1, MO.
 Telephone CEtral 4744

61 BROADWAY, NEW YORK, N. Y.
 Telephone: WHitehall 3-9394
 MYERS BLDG., SPRINGFIELD, ILL.
 Telephone: 7826

Members

New York Stock Exchange
 Chicago Stock Exchange
 New York Curb Exchange
 St. Louis Stock Exchange
 Chicago Board of Trade

STIX & Co.

SAINT LOUIS

509 OLIVE ST.
 Bell System Teletype—SL 80

Members St. Louis Stock Exchange

O. H. WIBBING & CO.

Members
 St. Louis Stock Exchange

319 North Fourth Street

SAINT LOUIS 2

Teletype SL 158

L.D. 71

Berkshire Fine Spinning Assoc.

Common & \$5.00 Preferred

Bought—Sold—Quoted

Analysis on Request

SCHERCK, RICHTER COMPANY

Landreth Building

BELL TELETYPE
 SL 456

St. Louis, Mo.

GARFIELD 0225
 L. D. 123

Missouri Brevities

Kansas City Public Service Co.

War-time earnings continue to flow into the treasury of the Kansas City Public Service Company making possible complete retirement of the \$330,000 serial Equipment Trust Notes due 1944-48. Total debt was reduced to approximately \$2,000,000 during 1943, the decrease amounting to about 60%.

Local dealers active in the company's securities continue to express their belief that dividends may be inaugurated shortly on the 5% Preferred stock, which became cumulative Jan. 1.

International Shoe Company

Net sales of International Shoe, reflecting war-time restrictions, showed a slight decline to \$142,841,095 in the fiscal year ended Nov. 30, 1943, compared with \$144,256,388 in 1942. The decrease would have been greater had it not been for the fact that over 2½ million pairs of shoes were shipped from stock on hand at the beginning of the year. Earnings, after substantially higher taxes, were \$6,737,648 equal to \$2.01 per share on the common stock compared with \$6,994,952, or \$2.08 a share in 1942.

Rice-Stix Dry Goods Company

The 1943 annual report of Rice-Stix Dry Goods Company made interesting reading for Missouri dealers favoring local dry goods and merchandising stocks. Net sales of \$46,936,752 in the fiscal year ended Nov. 30, 1943, were up 23% over 1942. Net profit of \$1,720,880 equal, after preferred dividends, to \$5.56 per share of common compares with \$1,418,200 and \$4.34 per share in 1942. (These figures are before Contingency Reserves charged direct to surplus equal to \$2.85 per share in 1943 and \$2.84 in 1942.)

Net current assets, after allowing for the non-callable Preferred stocks at par, totaled \$25.68 as of Nov. 30, 1943, per share of common stock. Book value of the common amounted to \$35.44 per share, including the \$2,000,000 reserve for contingencies set up over the past three years to provide for possible post-war adjustments. The common stock, which is listed on the St. Louis Stock Exchange and New York Curb Market, has advanced from a low in 1943 of 6½ to a recent high of

13¼. Dividends totaled \$1.25 per share in 1943. Directors have declared 50 cents payable March 1, 1944, to stock of record Feb. 14.

St. Louis National Stockyards Dividend In Jeopardy

Shareholders of St. Louis National Stockyards Company have been advised that a 33½% reduction in rates for handling live-stock, ordered by the Department of Agriculture, may cause a cessation of dividend payments. As an outgrowth of hearings held between November, 1940, and March, 1941, the Department of Agriculture contends that the value of the stockyards is \$3,900,000 for rate-making purposes and not \$11,000,000 as claimed by the company.

An application for a rehearing has been made and during the interim the old rates are being charged with the excess being impounded. Capital stock of the company dropped sharply on the Chicago Stock Exchange and in the "over-the-counter" market in St. Louis touching a low of 30 compared with a 1943-44 high of 50½. Present dividend is \$1 per share quarterly.

With Barrett Herrick

KANSAS CITY, MO.—Frances B. McKee has been added to the staff of Barrett Herrick & Co., Inc., 1012 Baltimore Avenue.

Peltason a Director

ST. LOUIS, MO.—At the annual meeting of York Corporation, Paul E. Peltason, member of the firm of Peltason, Tenenbaum & Co., was elected to the board of directors. Common stock of the York Corporation will be listed on the New York Stock Exchange and trading on the big board is expected to start on January 31, 1944.

We Maintain Markets In:

Missouri Utilities Preferred
 Lasalle Hotel, Beaumont, Texas
 Hilton Davis Chemical Co. Pfd.
 Huckins Hotel,
 Oklahoma City, Okla.

Metropolitan St. Louis COMPANY

INVESTMENT SECURITIES

718 Locust Street
 Saint Louis 1, Mo.

Central 8250

L. D. 208

St. L. 499

PRIMARY MARKETS

BANK & INSURANCE STOCKS

Statistical Information on Request

WHITE & COMPANY

Mississippi Valley Trust Bldg.

ST. LOUIS 1, MO.

Coast to Coast Wire System

Fifty-Four Years

of
 INVESTMENT
 BANKING
 1890-1944

STIFEL, NICOLAUS & CO.

INCORPORATED

St. Louis

Chicago

An interesting stock with good
 post-war outlook

Buckeye Incubator Company

Common

Analysis on Request

Taussig, Day & Company, Inc.

Member St. Louis Stock Exchange

506 Olive Street

ST. LOUIS 1, MISSOURI

Teletype—SL 62

Missouri Recommendations

Dempsey-Tegeler & Co., 407 No. 8th St., St. Louis, are distributing an illustrated booklet entitled: "The First Ten Years" which gives the story of the firm's underwriting and other investment activities.

Scherck, Richter & Co., Landreth Building, St. Louis, have prepared an interesting analysis of Berkshire Fine Spinning Associates, Inc. Preferred and Common stocks. Copies are available to dealers.

Taussig, Day & Co., 506 Olive Street, St. Louis, Mo., will send

on request a recent analysis of Buckeye Incubator Co. common stock.

Waldheim, Platt & Co., 308 No. 8th St., St. Louis, have compiled a list of 159 Common stocks with unbroken dividend records ranging from 10 to 96 years. All the issues are listed on the New York Stock Exchange. Copies are available on request.

White & Co., Mississippi Valley Trust Building, St. Louis, have compiled a recent analysis of Eversharp pfd., copies of which may be had upon request.

St. Louis Bank Statements

G. H. Walker & Co., 503 Locust St., St. Louis, who annually publish a comprehensive Manual of St. Louis Bank Stocks (1944 edition available to dealers February 12th), have issued the following comparison based on the 1943 year-end statements of the leading downtown banks (figures are per share):

	Book Values		Indicated Earnings		Dividends Paid	
	12/31/43	12/31/42	1943	1942	1943	1942
First National Bank	35.78	34.55	4.26	3.02	2.20	2.20
St. Louis Union Trust Co.	54.10	53.93	2.92	2.77	2.50	2.50
Mercantile-Commerce Bk. & Trust Co.	185.33	178.76	12.57	10.87	6.00	6.00
Mississippi Valley Tr. Co.	44.06	42.58	2.98	3.30	1.50	1.50
Boatmen's Nat'l Bank	42.53	39.83	4.30	3.81	1.35	1.00

Hardy Does Not See Gold Fitting Well Into Post-War Monetary Plans

Stating that the psychological advantages of a gold standard to a large extent have been destroyed, Charles O. Hardy, financial and monetary economist, says whether currencies in the post war era are tied together by bilateral and multilateral agreements or more closely integrated through an international fund or clearing union, gold does not fit well into the plan.

Dr. Hardy, for 20 years a member of the staff of Brookings Institution and now Vice-President of the Federal Reserve Bank of Kansas City in charge of research, says the gold standard fulfilled the ambitions of a world that was primarily interested in safeguarding against inflation.

"It does not appeal to a world that is dominated by the recollection of a long era of world wide depression," Dr. Hardy observes in a paper published on Jan. 17 by the Monetary Standards Inquiry of New York. The economist says that if the present war should be followed by a series of wild inflations there may be a reaction toward the gold standard or some other system that will exert pressures against credit expansion and governmental deficits.

"If this does not happen," he adds, "it will be a long time before fluctuating exchanges and manipulated currencies will be abhorred as they were in the leading nations between 1880 and 1930."

Observing that the roots of the gold standard's unpopularity run deep, Dr. Hardy says the issue is not merely between stable and unstable exchanges but between nationalism and internationalism. He continued:

"As to nationalism, discipline of the gold standard requires that every country shall keep in step with the rest of the world and no country shall be a law to itself. Great wars always inflate the spirit of nationalism and the stress and strains of the great depression have had the same effect."

"Any suggestion that each individual country should subordi-

nate its policies to the effects of those policies on the world at large is likely to fall on stony ground. The world war may be a conclusive demonstration of the need for international thinking but its short run effect is to make international thinking impossible.

"In the second place the gold standard fits in badly with the current trend of thought in the direction of 'social control' and governmental planning. The gold standard reflects the attitudes of people who believe that government is best which governs least. The fact that it was a system which reflected the minimum of managerial direction was a virtue in the days of its origin but now that very characteristic has become a vice."

La Salle St. Cashiers Elect New Officers

CHICAGO, ILL.—At the annual meeting and election of officers of the La Salle Street Cashiers, the following officers were elected to serve one year: President, Ray Harrell, E. W. Thomas & Co.; Vice-President, Harold Ouimette, Central Republic Co.; Treasurer, William M. Walsh, Adams & Co.; Secretary, E. B. Salberg, Illinois Co. of Chicago. Members of the Executive Committee (to serve three years), Charles J. Vojta, Remer, Mitchell & Reitzel; and William T. Phelan, Smith Bros. & Co.; to serve two years, unexpired term, Leonard H. Kasbohm, Doyle, O'Connor & Co.

Gen. Ayres Sees Possibility Of Reconversion Of Industry Not Following Planned Order

(Continued from Page 266)

regularly produced in time of peace, and it needs them in large numbers.

"Many of the makers of farm implements find themselves in a somewhat similar situation. England and Russia will need food this year even more pressing than they will need some of the munitions we have been shipping to them. As a result makers of farm implements have been asked to return to their regular lines of production, and to do it in a hurry. They are now busily stocking up with materials, and they will be expected to make this year 80% as many of their peace-time products as they turned out in 1941.

"Makers of typewriters have been asked to make considerable numbers of their regular peace-time models, and there is a good deal of expectation in the industry that other sorts of office appliances will shortly be added to the list of things that they will be asked to produce. Tire makers have been turning out munitions of varied sorts in large volume, but now they are being asked to stop making munitions, and to return instead to manufacturing tires. Much reconversion will result from military demands not related to any master plan.

Industrial Production

"According to the index compiled by this bank the physical volume of industrial production, which was 40% above the computed normal level in October, declined to 38.8% above normal in November. However, this latter figure is a preliminary one and is subject to change. In the diagram the silhouette shows the monthly changes in the index of industrial production since the beginning of 1937. * * *

"Long diagrams of business activity published by this bank carry similar computations backward on a monthly basis to 1790. It is noteworthy that the production records of 1941 and 1942 and 1943 are the highest ever recorded, even after they have been corrected to allow for long-term growth of population and of industrial production. The highest previous figure was 24% above the computed normal level during the War of 1812. The highest figure reached in the First World War was 16% above the computed normal level.

"During most of 1943 the volume of industrial production held close to the high level of about 40% above the normal level. The dip in June resulted from the strike of the coal miners last summer. Probably the revised November figure will show a similar but smaller dip resulting again from strikes of the coal miners. It is not probable that the highest records of industrial production in this war period have as yet been reached. The reason for that is that the 1944 programs of munitions production call for greater outputs in the early months of this year than those of the latter part of last year."

In addition to the above, Gen. Ayres remarks that "when the final figures for employment in 1943 are available they will probably show that in December 98.5% of the non-agricultural labor force in this country were gainfully employed." "That," he notes, "is the highest percentage of employment ever recorded in our history, and about as high as is possible." He further states "it is probably true that the peak of civilian employment, including both agricultural and non-agricultural workers, was reached last

July when employed people outside of the armed services numbered 54.3 millions.

"Our Federal Government spent more than 10 million dollars an hour last year, or about 88 billions in all, of which about 82 billions were war expenses. Probably our governmental expenditures will be still greater this year, and that is why the business boom will continue. It is nearly certain to be more uneven than it has been during the past two years, because that was a period of continuous expansion, and this year will be a period of mixed expansion and contraction, with increasing employment and larger payrolls at some times and in some places, but decreased employment in others."

Election Years

Commenting on business activity and the security markets in election years, Gen. Ayres has the following to say:

"Both business activity and the security markets will be moving in advancing trends during the second half of this year if they follow the courses marked by their averages in the election years of the past century. This bank has among its long diagrams of business activity one which shows the course of stock prices month by month since 1831.

"In the earliest years the stocks in the index were those of canal companies, but from 1833 to 1871 they were rail stocks, and since 1871 rails and industrials. By using these data it is possible to construct a diagram showing the average of the movements of business activity above and below the

normal or 100% level, and the average of the stock prices for all the election years since 1832 when President Jackson was reelected.

"In the diagram (this we omit—Ed.) the shaded area shows the average of the monthly fluctuations of business activity above and below the normal line in the 28 election years from 1832 through 1940. It shows an advance into February, a decline from then to July, and then an advance to the end of the year. The dashed line shows the average of the stock price movements. It advances to April, declines rather sharply to June, and then has an uninterrupted advance to the end of the year.

"These average records are shown here because there is widespread interest in their subject matter, and because they have some historical value. Nevertheless they should not be interpreted as being of much usefulness as guides to show the probable movements of business and stock prices in any one particular election year. During the long period covered by the records the data for individual years have followed most diverse courses, and in many instances have not conformed at all closely to the orderly patterns shown here.

It may well be that there has generally prevailed among business men during the election years of the past century something of cautious and hesitating sentiment regarding business prospects as the time for Presidential nominations approached, and that attitudes have usually become more confident after the nominations have been made. The diagram would support such an interpretation. It is interesting to note that the low points for both business activity and stock prices are near the middle of the year instead of being in the election month."

Evans Warns Close Corporations — Discusses Tax Problems At Institute

Many tax difficulties encountered by close corporations are chiefly caused by the corporation's failure to follow proper mechanics and the right procedure, Peter Guy Evans, C. P. A., and member of the New York Bar, declared in an address on "Problems of Close Corporations" on Jan. 14, 1944, before the final session of the Second Annual Institute on Federal Taxation conducted during the week of

January 10, by Rhode Island State College at Providence, R. I.

Mr. Evans, Chairman of the Institute, stated many executives and directors are not corporate-minded, and their failure to get away from the individual or partnership way of doing business has resulted in additional taxes and suits against them by minority stockholders.

Mr. Evans, Lecturer on Taxation at Columbia, Rutgers, and



Peter Guy Evans

New York Universities and co-author of a small taxpayers' income tax guide, "For Personal Income Tax," also pointed out that the small corporations, because of their size and relationship that exists among the management, in many instances as stockholders, directors, and officers, had to be very exacting and meticulous in the conduct and management of their corporate affairs.

As long as taxes remain as high as they are today, Mr. Evans emphasized, we cannot expect many new corporations to be started. For the time being at least, there are certain definite tax and other advantages in doing business as an individual or as a partnership. In fact, we will continue to see a steady liquidation of corporations, the shares of which are closely held or controlled by families.

NEWHARD, COOK & CO.

Members New York Stock Exchange

Underwriters and Distributors
Listed and Unlisted Securities
Municipal Bonds

400 OLIVE STREET

ST. LOUIS 2, MO.

State and Municipal Bonds

BOND DEPARTMENT

Mercantile-Commerce
Bank and Trust Company

Locust - Eighth - St. Charles
St. Louis

NEW YORK CORRESPONDENT
14 WALL STREET

DEMPSEY-TEGELER & CO.

INVESTMENT SECURITIES

Members
New York Stock Exchange
New York Curb Exchange (Associate)
St. Louis Stock Exchange

407 NORTH EIGHTH STREET
ST. LOUIS, MO.

Our New Booklet "THE FIRST TEN YEARS"

Available on Request

I. M. SIMON & CO.

Business Established 1874

Mid-Western and Southern Securities

MEMBERS
New York Stock Exchange New York Curb (Associate)
St. Louis Stock Exchange Chicago Board of Trade

315 North Fourth Street ST. LOUIS 2
Telephone Central 3350

159 COMMON STOCKS WITH UNBROKEN DIVIDEND RECORD

of 10 to 96 Years

All Listed on New York Stock Exchange

Copies Available on Request

WALDHEIM, PLATT & CO.

Members of New York, Chicago and St. Louis Stock Exchanges
Central 8400 308 North 8th St., St. Louis—1

ST. LOUIS MARKETS

Our Trading Department Is Active In All
Local Listed And Unlisted Securities
And Invites Your Inquiries.

"If there is a Market we can find it"

We Specialize In Orders For Banks And Dealers

EDWARD D. JONES & Co.

ESTABLISHED 1871

MEMBERS

New York Stock Exchange
St. Louis Stock Exchange Chicago Stock Exchange
Chicago Board of Trade Chicago Mercantile Exchange, Associate
New York Curb Exchange, Associate

300 North 4th St.
Central 7600

Saint Louis 2, Mo.

Bell Teletype SL 593

Direct Private Wire Connections with James E. Bennett & Co. and Josephthal & Co.

Patterns Of The Post-War Future

(Continued from page 267)

question he asked was: "Do you believe in a hereafter?"

He received a reply card on which was scribbled in the wavering, uncertain handwriting of a very old man:

"I don't know, but I'll damned soon find out."

As we in industry look ahead to the post-war "hereafter" we are in much the same frame of mind as this old man. We do know that it's near at hand and we will soon find out what it's going to be like.

Definition of the Post-war Period

First, let us define just what we mean by the post-war period.

In our company, since Pearl Harbor, we have been proceeding on the premise—which may be either right or wrong—that the war in Europe will not be over before the fall of 1944 and that it will take at least another year—1945—to defeat Japan. After peace comes we should be busy for two or three years—say 1946 and 1947—with demobilization, reconversion and in making up some of the more urgent accumulated domestic shortages of goods. For purposes of planning, therefore, we anticipate that the real post-war period will begin about the year 1948.

Now, what will be the economic

patterns of this era? If you talk to a hundred economists you will get a hundred different patterns. But if you take the salient features of each and chart them, they break down into about three patterns.

(1) *One group of economists believes that in this post-war period we will repeat our experience after the first World War.* Perhaps the price inflation in this war will not go as high as in the last war because of our price ceilings and economic controls. But when peace comes and the brakes are taken off, this group thinks we probably will have a short boom, followed by a violent "primary" post-war depression. After this they believe we will have several years of prosperity on an uneasy, unstable price level, to be followed in its turn by a far vaster, agonizingly slow "secondary" post-war depression. That was the experience after the Civil War and after the first World War. A substantial group thinks it may well be the pattern after World War II.

(2) *There is another group that believes the post-war pattern may be characterized by a permanently higher price level, such as France experienced after World War I.* Prior to World War I

France had a debt of 27,000,000,000 francs. By the end of the war, in 1918, it had mounted to about 120,000,000,000 francs. But between the end of the war and 1926 the debt rose to over 400,000,000,000 francs. With it came devaluation of the franc from 18.3 cents to 4 cents. (Wages rose from 50 francs a month to 200 francs, but the laboring man could not buy as much with 200 as he did formerly with 50 francs.) Most of this economic phenomenon occurred not during the war but in the post-war period—the period after 1919. If such were to be our experience after World War II in this country, you can translate for yourselves what would happen to the great group of fixed income families, and those who had saved and invested money either in bonds or insurance policies. You can visualize the problem of business trying to maintain working capital while climbing from one price level to another. The problem of accounts receivable and inventories, and the problem of refinancing would all require careful planning if we were to get our business ships safely through to the other shore.

(3) *Then there is another group of economists who believe that in the post-war period we may get a permanent, foreign-type "planned economy," administered by a political bureaucracy, subject to the American spoils system and reinforced with all the compulsions of dictatorial, totalitarian Europe.* In other words, a system of economics, patterned after Italy, Germany or Russia, in which the State tells everyone where to work, what to make, the prices at which to sell, and then, in the form of taxes, takes most of the wages and profits away from those who work to give to those

who do not work and hustle for a living.

Those who believe we will have such a planned economy say that then all the old theories of economics and what we have learned by years of experience will no longer be operative. They, of course, fail to make clear that without the imperative of war, a planned economy must substitute some other form of compulsion if it is to make recalcitrant minorities conform to the plan.

Now what are the chances of our having to face any one of these three dilemmas? Your guess is as good as mine. The important thing is not so much to find an agreement as it is to be prepared to face whatever alternative confronts us.

If you think we may be confronted with a pattern similar to that which followed World War I, then you have a lot of experience to draw on. You may prepare down-cycle budgets ahead of time and make plans for new products and new markets with which to help cushion the decline.

Problems of a Higher Price Level

If, on the other hand, you think we may be confronted with a permanently higher price level, you can begin now to figure out how, when prices are no longer controlled by government, you can adjust selling prices upward to cover future wage costs and taxes so as to leave a fair profit, without starting a wild spiral of inflation. Compensation plans, list prices and discount schedules to customers would have to be adjusted as we find a new economic balance in markets controlled by supply and demand instead of government, and where a dollar an hour might be a common wage for common labor as compared to the famous 40 cents an hour

minimum wage of NRA days.

If you think we are to be inevitably saddled with an Americanized version of the Russian planned economy, you can either resign yourself to the requirements of such an economy, or start now to exercise the American citizen's traditional privilege of resisting to the utmost an undesirable change in our form of government.

Personally, I am inclined to believe we will not have any of these three patterns, although we may draw something from each. In spite of the many mistakes which have been made, we have done a better job of controlling price increases than in the last war. If this continues, there will be no good reason why we should have any great collapse in prices in the longer-range post-war period. The tendency for wages, once having risen, to maintain the new level has been demonstrated in this country for over a hundred years. Since wages and salaries in manufacturing make up 80% of costs, high money wages in a free economy must inevitably result in higher prices in terms of money. But high money wages may not mean high purchasing power, as the people of France found out.

Relative Price Decline Possible

I think there will be a relative decline in the prices of manufactured products, relative, that is, to wages and costs. It will be based, as in the past, on ever increasing efficiency of production and distribution. The result of such a relative price decline wherever it can be engineered will be a constantly growing volume in an ever expanding market.

Let me cite a concrete example. An automobile in 1948 may well sell for \$1,500 as compared to \$750 in 1938—or twice as much. But it may well be that wage rates will have gone up not twice, but two and one-half times meanwhile. Such a situation is only possible, however, if greater efficiency of manufacturing and distribution has absorbed the added increment in wage costs. In such a case the car at the doubled price will still be cheaper for the wage earner than his old car had been.

In other words, although prices may be permanently higher than before the war, this means a continuation of the "more value for less money" philosophy which has characterized the more advanced and more efficient of our mass production industries for more than a quarter of a century.

But this is the recipe for prosperity, not for depression. And the mere fact that our money has been revalued doesn't mean that our whole economic system is doomed.

I am not a fatalist and do not believe the rising and passing of systems of governments or of economics is foreordained. Especially here in America are we accustomed to taking our destiny in our own hands. We are apt to get very much what we decide we want and what we deserve, as long as we do something about it. What, then, do the American people want? What are the requirements of the future to which any economic system in this country must adapt itself.

We want work; we want security; we want more leisure; we want more and better things at lower prices; we want freedom—not four freedoms, eight freedoms or 40 freedoms. We want freedom to become the leader or the follower as we choose; to work just enough to get along or hard enough to buy the big house on the hill.

If we want only more security, leisure and things, a planned economy like Russia's might serve our purpose. But we Americans want freedom as well, and that a planned economy of the totalitarian type can never give us.

Continued on page 305)

STATEMENT OF CONDITION

At the Close of Business December 31, 1943

NOT INCLUDING TRUST FUNDS

Resources

CASH		
On Hand and with Federal Reserve Bank	\$86,494,222.45	
With Other Banks	36,918,955.85	\$123,413,178.30
INVESTMENTS (at not exceeding market value)		
U. S. Government Securities	288,006,830.73	
Other Bonds	15,763,021.97	303,769,852.70*
Stocks and Other Securities (Including \$480,000 stock in Federal Reserve Bank of S. F.)		689,828.95
LOANS		
Loans and Discounts	32,973,061.00	
Loans on Real Estate	5,221,674.57	38,194,735.57
Customers' Liability for Credits and Acceptances		3,920,935.65
Bank Premises, Furniture and Fixtures		2,799,376.55
Other Real Estate Owned		429,461.27
		<u>\$473,217,368.99</u>

Liabilities

DEPOSITS		
Demand Deposits	310,402,480.80	
Time Deposits (Savings and Commercial)	108,504,905.21	
Public Funds	30,144,489.79	449,051,875.80
Letters of Credit, Credits and Acceptances		4,167,632.03
Reserves for Taxes		1,055,840.16
Other Liabilities		383,620.68
CAPITAL Paid in	9,000,000.00	
Surplus	7,000,000.00	
Undivided Profits	2,558,400.32	18,558,400.32
		<u>\$473,217,368.99</u>

*\$37,153,347.39 pledged to secure Public and Trust Funds

STATE OF CALIFORNIA
City and County of San Francisco ss.:

A. W. Kohner, Cashier of Wells Fargo Bank & Union Trust Co., being duly sworn, says he has a personal knowledge of the matters contained in the foregoing report of condition and that every allegation, statement, matter and thing therein contained, is true to the best of his knowledge and belief.

A. W. Kohner, Cashier

Subscribed and sworn to before me this third day of January, 1944, Nancy Everett, Notary Public in and for the City and County of San Francisco, State of California.

Correct—Attest: Sidney M. Ehrman, Henry Rosenfeld, W. P. Fuller, Jr.

Wells Fargo Bank & UNION TRUST CO.

SAN FRANCISCO • 20

Market at Montgomery • Market at Grant Ave.

Established 1852

Member F. D. I. C.

Dealers and Brokers in

General Market Issues

Specializing in

New England Securities

RALPH F. CARR & Co.

10 POST OFFICE SQUARE

BOSTON 9, MASS.

Bell Teletype
Bos. 328

New York—HA 2-7913
Boston—HUB. 6442

INSURANCE STOCKS

REAL ESTATE - MUNICIPAL - INDUSTRIAL

BONDS

MACKUBIN, LEGG & COMPANY

Established 1899

Members of New York Stock Exchange

New York Curb Exchange (Assoc.)

Baltimore Stock Exchange

BALTIMORE

NEW YORK

The First Year After World War I

(Continued from first page)

The objections urged against this League of Nations were that it would involve virtual abandonment by the United States of the Monroe Doctrine, that it would deprive the country of sovereignty over its own affairs on critical occasions and that, instead of insuring perpetual peace to the United States, it would embroil this country in all European troubles and would thus be a flagrant disregard of the warning against "entangling alliances" uttered by Washington. The opposition found expression in the United States Senate, and was so



Elbert H. Gary

vigorous and pronounced and so deep-rooted that ratification of the treaty by the Senate became out of the question, except by the attachment of numerous "reservations" and "interpretations," and these the Administration Senators (acting at the instance of President Wilson) would not accept, they taking the ground that these modifications would so materially alter the constitution of the League of Nations that the Peace Treaty would have to go back to the Allied and Associated Powers for approval of the changes made and be resubmitted also to Germany. The definite failure to obtain ratification after lengthy debate and many formal and informal negotiations, in committee and out of committee, and on the part of members of both parties acting on their own initiative to prevent such a result, occurred on November 19, and on the same day the special session convened by the President six months before adjourned. Accordingly the year closed without the United States having become a definite party to the Peace Treaty.

But the fact that the year 1919 proved a surprise in mercantile and financial affairs did not grow out of any developments in connection with the Peace Treaty, or because of the attitude of the United States Senate (and in

which there was reason to think the Senate reflected the bulk of popular sentiment) with regard to the same. Outside the United States the Peace Treaty was never in jeopardy and if received the assent of enough of the other leading Powers to make it effective, though lacking the formal support of the United States. Germany had been rendered helpless by the terms of the armistice and hence was forced to yield, assent to any terms of peace that its victorious enemies might see fit to impose, no matter how harsh or severe—and, as a matter of fact, the peace terms actually laid down were both harsh and severe—and a renewal of the war being thus out of the question the rest was of little consequence. Formal conclusion of peace might be and was delayed. But the war itself closed with the signing of the armistice on November 11 of the previous year. Were there the slightest doubt on that point, the authority of President Wilson himself might be invoked in support of the statement, for the President, when announcing the terms of the armistice, before a joint session of the House of Representatives and the Senate on the day named, only a few hours after the document had been signed, took occasion to say, "The war thus comes to an end," thereby indicating the absolutely conclusive nature of the arrangement.

Hence 1919 — notwithstanding the negotiations and proceedings in Europe and in the United States — constituted the first year *after* the world war. It is for that reason the course of the year proved a surprise in industrial and economic affairs. It was expected to be a period of reaction in business; instead there was only hesitancy at the beginning, after which the forward march was again resumed. It was supposed that the year would be one of readjustment — of return to the normal after the abnormal state of things, in every branch of trade and industry and in every line of human endeavor in every part of the world, engendered by the greatest war in human history. But far from a return to the normal, the abnormal became further pronounced and further accentuated. It was supposed that prices of goods and manufactures after their previous great advance would tend lower; instead they soared still higher. It was believed that the cost of living would be reduced; instead, it leaped further upward. Nothing seemed more certain than that wages would have to come down, but antecedent advances proved hardly a circumstance to the new advances that were to come in

1919. In place of the previous dearth of labor, there was now to be an over-supply (so the argument ran) but, except in the early months, experience proved the precise contrary, and labor remained scarce and was able to dictate its own terms. The great currency and credit expansion of the war was to be followed by contraction, and deflation was to succeed inflation; actually the exact reverse occurred. And so in a hundred different ways the year failed to fulfill expectation and turned out far differently from what most people had counted on when it opened.

The explanation for the difference between expectation and result is found in the circumstance that the war, besides the havoc and destruction it wrought, exercised a profoundly disturbing effect in other respects. The war itself was a thing of the past. The agencies and influences growing out of it, or which were called into being to deal with it, continued in motion and steadily gained in momentum. If this is borne in mind, nothing strange will be found in the annuals and the experience of the year. Nevertheless, the striking contrast between the conditions and prospects at the beginning and those which marked the later course of affairs cannot be ignored, for it constitutes one of the significant features of the year's history. It serves, moreover, to explain why sentiment and opinion with reference to the probabilities of the twelve months, based on the apparent outlook at the opening of 1919, went so far astray. A cursory review of the situation revealed in the opening month, January, will serve to indicate how largely public sentiment was affected at that time by causes and circumstances which subsequent events showed to have been of a mere transitory nature. When the year opened, some of the post-war characteristics which had been looked for in industrial affairs were in evidence and it was supposed these were premonitory of what was to come in the whole range of industries throughout the year. There was a slackening of activity and some noteworthy declines in commodity values. Labor, which had been scarce up to the time of the armistice the previous November, now appeared to be becoming plentiful, and it seemed likely that this situation would

continue, in part because of the discontinuance of the making of munitions and of other work connected with war activities and in part because of the return home of American soldiers from France and the continued demobilization at camps in the United States of the military forces which had been in training to be sent overseas. With the release from military duty of such large masses of men reports of growing idleness began to come in. It is true the idleness was by no means uniform, being pronounced mainly at centres where special war work had been done, and often little noticeable elsewhere. In the iron and steel trades banking of furnaces became prominent and with the booking of new orders reported less than half of current production the steel mills were engaged to only about an average of 60% to 65% of their capacity. Copper production had to be sharply curtailed, and though the large producers of the metal sought to maintain the price agreed upon the previous month, stocks of the metal were so large and the demand so inconsequential this was found impossible and prices rapidly drifted away from control of the producing interests. Sharp reductions in the prices of cotton goods were announced and raw cotton also suffered a sharp reduction.

Thus early in the year the indications pointed strongly towards trade reaction. The causes however, proved merely transitory, as already noted, though this was recognized by few at the time. Close reasoning seemed to support the theory at the time that the year must prove one of reaction and of a gradual readjustment to the normal. It appeared plausible enough to argue that the return of so many young men to their customary duties—the demobilization of the American army meant a return of 2,000,000 men from France and the discharge of those who had been in training at the military camps in this country meant the release of 2,000,000 more—would ensure a plentiful supply of labor, while the cessation of the manufacture of munitions and other special work incident to the prosecution of the war would turn loose still more labor and thus make progress toward the restoration of a normal course of affairs not only

natural but easy and inevitable. In this early period of the year consideration of the immediate probabilities were freighted mainly with discussions as to the best means to employ for procuring work for the large numbers of men so suddenly released from military duty and from war manufacturing. The problem as it presented itself then was how to find jobs for the many applicants for the same. Great anxiety was manifested as to whether sufficient work could be found for all the returning soldiers; and in all the leading cities and towns the municipal authorities and public-spirited citizens interested themselves in establishing agencies and headquarters for the purpose of bringing together those looking for work and those having it to offer.

Even thus early there was a manifestation of the spirit on the part of labor that was to have a controlling influence on affairs and to change wholly the course and character of the year, making it a prolongation of the war's debauch instead of a steady ebbing back to a peace or ante-war basis. During the war the labor unions everywhere had acquired the habit of asking for higher wages and for shorter hours of work, and as no interruption of industrial activities could be permitted while the conflict continued (out of a fear of the effect upon the war), labor largely, in fact almost entirely, had its own way. It got a shorter day and it got repeated increases in wages, this indeed being one of the main factors in the great rise in prices which attended the war.

It is customary for labor union organizations to emphasize labor's contribution in winning the war.

(Continued on page 280)

H. D.
K N O X
& CO.

MEMBERS
New York Security Dealers Ass'n
Security Dealers Ass'n of New England

**DEALERS AND
BROKERS IN**

OVER-THE-COUNTER SECURITIES

11 Broadway
NEW YORK 4
Telephone DIgby 4-1389
Bell System Teletype NY 1-86

**27 State Street
BOSTON 9
Telephone CApitol 8950
Bell System Teletype BS 169**

ADLER, COLEMAN & Co.

Members New York Stock Exchange
Members New York Curb Exchange

15 Broad Street, New York 5

Trading Department, MURRAY LERNER, Manager

Our 50th Anniversary

We mark with pride our Fiftieth Anniversary in the Investment Banking Business.

For the last half century Bond & Goodwin has devoted itself to rendering financial assistance to many corporations and investment guidance to its clients.

We maintain Statistical and Trading Departments and specialize in the following branches of the Investment Business:

Governments

Municipals

Railroads Public Utilities Industrials

Bank & Insurance Stocks

BOND & GOODWIN

INCORPORATED

Established 1894

BOSTON
30 Federal Street

NEW YORK
63 Wall Street

PORTLAND, ME.
120 Exchange Street

1997, 1998, 1999, 2000, 2001, 2002, 2003, 2004, 2005, 2006, 2007, 2008, 2009, 2010, 2011, 2012, 2013, 2014, 2015, 2016, 2017, 2018, 2019, 2020, 2021, 2022, 2023, 2024, 2025, 2026, 2027, 2028, 2029, 2030, 2031, 2032, 2033, 2034, 2035, 2036, 2037, 2038, 2039, 2040, 2041, 2042, 2043, 2044, 2045, 2046, 2047, 2048, 2049, 2050, 2051, 2052, 2053, 2054, 2055, 2056, 2057, 2058, 2059, 2060, 2061, 2062, 2063, 2064, 2065, 2066, 2067, 2068, 2069, 2070, 2071, 2072, 2073, 2074, 2075, 2076, 2077, 2078, 2079, 2080, 2081, 2082, 2083, 2084, 2085, 2086, 2087, 2088, 2089, 2090, 2091, 2092, 2093, 2094, 2095, 2096, 2097, 2098, 2099, 2100, 2101, 2102, 2103, 2104, 2105, 2106, 2107, 2108, 2109, 2110, 2111, 2112, 2113, 2114, 2115, 2116, 2117, 2118, 2119, 2120, 2121, 2122, 2123, 2124, 2125, 2126, 2127, 2128, 2129, 2130, 2131, 2132, 2133, 2134, 2135, 2136, 2137, 2138, 2139, 2140, 2141, 2142, 2143, 2144, 2145, 2146, 2147, 2148, 2149, 2150, 2151, 2152, 2153, 2154, 2155, 2156, 2157, 2158, 2159, 2160, 2161, 2162, 2163, 2164, 2165, 2166, 2167, 2168, 2169, 2170, 2171, 2172, 2173, 2174, 2175, 2176, 2177, 2178, 2179, 2180, 2181, 2182, 2183, 2184, 2185, 2186, 2187, 2188, 2189, 2190, 2191, 2192, 2193, 2194, 2195, 2196, 2197, 2198, 2199, 2200, 2201, 2202, 2203, 2204, 2205, 2206, 2207, 2208, 2209, 2210, 2211, 2212, 2213, 2214, 2215, 2216, 2217, 2218, 2219, 2220, 2221, 2222, 2223, 2224, 2225, 2226, 2227, 2228, 2229, 2230, 2231, 2232, 2233, 2234, 2235, 2236, 2237, 2238, 2239, 2240, 2241, 2242, 2243, 2244, 2245, 2246, 2247, 2248, 2249, 2250, 2251, 2252, 2253, 2254, 2255, 2256, 2257, 2258, 2259, 2260, 2261, 2262, 2263, 2264, 2265, 2266, 2267, 2268, 2269, 2270, 2271, 2272, 2273, 2274, 2275, 2276, 2277, 2278, 2279, 2280, 2281, 2282, 2283, 2284, 2285, 2286, 2287, 2288, 2289, 2290, 2291, 2292, 2293, 2294, 2295, 2296, 2297, 2298, 2299, 2300, 2301, 2302, 2303, 2304, 2305, 2306, 2307, 2308, 2309, 2310, 2311, 2312, 2313, 2314, 2315, 2316, 2317, 2318, 2319, 2320, 2321, 2322, 2323, 2324, 2325, 2326, 2327, 2328, 2329, 2330, 2331, 2332, 2333, 2334, 2335, 2336, 2337, 2338, 2339, 2340, 2341, 2342, 2343, 2344, 2345, 2346, 2347, 2348, 2349, 2350, 2351, 2352, 2353, 2354, 2355, 2356, 2357, 2358, 2359, 2360, 2361, 2362, 2363, 2364, 2365, 2366, 2367, 2368, 2369, 2370, 2371, 2372, 2373, 2374, 2375, 2376, 2377, 2378, 2379, 2380, 2381, 2382, 2383, 2384, 2385, 2386, 2387, 2388, 2389, 2390, 2391, 2392, 2393, 2394, 2395, 2396, 2397, 2398, 2399, 2400, 2401, 2402, 2403, 2404, 2405, 2406, 2407, 2408, 2409, 2410, 2411, 2412, 2413, 2414, 2415, 2416, 2417, 2418, 2419, 2420, 2421, 2422, 2423, 2424, 2425, 2426, 2427, 2428, 2429, 2430, 2431, 2432, 2433, 2434, 2435, 2436, 2437, 2438, 2439, 2440, 2441, 2442, 2443, 2444, 2445, 2446, 2447, 2448, 2449, 2450, 2451, 2452, 2453, 2454, 2455, 2456, 2457, 2458, 2459, 2460, 2461, 2462, 2463, 2464, 2465, 2466, 2467, 2468, 2469, 2470, 2471, 2472, 2473, 2474, 2475, 2476, 2477, 2478, 2479, 2480, 2481, 2482, 2483, 2484, 2485, 2486, 2487, 2488, 2489, 2490, 2491, 2492, 2493, 2494, 2495, 2496, 2497, 2498, 2499, 2500, 2501, 2502, 2503, 2504, 2505, 2506, 2507, 2508, 2509, 2510, 2511, 2512, 2513, 2514, 2515, 2516, 2517, 2518, 2519, 2520, 2521, 2522, 2523, 2524, 2525, 2526, 2527, 2528, 2529, 2530, 2531, 2532, 2533, 2534, 2535, 2536, 2537, 2538, 2539, 2540, 2541, 2542, 2543, 2544, 2545, 2546, 2547, 2548, 2549, 2550, 2551, 2552, 2553, 2554, 2555, 2556, 2557, 2558, 2559, 2560, 2561, 2562, 2563, 2564, 2565, 2566, 2567, 2568, 2569, 2570, 2571, 2572, 2573, 2574, 2575, 2576, 2577, 2578, 2579, 2580, 2581, 2582, 2583, 2584, 2585, 2586, 2587, 2588, 2589, 2590, 2591, 2592, 2593, 2594, 2595, 2596, 2597, 2598, 2599, 2600, 2601, 2602, 2603, 2604, 2605, 2606, 2607, 2608, 2609, 2610, 2611, 2612, 2613, 2614, 2615, 2616, 2617, 2618, 2619, 2620, 2621, 2622, 2623, 2624, 2625, 2626, 2627, 2628, 2629, 2630, 2631, 2632, 2633, 2634, 2635, 2636, 2637, 2638, 2639, 2640, 2641, 2642, 2643, 2644, 2645, 2646, 2647, 2648, 2649, 2650, 2651, 2652, 2653, 2654, 2655, 2656, 2657, 2658, 2659, 2660, 2661, 2662, 2663, 2664, 2665, 2666, 2667, 2668, 2669, 2670, 2671, 2672, 2673, 2674, 2675, 2676, 2677, 2678, 26

The First Year After World War I

(Continued from page 279)

They would have it appear that labor made special concessions so as to help the Government in the prosecution of its great undertaking. Very few men have seen fit to challenge the statement, and it is being repeated with such persistency and frequency that there is danger that among the uninformed it may in the course of years be accepted as the truth. It seems proper, therefore, to state here, in a review and analysis of the events and developments of the war, and the period succeeding its conclusion, that, so far from labor having been especially considerate of the needs of the Government during the war and having refrained from action that might interfere with the operations of the Government, the precise opposite was the case. Indeed it would be no exaggeration to say that labor indulged in the most unconscionable profiteering while hostilities were going on and continued the practice after the conflict ceased. Labor, under the guidance of labor union officials, saw in the war its great opportunity and availed of it to the limit. It was obvious that the Government could not allow industrial activities to be interrupted anywhere, since production had to be stimulated to the utmost for the prosecution of the war. This was so not merely at munition works, but everywhere. Government requirements, of course, had their ramifications everywhere, for the army had to be clothed and fed, as well as supplied with the tools of war, and in the present instance an extra responsibility rested upon the Government in the circumstance that the needs of the Powers with which the United States was associated, needs which this country alone could supply, had also to be considered. But entirely apart from the Government's direct needs, industrial activities had to be maintained to their fullest limit if the war was to be made a success beyond peradventure.

The labor leaders were not slow to see this and they were governed accordingly. By strikes or threats of strike, shrewdly based upon the knowledge of the in-

ability of the producer and manufacturer to resist, it being indeed self-evident that they would not be allowed to resist in view of the virtual pledge that every producer felt under that output must be fully maintained, labor succeeded in enforcing all its demands of whatever nature, not only in the way of increased wages and reduced hours, but in the way of numerous other concessions, all tending to add to the cost of producing. And this occurred over and over again. The process was repeated many times and always with absolute assurance of success. The ostensible basis of the demands was invariably the higher cost of living, which in the last analysis was due, even during the war, to this process of raising wages and shortening hours in one line of human activity after another, thereby increasing the cost of producing and manufacturing, in which labor cost is in nearly every instance the largest item.

While the rise in the cost of living served as the pretext for many of labor's demands, often they were put forth without any reference of relevancy to the cost of living, but made on the general theory that the work people were entitled to a larger share of the good things of life, and now that they were, by reason of the war, in position to enforce their claim, it would be folly not to avail of the opportunity. While the war continued in progress, the purpose was not thus openly avowed, but subsequently all disguise in that respect was cast aside. A special War Labor Board had been created for the purpose of passing upon disputes between employer and employee. This Board, however, really had no more freedom of action than the employer himself. Its main function seemed to be to tone down proposed advances in wages, which in the first instance were made unduly high so as to allow room for toning them down. The War Labor Board did not care to run the risk of incurring the displeasure of labor, in view of the imperative need of keeping the laboring classes satisfied and contented so that there should be no cessation

from work, and the employee in submitting his case to the War Labor Board hence had practical assurance that he would be granted some advance.

It was supposed that the high wages would belong merely to the period of the war, and that with



Eugene G. Grace

the close of hostilities wages would even if only gradually tend to a lower level again. Indeed, many of the wage increases had been definitely limited to the period of the war. There were skeptics, it must be admitted, who doubted that wages established during the period of the war would easily or quickly come down again. But at least hardly any one imagined that wages would rise still higher—that on top of the increases made during the war and arising out of that emergency there would be further and even more striking increases than those already granted. And herein lies one of the main reasons for the mistake made in prognosticating the course of the year. The labor cost of an article constitutes, as already stated, by far the greater part of the total cost of such article with relatively few exceptions, and with this labor cost rising still further, instead of diminishing, as had been supposed would be the case, there could be no reduction in prices, and in turn, so long as prices remained at such high levels, with the tendency higher instead of lower, there could be no contraction, no defla-

tion after the previous great inflation. The wage demands of 1919 were as numerous as had been those of 1917 and 1918. Labor would abate not a jot of the advantage it had gained during the war. On the contrary, as already noted, it insisted on pressing its advantage still further. Even early in the year, when conditions appeared to be unfavorable for the assertion of further demands by the laboring classes because of military demobilization there was a manifestation of the spirit on the part of labor that was to dominate everything else during the year.

As one indication of this there was the demand of the operatives in the cotton mills of New England. At the opening of the year 1919 the situation in the cotton goods trade was decidedly chaotic, and during January sharp reductions in the prices of cotton goods were announced, while raw cotton also suffered a sharp decline. Production of textiles was reduced and advices from all mill centres were to the effect that further curtailment was in evidence. Print cloths at Fall River were marked down every two or three days. The high price in 1918 had been 14 cents a yard, reached in May; at the opening of 1919 the quotation was 9.75 cents per yard; on Jan. 13 there was a reduction to 9.50 cents; on Jan. 16 to 9.25 cents; on Jan. 18 to 9 cents; on Jan. 21 to 8.75 cents; on Jan. 27 to 8.50 cents, and on Jan. 30 to 8 cents. Though the moment was wholly unpropitious for new labor demands, either in the way of shorter hours or increased pay, yet at this very time the cotton operatives launched a movement for reduced hours, they demanding a 48-hour week, but at the pay they were then receiving for 54 hours. At Lawrence, Mass., a strike actually resulted because of the refusal of the manufacturers to comply with the demand. At Fall River and quite generally elsewhere the 48-hour week was put into effect early in February on the basis of pay for the time actually worked. As it happened, however, later on the outlook in the cotton goods trade improved and the following May a voluntary increase was granted to virtually all cotton mill workers, and became effective June 2. This last served to end a strike at Lawrence, which had lasted some 15 weeks and involved about 25,000 workers. This advance made the new wage basis 39.10 cents for weaving a cut of cloth 47½ yards of 64 x 64, 28-inch printing cloths compared with only 22.71 cents at the beginning of 1916. Even that, however, did not suffice to prevent subsequent

demands for still other increases. On Dec. 1 the operatives at Fall River engaged in a one-day strike because of the refusal of the Cotton Manufacturers' Association to grant an additional increase of 25% on top of the prodigious advances previously made and the unprecedentedly high wage scale already prevailing. By this time, the cotton manufacturing industry was on a highly prosperous basis again, the demand for goods having outstripped the production and sent prices of goods skyward; nevertheless, the manufacturers found they could not grant a further increase of 25%. They did, however, tender an increase of 12½%, raising the weaving price of a cut of cloth up to 44.98 cents. This offer was accepted by the mill workers and they returned to work the next day.

The price of printing cloths at Fall River continued to decline during the early months of the year until on March 7 it was down to 6.75 cents. Thereafter, however, improvement began, and by the end of the year the quotation was 14.50 cents. The extreme urgency of the demand for goods made possible this great advance in price. Early in 1919, following the signing of the armistice the previous November, when prices were plunging downward with such great rapidity and everybody was looking for still lower prices, there had been very extensive cancellations of orders. Contrariwise, when it was seen that expectations of still lower prices were not to be realized new orders began to pour in, in excess of the capacity of the mills to take care of the same—especially on the basis of the 48-hour week now in force all over New England as against the previous 54-hour week—and all were anxious to secure prompt deliveries. The obtaining of prompt deliveries was very difficult, and in numerous instances quite impossible, and this had the effect of bringing additional orders, purchasers seeking to provide for future demands by placing orders well ahead of prospective needs. In this cotton goods trade the situation finally became so acute, owing to the inability of the mills to provide supplies for immediate delivery, that prices no longer were any consideration. In other words, purchasers were willing to pay almost any figure if only they could obtain the goods.

The experiences of the cotton mill operatives in New England in the matter of wages was duplicated in practically all other lines of industry, with one or two exceptions. Not only was labor able to retain the high wages of 1918,

International Shoe Co.

ST. LOUIS, MO.

Commerce Trust Company

Established 1865

KANSAS CITY, MISSOURI

Member Federal Reserve System

Statement of Condition at Close of Business December 31, 1943

RESOURCES

Cash and Due from Banks	\$111,002,751.03	
U. S. Obligations, Direct and Fully Guaranteed	151,678,066.15	\$262,680,817.18
State, Municipal and Federal Land Bank Bonds	20,176,165.33	
Stock of Federal Reserve Bank	360,000.00	
Other Bonds and Securities	3,569,114.67	24,105,280.00
Loans and Discounts		62,322,413.95
Bank Premises and Other Real Estate Owned		1,897,501.00
Customers' Liability Account Letters of Credit		17,140.59
Accrued Interest Receivable		381,227.46
Overdrafts		20,324.82
Other Resources		926.00
Total Resources		\$351,425,631.00

LIABILITIES

DEPOSITS:		
U. S. Government Deposits	\$ 22,608,968.18	
Other Deposits	312,878,737.72	\$335,487,705.90
Capital	6,000,000.00	
Surplus	6,000,000.00	
Undivided Profits	3,455,473.02	15,455,473.02
Liability Account Letters of Credit		17,140.59
Accrued Interest, Taxes and Expense		465,311.49
Total Liabilities		\$351,425,631.00

The above statement is correct. E. P. Wheat, Cashier
MEMBER FEDERAL DEPOSIT INSURANCE CORPORATION

granted while the country was still engaged in military operations, but to get still further increases. Wage increases followed one another in rapid succession. As it happened, too, the demand for labor continued far in excess of the supply. The return to their ordinary pursuits of 4,000,000 robust young men from the army did not operate at all to produce any over-supply of labor as had been feared might be the case when 1919 opened. Thus labor was in position to command its own terms. And, as already noted, it pushed its advantages to the utmost. It made, in many cases, simultaneous demands for increased wages and decreased hours, and with rare exceptions succeeded in getting at least the major portion of what it asked for.

As the result of these repeated wage increases and the exceedingly high levels of wages thereby established the weekly income of the wage-earning classes, who of course constitute the bulk of the population, was raised to figures which previous to the war no one of them would have dared hope for even in his wildest fancy. Men who had been getting \$3 or \$3.50 a day could now command \$6 or \$7 or \$8, or even \$10 a day. And they proceeded to spend these large earnings with the utmost prodigality. The department stores in the different cities never did a larger nor a more profitable business, they were in the heyday of their prosperity. That class of the population dependent upon fixed incomes which cannot be readily changed—such as college professors, school teachers, post-office employees and municipal and State officials, as also the widow and other dependents deriving their main support from the income of special funds provided for their protection—found the high cost of living a serious drawback to comfortable existence. Not so the laboring classes, with their new-found ability to fix wages to their own liking and as high as they pleased. As already stated, they spent the money as freely as it came to them. They seemed to feel that they had come into a new privilege. Saving, economy and thrift were thrown into limbo. They bought only the most expensive things and showed contempt for low-priced articles. The department stores were not slow to fix prices accordingly. Silk shirts and other luxuries were what ap-

pealed to these people, now suddenly blessed with large incomes—incomes surpassing that of the professional man, enjoying the advantages of a college education and long years of training and study—and nothing seemed so high-priced as to be beyond their reach.

Buying without stint and in the most reckless fashion, they found over and over again that even the extra large income they were now enjoying did not suffice for their needs according to the changed habits they were now indulging. Instead of realizing that they were indulging in an orgy of extravagance and that virtually the whole laboring community were doing the same thing, the difficulty of making even an enormously enlarged income cover their swollen outlays simply bred and paved the way for new demands of further wage increases. And so the process went on. Each wage increase led to further extravagance and greater recklessness of expenditure, and the inevitable demand of still greater pay undeviatingly followed. Labor union leaders made charges of profiteering against the manufacturer and trader, and more or less profiteering was unquestionably indulged in—the seller raising his price not only sufficiently to cover the added labor cost, but to leave a little extra profit for himself—but in the last analysis the trouble was with the laboring man himself and his family. By raising his own wages over and over again, and thereby adding to labor cost, and doing this in one line of industry after another through the whole gamut of industries, he made advances in prices an absolute necessity and by supporting high values by his own reckless and unrestrained buying he encouraged those having goods to dispose of to make inordinate advances in price levels.

Thus labor really became the victim of its own greed for more and still more. And yet all the time labor had the remedy within its own hands. It could at any time have forced a reduction in the high cost of living if it had entered upon a policy of studiously declining to purchase high-priced articles. Then such articles would have become unsalable, would have become a drug upon the market, making reductions necessary in order to dispose of

the goods instead of permitting further advances. Leaders in the economic world everywhere were urging saving, economy and



Warren S. Stone

thrift as the one sovereign remedy against the cost of living, but there is not on record a single instance where labor union officials gave the same advice or recommended the practice of similar virtues. Instead they urged further wage increases, and the laboring man was taught that the employer was helpless as against the united and concerted demand of the employee.

Wage increases and price increases succeeded one another with such undeviating regularity that the matter finally became generally referred to as the operation of the "vicious circle." It is to be said that late in the summer a glimmer of intelligence did seem to dawn upon the heads of at least one large labor body as to the working of this "vicious principle." On July 30, Warren S. Stone, Grand Chief of the Brotherhood of Locomotive Engineers, and the other members of the Advisory Board of that Brotherhood, presented a statement, which was addressed to President Wilson and "Gentlemen of the Cabinet," with reference to the "increasing costs of living commodities." This statement pointed out that at a meeting of the Advisory Board held in Cleveland the matter of an increase in compensation "commensurate with the conditions we find because of the constantly increasing cost of living commodities" had been thoroughly considered. The statement went on to say that a widespread spirit of unrest existed among all classes, especially among wage-earners "whose wages will no longer provide adequate food,

shelter and raiment for themselves and families." The belief was expressed that this situation had been brought about "mainly by conscienceless profiteering by the great interests who have secured control of all necessities of life." The Brotherhood men declared that they found themselves obliged "to again request an increase in wages to meet the mounting cost of living." They went further, however—and here there appeared the first glimmer of sense that seemed to have dawned upon the laboring world—and declared that they felt that "should this request be granted the relief would be but temporary should prices continue to soar." To this, they added the following significant remark: "We believe the true remedy for the situation and one that will result in lifting the burden under which the whole people are struggling is for the Government to take some adequate measures to reduce the cost of the necessities of life to a figure that the present wages and income of the people will meet. Should this not be considered feasible we will be forced to urge that those whom we represent be granted an increase in wages to meet the deterioration of the purchasing price of the dollar, be that what it may, which can be easily determined by competent authority."

The Brotherhood men contended that the members of the Brotherhood were really earning less money than prior to the war, inasmuch as "a daily wage of \$5 prior to the war, which at that time was worth 500 cents, is to-day worth approximately, judging from competent authority, only \$2.15." They said they did not "believe that increasing the compensation accompanied by a greater increase in the cost of commodities of life, will produce lasting benefits to our craft or to the American citizen in general." They sought an audience with the President and his Cabinet for the purpose of laying this situation before him.

There appeared some prospect of relief from the growing ad-

vances in wages in Grand Chief Stone's attitude regarding the barren advantage to be derived from increases in wages where attended by renewed rise in the cost of living. Unfortunately, however, Mr. Stone did not show much confidence in the efficacy of his own suggestions, and it quickly became apparent that the railway unions, the Brotherhood of Locomotive Engineers among them, were aiming for the complete domination and control of the railroad system of the country by the employees. Grand Chief Stone's petition to the President proved only the prelude to the submission of very radical propositions on behalf of railway labor. In this new endeavor, the employees of the railroads were perhaps no more dictatorial than the wage-earning classes generally had become, but the comprehensiveness of the scheme for bringing the whole carrying industry under the dominion of the employees served to arouse public attention to what was going on and resulted in the defeat of the scheme. The unions saw opportunity for launching their proposal in the circumstance that the railroad situation was becoming very complicated because railroad employees who, in 1918, when Mr. McAdoo was Director-General of Railroads, had been awarded such prodigious wage increases were again active in trying to secure additional increases. On July 31, William G. Lee, President of the Brotherhood of Railway Trainmen, announced that a resolution adopted the day before by a special committee of 16 appointed at a then recent convention of the trainmen at Columbus, Ohio, would be sent to the Railroad Administration, saying that unless the Railroad Administration took action by October 1 on the demands of the Brotherhood, that wages of the trainmen either be increased or the cost of living reduced, steps would be taken looking to the enforcement of the demands. The Railroad Shopmen were also asking concessions of various kinds, including a request for "a very substantial increase

(Continued on page 282)

1874

1944

On Our

70th ANNIVERSARY

After seventy years of continuous service in the security and grain trade, we desire to express our great appreciation for the patronage which has developed and maintained our organization.

LAMSON BROS. & Co.

Members of and furnishing private wire service to all of the principal security and commodity exchanges.

Home Office:

141 W. Jackson, Chicago, Ill.

DAVID A. NOYES & COMPANY

Stocks - Bonds - Commodities

208 So. La Salle Street, Chicago 4
STAtE 0400

Members

New York Stock Exchange Chicago Board of Trade
New York Curb Exchange (Assoc.) Chicago Stock Exchange
Winnipeg Grain Exchange Chicago Mercantile Exchange

Branch Offices

Chicago Union Station Board of Trade Building
236 SO. CANAL ST. INDIANAPOLIS, IND.

Monthly Stock Summary sent free upon request

MUNICIPAL BONDS

WELSH, DAVIS AND COMPANY

135 SOUTH LA SALLE STREET
CHICAGO 3

THOMSON & MCKINNON

ESTABLISHED 1913

Members New York Stock Exchange and all principal stock and commodity exchanges

Every facility for the purchase and sale of
STOCKS · BONDS · GRAINS · COMMODITIES

Partners in Chicago

ALFRED W. MANSFIELD · JAMES A. PRINDIVILLE

231 South La Salle Street

NEW YORK — INDIANAPOLIS — TORONTO

and 28 other cities in the United States and Canada

MIDDLE WESTERN SECURITIES

Listed and Unlisted

HICKS & PRICE

MEMBERS

NEW YORK STOCK EXCHANGE
CHICAGO STOCK EXCHANGE
NEW YORK CURB EXCHANGE (ASSOCIATE)
CHICAGO BOARD OF TRADE
CHICAGO MERCANTILE EXCHANGE

231 SOUTH LA SALLE STREET · CHICAGO 4

Teletype CG 972

Telephones Randolph 5686 and State 1700

1 Wall Street, New York 5, N. Y.

Telephone BOWling Green 9-1432

The First Year After World War I

(Continued from page 281)

in wages." Thereupon (namely on August 1), President Wilson addressed a letter to Representative Esch, Chairman of the House Committee on Inter-State and Foreign Commerce, and to Senator Cummins, of the Senate Inter-State Commerce Committee, recommending that Congress create a Board empowered to investigate and pass on all railroad wage problems. The President's letter was prompted by a communication he had received from Walker D. Hines, the new Director-General of Railroads, calling attention to the wage demands of the Railroad Shopmen, and suggesting the creation of such a Board. The President endorsed the suggestion and urged it upon the attention of Congress. The President suggested that the Board proposed also be empowered to fix transportation rates. Since the question of rates was so closely allied to the wage problem, the President expressed the hope that it would be possible for the committee addressed "to consider and recommend legislation which will provide a body of the proper constitution, authorized to investigate and determine all questions concerning the wages of railway employees, and which will also make the decisions of that body mandatory upon the rate-making body, and provide, when necessary, increased rates to cover any recommended increases in wages and

therefore in the cost of operating the railroads." Director-General Hines, in his communication, had urged that any general increase to shop employees would result in



Frederick H. Gillett

demands for corresponding increases to every other class of railroad employees. The situation, therefore, he asserted, could not be viewed except as a whole for the entire 2,000,000 railroad employees. Viewed as a whole, every increase of one cent an hour meant an increase of \$50,000,000 a year in operating expenses for straight time, with a substantial addition for necessary overtime. The increase of 12 cents per hour asked for by the shop employees would, if applied to all employees, mean (including necessary overtime) an increase of probably \$800,000,000 per year in operating expenses. It should be added that the President considered the railroad wage situation so serious that on the same day (August 1) he also sent a letter to Speaker Gillett of the House of Representatives and Majority Leader Mondell, asking that the recess which the House had proposed to take with the consent of the Senate (which was engaged in discussions of the Treaty of Peace), beginning August 2 and continuing until September 9, be postponed until a later date.

The President's proposal, however, of a special Board to deal at once with the question of wages and rates did not appeal to the different Brotherhoods. On August 6, 14 of the principal railroad unions, acting as a unit, presented to Mr. Hines their demands for increased wages, at the same time

expressing their disapproval of the President's recommendations that a special Federal Commission be constituted to settle the problems arising out of the demands of the railroad workers. They also asked that the Director-General endorse the so-called Plumb Plan, providing for Government ownership of the railroad systems of the country with a share in their management and profits for the workers, as embodied in a bill placed before the House of Representatives on August 2 by Representative Simms. In their letter to Mr. Hines they declared that railway employees were entitled to compensation which would at least re-establish the pre-war purchasing power of their wage. They would not admit that rates of pay to employees and transportation charges were in any way correlated. "Minimum rates of pay should be sufficient to guarantee to the most unskilled employee an adequate living wage, with such additional amounts as will meet the necessities incident to old age, injury, sickness and death, and higher rates based upon the skill, responsibility and hazard required and involved. Also these wage rates should be such as will compare favorably to the wages paid for similar service in other industries." They could not sanction the plan proposed by the Director-General and approved by the President for a Congressional Committee, for the reason that it meant months of delay at a time when the questions involved required immediate settlement. With reference to the Plumb Plan embodied in the Simms Bill, they urged that if enacted into law it would give to the Inter-State Commerce Commission its original authority over transportation rates, and employees could not hope for increases in rates of pay except as they resulted from economy and efficiency in operation due to their own collective efforts.

In the meantime, however—and this proved the most disturbing development of all, because it disclosed so plainly the purpose and object in view—the four brotherhoods of railroad employees, with the ten affiliated railway organizations of the American Federation of Labor, claiming to represent altogether 2,200,000 workers, had on August 2 issued a statement at Washington announcing that they were "in no mood to brook the return of the lines to their former control, since all the plans suggested for this settlement of the problems leave labor essentially where it has stood and where it is determined not to stand," and embodying most radical propositions of their own for dealing with the matter. They said: "Our proposal is to operate the railroads democratically, applying the principles to industry for which, in international affairs, the nation has participated in a world war." They added: "President Wilson declared in his message of May 20, 1919

for the 'genuine democratization of industry, based upon a full recognition of the right of those who work, in whatever rank, to participate in some organic way in every decision which directly affects their welfare in the part they are to play in industry.' He spoke plainly in behalf of a 'genuine cooperation and partnership based upon real community of interest and participation in control.'" The employees then went on to demand Government acquisition of the railroads and their operation on a profit-sharing basis for the benefit of employees. Among other things which the brotherhoods now demanded were representation on a directorate of 15 which should operate the systems and a share for labor of the surplus at the end of each year after operating costs had been met and fixed charges paid. The provisions of the bill presented to Congress on behalf of the four brotherhoods were outlined by Representative Simms as follows:

1. Purchase by the Government on valuation as determined finally by the Courts.
2. Operation by Directorate of 15, five to be chosen by the President to represent the public, five to be elected by the operating officials, and five by the classified employees.
3. Equal division of surplus, after paying fixed charges and operating costs, between the public and the employees.
4. Automatic reduction of rates when the employees' share of surplus is more than 5% of gross operating revenue.
5. Regional operation as a unified system.
6. Building of extensions at expense of the communities benefited in proportion to the benefit.

Representative Simms added that the Executive Council of the American Federation of Labor had been instructed at Atlantic City the previous June 17 to cooperate with the organizations representing the railroad employees. This it had done, and Samuel Gompers, President of the American Federation of Labor, was Honorary President, and Warren S. Stone, head of the Brotherhood of Locomotive Engineers, was President of the Plumb Plan League, formed to urge the Simms Bill before the country. As a matter of fact, in a statement issued on August 4 at Washington by the Railway Brotherhood leaders, setting forth the demands of labor respecting a change in industrial management and policy, the proposed legislation for the reorganization of railroad management embodied in the Simms Bill was characterized as "Labor's bill."

In view of the attitude of the railway unions regarding the President's suggestion of a special body for dealing with wages and rates, the President did not urge the suggestion any further. Moreover, in a letter from Senator Cummins, received on August 7, the President was advised that while the Senate Committee on Inter-State Commerce recognized the gravity of the situation, it felt that Congress had already given the Executive "complete and plenary authority to deal with the existing situation and that additional legislation at this time can add nothing whatever to your power in the premises." In the meantime a considerable number of railway employees had gone on strike, against the advice of their national leaders. Accordingly, the President the same day (August 7) addressed a letter to Mr. Hines, authorizing him to say to the railroad shop employees that the question of wages they had raised would be taken up and considered on its merits by the Director-General himself, but only in conference with their duly accredited representatives. The President at the same time stated that "concerned and very careful consideration is being given by the entire Government to the

question of reducing the high cost of living."

The statement given out by the four Brotherhoods on August 2 and joined in by the American Federation of Labor declaring that railroad employees were "in no mood to brook the return of the lines to their former control," and expressing adherence to the Simms Bill embodying the Plumb Plan for turning the operation of the roads over to the employees and their unions was construed



Frank W. Mondell

as a threat on the part of the union leaders to tie up the railroad system of the country with a strike in order to force the adoption of the ideas embodied in the Plumb proposition. The attempt to influence legislation by such reprehensible methods met with almost universal condemnation on the part of the press and evoked indignant protest from all quarters. Accordingly, the heads of the different railway organizations on August 9 thought it best to issue an explanatory statement regarding labor's stand on the Simms bill. In this they declared that "in proposing the elimination of capital and the tripartite directorate we have no purpose of intimidation," and saying, "we appeal to the statesmanship of America and to the common sense of American manhood and womanhood. To prevent any misunderstanding as to the policy of the organized railroad employees we unite in a definite assertion that we have no desire and have had none to impress upon the public by violence or by threats our proposal that the railroads be nationalized under tripartite control." It was significant of the hostility that had rapidly developed against the Plumb scheme and the identification of the American Federation with the same that after a conference in Washington of the Executive Council of the Federation which extended over three days, namely August 28, 29 and 30, announcement came saying that the Council had concluded to defer final action on the proposition.

In all this it was presently to appear that they had gauged public sentiment and the attitude of the Administration at Washington aright. The President might have the deepest sympathy with labor and be inclined to espouse the cause of labor unions as he had done on so many occasions in the past, but he was nevertheless proceeding to aim a body blow at their new aspirations. On August 25 Mr. Wilson made it plain that the demands of the railway shopmen for increases amounting to from 15 to 27 cents an hour would only serve to result in still further increasing the costs of production and therefore the cost of labor. The men had been receiving 58, 63 and 68 cents per hour and now demanded 85 cents cents per hour. In statements issued on that day by him, along with a report by Director-General of Railroads Hines, emphasis was laid on the fact that the demands for the increases asked for could not be met. On the other hand, in an endeavor to effect an adjustment of the wages of shopmen to conform to the basis of

Channer Securities Company

Municipal,
County and School
Bonds

39 South La Salle Street
CHICAGO 3

Phone:
RANdolph 3900

Teletype:
CG 540

DOYLE, O'CONNOR & Co.

INCORPORATED

UTILITY AND INDUSTRIAL BONDS AND STOCKS
REAL ESTATE AND TRACTION SECURITIES
ILLINOIS AND MIDDLE WESTERN MUNICIPALS

135 South La Salle Street - - - - - Chicago 3

STRAUS SECURITIES COMPANY

135 South La Salle Street, Chicago

DETROIT

MILWAUKEE

INDIANAPOLIS

Investment Securities

Direct private wires to

DALLAS

DETROIT

LOS ANGELES

ST. LOUIS

NEW YORK CITY

INCOME TAX FORM

Available for Investors

Contains space for tabulation and explains principal points covered by Internal Revenue Act, including capital gain and loss provisions.

Copies, without obligation

Paul H. Davis & Co.

Established 1916

Members Principal Stock Exchanges

10 So. La Salle St., Chicago

Indianapolis

Rockford

pay of other railroad employees, the Administration awarded the shopmen 4 cents additional an hour. Even this, it subsequently developed, would add \$45,000,000 to the annual payroll of the railroads. Following a conference with representatives of the shopmen on August 25 the President issued two statements, one to the shopmen and the other to the public in general. In the latter, the President dealt with the demands of the shopmen and stated that, in determining the issue, "We are not studying the balance sheets of corporations merely; we are in effect determining the burden of taxation which must fall upon the people of the country in general." The shopmen had urged in support of their claims the very serious increase in the cost of living. The President referred to this as "a very potent argument, indeed," but added:



Samuel Gompers

"The fact is, the cost of living has certainly reached its peak and will probably be lowered by the efforts which are now everywhere being concerted and carried out. It will certainly be lowered so soon as there are settled conditions of production and of commerce [here the President took advantage of the opportunity to spur the Senate to action on the Peace Treaty], that is, so soon as the Treaty of Peace is ratified and in operation, and merchants, manufacturers, farmers, miners, all have a certain basis of calculation as to what their business would be and what the conditions will be under which it must be conducted." Continuing in this strain the President pointed out that the demands of the shopmen and all similar demands were in effect this:

"That we make increases in wages, which are likely to be permanent, in order to meet a temporary situation which will last nobody can certainly tell how long, but in all probability only for a limited time. Increases in wages will, moreover, certainly result in still further increasing the cost of production and therefore the cost of living, and we should only have to go through the same process again. Any substantial increase of wages in leading lines of industry at this time would utterly crush the general campaign which the Government is waging, with energy, vigor and substantial hope of success, to reduce the high cost of living. And the increases by the cost of transportation which would necessarily result from increases in the wages of railway employees would more certainly and more immediately have that effect than any other enhanced wage costs. Only by keeping the cost of production on its present level, by increasing production and by rigid economy and saving on the part of the people, can we hope for large decreases in the burdensome cost of living which now weighs us down."

In conclusion the President expressed the belief that in the circumstances it would be clear "to every thoughtful American,

including the shopmen themselves when they have taken second thought, and to all wage-earners of every kind, that we ought to postpone questions of this sort till normal conditions come again and we have the opportunity for certain calculation as to the relation between wages and the cost of living. It is the duty of every citizen of the country to insist upon a truce in such contests until intelligent settlement can be made and made by peaceful and effective common counsel." The President cautioned that "demands unwisely made and passionately insisted upon at this time menace the peace and prosperity of the country as nothing else could and thus contribute to bring about the very results which such demands are intended to remedy."

In his statement to the shopmen the President told them "we are face to face with a situation which is more likely to affect the happiness and prosperity, and even the life, of our people than the war itself. We have now got to do nothing less than bring our industries and our labor of every kind back to a normal basis after the greatest upheaval known to history, and the winter just ahead of us may bring suffering infinitely greater than the war brought upon us if we blunder

or fail in the process." The President did not hesitate to say that if the "efforts to bring the cost of living down should fail, after we have had time enough to establish either success or failure, it will, of course, be necessary to accept the higher costs of living as a permanent basis of adjustment, and railway wages should be readjusted along with the rest." All that he was now urging, he insisted, was that "we should not be guilty of the inexcusable inconsistency of making general increases in wages on the assumption that the present cost of living will be permanent at the very time that we are trying with great confidence to reduce the cost of living and are able to say that it is actually beginning to fall."

The President finally ventured the opinion that legislation dealing with the future of the railroads would in explicit terms afford adequate protection for the interest of the employees of the roads, but, quite apart from that, it was clear that no legislation could make the railways other than what they are, a great public interest, and it was "not likely that the President of the United States, whether in possession and control of the railroads or not, will lack opportunity or persuasive force to influence the decision of ques-

tions arising between the managers of the railroads and the railway employees. The employees may rest assured that during my term of office, whether I am in actual possession of the railroads or not, I shall not fail to exert the full influence of the Executive to see that justice is done them."

The most encouraging feature about the President's action was that it quickly became evident that his appeal to the shopmen would be effective. While it had been decided on August 26 to

put to a vote of the local unions the question of accepting or rejecting the President's appeal to the shopmen to defer their demands for higher wages, a later communication to the local unions, by the heads of the organizations involved, issued on August 28, recommended that the question of suspending work be left in the hands of the officers of these organizations, "with the understanding that no strike order will be issued unless such action becomes absolutely necessary to

(Continued on page 284)

Gillis, Russell & Co.

CLEVELAND, OHIO

BALL, COONS & COMPANY

INVESTMENT SECURITIES

Union Commerce Building · Cleveland 14, Ohio

BROKERS · DEALERS

Curtiss, House & Company

MEMBERS

New York Stock Exchange
New York Curb (Associate)
Cleveland Stock Exchange

Union Commerce Building — Cleveland 14
Main 7071

CHARLES A. PARCELLS & CO.

Members of Detroit Stock Exchange
ESTABLISHED 1919

Michigan Markets
Municipal and Corporation Bonds
Listed and Unlisted Stocks

639 PENOBSCOT BLDG.

TELEPHONE
RAndolph 5625

DETROIT 26, MICH.

PRIVATE WIRES
TO ALL MARKETS

Municipal Bonds

BOUGHT — SOLD
QUOTED — APPRAISED

We Specialize in Ohio Municipal Bonds

Bond Department

The **PROVIDENT**

Savings Bank & Trust Co.

Cincinnati 2 — Ohio

Statement as of December 31, 1943

Member Federal Deposit Insurance Corporation
MEMBER FEDERAL RESERVE SYSTEM

RESOURCES

Cash and Due from Banks	\$66,387,749.63
United States Bonds (Direct and Guaranteed)	92,511,774.62
Other Bonds and Securities	12,649,598.44
Loans and Discounts	48,836,161.65
Federal Reserve Stock	300,000.00
Banking Premises Occupied	4,775,000.00
Customers' Liability Under Acceptances	19,813.75
Other Resources	642,418.53
TOTAL	\$226,122,516.62

LIABILITIES

Capital Stock	\$ 5,000,000.00
Surplus	5,000,000.00
Undivided Profits	1,400,009.39
Reserve for Dividends Payable	50,000.00
Reserve for Interest, Taxes, Etc.	557,857.57
Liability Under Acceptances	19,813.75
DEPOSITS:	
Commercial, Bank and Savings	194,706,890.40
U. S. Government	19,266,869.26
Other Liabilities	121,076.25
TOTAL	\$226,122,516.62

*In addition to this item as shown, we have unused loan commitments outstanding in the amount of \$14,822,347.67 for war production and other purposes, if required.

The **FIFTH THIRD UNION TRUST CO.**
CINCINNATI, OHIO



OTIS & CO.

(Incorporated)

Established 1899

Underwriters and Distributors of Municipal and Corporate Securities

The First Year After World War I

(Continued from page 283)

meet the conditions arising from the present situation, or joint action with other railroad organizations for a general wage increase." The instructions of August 28, which were in a much more conciliatory tone than those issued August 26, also stated that "it is our honest judgment that a fatal mistake would be made by our members to assume the responsibility of tying up the railroads at this time when the President is evidently doing all possible to reduce the high cost of living." The instructions to the local shopmen's union on August 26 had been sent out after Director-General of Railroads Walker D. Hines had been advised by representatives of the railroad shopcraft committee of 100 that "knowing the sentiment of the membership," the committee could not "accept as a basis of settlement the rates established in his proposition submitted by the President." Previously a vote in favor of a strike effective September 2 had been taken and it was stated on August 26 that 95% of the men had registered in favor of a strike. The President's overtures operated to set aside this strike vote and to put the question to the men anew, who then agreed to abide by the President's decision. The unauthorized strikes of the shopmen in different parts of the

country were gradually abandoned.

For the rest of the year the Railroad Administration, backed by the President, consistently adhered to the policy laid down in the foregoing. There were special wage increases, but no general ones, and the special increases were mostly claimed to be by way of adjustment. Unauthorized strikes, that is where the men quit work without the sanction or in direct opposition to the wishes of their leaders, were summarily dealt with. These unauthorized strikes, while of sporadic occurrence, were not in all cases without importance, and indeed some of them proved quite disturbing. An instance of this kind occurred out in California in August, just about the time the Railroad Administration was engrossed in the consideration of the railway shopmen's demands, and the identification of the brotherhood and other railway organizations with the Plumb Plan for the "democratization" of the railroad industries. A strike of the employees of the Pacific Electric Railway, controlled by the Southern Pacific, but not under Government operation, led to a sympathetic strike of the railway workers on certain of the Government controlled lines running out of Los Angeles—the Southern Pacific, the Santa Fe and the

Salt Lake lines operated by Government — and caused the complete tying up of railroad operations in parts of California, Arizona and Nevada. After the strike had been in progress for some days, Director-General Hines on August 28 issued an ultimatum to the strikers, commanding them to return to work.



John J. Esch

After pointing out that the employees on the steam railroads had quit work without any grievance being presented or alleged, and stating that the action of these strikers was a violation and repudiation of the agreements between the employees and the railroads upon which they worked and also of the national agreement between the U. S. Railroad Administration and the chief executives of the organizations to which the strikers belonged, such national agreement providing for the adjustment of all causes of complaint in an orderly manner without suspension of work, Mr. Hines gave notice that all striking employees who did not report for duty by August 30 at seven in the morning would be regarded as having terminated their employment and their places would be filled. Not only that, but anyone who interfered with or impeded the running of trains would be committing an offense against the United States and would be arrested and prosecuted accord-

ingly. This proved sufficient in this instance. The strikers had derived encouragement in the early stages of the movement from a telegram claimed to have been received August 24 by Los Angeles officers of the Railroad Brotherhoods from W. G. Lee, President of the Brotherhood of Railway Trainmen, stating that, "while the strike was not authorized the usual penalties of the Brotherhood accompanying the unauthorized strikes would not be exacted in this case in connection with any action the strikers might take." When, however, Mr. Lee and Warren S. Stone, the Grand Chief of the Brotherhood of Locomotive Engineers, got knowledge of the attitude which the Railroad Administration was taking, they both advised all members of their respective unions that a sympathetic strike would not be countenanced and indicating the penalties that had been visited upon offenders who had engaged in unauthorized strikes.

There were a number of wage adjustments adverted to above. While the amounts involved in none of the cases were of the prodigious magnitude of the wage increases made the previous year when Mr. McAdoo was Director-General, yet they represented a considerable sum in the aggregate. We have already referred to the wage increase granted the railway shopmen, and which was not at all satisfactory to them. In November a higher wage scale, embodying equalization of the earnings of the railway train service men engaged in slow freight service, and which it was estimated would add \$3,000,000 a month or \$36,000,000 a year to the payroll, was submitted to representatives of the four big Railroad Brotherhoods. The Railroad Administration, in submitting this proposal, announced that the policy adopted the previous August of not considering increases in the general level of railroad wages until a reasonable opportunity had been afforded to ascertain the result of the efforts of the Government to reduce the

cost of living, had not been departed from, and that the proposed increase was merely with the view "to correct unjust inequalities as between different classes of railroad labor." New wage demands, however, kept pouring in, and on November 28 the general chairman of the Brotherhood of Locomotive Firemen and Engineers, about 180 in number, met in separate session at Cleveland and discussed the demands of their organization for a wage increase of 40 to 45%. Their demands had been presented to the Railroad Administration in September, but no reply had been received. The Brotherhood of Railway Trainmen, who made similar demands at the time, were advised, as noted above, that the time was not opportune and that they must await the result of the efforts to reduce the cost of living.

From what has been said it will have been gathered that the task



Albert B. Cummins

of running and administering the railroads was not an easy one. Nor were railroad developments favorable in other respects. With railroad wages continuing to mount upward, and with other concessions to railway employees and with numerous other drawbacks, a further large augmentation in the expenses occurred, still further diminishing the net income out of which the Government guaranteed rental had to be paid. Returns compiled by us, covering the returns filed with the Inter-State Commerce Commission by all railroads having gross operating revenue in excess of \$1,000,000 per annum, showed an increase in the gross earnings for the twelve months of 1919, as compared with the twelve months of 1918, of \$258,130,137, following an increase in 1918 over 1917 of \$363,892,744. On the other hand, because of an augmentation in expenditures of \$401,609,745, net for 1919 was \$143,479,608 smaller than for 1918, and this came after a loss in 1918, as compared with 1917, in the huge sum of \$284,771,620. These are the results before the deduction of taxes and other items. With these deductions made, the remaining net income fell \$377,037,622 short of meeting the Government guaranteed rental, which was very much larger than even in the calendar year 1918, when the loss to the Government amounted to \$169,461,738.

Railroad securities remained under a cloud the whole year and railroad credit continued impaired throughout. Entirely aside from the direct loss incurred by the Government in the operation of the roads, continued Government control was not regarded with favor. The service was unquestionably poorer than under private control, the discipline more lax, with a marked impairment of efficiency and capacity on the part of the employees. Outside of railroad employees themselves, who had profited so much through Government administration of the roads, and who were naturally anxious to perpetuate and extend these benefits to themselves, there was practically no public sentiment in favor of Government retention of the roads—rather there

Greater Miami's Oldest—South Florida's Largest—
Financial Institution

The First National Bank of Miami

EDWARD C. ROMFH, President

Statement of Condition
Comptroller's Call

DECEMBER 31, 1943

ASSETS

Loans to Individuals, Firms and Corporations	\$ 3,922,715.46
First Mortgage Loans on Improved Real Estate	370,416.55
Overdrafts	32.66
Banking House	700,000.00
Furniture and Fixtures	145,853.32
Other Real Estate	40,542.30
Other Assets (Includes Accrued Interest & Prepaid Expense)	187,027.52
Stock—Federal Reserve Bank (1440 Shares)	72,000.00
Stock—First National Holding Corporation	100,000.00
*Bonds Owned:	
State and Municipal Obligations	459,790.96
Industrial Bonds	107,582.47
Railroad Bonds	74,450.20
U. S. Government Obligations	\$49,388,208.63
Cash Reserve & Due from Banks	21,701,033.23
TOTAL ASSETS	\$77,269,653.30

*List Furnished Upon Request

LIABILITIES

Capital	\$ 1,200,000.00
Surplus and Undivided Profits	1,794,898.11
Reserve for Dividend	48,000.00
Deposits (Net)	74,226,755.19
TOTAL LIABILITIES	\$77,269,653.30

DEPOSITS

December 31, 1942	December 31, 1943
\$59,081,978.02	\$74,226,755.19

Under Same Management Since Organization In 1902

Member Federal Reserve System and Federal Deposit Insurance Corporation

Statement of Condition DECEMBER 31, 1943

The Resources

Cash and Due from Banks	\$ 72,354,810.31
United States Government Obligations, direct and guaranteed (including \$50,300,738.94 pledged*)	152,482,949.82
Other Bonds and Securities	23,351,024.57
Demand and Time Loans	44,672,819.92
Stock in Federal Reserve Bank in St. Louis	420,000.00
Real Estate (Company's Building)	2,790,536.40
Other Real Estate (Former Bank of Commerce Buildings)	1,500,000.00
Overdrafts	15,661.10
Customers' Liability on Acceptances and Letters of Credit	1,169,741.19
Other Resources	53,967.38
	\$298,811,510.69

The Liabilities

Capital Stock	\$ 10,000,000.00
Surplus	4,000,000.00
Undivided Profits	4,532,818.49
Reserve for Dividend Declared	150,000.00
Reserve for Interest, Taxes, etc.	692,605.43
Unpaid Dividends	2,636.55
Bank's Liability on Acceptances and Letters of Credit	1,169,741.19
Other Liabilities	43,261.85
Deposits, Secured: Public Funds	\$ 44,615,583.46
Other Deposits, Demand	197,870,348.97
Other Deposits, Time	35,734,514.75
	\$278,220,447.18
	\$298,811,510.69

*All Securities pledged are to the U. S. Government or its Agents, State of Missouri and the City of St. Louis, to secure deposit and fiduciary obligations.



was a pretty general desire to have the Government relinquish control at an early date. All this was pretty well established before the different Railroad Brotherhoods and the railroad unions connected with the American Federation of Labor made their bold proposition that the Government should acquire ownership of the roads and turn them over to the employees to operate in their own way and for their own benefit. The proposal was so coldly received that even the railway unions quickly began to see that nothing was to be gained by endeavoring to push the scheme, though the coal miners coquetted with it a little, since they themselves were engaged in a movement to obtain a further large increase in their wage scales and thought that the support of the railway employees might be useful to that end. Indeed, before it became apparent how severely the public was inclined to frown upon such projects, some radical propagandists were talking wildly of the impending nationalization of both the railroad carrying industry and the coal mining industry.

The President himself was never in doubt as to public sentiment with reference to continued operation of the roads by the Government. While still in France, he took occasion when addressing Congress, which had been convened by him in extra session on May 19, to notify Congress that he had made up his mind as to the date when the roads should be returned to private control. In a very brief but wholly unqualified manner, he announced his conclusion in that respect, saying simply: "The railroads will be

handed over to the owners at the end of the calendar year."

Of course, it was not possible to turn the properties back to their shareholders and directors without making legislative provision that would permit the step, since two years of Government operation had so completely altered the entire railroad status that it was out of the question to hand them over willy-nilly. The President hoped that by giving the legislative body long notice in advance of his intentions it would have ample time to perfect the needed legislation. But Congress dilly-dallied and delayed and procrastinated so that the year actually closed with no new acts on the statute books for dealing with the matter. It was not until November 17, shortly before the ending of the long extra session, that the House passed what was known as the Esch Railroad Bill, which embodied some radical and undesirable features. The Senate, in turn, passed a substitute measure, the work of Chairman Cummins, of the Senate Committee on Interstate Commerce, but this was not until December 20. The President then stepped in and gave Congress two months more of grace in which to perfect the necessary legislation. In a proclamation issued on December 24 the President fixed March 1 as the date for the termination of Government control. The statement given out by the President's private secretary, Joseph P. Tumulty, in connection with the proclamation, after advertising to the message of the President the previous May, indicating the President's intention to restore the roads to their owners at the end of the calendar year 1919, went on to say that "in

the present circumstances, no agreement having yet been reached by the two Houses of Congress in respect to legislation on the subject, it becomes necessary in the public interest to allow a reasonable time to elapse between the issuing of the proclamation and the date of its actually taking effect." Therefore, transfer of possession back to the railroad companies was fixed so as to become effective at 12.01 a. m. March 1, 1920. It now depended upon the conferees on the part of the two Houses of Congress to reconcile the differences between the two bills and submit a compromise measure. This proved a long and difficult task, and it was not until Feb. 18, 1920, that the compromise bill could be submitted to the House of Representatives, which then set Saturday, Feb. 21, for action upon it, when it passed that body by the decisive majority of 250 to 150, notwithstanding vehement opposition on the part of the American Federation of Labor and the railway labor unions to the labor provisions in the bill. The Senate in turn passed the bill on Feb. 23 in face of similar opposition on the part

of the labor unions, the vote being 47 to 17. The labor unions sought to prevail upon the President to veto the measure, but this move also proved ineffective, and the bill became a law on Feb. 28.

Among the notable events of 1919 in labor matters were the strike in the steel industry and the bituminous coal miners' strike. These both occurred in the later months, and hence disappointed the expectations raised in August, when the President requested labor organizations to hold in abeyance for the time being demands for wage increases and other concessions until he had had opportunity to see if the cost of living could not be substantially reduced—a request which it seemed at first would meet with ready compliance. The strike in the steel industry was begun on Sept. 22. It was inaugurated at the instance of the leaders of the unions of iron and steel workers affiliated with the American Federation of Labor, which had undertaken to organize all steel workers and bring them under Federation control, thus carrying out their long announced threat in that respect. This was not a

strike for increased wages, but was for the avowed purpose of gaining from the United States Steel Corporation recognition of labor unionism and the principle of the "closed shop." Judge Elbert H. Gary, Chairman of the U. S. Steel Corporation, took a firm stand in opposition to the principle of the "closed shop," pointing out that it "means that no man can obtain employment in that shop except through and on the terms and conditions imposed by the labor unions. He is compelled to join the union and to submit to the dictation of its leader before he can enter the place of business. If he joins the union he is then restricted by its leaders as to place of work, hours of work (and therefore amount of compensation) and advancement in position regardless of merit; and sometimes, by the dictum of the union leader, called out and prevented from working for days or weeks, although he has no real grievance, and he and his family are suffering for want of the necessities of life." Judge Gary declared that the country would not stand for the "closed shop." It could not

(Continued on page 286)

CONDENSED STATEMENT FIRST NATIONAL BANK IN ST. LOUIS

At the Close of Business, December 31, 1943

RESOURCES

Loans and Discounts	\$ 90,965,398.24
U. S. Government Securities	185,813,445.60
Other Securities Guaranteed by U. S. Government	3,943,540.70
Other Bonds and Stocks	5,437,522.60
Stock in Federal Reserve Bank	462,000.00
Banking House, Improvements, Furniture and Fixtures	448,335.15
Other Real Estate Owned	1,238,567.16
Customers' Liability a/c Letters of Credit, Acceptances, etc.	1,010,972.64
Accrued Interest Receivable	878,130.56
Overdrafts	1,581.19
Other Resources	4,463.59
Cash and Due from Banks	97,496,566.05
	<u>\$387,700,523.48</u>

LIABILITIES

Capital—Common	\$ 10,200,000.00
Surplus and Profits	11,027,384.28
Reserve for Contingencies	500,000.00
Dividend Declared Payable February 29, 1944	240,000.00
Reserve for Taxes, Interest, etc.	769,614.98
Unearned Discount	112,088.21
Liability a/c Letters of Credit, Acceptances, etc.	955,615.00
Other Liabilities	800.00
Individual Deposits	\$189,869,507.36
Savings Deposits	35,032,417.23
Bank Deposits	103,198,521.95
Government Deposits	31,897,766.48
City of St. Louis and Other Public Funds	3,896,807.99
Total Deposits	<u>363,895,021.01</u>
	<u>\$387,700,523.48</u>



Broadway • Locust • Olive

Member Federal Deposit Insurance Corporation

NATIONAL BANK OF DETROIT

Complete Wartime Banking and Trust Service

Statement of Condition December 31, 1943

RESOURCES

Cash on Hand and Due from Other Banks	\$ 289,428,346.25
United States Government Obligations, direct or fully guaranteed	716,217,273.09
Other Securities	55,327,396.60
Stock in Federal Reserve Bank	900,000.00
Loans:	
Loans and Discounts	\$106,003,028.87
Real Estate Mortgages	12,864,129.03
Overdrafts	32,945.24
Branch Buildings and Leasehold Improvements	1,051,367.45
Accrued Income Receivable—Net	2,097,100.54
Prepaid Expense	172,652.42
Customers' Liability Account of Acceptances and Letters of Credit	4,021,735.24
TOTAL RESOURCES	<u>\$1,188,115,974.73</u>

LIABILITIES

Deposits:	
Commercial, Bank and Savings	\$965,637,026.02
U. S. Government	133,549,980.38
Treasurer, State of Michigan	13,559,383.32
Other Public Deposits	27,496,669.56
Capital Account:	
Preferred Stock	8,500,000.00
Common Stock	10,000,000.00
Surplus	11,500,000.00
Undivided Profits	8,665,558.98
Reserve for Common Stock Dividend No. 19 payable February 1, 1944	500,000.00
Reserves	4,685,621.23
Our Liability Account of Acceptances and Letters of Credit	4,021,735.24
TOTAL LIABILITIES	<u>\$1,188,115,974.73</u>

United States Government securities carried at \$171,081,471.69 in the foregoing statement are pledged to secure public and trust deposits and for other purposes required by law.

Member Federal Deposit Insurance Corporation

BUY U. S. WAR BONDS REGULARLY OUT OF INCOME

The First Year After World War I

(Continued from page 285)

afford it, he said, adding, "in the light of experience we know it would signify decreased production, increased cost of living, with initiative, development and enterprise dwarfed. It would be the beginning of industrial decay and an injustice to the workmen themselves, who prosper only when industry succeeds."

Judge Gary declined to receive a committee of union men sent to discuss the matter with him on threat of a strike for non-compliance, first because he did not believe the men were authorized to speak for large numbers of the Corporation's employees, and secondly because it seemed to him that a conference with them would be treated by them as a recognition of the "closed shop" method of employment. The President sought to prevail upon the leaders to defer the strike, but the effort proved unavailing. The union men in control of the movement were made up of very radical thinkers, John Fitzpatrick being chairman of the National Committee for the Organization of Steel Workers of the American Federation of Labor, and the committee comprising among others William Z. Foster, who had formerly been active on behalf of the I. W. W. (Industrial Workers of the World), and who some years before had written a book in collaboration with other writers, entitled "Syndicalism," in which social revolution and the destruction of the wage system, together with other radical doctrines, was advocated. As indicating Chairman Fitzpatrick's views, he was quoted as having said, after the adjournment of the committee meeting on Sept. 18,

when a motion to rescind the action previously taken calling the strike was voted down, notwithstanding the President's request to that effect: "We are going to



C. B. Ames

socialize the basic industries of the United States. This is the beginning of the fight. We are going to have representatives on the Board of Directors of the Steel Corporation. President Wilson has promised that, in effect, in his program for the placing of industry on a better basis." In testifying before the Senate Committee on Labor and Education, which undertook an investigation of the causes of the strike, Chairman Fitzpatrick admitted that the strike was called as the result of a referendum vote in which only 100,000 of the 500,000 steel workers which he sought to involve in the strike had voted, though he claimed there were 50,000 more by the time the vote was counted. In the end the strike proved a

blessing in disguise, for after it had been inaugurated it quickly became apparent that the movement was foredoomed to defeat. The number of steel workers who joined the ranks of the strikers was far less than had been supposed might be the case, and with the beginning of the second week of the conflict it was seen the strike was certain to fail. The strike assumed important dimensions only in the West, and at the Gary steel plants the military had to be called out to suppress the disorders which resulted. At all points, notwithstanding temporary successes at the start, the strikers quickly lost ground. The plants of the Bethlehem Steel Co. were not included in the original strike order, but on Sept. 27 the National Committee of the Iron and Steel Workers, at a meeting at Pittsburgh, proclaimed a strike at these plants, too (to go into effect Monday, Sept. 29), after E. G. Grace, the President of the Company, had declined to accede to the demand for a conference with the unions. The outcome in this last instance merely served further to demonstrate the weakness of the whole affair, for the strike at the Bethlehem plants proved an absolute fizzle. The strike leaders kept putting forth claims of important successes until the end of the year, but while the output of both iron and steel was substantially reduced in October, the strike practically ceased to be an influence after that month. As late as Dec. 13 and Dec. 14 the presidents of 24 unions connected with the steel industry voted to continue the strike, though it had for some time been virtually a thing of the past. It was not until Jan. 8 of the new year that the strike was officially called off.

It deserves to be noticed that

early in October the leaders in the steel workers' strike sought to avert the defeat of the movement, which even then was impending, by a clever attempt to secure indorsement of their cause at the hands of an outside agency. On Oct. 6, the National Industrial Conference of representatives of capital, labor and the public, which President Wilson had called some time before, to "discuss fundamental means of bettering the whole relationship of capital and labor," opened at Washington. At the very outset of the meeting of this industrial conference, Samuel Gompers, the Chairman of the Labor Group, introduced a resolution proposing the appointment of a committee to whom should be referred for settlement the questions at issue in the steel controversy. Pending the findings of the committee, the workers were to be requested to return to work (which now, with certain defeat ahead, they were willing to do, although they would not refrain from striking when requested by the President) and the employers were to reinstate them in their former position. Fortunately, however, Judge Elbert H. Gary was able to thwart this audacious move on the part of the Labor Group. Mr. Gary firmly opposed the attempt to have the Industrial Conference come to the rescue of the misled steel workers. He declared he was of the fixed opinion that the strike should not be arbitrated, or compromised, nor any action taken by the Conference bearing upon the subject. In the end, the resolution was defeated, the Employers' Group and the Public Group voting against it. The Industrial Conference itself succeeded in accomplishing nothing. It split, nominally on the question of col-

lective bargaining, but actually on the right of outside organizations like the American Federation of Labor "butting in" and representing workers banded together under shop organizations and engaged in bargaining directly with the employer. After being defeated on this issue and on the Steel resolution the Labor Group quit the Conference on Oct. 22. The Conference adjourned the next day.

On November 20, the President called a new Industrial Conference to meet in Washington beginning Dec. 1. The new Conference was called in response to a recommendation made to the President by the Public Group of the old Conference. Unlike the latter, the new Conference was not made up of distinctive groups. Instead, all the conferees were appointed to act in the interest of the people as a whole. Seventeen persons were named by the President to function in the new body; "all of the new representatives," said the President, in his letter of invitation, "should have concern that our industries may be conducted with such regard for justice and fair dealing that the workman will feel himself induced to put forth his best efforts, that the employer will have an encouraging profit, and that the public will not suffer at the hands of either class." This new Conference, after having met on the date set deliberated privately, and in the new year put forth a rather ambitious project for promoting harmony between capital and labor.

Strike of the Bituminous Coal Miners

More serious than the steel strike was the strike of the bituminous coal miners. Stren-

(Continued on page 288)

The trade that grew like Jack's beanstalk

At the turn of the century, our seaborne trade with many Middle American countries was still in its infancy . . . mostly a matter of ships picking up cargoes, hit or miss, when and where they could.

But around 1900, enterprising men began to encourage the expansion of crops grown along the Caribbean—bananas, sugar, coffee, pineapples, cocoa—and secured ships to carry them north. They soon found cargoes for the return trips in northern manufactured goods.

This healthy two-way trade grew like Jack's beanstalk. By 1910 imports from the Caribbean were almost twice those in 1900—exports more than double. In 1940, the total export-import trade was six times the 1900 figure.

One of the pioneer shipping lines to Middle America was the United Fruit Company's Great White Fleet. For over 40 years these famous white ships have played a prominent part in the growth of inter-American trade.

Expediting banana exports was one of the Fleet's earliest functions. Since bananas are harvested *all year*, this line was one of the first to institute year-round scheduled sailings. This provided a regular two-way service of great importance to exporters and importers, who needed swift, dependable freight schedules to expand their trade.

Today ships of the Great White Fleet are transporting war supplies. When ships can be spared, they'll return to their great peacetime route . . . serving the economic unity of the Americas.



... in the wake of the development of dependable, year-round steamship service between the Americas

Great White Fleet

UNITED FRUIT COMPANY

GUATEMALA ★ EL SALVADOR ★ HONDURAS ★ NICARAGUA ★ COSTA RICA
PANAMA ★ COLOMBIA ★ CUBA ★ JAMAICA, B.W.I.

Let's All Back the Attack—Buy EXTRA War Bonds!



"Certain unalienable Rights, that among these are Life, Liberty and the pursuit of Happiness"

The First of These is LIFE

ONE THING distinguishes American democracy most sharply from other forms of government—and that is its regard for human life.

★ ★ ★

Remember the historic dash to Nome, in 1925, with life-giving serum when death stalked in that far community?

Remember the *Squalus*—and the almost superhuman efforts made to save the lives of the 33 men trapped in her sunken hull hundreds of feet below the surface?

Remember the items about iron lungs rushed to infantile paralysis victims who could not breathe without them?

★ ★ ★

Think of the mercy ships of the last war, loaded to the gunwales with food for starving Belgians and Armenians—the medical supplies and other equipment shipped to the Japanese when the horror of earthquake struck in 1923—the development of blood plasma, penicillin and other ways and means of saving and prolonging human life.

Then think of nations where to take one's life by hari-kari is a national honor. Nations where births are encouraged only so that more and more

lives can be spent in battle and conquest. Nations where those unpopular in government are removed not by ballots but by bullets.

Do you begin to see the one great difference between American democracy and other forms of government?

★ ★ ★

In the midst of war, one of the great railroads of this country has been awarded the E. H. Harriman Memorial Gold Medal "for outstanding accomplishment in railroad safety."

That railroad has been honored, mind you, not just because it has hauled millions of tons of coal and other materials to keep the war production program rolling—but because "*with the greatest number of passengers carried since 1928, the Chesapeake and Ohio in 1942 attained the lowest passenger casualty rate in its history. It has not had a passenger fatality in a train accident in over 27 years, carrying 115,350,000 passengers with a passenger mileage of more than 6,750,000,000.*"

It has been honored, not just because it has speeded to waiting ships the things of war for trans-shipment to the battle fronts—but because "*the Chesapeake and Ohio shows a reduction in total employee casualty rate of 70 per*

cent for the past 5 years as compared to the 5 years, 1921 to 1926 inclusive, and it is one of the very few railroads which were able to reduce their employee casualty rate in 1942 far below that of 1941, with a steady, continued, year-by-year reduction since 1936."

★ ★ ★

In accepting the Harriman Medal, the Chesapeake and Ohio recognizes in the very existence of such an award the one thing above all others worth fighting for—the sanctity and dignity of human life—which, as history has repeatedly shown, exist only so long as government is in the hands of the people and not people in the hands of government.

"NO PASSENGER FATALITY IN A TRAIN ACCIDENT IN MORE THAN 27 YEARS."



The Edward H. Harriman Memorial Medal, awarded annually to the railroad with the outstanding safety record—awarded on June 24, 1943, to the Chesapeake and Ohio Railway Company in "recognition of its outstanding safety record for the year 1942 among Class I Railroads operating ten million or more locomotive miles."



CHESAPEAKE AND OHIO RAILWAY
Cleveland, Ohio

The First Year After World War I

(Continued from page 286)

uous efforts were made by the authorities at Washington to avert this strike at the soft coal mines. The miners' demands had been formulated at the International Convention of the United Mine Workers of America at Cleveland, Ohio. The Convention closed on Sept. 23, after adopting resolutions for nationalization of the coal mines through Government purchase of the mines, and for a working alliance with railroad employees to secure the adoption of the Plumb plan for nationalization of the railroads. A joint wage conference of the miners' representatives and the coal operators convened at Buffalo during the week of Sept. 25. Having been unable to reach an agreement, it was announced on Oct. 2 that the conference would recess until Oct. 9, at which time a subcommittee of the conference would renew the consideration of the miners' demand at Philadelphia.

This subcommittee, which was composed of two operators and two miners from each of the four States represented, namely, Ohio, Indiana, Illinois and Western Pennsylvania, met at Philadelphia on Oct. 9, and after a three-day session announced on Oct. 11 that it had been unable to come to an agreement and that the conference would be adjourned. The operators the same day (Oct. 11) issued a statement asserting that the existing wage scale would not expire until April 1, 1920, or until the President should officially promulgate peace. The demand of the miners was for a 60% increase in wages, a maximum six-hour day, and a five-day week, with time and a half for overtime and double time for work on Sundays and holidays. Secretary Wilson of the Department of Labor was unremitting in his endeavors to avert the strike. The official strike

order, calling upon all union bituminous coal miners to stop work at midnight Oct. 31, was issued to 4,000 local unions on Oct. 15 by John L. Lewis, as Acting President of the United Mine Workers. Secretary Wilson continued his efforts, however, but all to no purpose. Finally, after an all-day meeting of the President's Cabinet, the President issued a statement from the White House Oct. 25. He characterized the strike as "one of the gravest steps ever proposed in this country affecting the economic welfare and the domestic comfort and health of the people." He said it was "proposed to abrogate an agreement as to wages which was made with the sanction of the U. S. Fuel Administration, which was to run during the continuance of the war but not beyond April 1, 1920." He said he felt convinced that when the time and manner were considered the proposed strike constituted "a fundamental attack, which is wrong morally and legally, upon the

rights of society and upon the welfare of our country." He added: "When a movement reaches a point where it appears to involve practically the entire productive capacity of the country with respect to one of the most



Albert B. Anderson

vital necessities of daily domestic and industrial life, and when the movement is asserted in the circumstances I have stated and at a time and in a manner calculated to involve the maximum of danger to the public welfare in this critical hour of our country's life, the public interest becomes the paramount consideration." He said furthermore that he felt it his duty "in the public interest to declare that any attempt to carry out the purpose of this strike and thus to paralyze the industry of the country, with the consequent suffering and distress of all our people, must be considered a grave moral and legal wrong against the Government and the people of the United States." The law would be enforced and means would be found "to protect the interest of the nation in any emergency that may arise out of this unhappy business." In the circumstances he "solemnly" requested both the national and the local officers and also the individual members of the United Mine Workers of America to recall all orders looking to a strike on Nov. 1 and to take whatever steps might be necessary to prevent any stoppage of work.

But the officials of the United Mine Workers remained obdurate, and on Oct. 29 announced "that a strike of bituminous miners cannot be avoided; the issue had been made and if it must be settled upon the field of industrial battle, the responsibility rests fairly and squarely upon the coal barons alone." The Government then had recourse to legal proceedings and on Oct. 31 an order was issued on the petition of C. B. Ames, Assistant Attorney-General of the United States, by Federal Judge A. B. Anderson, at Indianapolis, enjoining officials of the United Mine Workers from enforcing the strike. Unlawful conspiracy to limit the output and facilities for the transportation of coal was charged in the proceedings. Hearing on the injunction came up Nov. 8, and the Court then directed the recall of the strike order, to which the mining leaders rendered compliance, though in the meantime the strike had gone into effect Nov. 1. The view of this action of the Government taken by the miners was indicated by the comment of President Lewis, to the effect that he regarded "the issuance of this injunction as the most sweeping abrogation of the right of citizens guaranteed under the Constitution and defined by statutory law that has ever been issued by any Federal Court."

It quickly appeared that it was one thing for a court to direct a recall of a strike order, but quite a different thing to get the strikers to return to work. As a matter of fact, only a very limited number of the miners in various parts of the country saw fit to go back and resume mining. The great bulk of the strikers simply stayed out. In the meantime the

Administration authorities renewed their efforts to bring about an adjustment of the wage controversy between miners and operators, but again failed. No basis could be found acceptable to miners and operators alike. As a last expedient, the Fuel Administrator, Dr. Harry A. Garfield, backed by the members of the President's Cabinet, prescribed the conditions which both miners and operators would be obliged to accept. Under these conditions the miners were to get a 14% advance in wages, in addition to the large advances obtained by them in October, 1917, while the operators were to sell coal at the same price as before, the hours of labor remaining unchanged, that is, an eight-hour day for six days a week. The miners, however, appealed to the President and obtained what virtually amounted to a modification of these terms. On Dec. 6 Attorney-General Palmer announced, on behalf of the President, that, as soon as the miners returned to work on the basis of the 14% increase in wages (with which the miners were wholly dissatisfied) he would appoint a commission of three, including representatives of the operators and miners, to decide upon a further increase in wages and settlement of other questions in dispute. This proposition distressed representatives of the United Mine Workers at a conference decided to accept, and the miners thereupon immediately returned to work. Dr. Harry A. Garfield, however, tendered his resignation as Fuel Administrator, and the President then appointed Walker D. Hines in his place. Mr. Garfield's plan, as stated, provided a 14% wage advance, but it virtually precluded any further advance beyond this, since it was made with the idea that there should be no advance in the price of coal to the consumer.

Another of the conspicuous labor troubles of the year involved the printing trade in New York City. Owing to a combined lock-out and strike, extending to the whole 250 or more establishments engaged in book and magazine and job work throughout the city, and involving all the pressmen and assistants and the press feeders employed in these establishments, virtually all the weekly and monthly papers and magazines found it impossible to get out their customary issues. The typesetters, also, in great measure joined in the movement. Under the rules of the International Typographical Union, the members of that union were unable to engage in a strike without the sanction of the international body, and to strike, therefore, would have involved the risk of expulsion from that body, but large numbers of these typesetters took "vacations" instead, and in that way managed to abstain from work. The demand related to both wages and hours of work. The unions asked for a \$14 increase in wages, with a reduction in the number of hours from 48 per week to 44. The employing printers offered a \$6 wage increase, and the adoption of the 44-hour week on May 1, 1921. The unions were willing to let the matter of increase in pay go to arbitration in accordance with the request of the employers, but would not submit to arbitration the question of the immediate introduction of the 44-hour week. The Typographical Union, however, meeting on Sunday, Nov. 23, decided to let the question of the 44-hour week go to arbitration along with their wage demands. Only the previous Sunday the members of the "Big Six" Typographical Union, at a mass meeting had voted to stay away from their jobs until their demands should be granted. But by this time the number of the "vacationists" had increased to such an extent that the employ-

(Continued on page 290)

INTERNATIONAL MINERALS & CHEMICALS

Vital in War • Indispensable in Peace

MINERALS

CHEMICALS

How International's principal products serve you

Phosphate Rock

Potash

Fertilizers

Mono Sodium Glutamate

Defluorinated Phosphate

Epsom Salt

Silica Gel

Potassium Chlorate

MAGNESIUM produced in a war plant built and operated by International for the Government

IN War

For food production and many chemical uses

For food production and many chemical uses

To grow larger yields of high quality food crops

Used in Army Field Ration K

To supply essential minerals for poultry, swine and cattle

For processing of parachute fabric, leather and for medicinal uses

Protects metal war material against corrosion during shipment

Used in manufacture of small arms ammunition

For airplanes, bombs and other war materials

IN Peace

For food production and many chemical uses

For food production and many chemical uses

To grow larger yields of high quality food crops

Used in soups and other food products

To supply essential minerals for poultry, swine and cattle

For processing rayon, leather and for many industrial and medicinal uses

For numerous industrial shipping and dehydrating purposes

Used in manufacture of matches

For many future peacetime products

International
MINERALS & CHEMICAL CORPORATION

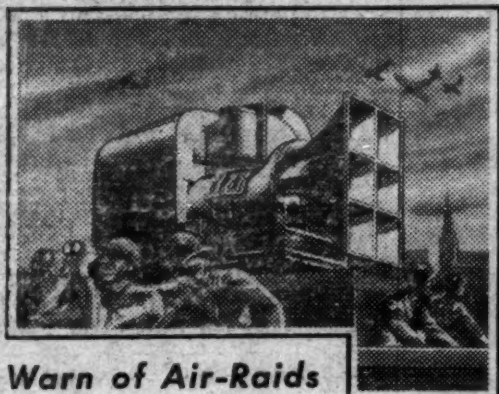
General Offices: 20 North Wacker Drive • Chicago

CHEMICALS • PHOSPHATE • POTASH • FERTILIZER

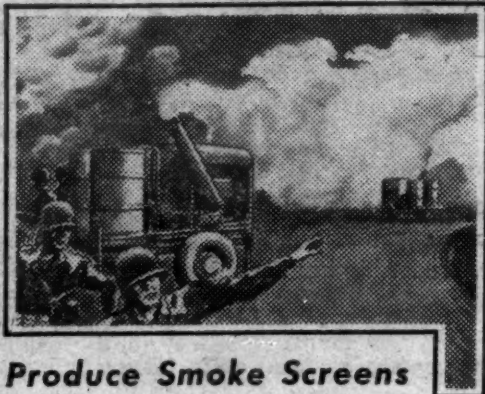


Engines

The Boys Grew Up With



Warn of Air-Raids



Produce Smoke Screens



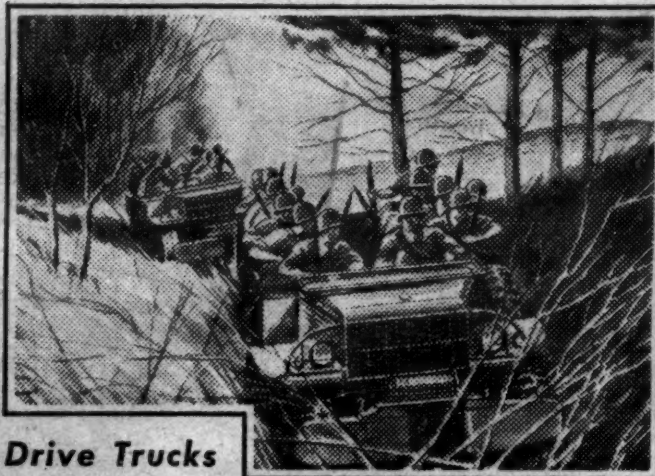
Fight Fires



Move Cargoes



Power Ambulances



Drive Trucks



Propel Tanks

Supply Automotive Horsepower of War

AMERICAN soldiers *know* these Chrysler Corporation engines. They have sat behind them, driven them, and serviced them in the cities, villages and on the farms at home.

Now, in the war, the boys who grew up with these engines show their knowledge of them, and their affection for them.

They are the direct descendants of the famed, original Chrysler "Red

Head" engines of twenty years ago . . . the ones that established new high standards of performance among American cars and trucks.

Like the soldiers who man them, Chrysler Corporation engines are, today, doing a military job . . . Defense and Attack reflect their power and efficiency.

TUNE IN MAJOR BOWES EVERY THURSDAY, CBS, 9 P.M., E.W.T.



Let's All Back the Attack — Buy More War Bonds

Chrysler Corporation

PLYMOUTH • DODGE • DE SOTO • CHRYSLER

The First Year After World War I

(Continued from page 288)

ing printers finally refused to continue negotiations with the officers of the union, and protested to the International Typographical Union that the action of the "vacationists" was equivalent to a strike. As a result, the Executive Council of the International body issued a mandate peremptorily ordering the "vacationists" to return to work, the threat of penalization by the International Union was held over their heads in the event of failure to comply. This proved effective. Following the action of the Typographical Union, the pressmen's and feeders' unions, who had seceded

from their International bodies, voted to rejoin the latter. Work was generally resumed Nov. 24. Throughout the strike, the International Printing Pressmen and Assistants' Union had supported the employing printers, and had opened offices here to recruit pressroom workers to fill the places of those who, because of their affiliations with the four outlawed local unions, had been refused re-employment. The number of recruits obtained, however, had proved very small. The strike and lockout had begun October 1, and the trouble, therefore, lasted pretty nearly two

months, during all of which time nearly all the leading weekly and monthly publications found it impossible to bring out their regular issues, though one or two of them, and notably the Literary Digest, were issued in reduced size, the text matter being reproduced from plates made from photographic copies of typewritten manuscripts. The arbitration resulted in giving the typesetters \$9 a week increase, raising the scale of pay from \$36 to \$45, but on the basis of the continuance of the 48-hour week until May 1, 1921.

The Volume of Business

While the year 1919 was a period of undoubted great trade activity—taking trade as a whole without regard to conditions in

many separate industries—and of advancing prices and large profits, it may be questioned whether the volume of business in the aggregate was fully equal to that of the previous year when the war was still in progress and all energies were employed in the endeavor to bring production in what were termed the "essential" industries to the top-notch—"essential" here meaning indispensable to the conduct of the war. In what are ordinarily considered basic industries, more particularly iron and steel as one and coal mining as another, production was heavily reduced. The output of bituminous coal in the United States in 1919 is put at only 458,063,000 tons, as against 579,385,820 tons in 1918, and 551,790,563 tons in 1917; and

the production of Pennsylvania anthracite for 1919 at 86,200,000 tons, as against 98,826,084 tons in 1918 and 99,611,811 tons in 1917. In the case of copper, too, there was a very considerable diminution in production—the shrinkage being figured at over 600,000,000



Dr. H. A. Garfield

The Obligation of Leadership

Through the years since the inventions of Mr. A. M. Bates revolutionized bag packaging systems, St. Regis Paper Company has had the most comprehensive experience in the manufacture of paper bags and bag filling and closing equipment. Leadership has been earned by the application of this specialized knowledge.

Keeping pace with the growing importance of structural plastics for war and peacetime requirements, the Panelyte Division of St. Regis Paper Company has assumed a similar trail-blazing position in the field of molded laminated plastics.

Below is a high spot resume of what we are doing to live up to our obligation to contribute to winning the War and to assist Industrial America to win the Peace.



Multiwall Paper Bags . . .
protecting vital wartime shipments

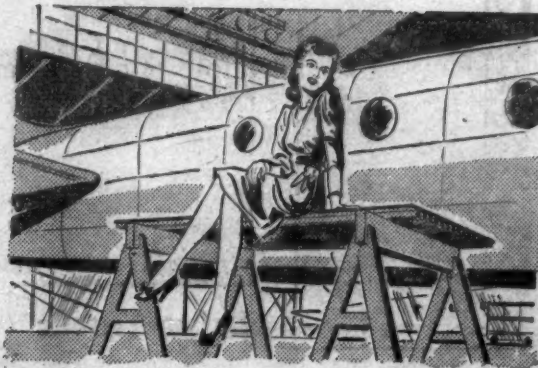
Without food armies go down to defeat, civilians lose heart. Flour, sugar, salt, chemicals, building materials, are getting to our men, to our allies, and to our own civilian population in rugged kraft paper shipping sacks. Developed in close cooperation with Army, Navy, and Lend-Lease authorities, and custom-built to meet their specifications, St. Regis Multiwall Bags are delivering the goods to every front . . . at home and abroad . . . from Brooklyn to Burma. The finest industrial peace-time package has demonstrated its right to be recognized as the essential wartime package.

Giant Purchase of Timber Rights to assure pulp for needed paper

By acquiring perpetual cutting rights to a 109,000 acre tract containing one of the largest stands of fir and hemlock in the country, St. Regis has not only assured itself of ample supplies of wood but expects to be able to re-open its Tacoma pulp mill early in 1944. This, the largest timber transaction in 25 years, will make an additional 100,000 tons of pulp available annually. Translated into bag production this would supply shipping sacks to package upwards of nine million tons of feed, chemicals, fertilizer, lime, malt, cement and many other important commodities.

New Kansas City Bag Plant will serve the bread basket of America

Government approval for the thirteenth St. Regis Bag Plant was given because of the greatly increased demands for multiwall bags to package materials essential to our armed forces, our allies and those on the home front.



Panelyte . . . the St. Regis Plastic . . .
aircraft flooring saves 400 lbs. per plane

The need was urgent for a light-weight aircraft flooring to cut down weight. Panelyte Plastics Division (America's largest pre-Pearl Harbor producer of thermo-setting molded laminated plastics) enlisted for the duration. Panelyte-reinforced aircraft flooring, developed by engineers of Glenn L. Martin Company, surpasses all other standard floorings in high-strength light-weight characteristics. It is one of the more than 2,000 molded and fabricated parts Panelyte Division is turning out for the Aviation industry alone. Straight-line mass production methods and engineering "know how" hold great promise for the future.

pounds—the production of refined copper for 1919 being put at 1,863,580,381 pounds, against 2,473,077,401 pounds in 1918 and 2,507,663,067 pounds in 1917. According to the American Iron and Steel Institute, the make of pig iron in 1919 reached only 31,015,364 tons which compared with 39,054,644 tons in 1918 and 38,621,216 tons in 1917. In all these instances a falling off seemed natural as a result of the cessation of hostilities; and the labor troubles just referred to tended still further to cut down the output. In the case of coal, mining in 1918 had been pushed to the utmost since without adequate supplies of fuel, arranged for in advance, operations in the essential industries to full limits could not have been maintained and might have been checked altogether. To guard against contingencies, coal production had to be stimulated even beyond immediate requirements, otherwise the consequences might have been very serious. What was involved in the coal trade in the change from a war basis to a peace basis was at once recognized when the armistice was signed in November, 1918, for coal production was immediately allowed to fall off. In the first part of 1919 the loss from the corresponding months of 1918 was very striking, and in the case of the anthracite shipments the exceedingly mild winter, as contrasted with the extraordinarily severe weather experienced during the early months of 1918, came in as an additional factor operating in the same direction. In the closing months of 1919 the strike in the bituminous regions while it lasted reduced coal production to small proportions. In the matter of iron and steel the cessation of war activities meant that iron and steel would now be constituent elements merely in peace products and no longer have their chief use in the turning out of war materials. The transformation here quite obviously was more decided than in any other industry and that circumstance alone inevitably tended to produce a state of quietude such as was the characteristic of the early months of 1919. In addition, differences of opinion with reference to the new and lower schedules of prices to be put in force, and some sharp disputes between Government bodies as to what the new prices should be, served further to promote the disinclination to engage in ordinary business undertakings. Here, too, labor troubles—both in the steel industry itself, and later in the coal industry, this last serving to deprive iron and steel making concerns of needed supplies of fuel—acted further to reduce production after the early period of quietness had given place to a renewed demand for all leading products of iron and steel and now of a quite urgent character. In copper the elimination of all war demands necessarily entirely changed the

ST. REGIS PAPER COMPANY

TAGGART CORPORATION • THE VALVE BAG COMPANY

NEW YORK 17: 230 Park Avenue
BALTIMORE 2: 1140 Baltimore Trust Building

Boston, Mass.

Franklin, Va.

BATES VALVE BAG CO., LTD.

Kansas City, Mo.

Birmingham, Ala.

Seattle, Wash.

Los Angeles, Calif.

IN CANADA
Montreal, Quebec

Dallas, Tex.

Nazareth, Pa.

CHICAGO 1: 230 North Michigan Avenue
SAN FRANCISCO 4: 1 Montgomery Street

New Orleans, La.

Denver, Colo.

Toledo, Ohio

Vancouver, British Columbia

aspect of that trade, the more so as huge stocks of the metal accumulated in 1918 on the supposition that they would be needed by the War Department, were now freed for other uses.

In the building trades there was naturally a tremendous revival of activity. Following the entrance of the United States into the war in April, 1917, the erection of buildings for private use had to be almost completely eliminated except so far as new structures had to be erected as an incident to the conduct of the war itself in order that the materials that would have gone into the ordinary buildings might be available for war uses. As a result of this enforced restriction a great and unprecedented scarcity of housing accommodations developed—



A. Mitchell Palmer

not alone for dwelling purposes, but for office and business needs. Property valuations consequently went up and so did rents—at first in a slow and cautious way (owners succeeded in getting good prices for parcels which had long been unsalable), and then at the very close of the year with great rapidity. All this served to release pent-up energies in the building lines. At first it was a question how far builders would go in the attempts to relieve the shortage. The cost of materials was high, labor unruly and demanding steadily increasing compensation and insisting on shorter hours along with other concessions which made the labor cost almost prohibitory, besides which, on account of the attitude of labor, contractors had to assume great risks in venturing upon engagements looking to the future since a seeming gain might be turned into a serious loss by further labor demands which would have to be granted as the alternative to a strike and a complete stoppage of work involving even more serious loss. As a matter of fact, new labor troubles kept steadily arising in the buildings trades, constituting a formidable obstacle in the carrying out of new projects. In addition, money rates were ruling high and real estate mortgages were not easy to obtain. Nevertheless despite all these drawbacks new work on a very extensive scale was planned and in no small degree carried to completion, this last being due to the fact that owing to the scarcity of housing accommodations purchasers finally got into a mood where they were willing to pay almost any price in order to supply their needs, thus enabling the builder to recover all his outlays and make a profit besides. Carefully compiled statistics published by the "Commercial & Financial Chronicle" show that at 286 cities in the United States the contemplated outlay under permits issued during the 12 months of 1919 aggregated no less than \$1,505,317,260 (the heaviest total on record for any calendar year), against \$496,537,914, the exceptionally small total for 1918, and \$819,241,507 for 1917.

As regards business generally, it is exceedingly difficult to say in any particular case whether the volume of business in 1919

(Continued on page 292)

With our eyes on 194V

Providing textiles for Uncle Sam's armed forces is one of our principal tasks today. But our eyes are on the future too.

To quote our President's Fifteenth Annual Report: "Our technical and research staff is actively engaged in the development of new fabrics, including the use of new fibres, of new finishes and manufacturing techniques for postwar presentation. Our merchandising and sales division is conducting nationwide studies into potential consumer habits and needs, and into possible postwar changes in merchandising and distribution."

United Merchants and Manufacturers Inc.

WILMINGTON, DELAWARE

TO HELP MAKE 1944 A V YEAR—BUY MORE WAR BONDS

The First Year After World War I

(Continued from page 291)

was equal to that of 1918. Expressed in money the business, with relatively few exceptions, was unquestionably larger, but that has little bearing upon the volume of business transacted—the number of separate units handled and dealt in—since prices ruled so very much higher that that circumstance alone tended to raise the aggregate sales value to heavily increased levels. Retail business, it seems safe to say, surpassed all previous records. This was because the wage-earning classes received higher pay than ever before and spent the money with the greatest freedom—even with recklessness. As pointed out above, they crowded the department stores to the doors and were wholly indifferent as to the prices charged. It was because of these large sales at retail that the demand upon jobbers and wholesalers, and in turn upon manufacturers, was so urgent and the main consideration everywhere seemed to be to get goods, wholly irrespective of prices.

The Country's Foreign Commerce

In our foreign trade the totals reached unprecedented figures, the high record established in 1917 being surpassed by a wide margin. In brief, the value of the merchandise exports for 1919 was \$7,922,150,592 against \$6,149,087,-

545 in 1918, \$6,233,512,597 in 1917 and only \$2,113,624,050 in 1914. The total of the merchandise imports was \$3,904,406,327 in 1919 against \$3,031,212,710 in 1918, \$2,952,467,955 in 1917 and only \$1,789,276,001 in 1914. Here, too, the higher prices played an important part in swelling the totals—not so very much so in the comparison between 1919 and 1918, but accounting for the greater part of the increase as compared with 1914. The balance of merchandise exports was the largest by far in the country's history, being \$4,017,714,265, as against \$3,117,874,835 in 1918, \$3,281,044,642 in 1917 and \$3,091,005,766 in 1916, and but \$324,348,049 in 1914. Notwithstanding the tremendous magnitude of the favorable balance, augmented still further by large silver exports, the United States was obliged the last seven months of the year to make heavy shipments of gold abroad. On June 9 the Federal Reserve Board removed all restrictions on the exportation of gold and thereafter the metal moved out in large quantities. The net outflow for the 12 months was \$291,651,202, against net imports of \$20,972,930 in 1918, net imports of \$180,570,490 in 1917, \$530,197,307 in 1916, and \$420,528,672 in 1915. The bulk of the gold went to South America (mainly the Argentine)

and to the Far East (principally to Japan, China and India), and the explanation is found in the fact that in the case of those countries the trade balance ran strongly against this country. This being the case and the United States being once more (as far as the outside world was concerned) on an unqualified gold basis, the adverse balance had to be settled by shipments of gold. On the other hand, Europe (in the trade with which the balance in favor of the United States was of such huge dimensions) was unwilling to part with any of its stock of the metal, the restrictions against a gold outflow being as rigidly maintained as before. Europe, being anxious to protect its gold reserves at a time when such a step seemed imperative because of the tremendous addition made since the beginning of the war to the paper currency issues in all the belligerent countries. The effect was to cause a severe drop in the exchanges, particularly in the case of the exchange rates on London, Paris and Rome. This matter of the depreciation in the exchanges is dealt with more at length in our review of the foreign exchange market further below. Under ordinary circumstances the takings of our goods and manufactures by these European countries would have been heavily reduced. As it was, the purchases here were, as we have already seen, heavily increased. The reason was that with the close of the war Europe needed large amounts of raw materials and other things in order to rehabilitate its devastated areas and also for its economic reconstruction, while at the same time food supplies, which could not be obtained elsewhere, had to be obtained from us in order to avert starvation for large masses of people.

Our Agricultural Productions

From an agricultural standpoint, the year proved a distinct disappointment. In 1918 when the war was still in progress the Government had extended its guaranteed price for wheat so as to cover the wheat crop to be raised in 1919, since abundant supplies of wheat seemed so essential, not only for the benefit of the United States, but for its allies and associates in the war, and accordingly the area devoted to autumn sown wheat under the stimulus of this guaranteed price was decidedly increased, far surpassing the area sown to winter wheat in the best previous years. The seed was also put in under most favorable auspices, so the crop started under most propitious circumstances. Accord-

ingly a wheat yield of unexampled dimensions seemed in prospect. But, as it happened, expectations in that regard were grievously disappointed—this, too, notwithstanding that the plant wintered unusually well so that condition of the winter wheat crop as a whole which on Dec. 1, 1918, had been officially reported at 98.5 stood April 1 at 99.8 and May 1 at the phenomenal record of 100.5. Accordingly, the forecast at that date pointed to a probable winter wheat yield of 900,000,000 bushels and the possibility of producing a full billion



Joseph I. France

bushels did not seem to be out of the question. But from that time on the situation changed very rapidly and prospects quickly became seriously impaired; partly by reason of cold weather and partly because of excessive rain in certain regions and, finally, in the Southwest because of red rust. The result was that in the end the winter wheat yield proved no more than 731,636,000 bushels. As it happened, too, the spring wheat crop proved a failure almost from the start owing to a variety of circumstances and proved one of the very smallest on record. In the end the product of winter and spring wheat combined turned out smaller than what had been counted upon for winter wheat alone, reaching only 940,987,000 bushels, or but little better than the 921,438,000 bushels of wheat harvested in 1918 when the wheat crop had been of good average proportions, but by no means up to the best previous record. The oats crop turned out to be only 1,248,310,000 bushels, as against 1,538,124,000 bushels in 1918 and 1,592,741,000 bushels in 1917. The barley crop and the rye crop also fell below those of 1918. The corn crop ran better than the poor yield of 1918, but below that of several other years; the official figures placed it at 2,917,450,000 bushels, against 2,502,665,000

bushels harvested in 1918 and 3,085,233,000 bushels raised in 1917. In the South the cotton crop proved the fifth in a series of short yields, with a yield, including linters, not much above 12,000,000 bales; back in 1911 the crop had been over 16,000,000 bales.

The old Congress before its expiration on March 4 enacted a law appropriating \$1,000,000,000 to enable the President to carry out the price guarantees made to producers of wheat of the crops of 1918 and 1919, "and to protect the United States against undue enhancement of its liabilities thereunder." The new Act gave the President blanket authority to provide all the machinery for handling the wheat from the time when purchased from the farmer until sold to the consumer, with control over millers, wholesalers, jobbers and bankers, importers, manufacturers, etc. Besides appropriating \$1,000,000,000 as a revolving fund to carry out the guarantee, discretionary powers were conferred to continue the old agency for handling the wheat crop or to create a new one. The bill also carried as a rider, a cotton futures provision under which only 13 grades of cotton (from low middling up) can be delivered on future contracts and all cotton so delivered must be classified by Government graders. This last minute legislation (it did not become a law until March 4), brought about the closing of the New York Cotton Exchange on March 5. This was in order that arrangements might be made for the readjustment of trading to meet the requirements of the new law. The Exchange had also been closed March 4, on account, however, of the Mardi Gras celebration at New Orleans, which was a holiday on the New Orleans Exchange, and an agreement existing between the New York and the New Orleans Exchanges by which the holidays observed on one Exchange are also observed by the other.

Effort at Price Stabilization

One of the incidents or episodes of the year was an attempt at price stabilization in which Secretary of Commerce William C. Redfield was particularly prominent. As it happened, the movement came to grief after several weeks' earnest effort by Mr. Redfield. At a conference on Feb. 5, called by Mr. Redfield and attended by a number of former heads of the more important divisions of the War Industries Board, representatives of various Government departments and others, action was taken toward evolving plans for establishing a fair post-war level of prices for basic commodities. This meeting, which followed a series of conferences between members of the Cabinet and others interested in the matter, was held for the purpose of considering the industrial situation with particular reference to the unemployment which it was feared would result from the demobilization of the army and the return of so many soldiers from France. Price stabilization, it was expected, would lead to the resumption of active buying, then held in abeyance out of a fear that current tendencies would inevitably force lower prices later on if the trend in that direction should not be arrested by some general scheme like that in contemplation. The meeting resulted in the adoption of a resolution requesting Secretary Redfield to seek the approval of President Wilson for the appointment of a committee to deal with the situation. A statement given out by Mr. Redfield after the conference said that "it was contemplated that this committee should call into conference the representatives of the basic industries of the country to examine conditions in industry with a view to the formulation of a scale of prices at which the Gov-

SULPHUR

Sulphur today is demonstrating once again its age old versatility. In one or another form, it helps make synthetic rubber, new high octane fuels, block-busters and bazooka rockets, extra tough batteries for submarines, heat resistant rayon for tire cords, new chemicals for scores of needs, fertilizers, dusts and sprays for Victory Gardens and Allied food production. In this great national emergency we are meeting the full demands placed upon us at no increase above pre-war base prices. When Victory comes, Sulphur will be ready to meet just as fully and promptly all continuing needs, plus those of now-curtailed civilian industries.

FREEPORT SULPHUR COMPANY

122 EAST 42ND STREET, NEW YORK



DREDGING

Filling, Land Reclamation, Canals and Port Works

River and Harbor Improvements, Deep Waterways
and Ship Channels

We are equipped to execute all kinds of dredging, reclamation and port work anywhere in the United States

Contractors to the Federal Government

Correspondence invited from Corporate and Private
Interests Everywhere

Longest Experience

Atlantic, Gulf and Pacific Co.

New York 7
15 Park Row

Houston 2, Texas
Citizens State Bank Bldg.

ernment departments and other buyers would be justified in buying freely and at which the manufacturers would be willing to sell with a view to maintaining or restoring business activities to a full volume." The Secretary added that "it was believed that public announcement of the conclusions of such a committee would have a great value in establishing con-



Sen. Bob La Follette

fidence in a level of prices and would be accepted by bankers and others as a basis for credit." It is significant of the views so widely entertained in the early part of the year as to the likelihood of trade reaction, unemployment and price deflation—in all of which particulars the year turned out so differently than expected, as already noted—that in an enumeration of the "conditions confronting the country," Mr. Redfield in the statement referred to put first of all, "Unemployment of labor, now large and rapidly increasing." The Secretary also spoke of "a stagnant condition of industry" and said that prices were "high and unstable, due to the effect of the war, which interfered with the ordinary operation of the law of supply and demand" to which he added that "prices were inflated beyond the possibility of maintenance upon the same scale during peace time."

On Feb. 15 President Wilson cabled to Mr. Redfield his approval of the proposal. On Feb. 18 Mr. Redfield announced that George N. Peek, formerly Vice-Chairman of the War Industries Board, had been chosen by Mr. Redfield as Chairman of the Board, Mr. Peek to select his associates on the Board. From the first the price stabilization plan evoked much criticism and met with no little opposition. On the one hand there was impatience with any further attempts of any kind at regulation on the part of the Government and on the other hand there was opposition from certain sections of the community who feared that price stabilization would mean to them simply lower prices and diminished profits. For instance, a protest was said to have been cabled to President Wilson on February 17 by a number of Senators—among others Senators Lenroot and La Follette of Wisconsin; Gronna of North Dakota; Borah of Idaho; Curtis of Kansas; Gore of Oklahoma; Smith of South Carolina; Smith of Georgia; Ransdell of Louisiana, and Sheppard of Texas—saying it had been called to their attention that Secretary Redfield had evolved a plan to stabilize prices, including farm products, and that the signers, "members of the Senate speaking for themselves and the farmers of their States," desired to register a decided protest and to be heard on the matter "before it receives any sort of official sanction." On Feb. 23, Mr. Redfield announced that the Board which he had appointed under the Chairmanship of George N. Peek was to be known as the Industrial Board of the Department of Commerce. He said that they were "to put into practical effect a program for the readjustment of prices for basic

materials in such a fashion as to create a firm foundation on which the consumer could base his future purchases and the producer could form necessary estimates." The Industrial Board, he said, had the assistance of the Council of National Defense.

The iron and steel trade—where price stabilization was most to be desired—fell in very readily with the suggestion of the Department of Commerce. At a meeting of representatives of the iron and steel industries on March 6 it was unanimously voted to accept the invitation of the Industrial Board "to cooperate in the endeavor to stabilize business conditions, and the whole subject matter was referred, with power, to a committee." After a number of conferences between steel men and the Industrial Board it was announced on March 20 that a full agreement

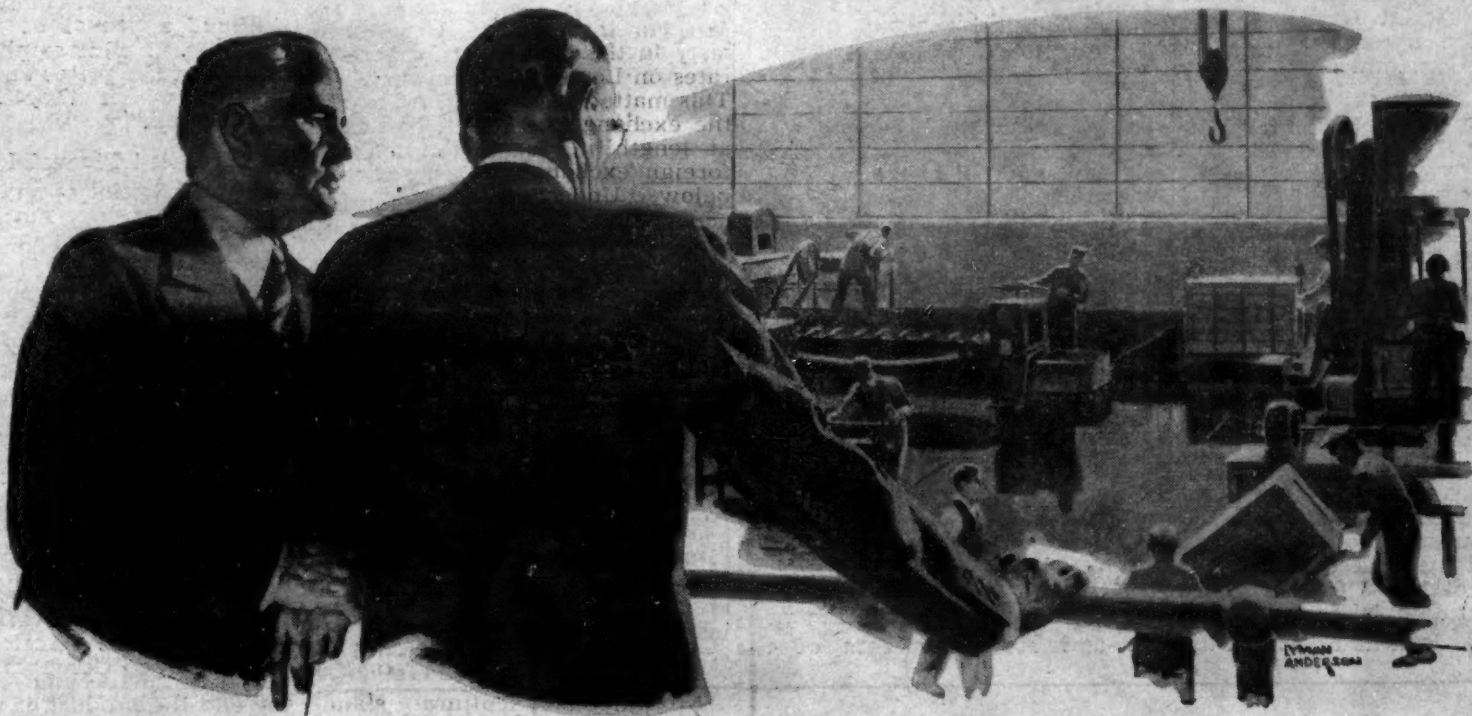
had been reached upon a new schedule of prices. In making this known, Judge Elbert H. Gary, Chairman of the Board of the U. S. Steel Corporation, took occasion to state that in lowering prices there was no intention to make decreases in wages except perhaps at some mills operating under contracts between employers and employees providing for a sliding scale. He added that it was not expected that prices during 1919 would be any lower. Judge Gary pointed out that "the objects to be secured are in revival and stabilization of business by establishing a reasonably low basis of prices which would be satisfactory to the consuming public and yet, so far as practicable, would yield a moderate and reasonable return to the investors." The Industrial Board on its part issued a statement saying

that in giving its approval to the schedule of prices decided upon the Board was carrying out the purpose for which it had been created and believed that a level had been reached below which the public should not expect to buy during 1919. The purpose of the Board was to bring about such a lower level of prices as would effect stability and stimulate trade, to the end that business and industry could proceed and build up with confidence and provide maximum employment.

The new schedule of prices went into effect the next day, March 21, and provided for drastic reductions in prices. It should be added that these reductions were in addition to sharp cuts in prices made at the close of 1918 (after the conclusion of the armistice) and which became operative Jan. 1, 1919. A few illustra-

tions will serve to indicate the extent of the two reductions combined. Thus, basic pig iron, which the previous December had been marked down from \$33 per ton to \$30, was now reduced to \$25.75. Large steel billets which in December had been reduced from \$47.50 to \$43.50 were now cut to \$38.50. Merchant bars, plates and structural steel which had been reduced \$4@5 a ton in December were marked down further \$7 a ton. In the case of rails no change had been made in December; they were now marked down \$10 a ton to \$45 a ton for Bessemer and \$47 a ton for rails of open hearth steel. The expectation that no lower prices than those now agreed upon would come in 1919 was fully realized. In the second half of 1919 a great change in the outlook for

(Continued on page 294)



WHY MORE EMPLOYERS ARE ADOPTING *Employee Pension Plans*

A suitable pension plan, soundly financed through trusts invested in insurance company contracts and/or securities, establishes more stable, more satisfactory employee relations. Here's why, logically—

1. It relieves employees from worry about *financial security* in old age by providing benefits supplemental to social security.
2. It provides automatic retirement which keeps the *avenues of promotion* open to younger employees.
3. It affords an *effective financial consideration* for employees without increasing free spending power—coinciding with governmental anti-inflation measures.

Such a plan creates an impelling incentive for long-time loyal service, increases efficiency and decreases turnover, thus reducing payroll costs.

Our 92-page summary entitled "*Pension, Bonus and Profit-Sharing Plans*," covering the fundamentals of formulating and financing employee benefit plans, is now available. There is no obligation entailed in writing for this study or in discussing your case with us. So do it now and have the facts when you need them.

THE CHASE NATIONAL BANK OF THE CITY OF NEW YORK

Pension Trust Division

11 BROAD STREET

Telephone HAnover 2-9800

NEW YORK 15

The First Year After World War I

(Continued from page 293)

iron and steel occurred. Demand revived, while at the same time the strike, first in the steel trade and later at the bituminous coal mines, the latter depriving furnaces and mills of a sufficient supply of fuel, reduced the output of iron and steel products. The inquiry finally became so urgent that open market prices for iron and steel ruled far above the schedule fixed March 21, and high premiums had to be paid in order to secure immediate delivery.

The Railroad Administration insisted upon lower prices than those fixed for rails and opposed the March 21 schedule from the start. Its declination was announced April 2 and made final April 10. Director-General Walker D. Hines, of the Railroad Administration, denied the right of the Industrial Board to impose a price upon the Railroad Administration, and clung to the opinion that the prices fixed were too high. He accordingly took the position that the railroad Administration could not approve them as being reasonable prices. Chairman Peek, of the Industrial Board, on the other hand, took the ground that the stabilization plan could not be carried out successfully unless with the complete co-operation of all departments of the Government, and as "at this late date in the execution of the plan this important essential to its success has been denied by the Director-General of Railroads, by that denial the labor of the Industrial Board is set at naught and the Government is exhibited as setting up an industrial policy with one hand and destroying it with the other." On April 18 Washington dispatches stated that President Wilson had directed the

Industrial Board and the Railroad Administration to reopen discussion and endeavor to find a common ground on which they could agree. The attempt, however, proved futile. Several further conferences were held and all were fruitless of results. On May 8, the 1st day, Mr. Hines announced that the conferences were at an end and that the Railroad Administration would proceed to ask for competitive bids for steel materials. It appeared later that on May 2 President Wilson had sent a cablegram that it would be best to discontinue the Industrial Board, particularly in view of the fact that the Attorney-General regarded its action as questionable under the law. Apparently this cable was forwarded by the White House to Mr. Hines, but not to Mr. Redfield or Mr. Peek. At all events the two latter did not learn of the message until knowledge came to them regarding it through a letter from Mr. Hines. Chairman Peek and the other members of the Industrial Board had tendered their resignations to Mr. Redfield in April when the Railroad Administration first declined to be bound by the March 21st schedule and Secretary Redfield now accepted them, sending to each an identical letter under date of May 9th. The dissolution of the Industrial Board then followed as a matter of course. Secretary Redfield's file of correspondence when made public also revealed that under date of April 18th the President had cabled that he was sincerely sorry that the efforts of the Industrial Board had met with serious check, but was afraid that this was partly because the public and some members of the

Board itself and been under the impression that they were fixing prices, whereas the board had been intended merely as a court of mediation between buyer and seller.

This, too, was the view of Carter Glass, Secretary of the Treasury, who had sided with the Railroad Administration in the controversy with Mr. Hines. In a statement issued on May 12th, Secretary Glass stated that the Industrial Board in attempting to "fix minimum prices for the public did precisely that which it had been warned not to do," and that the action had been promptly repudiated by him as "contrary to fundamental principles of economics, of public policy and of the law." He said the Treasury had consistently striven since Armistice Day for the removal of all Government restraints, controls and interferences. The original plan which in its general features had had his approval, he asserted, was to endeavor to bring about a meeting of minds, between the producers and those Governmental agencies which had large purchases to make, upon bed rock prices which would carry conviction that new enterprises might be undertaken with safety and the hope of profit. The Industrial Board having departed from this idea he was now confirmed in the view "that the Board was hopelessly committed to an unsound and dangerous policy." The controversy between Director-General Hines and Mr. Glass on the one side and Chairman Peek, of the Industrial Board, and Secretary Redfield on the other, finally took a very acrimonious turn. In the last analysis the Attorney-General's opinion regarding the

illegality of any price arrangement of this sort was doubtless the most important element in leading to its abandonment.

The action of Director-General Hines in asking for competitive bids for 200,000 tons of steel rails, as noted above, failed of its object and did not bring lower prices than those fixed on March 21. Six leading steel concerns bid uniform in all respects as to prices and conditions of manufacture and in absolute accord with the prices approved by the Industrial Board. A seventh steel concern proposed prices \$10 in excess of those named in March. In these circumstances Mr. Hines did not hesitate as to the course to pursue. In view of the immediate need of the rails, orders were placed at the price indicated (that is, \$46 per ton for open hearth rails), but under protest, the Director-General saying: "This action is taken not only without approval of the prices, but . . . with emphatic disapproval of the prices and the manner in which they have been established."

Government Financial Operations

The financial operations of the Government were not of the huge magnitude of those of the previous year, and yet were of large extent. The long delayed War Revenue Bill, fixing new rates of income and excess profits and war profits taxes, after having been agreed to in conference, finally passed both Houses of Congress in February—in the House, Feb. 8, and in the Senate, Feb. 13—but was not signed by President Wilson until Feb. 24 after his return from his first trip to France. The President affixed his signature to the bill while on the train en route from Boston to Washington. Mr. Wilson, however, was not successful in prevailing upon Congress to expedite other needful legislation which during his absence in Europe had been progressing quite tardily. As a matter of fact, he was greatly provoked over the action of a few members in the Senate in blocking desired legislation. The result was that the life of the old Congress expired on March 4 without the passage even of most of the appropriation bills. Republican leaders had expressed a desire to have the Deficiency Bill carrying the \$750,000,000 revolving fund for the Railroad Administration enacted into law, and conferred with the majority leaders to that end (the Democrats were still in control in the old Congress), but the managers on both sides were unable to accomplish anything, due to protracted speeches by Senators La Follette, France and Sherman, who held the floor from 10 a.m., March 3 until the hour of adjournment March 4. The President thereupon issued a statement dealing with the dereliction of Congress in failing in these particulars, saying:

A group of men in the Senate have deliberately chosen to embarrass the administration of the Government, to imperil the financial interests of the railway systems of the country and to make arbitrary use of powers intended to be employed in the interest of the people.

It is plainly my present duty to attend the Peace Conference at Paris. It is also my duty to be in close contact with the public business during a session of the Congress. I must make my choice between these two duties, and I confidently hope that the people of the country will think that I am making the right choice. It is not in the interest of the right conduct of public affairs that I should call the Congress in special session while it is impossible for me to be in Washington because of a more pressing duty elsewhere, to co-operate with the Houses.

I take it for granted that the

men who have obstructed and prevented the passage of necessary legislation have taken all this into consideration and are willing to assume the responsibility of the impaired efficiency of the Government and the embarrassed finances of the country during the time of my enforced absence.

With the expiration of the life of the old Congress the political complexion of the legislative body changed, the Republicans holding control in both Houses in the new Congress. It was freely charged that the action of the Republicans in the old Congress was influenced in no small degree by knowledge of that fact—they feeling that in the new Congress they would be in position to act with greater freedom on that account. It was also charged that for the same reason the Republicans were desirous of having the new Congress convened in extraordinary session at an early date, the sooner to exercise their power of political control. The President on his part made no secret of his intention not to call the new Congress into being until it became absolutely impossible to carry on the Government without such a step. Notwithstanding the old Congress had left so much needful legislation unfinished, statements emanating from the White House at Washington kept persisting to say that the President would not convene Congress in extraordinary session until the summer, after his second return from France—he having set sail for Europe again on the morning of March 5 after a strenuous ten days in this country crowded with important events. It will be noted that in the statement we



L. Y. Sherman

have quoted above he took express occasion to say that it was not "in the interest of the right conduct of public affairs that I [he] should call Congress in special session while it is impossible for me to be in Washington, because of a more pressing duty elsewhere, to co-operate with the Houses." However, the President had to yield in his determination. The needs of the Railroad Administration were very urgent and apparently also the representations of the Secretary of the Treasury as to the embarrassment to result from the failure of Congress to pass the annual appropriation bills likewise carried much weight with the President. On May 7 a call for an extra session of Congress, to convene Monday, May 19, came by cablegram from the President and was made public by proclamation at Washington.

As already noted, Government borrowing during 1919 was not on the enormous scale which marked the fiscal operations of the calendar year 1918. Only one large public loan was floated, the old Congress having made full provision for this before it went out of existence. The rest of the Government financing was carried on by means of Treasury certificates of indebtedness—largely certificates put out in anticipation of tax collections, but also considerable amounts in the shape of loan certificates. Preliminary steps bearing upon the new borrowing to be

AMERICA'S BUILDING INDUSTRY

Great in War... It Will Be Even Greater in Peace

YOU—the business men of America—through the demands made on you for wartime production miracles, gave the building industry its "baptism of fire" in our country's greatest emergency.

You wanted factory buildings and houses for war workers—built to last, yet built with speed undreamed of before.

You asked for a building miracle—and you got it! For only in America was there a building industry with such facilities, *plus* the will and ability to revolutionize itself overnight.

In record time, new and improved materials began to pour from mills and factories. New techniques of construction were mastered and applied by the men on the job.

Twenty years ago, "Celotex" was only one insulating material... one small item in the construction of a building. But when war came, The Celotex Corporation was ready with a complete line of materials touching every phase of construction. Products bearing the Celotex name built walls, partitions, floors, roofs, ceilings. Other Celotex-made materials brought machine noises under control, contributing greatly to the efficiency and health of war workers.

Typical of the drive and vision that made the building industry great in war were the many new and improved materials developed by Celotex. They are ready *right now*

to make this industry even greater in peace. And the future of this peacetime industry is fabulous.

Already we know that more than 1,500,000 American families intend to build homes as soon as restrictions are lifted. Practically every home and building will need repairing or remodeling. In Britain, one building in five will have to be rebuilt. Other war-torn areas will be crying for reconstruction. New territories will be built up into thriving centers for the new world trade to come.

The Celotex Corporation, with factories here and abroad, will play an immediate and important role in these markets of tomorrow. For, here at Celotex, there will be no conversion problem such as other industries face. Our machines are ready, and there will be no lag in getting started once the signal is given.

That is the realistic forecast for America's building industry and The Celotex Corporation. It merits your confidence and immediate attention. For in this basic industry our American system of free enterprise will get its HEAD START in proving its value to postwar civilization.

CELOTEX
BUILDING PRODUCTS

done were taken at the very beginning of the year. On Feb. 10, Carter Glass, the Secretary of the Treasury, addressed a letter to Claude Kitchin, Chairman of the House Ways and Means Committee, in which he asked the attention of the committee to the necessity of the immediate enactment of legislation amending the Liberty Bond Acts so as to make possible the funding by a Victory Liberty Loan in the spring of the floating debt already incurred or which would be incurred up to that time. He contended that this Victory Liberty Loan could not be issued successfully now that hostilities had ceased within the limitations imposed by existing laws. Although it was not contemplated to float the new loan until the spring, he deemed it proper to urge prompt action in view of the early expiration of the life of the existing Congress (on March 4) and the apparent impossibility of convening and organizing the new Congress in time to enact further bond legislation before the Victory Liberty Loan campaign should begin. As considerable time was still to elapse before the actual offering of the new loan, he felt obliged to ask greater latitude in the exercise of a sound discretion as to the terms of the proposed Victory Liberty Loan than had been conferred by Congress in respect to previous Liberty Loans. The Secretary submitted the draft of a bill to amend the Liberty Bond Acts so as to achieve the ends desired. Congress, however, was not prepared to go quite so far in the leaving of discretionary powers with the Secretary as he had desired. The Secretary had asked for authority

to issue in his discretion either bonds or notes, as market conditions at the time might warrant, but the Committee, bearing in mind that a new loan must in all probability bear a higher rate of interest than the rate in the Liberty Loan issues, and that such higher rate might adversely affect the financial markets, on Feb. 19 definitely decided in favor of short-term notes, and were thereupon advised by the Assistant-Secretary of the Treasury that this plan would be acceptable to Secretary Glass. Because of a misapprehension that the Victory Liberty Loan plans had been abandoned or modified materially by reason of the Committee's decision, Mr. Glass on Feb. 20 again announced that the campaign for a loan in the spring would be carried out and that a campaign would be inaugurated on April 21, or possibly earlier, and would be popular in nature.

In his letter to Chairman Kitchin of the House Committee, Mr. Glass had suggested that authority be conferred upon the Secretary to issue \$10,000,000,000 additional bonds or notes. He had pointed out that the amount of bonds unissued under the Liberty Bond Act was slightly in excess of \$5,000,000,000—the authorization under the first Bond Act having been \$2,000,000,000 and under the second, third and fourth Acts \$20,000,000,000 and approximately \$17,000,000,000 of bonds having been issued under the four Acts. In the bill, however, the limit of the new notes was put at \$7,000,000,000 instead of the \$10,000,000,000 suggested by the Secretary. In the form proposed by the Committee the Victory

Loan Bill passed the House on Feb. 26 with but 3 dissenting votes. The Bill was favorably reported to the Senate Feb. 28 and passed in that body without a roll call on March 2 after the collapse of a Republican filibuster marked by more than twenty hours' debate. The Bill became a law with the President's signature on March 3. By Section 3 of the Bill the aggregate of certificates of indebtedness granted under previous acts that might be issued from time to time was increased from \$8,000,000,000 to \$10,000,000,000.

The new statute while limiting

the amount of notes that might be put out to \$7,000,000,000 and providing that the notes must be issued at not less than par granted authority to the Secretary to prescribe the terms and conditions of the loan and to fix the rate or rates of interest. It was provided that the maturity should be not less than one year nor more than five years from the date of issue. The Act included certain alternative proposals with respect to exemption from taxation, and the Secretary was given discretion to choose from among four classes of exemptions. For the purpose of stabilizing the market for the 4%

and the 4½% Liberty Loan Bonds the law provided additional exemptions from taxation.

On March 12 the Secretary issued a public statement definitely fixing April 21 as the date for the opening of the Victory Liberty Loan campaign and Saturday, May 10, as the date for the close. In this statement he pointed out that under the Liberty Loan Acts he still had authority to issue bonds similar to those of the second, third and fourth Liberty Loans in amount of \$5,022,518,000, but any issue of bonds under authority of those acts would have

(Continued on page 296)

United States Government Securities

DISCOUNT HOUSE
OF

SALOMON BROS. & HUTZLER

MEMBERS OF THE NEW YORK STOCK EXCHANGE

SIXTY WALL STREET
NEW YORK

Private wires to

Boston

Chicago

Cleveland

Philadelphia

First... IN WORLD-WIDE BANKING

IN 1914, The National City Bank of New York established its first overseas branch—in Buenos Aires. It was the first unit of any United States national bank in the foreign field. Other branches followed in commercially important cities until National City became *first* in world-wide banking.

Today, the background and experience gained during these 30 years of overseas operations are available to American business and industry in planning post-war expansion abroad.

National City's overseas branches are staffed with men and women who speak the language, know the local customs, and are thoroughly familiar with business conditions and opportunities in their respective countries.

Coordinating their work is a group of National City officers in Head Office in New York. These men have been trained both at home and abroad. These foreign trade experts will gladly consult with you, and help in formulating your program for overseas business after the war.

THE NATIONAL CITY BANK OF NEW YORK

Head Office: 55 Wall Street

65 Branches in New York



BACK THE ATTACK—BUY AN EXTRA BOND—4TH WAR LOAN

OVERSEAS BRANCHES

ARGENTINA

Buenos Aires
Flores (Buenos Aires)
Plaza Once (Buenos Aires)
Rosario

BRAZIL

Rio de Janeiro
Pernambuco
Santos
São Paulo

CANAL ZONE

Balboa
Cristobal

CHILE

Santiago
Valparaiso

CUBA

Havana
Cuatro Caminos (Havana)
Galiano (Havana)
La Lonja (Havana)
Caibarien
Cardenas
Manzanillo
Matanzas
Santiago

COLOMBIA

Bogota
Barranquilla
Medellin

ENGLAND

London
117, Old Broad Street
11, Waterloo Place

INDIA

Bombay

MEXICO

Mexico City

PERU

Lima

PUERTO RICO

San Juan
Arecibo
Bayamon
Caguas
Mayaguez
Ponce

REPUBLIC OF PANAMA

Panama

URUGUAY

Montevideo

VENEZUELA

Caracas

Branches in CHINA, JAPAN and the PHILIPPINES have been occupied by the enemy.

Correspondent Banks in every Commercially Important City in the World.

Member Federal Deposit Insurance Corporation

The First Year After World War I

(Continued from page 295)

to be at 4¼% interest as a maximum. After studying financial conditions, however, he had determined, he stated, that the interests of the United States would be best served by the issuance of short-term notes rather than of longer term bonds "which would have to bear the limited rate of interest of 4¼%." He also expressed the belief that a short-term issue would maintain a price at about par after the campaign had been closed far more readily than would a longer term issue. Even at this time he was obliged

to state that he had reached no "conclusion as to the rate of interest and exemptions from taxation which these notes will bear because this decision must be based on conditions existing immediately prior to the opening of the campaign." The details of the proposed Victory Liberty Loan were announced by the Secretary on April 13. The Secretary fixed the amount at \$4,500,000,000. This was smaller than had been expected, which created a favorable impression, reports having been current that the amount might

be in the neighborhood of \$6,000,000,000. Furthermore, the Secretary officially proclaimed that "this will be the last Liberty Loan," to which he added the following explanation: "Although, as the remaining war bills are presented, further borrowing must be done, I anticipate that the requirements of the Government, in excess of the amount of taxes and other income, can, in view of the decreasing scale of expenditure, be readily financed by the issue of Treasury certificates from time to time, as heretofore, which may be ultimately refunded by the issue of notes or bonds without the aid of another great pop-

ular campaign such as has characterized the Liberty Loan."

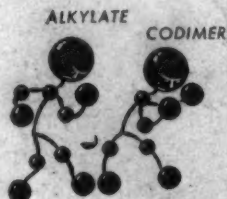
The Secretary also now stated that the Loan would take the form of 4¼% three-four-year convertible gold notes of the United States exempt from State and local taxes, except estate and inheritance taxes, and from normal Federal income tax. The notes would be convertible, at the option of the holder, throughout their life, into 3¼% three-four-year convertible notes of the United States exempt from all Federal, State and local taxes except estate and inheritance taxes. These 3¼% notes were in turn made convertible into 4¼% notes. Both series were to be dated and bear interest from May 20, 1919, and mature on May 20, 1923. All or any of the notes might be redeemed before maturity, at the option of the United States on June 15 or Dec. 15, 1922, at par and accrued interest. As was the case with the four huge issues of Liberty Loans this Victory Liberty Loan proved a great popular success, the aggregate subscriptions reaching \$5,249,908,300—an oversubscription of \$749,908,300. In accordance with the terms of the issue the oversubscription was rejected and subscriptions allotted to the amount of \$4,500,000,000. Subscribers were permitted to make payments on an installment plan stretching over the six months' period from May 10, 1919, to Nov. 11, 1919, as follows: 10% with application on or before May 10; 10% July 15; 20% Aug. 12; 20% Sept. 9; 20% Oct. 7, and 20% on Nov. 11 with accrued interest on deferred installments. Payments in full could be made with application on or May 20 (except as to subscriptions subject to allotment, in which case payment might be completed on June 3) provided the 10% required with application had been duly paid on or before May 10. It was also permissible to complete payment on any installment date with the accrued interest.

The temporary financing of the Government through the issue of Treasury certificates of indebtedness, which was a feature of Government financing throughout the war, was continued during 1919, but on a greatly reduced scale. These certificates of indebtedness served to provide the Government with funds in advance of receipts from the sale of bonds or notes, or in anticipation of revenue from income and profits taxes, and also operated to distribute payments on bond and note subscriptions and for taxes over extended periods of time, thereby avoiding tremendous transfers of funds on any one date with consequent money stringency. On July 25 Secretary Glass addressing a communication to the banking institutions of the country revealing a very favorable state of Treasury finances and indicating the policy of the Government with reference to the issue of loan certificates of indebtedness for the immediate future. He said that three months had passed since the last offering of Treasury certificates other than those issued in anticipation of taxes. This interval had been made possible, he stated, by the rapid decrease in the current expenditures of the Government, the very large early payments on the Victory Loan and the ready sale of tax certificates. The time has now come when the issue of Treasury Loan certificates should be resumed. It had accordingly been determined to issue loan certificates of five months' maturity. These were to be issued on the first and fifteenth of each month, beginning Aug. 1, 1919. The minimum amount of each semi-monthly issue of the certificates should not in any case exceed, say, \$500,000,000, and after September and during the remainder of the calendar year should not on the average exceed half of that amount, for then all the Victory Loan certificates would be paid or provided for and such progress

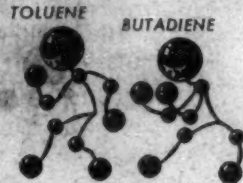
made in army settlements and in demobilization as greatly to reduce the requirements of the current program. That would mean the issue, during the remaining five months of the calendar year of certificates to the amount of, say, \$3,500,000,000. As against this, there would during the same period mature and be paid loan and tax certificates in the aggregate amount of \$2,997,540,500, leaving a net increase of \$502,459,500. The Secretary also said that the figures he was now able to present fully justified the announcement made the previous April that the Victory Loan could be regarded as the last of the series of Liberty Loans and that the Treasury would be able to finance its further temporary requirements "by the sale of Treasury certificates of indebtedness bearing interest at the rate of 4½% or less and also to fund as many of these as it may be desirable to fund by the issue of short-term notes in moderate amounts at convenient intervals when market conditions are favorable and upon terms advantageous to the Government." It was indicated to the banking institutions that in pursuance of this program they would be expected to take from time to time "not less than 1.6% of the gross resources of each bank and trust company for each semi-monthly issue during August and September," and the percentage it was stated might fall "as low as 0.8% towards the end of the calendar year." As showing how much less of a draft upon the resources of the banks this was than the similar drafts which had to be made in the previous year, it is proper to point out that in the last half of 1918 Secretary McAdoo was obliged to advise the banks that what they would be expected to take would equal roughly "2½% of the gross resources of each bank and trust company for every period of two weeks, or a total of 5% monthly."

On Aug. 25th the Secretary went a step further and notified the banking institutions that in view of the success of the first two issues of Treasury certificates, in pursuance of the program outlined above the third semi-monthly issue dated Sept. 2nd would be offered without asking the banks and trust companies to subscribe for any specified quota. This third offering, free from the suggestion of any compulsory feature, fully met expectations and proved an unqualified success. Accordingly, the Treasury Department was enabled to advance another step. On Sept. 8th the plan was varied by suspending the sale of loan certificates for the time being and offering two series of tax certificates, both dated Sept. 15, 1919, one series maturing in six months and bearing interest at the rate of 4¼% and the other maturing in one year and bearing interest at the rate of 4½%. This was the first time in over a year that certificates had been offered at less than 4½%. In addition, it was announced that all certificate maturities prior to 1920 would be provided for from tax receipts or out of cash in bank. Subscriptions to these two offerings of tax certificates proved very heavy, aggregating \$758,600,500, of which \$101,131,500 represented the 4¼% six-month series and \$657,469,000 the 4½% one-year series. The success of these offerings made it possible to suspend for another period the offering of further loan certificates. It was not until Nov. 23rd that announcement came of the resumption of Treasury certificate issues. When offering the two issues of tax certificates in September the Secretary had stated that while it could not be said definitely when semi-monthly issues of loan certificates would be resumed, such issues would certainly not be resumed before Oct. 15th. He now stated that though most factors in the

FOR WEAPONS FROM PETROLEUM



Pure Oil announces culmination
of major construction program
for manufacturing
"fighting hydrocarbons"



Special plants, to make the "fighting hydrocarbons" so vital to our victory, are now operating or nearing completion at Pure Oil refineries.

In addition to 100-octane gasoline, Butylene for synthetic rubber and Toluene for TNT, Pure Oil is also supplying: great quantities of high octane military gasoline . . . aviation oils, military oils and greases . . . Navy fuel oil . . . special lubricants, fuel oils and

naphthas for war industries.

All of Pure's new construction has been planned not only with a view to maximum production of war materials, but with an eye to postwar use as well.

And, back of this refinery expansion stands the great basic contribution of Pure Oil people in the oil fields, and Pure Oil geologists, pressing the search for new oil to win the war and power the peace.

for 100-Octane Gas

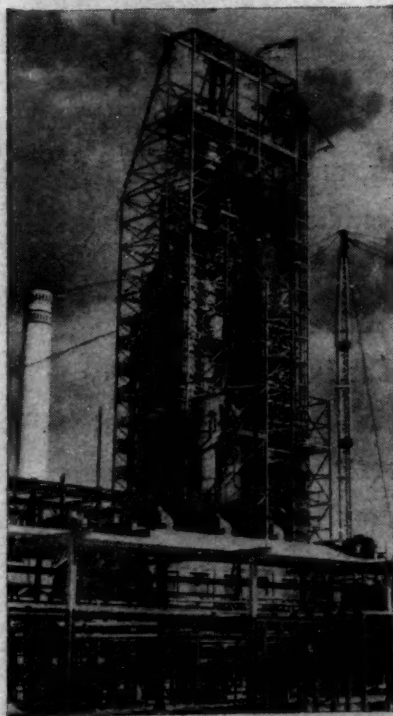
New Pure Oil plants are making base-stock and vital blending agents for 100-octane flying fuel.

for TNT

Pure Oil Hydroformer units will feed the Toluene extraction unit which makes Toluene for TNT for bombs.

for Synthetic Rubber

Together with four other oil companies, Pure Oil is helping design, build and put into operation the world's largest Butadiene plant for synthetic rubber.



"Thermoform Catalytic Cracking" units for making aviation base-stock, as well as Butylene for synthetic rubber.

THE PURE OIL COMPANY • U.S.A.
Be sure with Pure



general situation since that time had been adverse, the position of the Treasury had developed more favorably than then there seemed any reason to hope, and this had made it possible to avoid earlier resumption of further issues of certificates. He announced both a new issue of Treasury certificates of indebtedness for Government loan purposes and an offering of Treasury certificates in anticipation of taxes. Both issues were dated Dec. 1, 1919, the loan certificates falling due Feb. 16, 1920, and the tax certificates March 15, 1920, both bearing 4 1/4% interest. The subscriptions to the tax certificates closed Dec. 2nd and reached \$250,942,500, while the subscriptions for the loan certificates closed Dec. 1 and aggregated \$162,178,500. On Dec. 8th the Secretary offered another issue of Treasury certificates in anticipation of taxes. They were dated Dec. 15 and payable June 15, 1920, but with interest at 4 1/2%. In this last instance the

ernment Loan and, with the authorities of the Stock Exchange, to continue exercising control of the loan account to prevent its expansion in the aggregate. Now, however, the officials of the Stock Exchange in a written communication to the Money Committee had stated that conditions had so changed that "there is now nothing to indicate the probability of a speculative movement which would absorb large amounts of money," and accordingly the Sub-Committee on Money, after consultation with and the approval of the Treasury Department, had come to the conclusion that control by the Stock Exchange Committee might for the present be suspended. At the same time, it was thought best that the Stock Exchange authorities be requested

to continue to receive from members of the Exchange daily reports of their borrowings until after the next Liberty Loan had been placed, but that "the definite arrangements made with a large group of New York banks to furnish funds for Stock Exchange loans, if and as required, should now be terminated."

With this action, the so-called "Money Pool" created in October, 1917, ceased to function. The result was seen the very next month when with the revival of Stock Exchange speculation call loan rates advanced to above the figure of 6% which had previously arbitrarily been fixed as the figure beyond which the call loan rate would not be allowed to go. On Monday, Feb. 24, the call loan

rate shot up to 7%. This, however, proved merely a temporary flurry and the rate quickly dropped back to 6% and did not again go above that figure the remainder of the month. It was not until June that real money stringency developed. In that month call loan rates got as high as 15%; in July a still higher figure was reached, namely 18%. Then after a period of relative ease in August and September new tension developed in October, and continued through November, in which latter month the quotation for call loans at one time got as high as 30%. A like high figure was not again touched in December, but the money market remained tight until the close of the year.

Exertions of the Federal Reserve Board

These high rates on the Stock Exchange came as a revelation to the financial world which had been led to believe that, under the operation of the Federal Reserve System, extreme rates for money such as had often prevailed on the Stock Exchange before the establishment of that system would never again be possible. The notion, of course, was preposterous. But from the start the idea had been sedulously cultivated—and by no one more persistently than the Federal Reserve authorities themselves—that the possibilities of credit expansion and loan accommodation under the Reserve system were limitless. While the

(Continued on page 298)

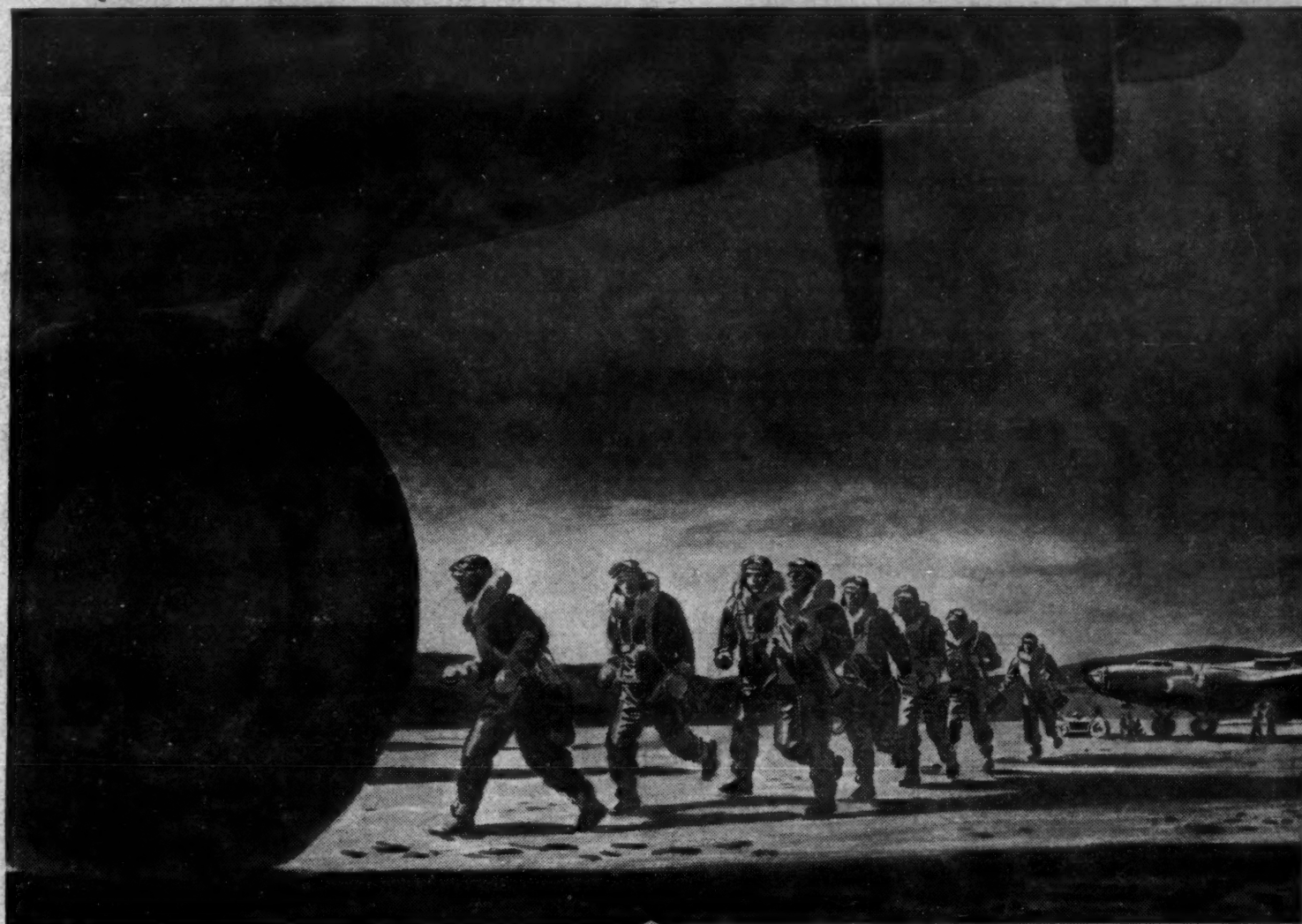


Carter Glass

subscription books were closed Dec. 19 and aggregate subscriptions reached no less than \$728,130,000, of which \$257,455,500 represented certificates paid for in Treasury certificates of earlier issues. On Dec. 29th the Secretary offered still another issue of Treasury certificates in anticipation of taxes and this time advanced the rate of interest to 4 3/4%. The new certificates were dated Jan. 2, 1920, and became due Dec. 15, 1920. In making his new offering the Secretary said the success of this issue should assure the consummation of the Treasury's plan for financing the unfunded portion of the war debt in such a way as to avoid the necessity for great refunding operations by spreading maturities and meeting them so far as may be out of tax receipts. Subscriptions in this case continued until Jan. 16th and it was announced after the close of the year that \$703,026,000 had been subscribed for.

Growing Tension In Money

As already indicated, the year was one of currency and credit inflation, and of price inflation, and it was also a year of growing tension in the money market. On Jan. 24th, at a meeting of the Sub-Committee on Money of the Liberty Loan Committee in this city it was decided to announce the removal of all the money restrictions in New York. A statement was issued in which it was pointed out that on Dec. 30th of the previous year (1918), when the arrangement whereby the New York banks had been furnishing funds to stabilize rates on loans on Stock Exchange collateral was about to expire (it would have expired Jan. 10, 1919), the Committee had inquired whether the Treasury Department wished an extension of the arrangement then in force and had been requested by the Treasury Department to continue its operations in aid of the Government's financial requirements. Acting in accordance with the wish of the Treasury thus expressed, the Sub-Committee on Money had arranged with the New York banks to continue the arrangement then existing until after the next Gov-



To keep 'em flying, keep on buying War Bonds!

SUNOCO

DYNAFUEL

helps them take off faster, carry more bombs and fly farther!

Ask any bomber crew—they'll tell you how important *quality* is in the aviation fuel that powers their engines. For the higher the power—the quicker the take-off, the bigger the bomb load, the farther they can fly!

A Super Aviation Fuel Concentrate

Today high-powered aviation fuel flows from Sunoco refineries in larger quantities than ever before—largely because of Dynafuel, an exclusive development of Sunoco engineers and chemists.

Dynafuel is more than a gasoline. It is a super aviation fuel concentrate which is never used undiluted but is blended with gasolines produced by other methods in order to step-up their quality.

50% More Power Than U.S. Standard 100-Octane Test Fuel

Dynafuel contains a larger percentage of certain ingredients which have extraordinary power-producing qualities. That is why it actually tests 50% higher in power than U. S. standard 100-octane test fuel!

The Dynafuel Process increases quantity, too—because it utilizes even those portions of the crude which formerly went only into low grade fuels.

A Triumph of Private Initiative

Dynafuel was developed by Sunoco without government aid or subsidy. The company risked its own capital, its own credit, in order to pay the huge costs of building the plants for its production.

It is through such free play of private initiative that all American progress has been achieved.

Better Motor Fuel for Post-War Cars

Today every drop of Dynafuel is reserved for military needs. But after the war, Sunoco's advanced processes and equipment will bring you far better fuels for tomorrow's improved automobiles and airplanes. SUN OIL COMPANY—PHILADELPHIA

Everything Sunoco does has victory as its purpose

This advertisement reviewed by the Office of Censorship which found no objection.

DYNAFUEL IS 50% MORE POWERFUL THAN U.S. STANDARD 100-OCTANE TEST FUEL

The First Year After World War I

(Continued from page 297)

campaign for the Victory Liberty Loan was being carried on, considerable restraint on the part of borrowing was enforced and the situation was kept well in hand, but thereafter it got out of control. The Federal Reserve authorities now began to make strenuous efforts to check further credit expansion. The spurt in call loan rates on June 3 to 11% had been the first occasion since the advent of the Federal Reserve system (barring a temporary spurt in December, 1913) that the rate on Stock Exchange loans had been allowed to go appreciably

above 6% and the circumstance naturally caused great commotion among speculators who imagined that immediate steps would be taken to extend borrowing facilities and bring about a renewal of ease. But the Federal Reserve Board was not blind to the dangers of the situation. On June 10 news came from Washington saying the Federal Reserve Board had addressed a letter to the Chairman of each of the Federal Reserve Banks seeking information as to the extent of borrowings by member banks on Government collateral for other than purely

commercial purposes. In this letter which was sent out over the signature of Governor W. P. G. Harding, concern was expressed on the part of the Federal Reserve Board "over the existing tendency towards excessive speculation." It was stated that while ordinarily this could be corrected by an advance in discount rates at the Federal Reserve Banks it was not practicable to apply this check at the moment because of Government financing. After pointing out that by far the larger part of the invested assets of the Federal Reserve Banks consisted of paper secured by Government obligations, the Board indicated anxiety to get some information on which it could form an estimate as to the extent of member bank borrowings on Government collateral "made for purposes other than for carrying customers who have purchased Liberty Bonds on account, or other than for purely commercial purposes." New warnings came in July cautioning the Federal Reserve Banks not to permit the use of their facilities in aid of Stock Exchange speculation. There was a disposition at first on the part of the Reserve authorities to make light of the high rates on the Stock Exchange and to have it appear that what the Stock Exchange speculators were obliged to pay for accommodation was a matter of little consequence so long as funds might remain available for ordinary mercantile borrowers at moderate rates. But it was soon seen that no such distinction was possible—that stringency in the call loan branch of the money market was sure sooner or later to extend to other branches of the market.

The rest of the year the activities of the Federal Reserve Board were employed largely in efforts to guard against the use of the facilities of either the member banks or the Federal Reserve Banks in the promotion of speculative enterprises or for speculative ends. Repeated warnings came from the Federal Reserve authorities, intended as reminders on that point. The difficulty of dealing with the situation was in some measure increased by the removal of the embargo on gold exports towards the end of the half-year, as more specifically set out further along in this article. The Reserve authorities were confronted on the one hand by the circumstance that new demands on the credit facilities of the banks were constantly arising, while on the other hand the removal of restrictions on gold exports—which was almost immediately followed by a considerable outflow of the metal—meant inevitably cutting down of cash reserves and a fall in the ratio of cash reserves to liabilities. A bull movement of large extent and great energy was under way on the Stock Exchange and this necessarily meant pressing demands upon the banks for accom-

modation. In July high rates for call loans on the Stock Exchange were of daily occurrence. In the early part of July rates on call as high as 8%, 10%, 12%, 15%, and even 17% were reported. Indeed, after the close of business on Monday, July 7, 20% was said to have been charged for "all industrial" money. Some slight re-



W. P. G. Harding

laxation of the stringency occurred later in the month, but the situation remained more or less acute, and on July 31 the call loan rate mounted to 18% on both mixed and "all industrial" collateral after a period of some days, with ruling quotations 6 at 7%. At the end of July current gossip had it that the aggregate of Stock Exchange loans stood at \$1,750,000,000 against \$1,500,000,000 at the beginning of the month. \$1,000,000,000 at the opening of June and only \$600,000,000 at the beginning of March. These figures may have been exaggerated to some extent, but they doubtless reflected correctly the prevailing trend. In a statement issued on July 9, the Federal Reserve Board observed that flurries in the rates for call money on stock collateral were "inevitable so long as the present methods of financing and settling speculative transactions in stocks are persisted in," regrettable as this might be. It went on to add:

As things are now they can be guarded against only by such methods as were adopted during the war, providing a reasonable supply of credit for carrying stocks but, contrariwise, taking effective measures to prevent undue speculation or expansion of the loan account, but it would be in every way undesirable and unfortunate to perpetuate in peace times such arbitrary measures.

It is not the function of the Treasury nor of the Federal Reserve Banks or the banking institutions of the country to provide cheap money for stock speculation, and the Board feels that the reflex action of the rates for call money on stock collateral upon the Government's financial program and the requirements of commerce and industry has greatly de-

creased (as, indeed, was evidenced by the small redemptions of Treasury certificates notwithstanding high call money rates and the relatively small effect upon the rates for commercial borrowings), and will continue to decrease as it becomes better and better understood that the true functions of the banking institutions of the country and of the Federal Reserve system, acting in their aid, is subject to the temporary requirements of the Government, to finance commerce and industry. Only those banking institutions which adhere to this policy are performing their true function and are being wisely and conservatively handled in the real interest of their stockholders and the public. The demand for credit for stock speculation must yield precedence to these prior demands, and the rates for stock speculation ruling from time to time, however erratic, can have no permanent effect upon the rates for Government and commercial and industrial purposes.

To have definitely established the fact that there is no necessary connection between rates for speculative purposes and for commercial transactions is in itself an important development.

The hopeful views here expressed were not realized. As already indicated, it soon became apparent that rates for money on call could not be treated with indifference or be ignored—that they would be inevitably followed by growing tension in other branches of the money market. During August the money market was distinctly easier, but it was evident to careful observers that when the autumnal demand for money came there would be renewed pressure and at the close of September rates for call loans again spurted upward, touching 9% on Sept. 26, 15% on Sept. 29 and 12% on Sept. 30, while in October call loan rates were high throughout the month and the tension continued throughout November and was only partially relieved during December. It became apparent at the beginning of October that the policy of the Federal Reserve Banks with respect to discount rates would in some important particulars have to be modified. Even in advance of the action of the Reserve Banks, the member banks began to alter their own practice with respect to loans on Government collateral. Information the latter part of October was that banks which in October of the previous year had agreed to lend money to subscribers to the Fourth Liberty Loan at 4¼% for a year were now telling their clients that if these loans were renewed at the expiration of the year's time 5% would be charged. Bankers explained that with the termination of the period agreed upon they felt free to institute a rate

Will your Post-War house have Hot and Cold Folding Doors?

JUST what will the post-war home offer that's new? Will the exteriors be as fantastic in design as the sideshow exhibits we saw at the New York World's Fair? Will they have portable walls that vanish at will like a magician's rabbit? Indeed not!

NEW BUILDING MATERIALS

But I can positively assure you that the post-war house will offer conveniences, comforts and protection that might have been 'way beyond your reach only a few years ago. These improvements will be accomplished through the use of new building materials that are already here and waiting for building to resume.

For example, fireproof gypsum sheathing which costs no more than old-style inflammable sheathing. And new "floating type" plaster walls and ceilings that reduce room-to-room noise and practically eliminate repair expense. High-efficiency rock wool insulation that not only insures greater year 'round comfort, but cuts heating costs materially, thereby bringing insulation to homes even in the low price bracket. These are some of the leading products National Gypsum has ready for post-war construction that can be specified now.

LOWER COST

When you see these finer post-war homes you'll want one for your family more than anything else in the world. And you will be surprised at the low cost. In most cases, you can borrow 70% to 80% with monthly payments even less than rent. These are not wild promises—they are a certainty.

A MILLION HOMES A YEAR

You know as well as I do what the home situation is today. There's an appalling shortage of dwellings in every price range. With the end of the war and thousands of additional homes needed for returning soldiers (new couples married during the war)

this shortage will become even more acute. Leaders estimate that one million homes per year will be needed for each of the first ten years following the war.

HOW TO START

You can get the jump by starting to plan now. Start by seeing your local lumber or building material dealer, architect or contractor. These men know the improvements that have been made in recent years. They will work with you on plans. They will tell you about new ideas in building, and help you get ready to start the minute the whistles blow.

M. H. Baker

M. H. BAKER, PRESIDENT,
National Gypsum Company

SEVEN MILLION JOBS! That is one estimate of the jobs the building industry will provide when the war is over. Government and business leaders look to building as a major post-war activity.

Building manufacturers will be ready. In the case of National Gypsum it means switching from the manufacture of metal landing mats for portable air fields to metal lath; from plaster for self-sealing gas tanks to plaster for walls and ceilings. Almost overnight National Gypsum's 20 plants can recon-vert to the peacetime job of making over 150 GOLD BOND building materials for 10,000 GOLD BOND lumber and building material dealers. National Gypsum Company, Executive Offices, Buffalo, New York.

BUILD BETTER WITH GOLD BOND

Wallboard • Lath • Plaster • Lime • Metal Products • Wall Paint • Insulation • Sound Control

Liberty Aircraft Products Corporation

Farmingdale, Long Island

Suppliers of precision parts to the Aircraft Industry

more in keeping with the prevailing market for funds. For the Victory Loan of the previous May the banks had in many instances agreed to lend money to subscribers for six months at 4%, the rate carried by the Victory notes themselves. These agreements generally expired the next month and here, too, it was certain the rate charged would be advanced. The Federal Reserve Board gave a very plain intimation of the forthcoming change in its own policy in the "Bulletin" for October. This official publication in discussing the discount policy of the Federal Reserve Banks took occasion to observe that "the disappearance of the U. S. Treasury from the long-term loan market and the rapid reduction in its requirements for short-term accommodation foreshadows the approach of the time when the financial operations of the Government will cease to be the important factor in shaping Reserve Bank policies which they have been and Federal Reserve Bank rates once more will be fixed solely with a view of accommodating commerce and business."

Action in accord with the views here laid down came soon thereafter. In November some call loans were negotiated at 30% per annum, the highest quotation recorded since the panic of 1907 and reflecting a degree of stringency which it had been supposed the establishment of the Federal Reserve banking system had rendered forever out of the question. On November 3 the Federal Reserve Bank of New York made an advance in its discount rate and this was subsequently followed by all the other Federal Reserve Banks throughout the country. The step was taken to curb credit inflation and prevent the further use of the facilities of the Federal Reserve Banks in promoting speculation on the Stock Exchanges and in commodities. In issuing the schedule of new rates effective November 3, Benjamin Strong, Governor of the Federal Reserve Bank of New York, gave out a statement on November 2, saying:

The reason for the advance in rates announced today by the Federal Reserve Bank of New York is the evidence that some part of the great volume of credit, resulting from both Government and private borrowing, which war finance required, as it is released from time to time from Government needs, is being diverted to speculative employment rather than to reduction of bank loans. As the total volume of the Government's loans is in course of reduction corresponding reductions in bank loans and deposits should be made in order to insure an orderly return of normal credit conditions.

The advances in the discount rates of the Federal Reserve Banks and the soaring of money rates to new high figures caused a collapse in values on the Stock Exchange and on November 11 the credit situation was discussed at a special meeting held at the Federal Reserve Bank of New York and attended by the Governor and Vice-Governor of the Federal Reserve Board. In response to a letter from Senator Owen under date of November 14, Governor Harding of the Reserve Board, contended that "the high rates for call money which have prevailed continuously for the past two weeks, and intermittently for several months past, were in themselves very clear indication of the strained position into which the unbridled speculation had thrown the stock market," and he pointed out that "during the week ending November 8 the Federal Reserve Board had sold to other Federal Reserve Banks \$90,000,000 of acceptances for account of the Federal Reserve Bank of New York, but in spite of this action the reserves of the New York Bank had fallen to 40%." "In these circumstances,"

he added, "in order to prevent further expansion it became necessary to call the attention of the large rediscounting banks to the situation." He also laid stress on the fact that "during the summer the Board had made the specific announcement that it would not sanction any policy which would require the Federal Reserve Banks to withhold credits demanded by commerce and industry for the processes of production and distribution in order to enable member banks to furnish cheap money for speculative purposes." Later in November (November 19, 20 and 21) a three-day conference between the Governors of the 12 Federal Reserve Banks and the members of the Federal Reserve Board took place. Prior to this, there had been a conference between the Board and the Advisory Council. Nothing transpired with

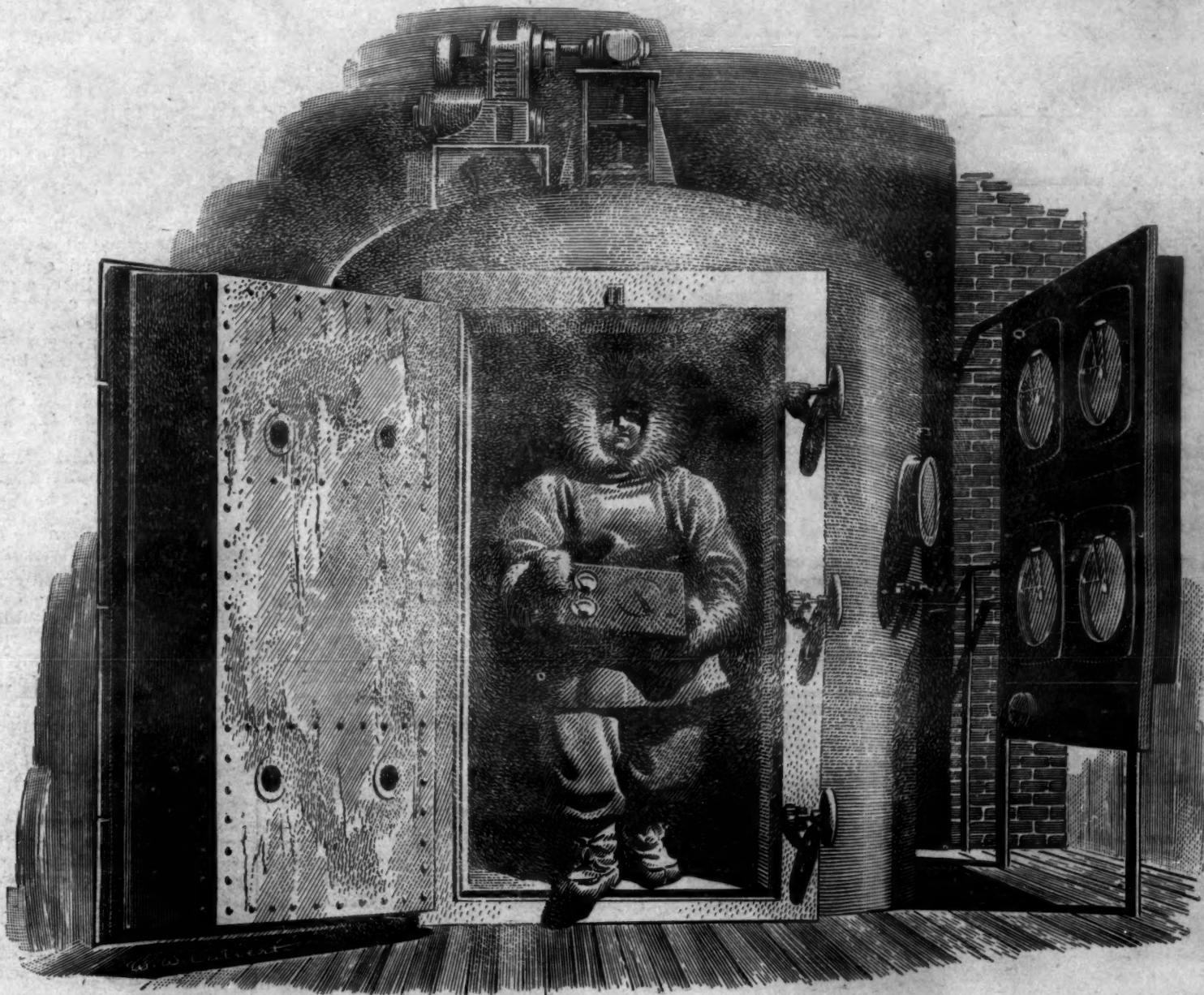
reference to the results of these meetings. After the break on the Stock Exchange in November and the resulting liquidation of speculative holdings it was claimed that the aggregate of Wall Street brokers' loans had been reduced to \$1,350,000,000 as against \$1,750,000,000 in July. However, two further advances in discount rates were made by the Federal Reserve Banks in December. The first advance came December 11 and the second December 30. The effect of this latter was to establish a rate of 4 3/4% for advances on all classes of paper and for all maturities except for agricultural paper of from 61 to 90 days maturity, the rate for which was left at 5%.

In a statement bearing on the discount policy of the Bank issued on December 30, Benjamin Strong, Governor of the Bank, pointed out

that in view of the fact that the U. S. Government had completed its permanent financing and the further fact that Government income in relation to expenditures had reached a point where temporary borrowing would be on a greatly reduced scale, and in view of the further fact that the U. S. certificates of indebtedness outstanding were now widely distributed (it being estimated that not over one-half of the certificates outstanding were now held by the banks), the directors of the New York Federal Reserve Bank had "eliminated the preferential rates heretofore maintained in favor of advances and rediscounts based on bonds, certificates of indebtedness and acceptances and for the time being at least have established a single rate for credit at the Federal Reserve Bank, thereby greatly simplifying their

future rate policy." It was also announced in Washington dispatches December 30 that the Federal Reserve Board had telegraphed all Federal Reserve Banks that it would approve the schedule rates doing away with the preferential rates theretofore given to paper secured by certificates of indebtedness—the differentials in favor of paper secured by other Government obligations having been abolished by the action taken earlier in the month (December 11) and already referred to. On the Stock Exchange call loans on December 29 commanded as high as 25%, and this figure was repeated on December 30 and December 31, the renewal rates on these three days being respectively 10%, 15% and 15%—the year thus closing in a way plainly suggestive of the money-

(Continued on page 300)



13 Miles above the ground... in a Philco Refrigeration Laboratory!

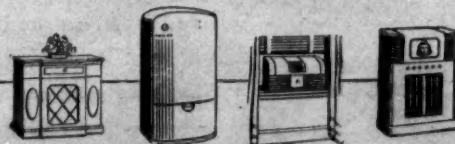
Philco REFRIGERATION engineers solve a tough problem in the production of military equipment... another example of how Philco's vast facilities for research and production are serving our armed forces.

AT Philco, airborne electronic equipment and aircraft radios pass the stratosphere test—of thin air and sub-zero temperatures—in the laboratory.

This ingenious high altitude chamber faithfully duplicates every condition of temperature and pressure from sea level up to 70,000 feet! When aircraft equipment can maintain absolute accuracy and dependability at 70° below zero, with air pressure 1/20 of normal—it's *right!* And *only* when it's right does it leave the Philco plant.

The stratosphere chamber is just *one* of many instances in which the skill and experience of Philco refrigeration engineers have supplied the answer to the most difficult war production problems. It's an

example, too, of the precision and quality which, after the war, will again make Philco refrigerators and air conditioners *first* in engineering, *first* in convenience, *first* in advanced design!



After Victory, the legacy of Philco war research will bring you the newest developments of modern science in Radio, Television, Refrigeration and Air Conditioning.

PHILCO CORPORATION

The First Year After World War I

(Continued from page 299)

tary tension for which the year was noteworthy.

Condition of Clearing House Banks and Federal Reserve Institutions

It remains to be said that the weekly returns of both the New York Clearing House institutions and those of the Federal Reserve Bank of New York as well as those for all the Reserve Banks in the country, gave constant indications from week to week during the last half of the year of the strained credit situation and of the inflation in note issues with the impairment of reserve position to which this was giving rise. On Dec. 27, 1919, the New York Clearing House banks and trust companies, according to the weekly returns for that day, showed an aggregate of loans, discounts and investments of \$5,197,484,000, as against \$4,659,461,000 Dec. 28, 1918, showing an increase for the 52 weeks of roughly \$538,-

000,000. In the deposits the increase for the 52 weeks was only \$250,568,000, the grand aggregate of demand and time deposits, Dec. 27, 1919 being reported \$4,309,830,000, against \$4,059,262,000. At



Benjamin Strong

the end of 1919 it will be observed the loan item exceeded the deposits by \$887,654,000, which compares with an excess at the end of 1918 of no more than \$600,199,000. The fact that the loans so largely exceeded the deposits—the excess running larger by \$287,455,000—affords perhaps as good an indication as any of the augmented credit demands and the loaned up condition of the New York Clearing House institutions. The figures of deposits here has no reference to the ordinary deposits and does not include Government deposits against which no cash reserves are required and which add that much to the loaning capacity of the institutions. But though Government deposits were somewhat larger this will account for only a small part of the great expansion in the loan item; the total of the Government deposits having been reported \$225,030,000 Dec. 27, 1919, against \$177,559,000 Dec. 28, 1918. In the autumn before the plans inaugurated by the

banks for curtailing loans—in response to urgings from the Federal Reserve authorities—became fully effective, the aggregate of the loans stood at even larger figures, being reported no less than \$5,433,003,000 October 11, which was the maximum for the year. Of course, the banks greatly extended their borrowings at the New York Federal Reserve Bank. Beginning with the return for Feb. 21, 1919, the New York weekly Clearing House return commenced reporting an entirely new item. We have reference to the item designated "bills payable, rediscounts, acceptances and other liabilities." This constitutes a sort of tell-tale of the borrowings at the Reserve Bank. On February 21 the amount of this item was given as \$808,180,000. For Dec. 27, 1919, it was \$1,004,338,000. At times during the year the amount was yet larger, being highest November 8 at \$1,064,705,000. The increase in the bill holdings of the New York Federal Reserve Bank similarly indicate the growth in the extent to which resort was had to the facilities of the Reserve Bank. For Dec. 26, 1919, the total of bills in the portfolio of the New York Federal Reserve Bank was \$979,506,000, as against \$721,698,000 Dec. 27, 1918. The holdings of bills secured by Government war obligations decreased from \$610,770,000 to \$584,588,000, but the bills discounted secured by mercantile paper increased from \$41,605,000 to \$203,606,000, and the holdings of bills purchased in the open market ran up from \$39,323,000 to \$191,313,000. The surplus reserve of the New York Clearing House institutions, above legal requirements, on Dec. 27, 1919, was \$8,232,540, against \$42,804,340, Dec. 28, 1918. The surplus varied widely from week to week, on occasions during the year, particularly in the autumn, and it happened twice that there was an actual deficit below the legal requirements (only reserves held with the Federal Reserve Bank counting as "legal" reserves, cash in vault never being included as

far as member banks of the Federal Reserve system are concerned). The dates of these deficits were September 20 and December 20, the amount of the deficit at the earlier date having been \$53,186,140, and on the later date \$12,320,830. On the first of these occasions the matter caused uneasiness, it having been the first time that such a situation had arisen since the establishment of the Federal Reserve System. Later the fluctuations in the reserves of the New York institutions ceased to attract much notice, it having been demonstrated over and over again that the reserve position of the Clearing House banks varied in almost direct ratio with the borrowings at the Federal Reserve Bank. One week the borrowings would be sharply reduced and reserves would fall to a low figure or be entirely wiped out. The next week new borrowing would again be indulged in, thus adding to reserves with the central institution and the cash reserve position would once more take on a favorable or seemingly favorable aspect. This new borrowing, however, would impair the reserve position of the Federal Reserve Bank itself, with the result that the Reserve Bank would now be obliged to take extra precautions to restrict borrowing so as to improve its own position. Yet in the latter half of the year this shuttlecock performance continued for long periods of time, a good bank statement being concurrent with a poor Federal Reserve return or vice versa, an unfavorable Clearing House statement being coincident with a favorable Federal Reserve report. Quite early in the summer the New York Federal Reserve Bank found its reserves down close to the legal minimum and for the rest of the year it was a constant struggle to prevent impairment of its reserve position. The New York Reserve Bank had \$824,944,000 of Federal Reserve notes in actual circulation December 26, 1919, against \$736,553,000 December 27, 1918.

For the Federal Reserve system as a whole—that is, for the 12 Federal Reserve Banks combined—the course of things was much the same. The last six months of the year were a period of constant strain, with the Federal Reserve Board and the officials of the Federal Reserve Banks making strenuous efforts to prevent an increase in the demands upon the facilities of the Federal Reserve Banks and meeting with only indifferent success in the endeavor. It was the hope of the Federal Reserve authorities that holdings of war obligations carried in loans by the banks would be gradually liquidated and they urged particularly that as the credits thus employed were released measures should be taken to guard against their being used for speculative purposes. The warning at first seemed to be directed mainly against Stock Exchange speculation, but it soon became apparent that speculation of any kind also must come under the ban—whether in commodities, in real estate or in anything else. It cannot be said that the promptings and urgings of the Federal Reserve authorities were without avail, but despite all they said and did the demands upon the credit facilities of the Federal Reserve Banks kept constantly increasing. Borrowing on war paper diminished somewhat, though very much less than had been counted upon or hoped for. On the other hand, other kinds of borrowing kept steadily expanding and ran far in excess of the reduction of bill holdings through liquidation of war paper. To meet the calls for further accommodation large additional amounts of Federal Reserve notes had to be issued. Reference has already been made to the expansion in Federal Reserve note issues by the Federal Reserve Bank of New York. For the 12 Reserve Banks combined the aggregate of Fed-

eral Reserve notes in actual circulation stood at \$3,057,646,000 Dec. 26, 1919, against \$2,685,244,000 December 27, 1918. During the same 52 weeks an increase also occurred from \$117,122,000 to \$261,039,000 in the volume of Federal Reserve bank notes in circulation. Gold reserves fell off somewhat, being \$2,078,432,000 December 26, 1919, against \$2,090,274,000 December 27, 1918; and as the deposit liabilities of the Federal Reserve System, like the note liabilities considerably increased the ratios of cash reserves naturally were reduced. On December 26, 1919, the ratio of cash reserves to net deposit and Federal Reserve note liabilities combined was 44.8%, as against 50.6% December 27, 1918. The statute requires 40% reserves against note circulation and 35% reserve against the deposit liabilities.

The State of the Foreign Exchanges

In the foreign exchanges, the year will always stand as one of the most momentous in history. In the years while the war was actively in progress, exchange rates on Great Britain and France and in minor degree also on Italy had been maintained at artificial figures. Hostilities having ceased with the signing of the armistice in November 1918, a new situation confronted the great Powers in 1919. It was recognized that under peace conditions artificial aids of this kind would have to be abandoned—support indefinitely was out of the question—and even if attempt should be made to continue the practice for the time being the effort must sooner or later prove futile. Accordingly, quite early in the year, artificial restraints, which for so long a period had been maintained with absolute success in the case of both Great Britain and France, were removed and the exchange market left to itself, free to respond to the play of natural influences. This action meant a complete readjustment of exchange values on all the belligerent countries of Europe to much lower levels. There was nothing to do except to let these new and lower levels be found. The situation was without parallel. All the Entente Powers were heavily indebted to the United States, and their needs in the way of food and other supplies and for materials necessary in the process of reconstruction in rectification of the havoc created by the war were such that the trade balance must run heavily against them and in favor of the United States for a long time to come. In these circumstances drastic declines in exchange rates were inevitable and the year will always be memorable for the extent of these declines. But though it was generally realized how heavy were the handicaps under which the Entente countries labored in their dealings with the United States, the drop in rates went much further than anyone supposed likely or even possible—and as it happened, still lower depths were to be reached in 1920. In the case of the exchange rates on the countries which were neutral during the war quotations also moved to a lower basis, not merely in sympathy with the general slump, but because these neutral countries with the cessation of hostilities lost in not a few instances certain advantages which they had enjoyed during the war. In the case of Germany and Austria it is almost needless to say the bottom dropped almost completely out.

In January and February quotations for sterling bills and for French francs and Italian lire continued pegged with transactions limited to routine requirements. In March there came the change discussed above. Things had been following the customary routine when on Tuesday, March 18, there came a severe break in



**Because
American Farmers
have done
the Impossible
Our Fighters are the
Best Fed in the World**

• One pound of meat per person per day! Never has an army been so well fed. Never has the job of supply been so tremendous.

But, thanks to America's farmers—who are producing record breaking crops of grain, meat, vegetables and fruit—our fighting men will get more food—better food than those of any other country. And thanks to America's farmers, our home front workers know they will always sit down to nourishing, well balanced meals.

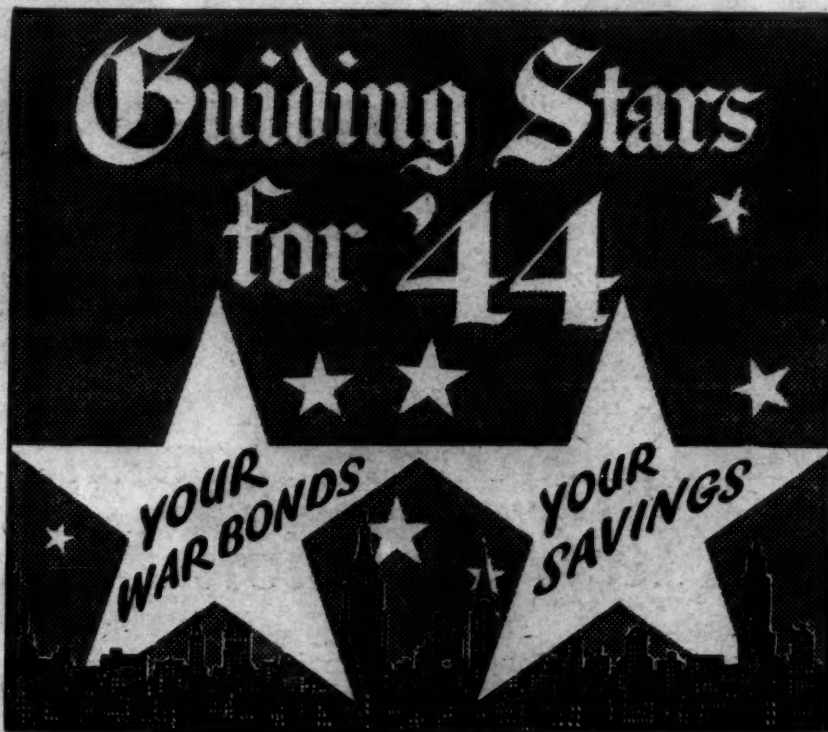
Saddled with the severest handicaps, American farmers are meeting the "impossible" production goals which were set by the war. Doing it with less help, with over-worked equipment. This means that the American fighting man will eat better in combat than he did at home... and he must if he is to withstand the pace of modern battle.

For itself, Armour and Company is glad that its facilities—built in peacetime—are big enough, complex enough to handle the gigantic volume of livestock that will be shipped. Working together, farmers and packers know that battle-front mess kits and production-front lunch pails will be crammed with energy giving food.

No medal is pinned to the sweat-stained shirt of the American farmer. None has yet been cast. Should it ever be, the citation must read, "For doing the impossible when only the impossible would do."

Albustard
President

ARMOUR AND COMPANY



SET your course for the year ahead by these twin stars... and stay "on the beam" toward our common goal—the winning of Peace and security for our country and for all forward-looking men and women. Keep in the fight... in the march to victory... by saving your money and investing in war bonds.

Established 1848

EAST RIVER SAVINGS BANK

5 Convenient Offices

26 CORTLANDT STREET 291 BROADWAY 60 SPRING STREET
41 ROCKEFELLER PLAZA 743 AMSTERDAM AVENUE

MEMBER FEDERAL DEPOSIT INSURANCE CORPORATION

French exchange. This was followed on Thursday, March 20, by the announcement from J. P. Morgan & Co. that the British Government had ordered the cessation of purchases of sterling exchange, which meant, of course, the removal of the "peg" which had held sterling exchange at an arbitrary fixed figure for so long. Complete demoralization developed the latter part of the month as a result of these steps. The rates for cable transfers on London had been held at 4.76 7/16, while the rate for sight bills on London had been maintained in the immediate vicinity of 4.75 3/4. On March 20 there was a drop in the former case, to 4.71 and in the case of sight bills to 4.70. By the end of the month cable transfers were down to 4.59 and sight bills to 4.58. The lowest point previously reached by sterling during the war had been in September 1915, when 4.50 had been quoted for demand bills just prior to the placing of the Anglo-French loan. In the case of the French franc there had never been any attempt to maintain absolutely fixed rates, larger or smaller deviations having been permitted, the support having been apparently general rather than specific. On March 3 the quotation for checks on Paris was 5.49@5.45 1/2 francs to the dollar. Until the middle of the month there was relatively little change. On Saturday, March 15, there came a small drop and this the next week was succeeded by a decline at an accelerating pace. The rate then recovered only to drop again the next week, and March 31 saw French exchange down to 6.07 francs to the dollar. The previous low point for French checks during the war had been in 1916 when the quotation April 13 had been 6.07 1/2 francs to the dollar.

Support was also withdrawn during March from Italian exchange. Until March 21 the quotation for cable transfers on Rome by the Federal Reserve Bank had been 6.35 lire to the dollar. On the day mentioned there was a drop to 7.05 and on March 22 to 7.70, while on March 27 the quotation got down to 8.00 though by March 31 there was a recovery to 7.45@7.40 to the dollar. The reason for the collapse here was that on March 21 Fred I. Kent, Director of the Division of Foreign Exchange of the Federal Reserve Board, gave out a statement saying: "All restrictions as to the sale or purchase of lire exchange by dealers as described under the executive order of the President of Jan. 26 1918, are hereby removed until otherwise instructed." The course of the exchange market for the rest of the year was a record of renewed further declines interspersed with recoveries from time to time, none of which, however, proved lasting. In April sterling bills enjoyed a substantial recovery, but neither the French franc nor the Italian lire shared in this to any substantial extent. In May very pronounced weakness again developed in sterling exchange, while the decline in francs and lire reached sensational proportions. In June weakness was again the predominating feature in sterling exchange while French exchange and Italian exchange showed no improvement. In July rates for sterling bills dropped lower even than in 1915 when, as already stated, demand bills got down to 4.50 just before the British Government stepped in and extended support. In French exchange, new declines were reported almost daily and the Italian lire also broke to still lower figures. In August the foreign exchange market at times was utterly demoralized and new low records were established all around. In September exchange after a further manifestation of weakness in the early part of the month, in which new low levels were established

in the case of exchange on the former belligerent countries of the continent of Europe, quite a striking recovery ensued the latter part of the month. This recovery extended into October, but pronounced weakness once more became the dominant characteristic the latter part of this month. Brief spurts of strength would be almost immediately followed by renewed weakness. In November the pound sterling dropped below \$4.00 and new low records were also established for exchange on Paris and on Rome, not to speak of Berlin and Vienna, while in December utter demoralization developed under further startling declines in rates. Indeed, the collapse was so complete that the market fell into a state closely bordering on panic. Demand bills on London on December 12 got down to 3.65 1/4 (this comparing with 4.86%, the value of the pound sterling when at par), and though by December 17 there was a recovery to \$3.91 1/4, this recovery was not maintained, and by December 31 the rate was down again to \$3.75. The French franc during December continued to decline until on December 10 it required 11.84 francs to make the equivalent of a dollar (the value of the French franc when at par being 5.18 francs to the dollar); the close December 31 was at some recovery, with the quotation 10.92@10.87 francs to the dollar. The Italian lire in the closing months of the year also suffered another drop with the effect of breaking all the preceding low records—followed then by an irregular period of recovery. The rate on checks on December 11 got down to 13.60 lire to the dollar, with the quotation December 31 13.27. As for rates on Germany and on Austria, trading in exchange on those countries was not resumed until July, and therefore no quotations were available prior to that time. Transactions in exchange on Berlin began around noon on Wednesday, July 16. Opening quotations were at 8 cents for checks and 8 1/4 cents for cable transfers, which was practically the basis previously established for dealings in marks on occupied territory in Germany by the American authorities. As compared with the value of the reichsmark when at par, namely, 23.82 cents, these looked like very low figures; in December, however, the mark got down December 9 to 1.87 cents with the close December 31 at 2.03 cents. In exchange on Vienna, quotations first appeared July 26, the rate for checks being 3.25 cents and for cable transfers 3.50 cents, the value of the Austrian crown when at par being 20.26 cents. By the following December the rate had dropped almost out of sight, the quotation December 9 being only 0.51@0.55 for checks and 0.53@0.57 for cable transfers; on December 31 the quotation was 0.53@0.60 and 0.60@0.62, respectively.

In the case of exchange on the other European centres, it will be sufficient to give simply the quotations at the beginning and the end of the year to indicate that the trend in all cases was strongly downward and to show the extent of the decline. The Swiss franc suffered less depreciation than any other European currency, but even in that case the rate moved lower. In this instance, however, the value of the medium was at a premium with the opening of the year. The Swiss franc when at par is 5.18 francs to the dollar. The quotation for sight bills on Switzerland, January 2, was 4.86@4.85 units to the dollar; on December 31 1919, on the other hand, 5.62@5.52 francs were required in exchange for the dollar. Guilders on Amsterdam for sight bills were quoted at 42 7/16@42 1/2 Jan. 2, and at only 37 1/4@37 3/8 Dec. 31. At normal parity the value of the

guilder is 40.20 cents. The Spanish peseta for checks was quoted at 20.05 cents January 2 and at 19.20 December 31. The normal value of the Spanish peseta is 19.30 cents.

Exchange on the Scandinavian centres, experienced a tremendous slump. When at par the Scandinavian kroner or crown is worth 26.80 cents. On January 2 the Danish kroner was quoted at 26%, while on December 31 the quotation was only 18.82. Similarly the Swedish crown which had been quoted January 2 (for checks) at 29%, on December 31 commanded only 21.25 cents in our money. In like manner the Norwegian crown against 28.00 cents January 2 commanded only 20.25 cents December 31.

An important factor in foreign exchange rates and dealings during the year was the removal of embargoes on the exportation of gold. Restrictions on export shipments of manufactured gold were removed in effect by regulations issued by the War Trade Board effective May 9. These regulations provided that all manufactures of gold, the bullion value of which did not exceed 65% of the total value, might be exported without individual export license under special export licenses applicable to the exportation of commodities not on the Export Conservation List. Manufactures of gold, the bullion of which exceeded 65% of the total value, it was stated, would be regarded

for the purpose of exportation as gold bullion, the exports of which were still under the exclusive control of the Federal Reserve Board. On June 9, there came the announcement also of the removal—this time by the Federal Reserve Board—of the embargo on exports of gold as also the termination of restrictions affecting transactions in foreign exchange. Some of the Reserve Board's comment in its announcement of the withdrawal of the ban on exports of gold is decidedly interesting in the light of the subsequent developments. It expressed the opinion that our gold reserves were so strong that even a very considerable outward movement of gold could be faced without any apprehension. To the extent that such shipments tended to restore normal conditions elsewhere they would tend to increase the buying power of nations that wished to become and should be our customers. The advances by the United States to Governments associated with this country in the prosecution of the war were rapidly coming to an end with the result that the command of the rest of the world over our gold would be decreased and it was quite possible that with the restoration of more normal conditions elsewhere and the continuance of large favorable trade balances a movement of gold toward the United States might set in. Such a movement, the Reserve Board urged might "well prove to

be undesirable tending as it would to keep our prices above the level of other markets and so put us at a disadvantage in international trade." The movement of gold this way which might prove the occasion for the anxiety and apprehension here expressed did not materialize; the outflow of the metal, on the other hand — to South America and the Far East principally — reached far larger proportions than expected; and, as for our gold reserves being so strong that we could readily spare considerable amounts out of it, the credit situation became so strained the latter part of the year and borrowing at the Reserve Banks was so greatly augmented that the double process of depleting the ratio of reserves (1) by increase of liabilities and (2) by reduction of gold holdings, began to be viewed with no little concern. Beginning with June the United States lost heavily on the international gold movement each and every month, and for the seven months ending with December 1919, the net loss of gold to the outside world was \$301,926,083. For the 12 months of the calendar year 1919, the exports of gold exceeded the imports of the metal in amount of \$291,651,202, as already stated further above.

Course of the Stock Market

In the stock market the year will always be memorable for the wonderful advances in prices recorded in the shares of the in-

(Continued on page 302)

With the New Year New Hopes Dawn



In the split second between the old year and the new, a new world is born. And new hopes!

In 1944, we hope for victory and the return of our boys to their homes. We hope for a just peace and the resumption of peacetime activities and normal life. We hope for prosperity . . . the measure of it that will enable home buying, some luxury enjoyment, and security against want. These things all suggest thrift.

Savings that go into War Bonds . . . Savings that build up Savings Accounts and Savings Bank Life Insurance . . . will all bring our goals for 1944 that much nearer to realization.

Remember . . . castles in the air can be more than visionary if they have a well planned savings program as their foundation.

**OPEN AN ACCOUNT TODAY WITH \$5 TO
\$7500 AND SAFEGUARD YOUR FUTURE!
LATEST INTEREST DIVIDEND — 2%**

"Fight Infantile Paralysis, January 14th--31st"



The Dime Savings Bank of Brooklyn

FULTON STREET AND DE KALB AVENUE

Bensonhurst: 86th STREET AND 19th AVENUE · Flatbush: AVENUE J AND CONEY ISLAND AVENUE

BROOKLYN, NEW YORK

Member Federal Deposit Insurance Corporation

The First Year After World War I

(Continued from page 301)

dustrial properties. The railroad stocks, except in a few special instances, failed to participate in the upward flight in prices. This was because of the doubt surrounding their future, inasmuch as they were still under Government control (the effect of which

had been to saddle them with a growing burden of high wages, besides steadily impairing the efficiency of railway labor), and Congress having displayed complete indifference to enacting the necessary legislation providing for the return of the roads to private

control. Barring the apathetic character of the transactions in the railroad shares, the speculation for higher prices on the Stock Exchange can be said to have had few, if any, parallels in the similar movements witnessed in the past. In this we have reference alike to the buoyancy and activity of the market and the ascent of prices. Beginning about the middle of February, the speculation took on more and more the character of one of those great bull movements which at the most are witnessed only once or twice in a generation, when the whole community seems to be seized with a frenzied desire to acquire stocks on the theory that whatever the immediate outlook—a period of great prosperity must be deemed to lie ahead in which all undertakings will share save only those absolutely destitute of merit. In the fervor characterizing the speculation it was comparable only to the great revival which occurred on the Stock Exchange in 1879 and 1880, following the resumption of specie payments on Jan. 1 1879, and with that other great upward swing in values which culminated with the corner in Northern Pacific shares in May 1901. The pace was fast and furious most of the time, with new high records of prices constantly being established. Cliques and pools were ceaseless in their efforts to bring about advances in particular stocks, and their manipulation played, of course, an important part in the success of the movement. But these are inevitable concomitants of "bull" campaigns, and the underlying strength of the movement lay in the wide and general support which it had received at the hands of the public and without the aid of which it would have been doomed to failure.

The factor of paramount importance in this tremendous speculation was unquestionably the waging to a successful conclusion of the greatest war in human history with the resources of the United States only slightly impaired—whatever might be the financial and economic aspect of the European countries which had been associated with this country in the war. While the conflict was in progress the ban put on the use of money and of capital in the promotion of undertakings not deemed essential for the conduct of the war had imposed a check upon speculative endeavors of every kind on the Stock Exchange. During the preceding year—in 1918—stock prices had over and over again manifested a rising tendency which undoubtedly would have developed into a speculative movement of large proportions had it not been that the New York financial authorities (in pursuit of their policy of husbanding their resources so as to be able to finance the needs of the Government) had refused to encourage Stock Exchange speculation and had declined to furnish monetary facilities for that purpose.

Thus the situation at the opening of 1919 was that, while substantial advances in prices had been established on the Stock Exchange during 1918, there had been no broad and sustained bull movement nourished by popular support, while following the signing of the armistice, in November 1918, somewhat of a downward reaction had actually occurred. But in January the restrictions imposed upon the money market and upon Stock Exchange dealings were removed. The announcement that these restrictions were to be discontinued came on Jan. 24. With that action control by the Stock Exchange Committee over borrowing was definitely suspended and simultaneously the arrangement which the Money Committee had made with a large group of New York banks to furnish funds for Stock Exchange loans also came to an end.

Thus the restraint upon Stock Exchange borrowing, which had previously existed for about a year and a half, was now to be absent, or at least was no longer to be a damper upon Stock Exchange operations, though it remained true that at the request of the Money Committee and the Treasury Department the Stock Exchange authorities continued to exercise a certain degree of surveillance over Stock Exchange speculation—that is, there was



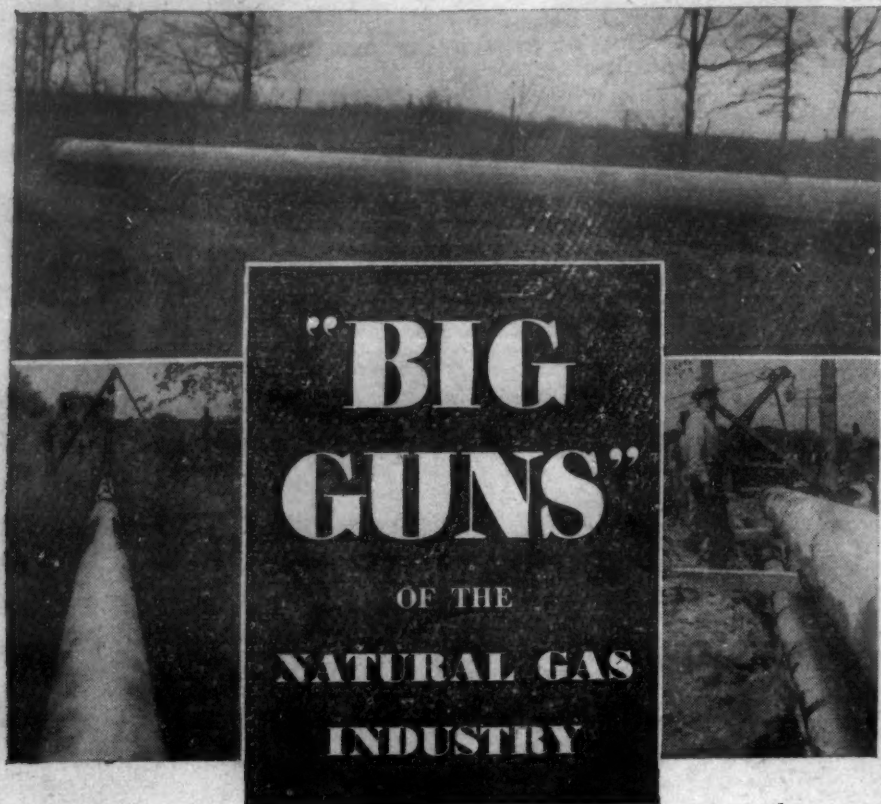
Fred I. Kent

compliance with the request that they "continue to receive from members of the Exchange daily reports of their borrowings until after the next Liberty Loan is placed."

With the removal of the restraints that had repressed speculation so long, pent-up energies were released and quickly began to make their influence felt. In the early months of the year much doubt existed as to the course of business for the immediate future, as indicated further above, many predictions being made of a trade reaction. These doubts, however, gradually passed away, and with this the forward movement of prices began to gain steady headway, despite numerous unfavorable developments of one kind or another. From the middle of February to the end of May the rise in prices made almost uninterrupted progress, the pace being fast and furious, and the rise in prices reaching tremendous proportions with the speculation constantly broadening. In the summer months, however, the speculation encountered serious setbacks in high and advancing money rates. Those engineering the bull campaign had counted upon continued low money rates. During the period of war it had been deemed best by the financial authorities not to let call loan rates go above 6% per annum. Whenever indications of a scarcity of funds for the limited speculation that was permitted became manifest, the local combination of banks, which was cooperating with the Treasury Department in conserving banking facilities in the interest of Government needs, would furnish funds at the 6% rate mentioned. These speculators for a rise supposed this policy would be continued. They also imagined that with the Federal Reserve Banking System in operation, affording to member banks of the system rediscounting facilities of huge magnitude, accommodation for Stock Exchange purposes would be of practically unlimited extent. In both expectations they were to be sadly disappointed. Call loan quotations went far above the 6% rate counted upon as the maximum and, what is more, not only was no attempt made by either the Reserve Banks or the member banks to hold money rates down, but the Reserve Bank authorities uttered repeated warnings against the use of the credit facilities of the banks at all for Stock Exchange speculation. The consequence was that the Stock Exchange had many a bad turn during the summer months, with violent breaks in prices. Through it all, however, the underlying strength of the market was fully

maintained and quick upward rebounds in prices occurred with every removal of monetary pressure. In the autumn the labor troubles came to supplement the unfavorable influence exerted by the monetary tension. But in the case of the steel strike, which was inaugurated in September, it was quickly seen that the strike was doomed to failure and there were also multiplying evidences that labor movements were recoiling upon their authors. As one illustration of this, there was the Boston policemen's strike, where the policemen lost their jobs, and Governor Coolidge of Massachusetts received unqualified popular approval for his firm and uncompromising stand against the striking policemen, he even getting a telegram of commendation from President Wilson. Accordingly, the stock market once more showed that its normal tendency was still strongly upward. Unmistakable evidence of this appeared in September, while in October tremendous activity again developed with further great advances in prices. During all this time money rates continued to rule high, and there were other untoward happenings and incidents. In November, the money situation once more began to assert its full influence; and with the Federal Reserve authorities looking with extreme disfavor upon the wild and apparently uncontrolled speculation on the Stock Exchange and determined to prevent the further use of the resources of the Federal Reserve Banks for the promotion of speculation of any kind, tremendous liquidation in stocks now took place on the Stock Exchange and caused a collapse in prices compared with which few parallels are to be found in Stock Exchange annals. Some recovery from the low points reached in November occurred in December, but the result altogether was that the year closed with substantial recessions all around from the extreme high figures of the twelve months, after one of the most pronounced bull campaigns in Stock Exchange history.

A survey of the stock market by months shows that in January and the first half of February the course of prices still continued strongly downward under the influence of a series of unfavorable developments which are enumerated at length in our monthly narratives on subsequent pages. In January about the only interruption to a continued decline came on Saturday, Jan. 25, as a result of the announcement made after the close of business the day before that money restrictions as regards Stock Exchange loans had been discontinued. On this news active stocks opened at an advance of from 1 to 2 points over the closing figures the previous day. The advance, however, was not maintained, the most of it being lost before the end of the half-day's session and the next week the market again resumed its downward course. In February, after further important declines as a consequence of a variety of depressing influences, there came that complete change in the character and tone of the market to which reference has already been made. The definite turn of the market may be said to have come on Friday, Feb. 14. In the upward swing the latter part of the month the advances reached substantial proportions, though it was not then apparent that the turn in the market, which came with Feb. 14, was to inaugurate one of the most gigantic bull campaigns in Stock Exchange history. At the outset, there were many doubts and misgivings as to whether the market course had been permanently changed, and a genuine revival of Stock Exchange speculation for higher prices had been begun. In March the upward movement was carried still further, despite some further adverse developments and



LIKE OUR nation's heavy artillery, these "big guns" of the Natural Gas industry are helping to win decisive battles for our armed forces on all the fighting fronts. Welded and coupled together, they perform functions that are indispensable to the war effort—transmitting and distributing Natural Gas whenever and wherever it is needed, through pipe lines that span the continent. ¶ This industry today is performing a two-fold service to the nation. While continuing essential fuel supplies to our people, it produces and distributes gas for myriad wartime uses, including the production of sinews of war—ranging from explosives perfected by recent chemical advances to healing agents in the name of mercy.



Columbia System is now supplying more Natural Gas and Electricity for industrial use than ever before in its history.

COLUMBIA GAS & ELECTRIC CORPORATION

untoward happenings—the effect of which, however, was merely to cause downward reactions. Some of these downward dips were quite severe, but quick recovery always followed. Accordingly, confidence in the stability and permanence of the rise in prices was manifestly strengthened. One of the depressing influences in March was the utter demoralization of the foreign exchange market that developed the latter part of the month as a result of the withdrawal of support from the French franc and the removal of the “peg” which had so long held



William Z. Foster

sterling exchange rates at practically fixed figures. The way the stock market bore up under this strain did much to inspire confidence in the speculation. In April the upward movement continued to gain momentum and the character of the market became unmistakably fixed as a type of one of the greatest speculative campaigns in Stock Exchange history. In May the buoyancy continued unabated and the rise in prices assumed even larger dimensions than before. In June the market received a severe jolt by the advance in call loan rates on the Stock Exchange. This happened at the very beginning of the month and prices took a general tumble, the declines in some of the specialties being as precipitate and as pronounced as the previous rapid and huge advances. The speculative fraternity had supposed that the Federal Reserve Banking System afforded a guaranty against high money rates. When, therefore, on June 3 there came a spurt in call loan rates, and some borrowers found themselves obliged to pay as high as 11% per annum to get the accommodation they needed, consternation seized possession of the speculative fraternity. Later in the month there came other similar spurts in call loan rates, 15% being reached on June 16 on industrial collateral and 12% on mixed collateral, with reports that 20% had been paid after the close of business on loans of about \$1,000,000. However, the stock market, and the speculators behind it, quickly accommodated itself to the new situation and appeared to be all the better for the shake-down it had received. Each downward plunge—and there were many of them during the month—brought a new set of buying orders, and, notwithstanding the general market experienced a severe decline, not a few stocks advanced and established new high records.

In July the condition of money again exerted a dampening influence. During the first three weeks of the month the disposition was to ignore the money market and to proceed in disregard of the same. Pool operations continued in many of the minor stocks and notable and even sensational advances were established in such stocks—often when the rest of the list was displaying a reactionary tendency. In the end, however, the money situation dominated everything else. On Monday, July 21, a general break in prices occurred second only to that experienced at the beginning of June. This break, however, was

followed the next day by a quick recovery, and this recovery continued on succeeding days, the steel, oil, motor and tobacco stocks moving up several points. But the loan situation did not improve and on July 29 another general all-round tumble in prices occurred, and the market closed on July 31 in a decidedly nervous state.

In August the market had some decidedly bad turns, and the downward tendency of prices not only continued but proceeded at a greatly accelerated pace. In the last week of the month, however, there was a decided change for the better. This further break in August, it is proper to state, had no connection with the condition of the money market, which assumed a distinctly easier tone. The causes of the sensational declines were found in the unsettled labor situation and the radical doctrines promulgated in connection, therewith, though the further great weakness in foreign exchange also was a contributing influence. Apprehensions regarding the labor situation were later in the month considerably relieved by the action of President Wilson and the Director-General of Railroads, and this will explain the recoveries in prices at the close of August. In September the market once more revealed the characteristics common to periods of active speculation at rising prices, and it became apparent that the bull campaign, which had been such a marked feature earlier in the year, had during the summer months been merely suspended instead of definitely checked and ended. Some remarkable advances in prices now occurred. There was some further adverse developments, and in particular the further weakness in foreign exchange furnished occasion for worry, but interest was chiefly centred on the labor troubles, and as these assumed a less menacing phase, the stock market reflected the fact in higher prices and renewed buoyancy. Efforts to avert the steel strike proved unavailing, and the strike was definitely inaugurated on schedule time, namely Sept. 22, and was maintained for several weeks thereafter, but the certainty of its defeat was obvious from the start, and, inasmuch as the labor situation elsewhere had so greatly changed for the better, the speculative spirit also revived, and prices once more rapidly moved upward. Towards the close of September the improvement developed into positive buoyancy, an attempt to widen the scope of the steel strike by extending it so as to include the plants of the Bethlehem Steel Company having proved an absolute failure. In October tremendous activity, with further great advances in prices, distinguished the speculation. In the case of many of the higher-priced specialties the upward spurts were of sensational proportions and, considered in connection with the antecedent great rise, served further to mark the bull movement of 1919 as among the most notable in Stock Exchange records. Bear operators had their innings on occasions, the market yielding to pressure when developments in industrial affairs were unpropitious, but their successes were invariably temporary, and after each reaction the market quickly resumed its upward course.

In November a tremendous slump in prices occurred and the bull movement was definitely terminated—and in a way that could leave no doubt of its termination. Renewed tension in money resulted in the calling of loans on a large scale, and this in turn led to extensive forced liquidation. The recrudescence of the speculative fever in October had given the stock market a dangerous aspect, and it had become manifest that further drafts on the credit facilities of the banks must involve

menace to the entire credit structure, if permitted. Bank officials were as cognizant of the peril as Federal Reserve officials. Both were determined that Stock Exchange borrowing must be further extended, but must be gradually reduced. This meant that new accommodation was out of the question and that prevailing accommodation to Stock Exchange borrowers must be lessened. Inability to replace existing loans brought many daring operators to a realizing sense of the risks they were running and induced them to lighten the loads they were carrying. On Nov. 12, call loan rates got up to 30%, with disastrous effect on Stock Exchange prices. While the market had many bad days during the month, Nov. 12 may be said to have been the worst, because on that day the declines were most violent and general and then it first became apparent that the bull element had lost control and manipulation no longer availed to check the downward avalanche. Further liquidation carried the market to new low levels on subsequent days, the unfavorable foreign exchange situation being an additional depressing influence. The railroad shares at first suffered comparatively little, which was natural, inasmuch as they had not participated in the long series of sensational advances made in the spring and summer in the industrial properties, but towards

the end of the month they also had to undergo severe liquidation and showed weakness though never to the same extent as the industrial properties.

The November collapse, however, did not continue into December. In fact, this last month was one of distinct recovery in values even though the market had some more bad days, and the ease with which upward reactions were established seemed to afford evidence that the underlying strength remained unimpaired and that the reverses encountered during November, notwithstanding their severe character, had served in no manner to undermine confidence on the part of Stock Exchange habitués or the general public in the enduring character of the speculation. The railroad shares in most cases reached the lowest figures of the year in December, owing to the delay by Congress in the enactment of legislation providing for the return of the railroads to private control, though the latter part of the month prospects in that regard improved, and President Wilson, after the close of business on Dec. 24, gave notice that in order to allow a reasonable time to elapse for the completion of pending legislation the date for the termination of Government control would be deferred until March 1.

The year's record for the railroad shares is of very substantial

declines for the reason already indicated, while on the other hand the record of the industrial shares is of general advances, even huge advances in the great majority of instances notwithstanding the severe break which occurred the latter part of the year. The fluctuations in railroad shares all through the year were less extreme than in the case of the industrial properties. These shares were laggards in the great advance of the spring and yet did advance nevertheless. The last six months they always declined when the general market was weak and often sagged when the industrial list was marching ahead with great rapidity. Among the trunk line stocks we find New York Central opened in January at 75, reached 83¾ in June, touched 66¼ in December, and closed December 31 at 69½; Pennsylvania opened at 45½, sold at 48½ in May, reached 39½ in December, and closed Dec. 31 at 40%; Baltimore & Ohio common opened in January at 50, touched 55¼ in May, dropped to 28¾ in December, and closed the year at 31%. Among the Western and transcontinental roads, Union Pacific stood at 123¾ at the close of the year, against 128¾ at the opening, and in the interval sold as high as 138½ in May and as low as 119½ in August. Southern Pacific is an exception to the rule, and at 102¾ Dec. 31, sold a trifle (Continued on page 304)

LONG ISLAND and POST-WAR PROSPERITY

THE YEAR 1944 finds Long Island's vast war industries operating in high gear to help make this the year of Victory.

Just as Long Island was ready when called upon to meet the unprecedented demands of wartime industrial production, planning is already underway so that the Island will be ready to work for and share in our Nation's anticipated post-war prosperity.

Trade Associations, civic groups, bankers, and public utilities are already planning for sound peace-time development. The availability of highly skilled labor, permanently located in healthy surroundings, makes Long Island an ideal location for such enterprises as research laboratories, light manufacturing plants and highly technical industries. Gas and electricity for industrial purposes are ample and also reasonable in cost.

We have available data and information on Long Island's post-war opportunities and will be glad to send copies upon request.

★ Back the Attack—Buy War Bonds! ★

Long Island Lighting Company

250 Old Country Road, Mineola, N. Y.

The First Year After World War I

(Continued from page 303)

higher than the opening price in January at 102, after having meanwhile been up to 115 in June and down to 91½ in November; for Northern Pacific the price Dec. 31 at 79 compared with 94½ Jan. 2, the high figure for the year having been 99½ May 27, and the low figure 77 Dec. 12. Great Northern pref. opened at 95¼, got up to 100% in May and down to 75½ in December, with the close Dec. 31 at 78%. Of all the railroad shares the Canadian Pacific suffered the widest fluctuations; opening at 160 in January, it got up to 170½ in July, and dropped to 126½ in December, with the close 132½. Milwaukee & St. Paul common, opening at 39½, reached 52¼ in July, touched 34½ in December, and closed at 37. Atchison moved up from 93½ in January to 104 in May, but December saw it down to 80½; the close was at 83%. There was a speculation two or three times during the year in the low-priced railroad shares, and these make a better record than the rest of the railroad list. Texas & Pacific, in particular, belongs in this class, it having enjoyed a sharp rise on the Texas oil developments; from 27½ Jan. 21, it sold up to 70½ in July, but closed Dec. 31 at only 41¼. Minor improvements also occurred in St. Louis & San Francisco, Missouri Pacific and Rock Island shares. Among Southern railroads, the Southern Railway stock did not share in this improvement. Opening at 29%, the common shares sold at 33 in May and dropped to

20¼ in December, with the close Dec. 31 22%.

The record for the industrial shares, as already stated, is one of very noteworthy improvement. The motor stocks were very prominent in the rise, and General Motors Corporation common jumped up from 118½ in January to 406½ in November; even after the break the latter part of the year the close Dec. 31 was at 339. Studebaker Corporation common rose from 45¼ in January to 151 in October, and closed Dec. 31 at 109. The oil and rubber stocks were also pushed up with great rapidity. As illustrations, Texas Company stock, which was quoted at 184 in January, sold at 345 in October, with the close Dec. 31 at 226; and Pan-American Petroleum & Transport moved up from 67 in January to 140¼ in October, with the close Dec. 31 at 104½. United States Rubber common, from 73 in January, got up to 139¼ in November, with the close 136%, and B. F. Goodrich common, as against 56½ in January, sold at 93% in October, with the close at 81. Sugar stocks, on the great rise in the price of the commodity, were likewise distinguished in the same way. American Beet Sugar, from 62 in January, advanced to 101¼ in October, and closed at 94; American Sugar Refining common, from 111¼ in January, rose to 148% in October, and closed at 139%; and Cuba Cane Sugar common jumped from 20% in January to 55 in December, with the close 52½. Some of the steel

shares were marked up with great rapidity under violent and wide fluctuations. This is not true of the shares of the U. S. Steel Corporation, which moved up and down in orderly fashion; Steel common, opening at 94¼ in January, touched 88¼ in February, reached 115½ in July, and closed Dec. 31 at 106%. On the other hand, Crucible Steel common, after selling at 52½ in February, was quoted at 261 in October, with the close 217, while Republic Iron & Steel common, from 71½ in January, advanced to 145 in November, with the close 122½. The equipment shares were among the conspicuous features of the year. Baldwin Locomotive common fluctuated between 64% and 156¼, American Locomotive common between 58 and 117½, American Car & Foundry between 84½ and 148%. Among shares in other lines of industry distinguished in the same way, might be mentioned American Woolen common, which against 45¼ in January sold at 169½ in December, and International Paper common, which against 30¼ in January sold at 82 in November, and these illustrations might be extended indefinitely. As a matter of fact, to enumerate all the noteworthy advances in the industrial group would be to give nearly the entire list.

Reprints on "The First Year After World War I" will shortly be available. The price of these will vary with quantity ordered.

The Commercial and Financial Chronicle
25 Spruce Street
New York 8, N. Y.

M. J. Geary Joins John Galbraith & Co.

PORTLAND, ORE.—M. J. Geary has become associated with the firm of John Galbraith & Co., stock and bond dealers in the Porter Bldg. Coming to Portland in 1909 as General Agent for the Rock Island Railroad, Mr. Geary has since been active in Pacific Northwest affairs except during World War I, when he was National Director of National Parks and Monuments, a subsidiary at that time of the Federal Government. In this capacity he assisted National Banks in their allotments of Liberty Bonds. In 1919 he became Secretary of the Union Safe Deposit & Trust Co. of Portland, which firm was later merged with the Brotherhood Bank. In 1926 he formed the investment firm of Buffington, Houghton & Geary, where he was until the firm of M. J. Geary & Son was formed in the Wilcox Bldg. in 1931.

Mr. Geary is a member of the Board of Trustees of the Patten Home, and is well known in investment circles throughout the nation.

Schaenen And Mathers With Smith, Barney

Nelson Schaenen and Lloyd C. Mathers have become associated with Smith, Barney & Co., 14 Wall Street, New York City, members of the New York Stock Exchange and other Exchanges, in their underwriting department. Mr. Schaenen was formerly manager of the public utilities division of Moody's Investors Service, and Mr. Mathers had been on the staff of the Securities & Exchange Commission since 1934 in the corporation finance division and the public utilities division.

RANGE OF LEADING STOCKS IN 1919 ALL PRICES DOLLARS PER SHARE, NOT PER CENT

	Par	Opening	Lowest	Highest	Closing
Trunk Lines—					
Baltimore & Ohio	100	50	28½ Dec 15	55¼ May 27	31%
Cleveland & St. L.	100	36	32 Feb 17	54¼ Jun 6	52
Erie	100	17½	12½ Dec 30	20¼ May 19	13
New York Central	100	75	66½ Dec 12	83¼ Jun 6	69½
N Y Chicago & St Louis	100	30	23½ Sep 24	33¼ July 10	27¼
Pennsylvania	50	45½	39½ Dec 16	48½ May 19	40%
New England and Eastern—					
Boston & Albany	100	135	116 Dec 16	145 Apr 3	123
Boston & Maine	100	31	28 Jan 30	38¼ July 29	37
N Y N H & Hartford	100	31½	25½ Dec 12	40½ July 17	28%
Coal Roads—					
Central of New Jersey	100	207	170 Sep 23	213 Aug 19	175
Delaware Lack & Western	50	182½	172½ Mar 18	217 May 7	190
Delaware & Hudson	100	104	91½ Dec 1	116 May 29	83
Lehigh Valley	50	55½	40½ Dec 30	60¼ Jun 2	42
N Y Ontario & Western	100	20	16½ Nov 28	24¼ July 18	16%
Reading	50	82½	73½ Dec 12	93½ Jun 6	76%
Western and Pacific—					
Canadian Pacific	100	160	126½ Dec 1	170½ July 10	132½
Chicago & Alton	100	79%	7¼ Jan 13	12¼ May 15	7¼
Chic Milw & St Paul	100	37½	34¼ Dec 12	52¼ July 17	37
Chic & North Western	100	96	85 Nov 28	105 May 26	86%
Chic Rock Isl & Pac (new)	100	25¼	22½ Jan 21	32¼ July 17	26%
Colorado & Southern	100	21½	19 Dec 13	31¼ May 5	22
Denver & Rio Grande	100	3½	3¼ Apr 7	15¼ July 14	8%
Great Northern, pref.	100	95½	75½ Dec 12	100% May 27	78%
Illinois Central	100	97½	85½ Dec 30	104 May 16	86
Minn St Paul & S S M	100	91	70 Dec 16	98¼ May 29	72%
Northern Pacific	100	94½	77 Dec 12	99% May 27	79
Southern Pacific	100	102	81½ Nov 29	115 Jun 2	102%
Union Pacific	100	128½	119½ Aug 8	138½ May 29	123%
Southwestern—					
Atch Topeka & Santa Fe	100	93½	80½ Dec 12	104 May 27	83%
Kansas City Southern	100	19	13 Nov 28	25¼ May 19	15½
Missouri Kansas & Texas	100	5	4½ Feb 10	16¼ July 22	9½
Preferred	100	8¼	8¼ Jan 13	25¼ July 18	12¼
Missouri Pacific	100	25½	22½ Nov 29	38¼ July 9	25¼
St Louis-San Francisco (new)	100	13¼	10¼ Jan 21	27¼ July 17	18%
St Louis Southwestern	100	17½	10½ Dec 18	23¼ Jun 9	13
Texas Pacific	100	29½	27½ Jan 21	70% July 2	41%
Southern Roads—					
Chesapeake & Ohio	100	56½	51½ Dec 16	68½ May 17	55%
Louisville & Nashville	100	118½	104½ Aug 19	122¼ May 17	109%
Norfolk & Western	100	107½	95 Dec 1	112¼ May 19	97
Seaboard Air Line	100	87½	6½ Dec 27	12 July 23	6%
Preferred	100	17½	12 Dec 19	23¼ July 17	14
Southern Railway	100	29½	20½ Dec 12	33 May 19	22%
Preferred	100	70	52½ Dec 12	72¼ May 27	56
Miscellaneous—					
Allis-Chalmers Mfg	100	32½	30 Jan 21	51% Oct 8	50%
Amer Agricultural Chemical	100	101	87 Sep 2	113¼ May 1	91%
American Beet Sugar	100	65	62 Jan 3	101¼ Oct 21	94
American Can	100	47	42½ Feb 11	68% Sep 30	55
American Car & Fdry	100	93%	84½ Feb 10	148% Nov 5	140¼
American Cotton Oil	100	39%	39% Jan 2	67½ July 14	50%
Amer Internat Corp	100	55½	52½ Feb 8	113¼ Oct 31	116%
American Locomotive	100	61	58 Jan 21	117½ Oct 7	101
Amer Smelt & Refining	100	76%	61½ Dec 1	89¼ July 18	69%
American Steel Foundries	33½	536	33¼ May 10	47 July 7	45%
Amer Sugar Refining	100	112½	111¼ Jan 21	148% Oct 29	139%
Amer Telep & Teleg	100	100%	95 Dec 30	108% Mar 10	96%
American Tobacco	100	195½	191½ Feb 4	314¼ Oct 24	277
Amer Woolen of Mass	100	51	45¼ Jan 16	169½ Dec 31	162½
Anaconda Copper	50	60½	54% Nov 29	77% July 16	63%
Atl Gulf & W I S S Lines	100	107½	92 Feb 8	192% Oct 31	188%
Baldwin Locomotive	100	74½	64 Jan 29	156¼ Oct 22	113¼
Bethlehem Steel Corp	100	61¼	55½ Jan 20	107¼ July 15	94¼
Class B common	100	61¼	55½ Jan 21	112 Oct 23	97¼
Calif Petroleum v t c	100	20%	20% Jan 2	56% Oct 20	43¼
Central Leather	100	60%	56½ Feb 8	116½ July 24	100%
Colorado Fuel & Iron	100	36%	34½ Feb 10	56 July 14	42¼
Continental Can	100	69½	65½ Feb 10	103¼ Jun 7	88¼
Corn Products Refining	100	48%	46 Jan 21	99 Oct 22	85
Crucible Steel of America	100	58	52½ Feb 7	261 Oct 23	217
Cuba Cane Sugar	No par	29½	20% Jan 27	55 Dec 8	52½
Distillers Secur Corp	100	49¼	49 Jan 2	66% Mar 14	7
Fisher Body Corp	No par	39	38¼ Jan 8	173 Oct 8	131¼
General Electric	100	151	144½ Feb 2	176 Oct 20	169%
General Motors Corp	100	133	118½ Jan 21	405¼ Nov 5	433%
Goodrich (B F) Co	100	57	56½ Jan 10	93% Oct 29	81
Int Mercantile Marine	100	26%	21¼ Jan 31	67¼ July 11	49%
Preferred	100	112½	92½ Feb 10	128% May 28	109½
International Paper	100	30%	30¼ Jan 3	82 Nov 5	79%
Kelly-Springfield Tire	25	69%	68 Jan 21	164 Nov 3	143¼
Kennecott Copper	No par	32½	27% Nov 29	43 July 15	43½
Keystone Tire & Rubber	10	199	38% Dec 29	126% July 14	43½
Lackawanna Steel	100	67%	62½ Jan 21	107% Nov 1	87%
Maxwell Motor	100	28½	26¼ Jan 22	61 July 28	31¼
Mexican Petroleum	100	179½	162% Jan 23	264 Oct 22	217
National Lead	100	65%	64 Jan 11	94% Oct 23	82%
New York Air Brake	100	105	91½ Feb 3	145¼ Oct 22	112
Pacific Mail SS	5	38	29½ Feb 8	42% July 11	38
Pan Am Pet & Trans	50	69%	67 Jan 21	140¼ Oct 22	104¼
People's Gas Lt & Coke	100	49	32 Dec 30	57 May 26	34¼
Pressed Steel Car	100	62½	59 Feb 11	109 Oct 20	101%
Railway Steel Spring	100	76	68½ Feb 10	107% Nov 5	98½
Republic Iron & Steel	100	74%	71¼ Jan 18	145 Nov 1	122½
Sinclair Cons Oil Corp	No par	34	33¼ Jan 2	69% May 8	43%
Sloss-Sheffield Steel & Iron	100	49%	46½ Feb 10	89 Nov 3	73½
Studebaker Corp (The)	100	52	45% Jan 22	151 Oct 28	109
Texas Co (The)	100	184%	184 Jan 2	345 Oct 30	226
U S Food Products Corp	100	766	66 Apr 8	91% Oct 1	78½
U S Industrial Alcohol	100	104	97% Dec 1	167 May 27	112¼
U S Rubber	100	80%	73 Jan 21	139% Nov 6	136%
U S Steel Corporation	100	94%	88¼ Feb 10	115% July 14	106%
Preferred	100	113%	111¼ Dec 12	117% July 17	113%
Utah Copper	10	74%	65% Feb 7	97% July 16	76%
Virginia-Carolina Chemical	100	53	51 Feb 10	92% July 14	67¼
Western Union Telegraph	100	88	82 Sep 22	92% May 26	87
Westinghouse Elec & Mfg	50	41%	40¼ Jan 21	59% Jun 9	55
Willys-Overland (The)	25	26%	23¼ Jan 22	40¼ Jun 2	32

Ex-dividend. *Sinclair Oil & Refining Corporation; name changed in September to Sinclair Consol. Oil Corp. †First sale was made April 8; formerly Distillers Securities Corporation. ‡See U. S. Food Products Corp. §First sale was made May 7; previously to that date par value was \$100 and range was from 68 Feb. 8 to 100% May 1. ¶First sale April 11. **80% paid. ††Full paid.

Below are general statistics for 1919 and 1918:

	1919	1918
Coin and currency in U. S. Dec. 31	7,961,320,139	7,780,793,608
Bank clearings in United States	417,519,523,388	332,354,026,463
Business failure	113,291,237	163,019,979
Sales at N. Y. Stock Exchange	316,787,725	144,118,469
Imports of merchandise (12 months)	3,904,406,327	3,031,212,710
Exports of merchandise (12 months)	7,922,150,592	6,149,087,545
Net exports of gold (12 months)	291,651,202	20,972,930
Gross earnings (12 months)	5,173,647,054	4,915,516,917
Net earnings (12 months)	764,578,730	908,058,337
Railroad constructed	x886	x721
Wheat raised	940,987,000	921,438,000
Corn raised	2,917,450,000	2,502,665,000
Oats raised	1,248,310,000	1,538,124,000
Cotton raised	11,030,000	11,602,634
Pig iron produced (tons of 2,240 lbs.)	31,015,364	39,054,644
Lake Sup. ore shipments by water (gross tons)	47,177,395	61,156,963
Copper production, refined, in U. S.	1,863,580,381	2,476,077,401
Anthracite shipments (tons of 2,240 lbs.)	66,855,462	76,649,918
Coal of all kinds (tons of 2,000 lbs.)	544,263,000	678,211,904
Petroleum production (whole U. S.)	377,719,000	355,927,719
Immigration into United States	247,338	611,516
Building operations, 286 cities	1,505,317,260	496,537,914

*Net imports. †Agricultural Department's estimate, which does not include linters. ‡Estimates of "Railway Age Gazette." §These are the arrivals of alien immigrants. ¶The net alien arrivals (immigrant and non-immigrant) for 1919 were 17,912, against 41,471 in 1918.

SOAP

TOOL OF PEACE WEAPON OF WAR

In peacetime and in wartime, soap works for civilized mankind in a multitude of ways that most of us never suspect.

Soap — plain, everyday soap — is a war material today. A material almost as vital to victory as iron and coal and oil and synthetic rubber.

In addition to the Procter & Gamble soaps which are household words all over America — Ivory, Camay, Oxydol, Duz — we are turning out today in our 29 plants many other soaps almost unknown to the public. Soaps which are vitally important to the war effort.

We make special soaps for processing parachutes . . . soaps for treating fabrics for soldiers' uniforms . . . for preparing war metals for plating . . . for preserving the leather in boots . . . for strengthening the rubber in jeep tires . . . for countless other wartime needs.

Soap is a material to be used wisely, not wastefully — to be conserved with patriotic care. Soap is truly a weapon of war as well as a tool of peace.

PROCTER & GAMBLE

Soapmakers Since 1837

Patterns Of The Post-War Future

(Continued from page 278)

The American people have learned this under the restrictions and regimentations of war-time controls. Because of the strict requirements of war, we have been operating under a planned economy for many months. Our people have accepted this because of the emergency. But there is increasing evidence on all sides that they do not like it.

Citizens May "Shoot Santa Claus"

The American people are, in my opinion, fed up with ration points, price controls, and with being pushed around by a multiplicity of bureaucrats and by arrogant labor leaders. But above all they are beginning to realize that the bills of a Santa Claus government must be paid by every citizen in taxes—direct and indirect. It may well be because of this new understanding brought home to them by the slogan "Pay as you go," that the citizens at the polls in 1944, contrary to Al Smith's famous axiom, may decide to "shoot Santa Claus." In any event, they will demand at the end of this emergency that freedom of enterprise be restored. Then the test will be whether free enterprise can function to the satisfaction of the great majority of ordinary Americans.

The first requisite will be to provide reasonably full employment. Can private industry meet this challenge?

If by full employment we mean that every man and woman in America will have a job, I doubt that any system, except Russia's, can meet such a requirement. But if by full employment we mean the prevention of serious, large-scale unemployment such as would bring a major depression and the stalling of the industrial machine, then I believe that private industry, encouraged by a government that does its part to create a climate favorable to the development of initiative, enterprise and expansion, can do the job.

Unemployment Must Be Prevented

I emphasize the word *prevention* in discussing possible post-war unemployment. I believe it is imperative that we approach the entire problem with the objective of developing plans to prevent unemployment, rather than of thinking in terms of curing unemployment after it takes place. I have confidence that action taken now and in the future to remove the causes of unemployment by encouraging the expansion of our industrial system can enable private industry to provide substantially all the needed jobs in the post-war years. If, on the other hand, we think in terms of curing unemployment—if our national policy follows the defeatist pattern of the 1930's and we depend only upon enormous programs of public works and relief activities; if we continue to minimize incentives, to place burdens on and obstacles before the business machine—then it seems to me that serious unemployment will be inevitable.

No amount of public works can provide all the needed jobs. With all the different methods tried in the 10 years of the 1930's, we never even came close to solving the unemployment problem. The only possible solution, if we are to avoid the regimentation of a planned economy, is work in private enterprise—supplemented, when necessary to fill the gap, by public works.

Since the real jobs in private enterprise are apparently what a large majority of the people will want, and since providing these is the only way freedom in America can be preserved, what path should the leaders in government, in business, in labor and in agriculture, follow in order that full

employment in private industry may be attained?

In my opinion the first step after Germany is defeated is for the new Administration and the new Congress to announce clearly that we are not going to continue a war economy after the war is over; that private enterprise must prepare to go forward with confidence, assured that government will proceed at once to remove every obstacle and to offer every reasonable inducement to the building of new productive equipment which will provide employment and eventually raise the standard of living. With this assurance, industry, labor, agriculture and government can cooperatively bring about a program that will encourage the expansion necessary to meet our post-war needs.

We Must Profit from Past Experiences

In building such a program we must profit from past experiences and guard against inconsistencies in economic policies which can allow taxes to fall too largely on venture capital and on incomes derived from daring and innovation, thus drying up a major source of employment; policies which encourage monopolistic practices that restrain free competition; policies which allow strong pressure groups to force wages or prices too high for full employment.

In a recent editorial James H. McGraw, President of McGraw-Hill Publishing Co., said:

"We can be prosperous beyond our dreams—all of us—workers, farmers, and business men—but one of the prerequisites is the self-discipline of accepting competition for ourselves as well as others."

This is a statement of principle which should never be lost sight of in planning for the expansion of our free enterprise machine. Doubtless, as we enter the post-war period, pressure for special privileges will continue to be applied on government by various groups. Government can best encourage enterprise and provide increased employment by lifting its hand from the scales and becoming a friendly arbiter to look after the interests of the public rather than the contending parties. The Government should throw its weight in favor of raising the total of national income instead of encouraging the struggle between conflicting groups over the division of a declining national income.

The war has brought America a tremendous new capacity to produce. In less than three years we increased our factory machine capacity by around 40%. We have learned that it no longer takes a generation to build a great national industrial plant. With the resources, skill, engineering ability and know-how of the United States in this advanced stage of the machine age, we could probably double our present capacity for producing machine-made consumer goods in less than five years if we determined to do so.

Big Selling Job Ahead

The great challenge in the post-war future, therefore, will not be the development of industrial production capacity, as was the case after World War I. We know how that is done. Rather the problem will be to develop new knowledge and skill in the field of distribution. We must sell a lot more per capita in 1949 than in 1929 if we are to keep our factories going.

In 1929 we had a national income of \$83,000,000,000. Various estimates have been made of the national income at 1929 prices required to prevent dangerous unemployment after the war. Without getting into economic techni-

calities or arguments, let us make some assumptions. We know that, partly owing to the growing population and partly because of our greater efficiency in production, we must considerably increase our output of goods and services over pre-war levels if large-scale unemployment is to be avoided. Let's assume that the required increase in 1949 as compared to 1929 is 50%. In other words, in dollars of 1929 purchasing power the value of production would have to reach about \$125,000,000,000, regardless of the actual number of 1949 dollars it would be worth. This would mean an increase, not in spending power but in the quantity of goods and services produced per capita, amounting to 28% for every man, woman and child in the United States. That is why I say that our selling organizations are going to have to sell a lot more goods than in the past. That, of course, is what we want to do. That is how the standard of living is raised. That is how unemployment is prevented.

This means that the sales forces in American business, together with our distribution experts and our advertising and sales promotion executives, will face an unprecedented task. For even though we will have great production capacity and even though we are successful in creating huge consumer purchasing power, it does not follow that the American people will purchase all the things we can produce unless the necessary consumer demand is built up. New wants, new habits, new patterns of living, new forms of social existence must be created.

Discussing this point in a recent report to the Association of National Advertisers, Dr. Henry C. Link made the following pertinent observation:

"We have been hearing a lot about 'production for use instead of for profit.' In recent years this has become the slogan of academic economists, social reformers, and other Utopians. Production for what use? And by whom? The airplane is not exactly a novelty, but our recent social survey . . . shows that, though 72% of city men and women have not yet flown, 44% of those who have never flown do not even now want to take a trip by air. This proportion is even higher among farmers. In short, production does not insure use."

Sales and Advertising Play Vital Role

This is, to me, a very significant statement. It puts a finger on the weak spot of the contention heard so frequently in Washington these past 10 years that advertising and sales promotion is an unnecessary expense which in a "planned economy" ought to be eliminated. Moreover, it gives some insight into the huge sales, advertising and promotional job that must be done in the post-war years. The progress already made in raising our living standards to the highest in the world can be largely attributed to our sales and distribution methods. However, there are many new frontiers to be crossed. You gentlemen here today will indeed play a vital role in the difficult and interesting years that lie ahead.

I have posed many problems today. I am not predicting that all of them will be solved. As a realist, I know how far we are now from the accomplishment of many of our goals. I know how far we are from effective coordination of our efforts. I know how far away the policies of the now discarded New Deal are from the philosophy of efficient production, distribution and full employment. I know how easy it is for us and for the American people to be misled by ignorance, class antagonism, and political hokum. But in the direction I have outlined lies our opportunity.

In spite of confusion and inefficiency we are today on the road toward winning the war. If we can perform that colossal task, it should certainly be within our power to bring about full reemployment in peace-time jobs of the man-power of the United States. Upon our ability to do just that, in my opinion, rests the future of our republic and the system of capitalism on which it is based. To accomplish that goal will require a high degree of wisdom, statesmanship, vision and courage—much higher than all of us, including business, labor, agriculture and government, have yet demonstrated.

However, during this national crisis new leaders are being developed, and I believe that we are at least approaching a basis for greater unity of purpose in the years that lie ahead. When our fighting men come back from war you can be sure they are going to have definite ideas about the kind of America they want, and it is not likely that they will want the kind of regimented life they have been fighting to exterminate from the world.

Today our production machine is operating at forced draft and on an overtime basis. When the war is over we must carefully and intelligently adjust it to a peacetime basis. There is nothing about this problem that is impossible of solution if we will but put in charge engineers who understand the machine, who will remove the monkey wrenches and supply the

right kind of lubricating oil at the right times and in the right places.

We need a new approach to the problem of employment in the post-war world—a new philosophy of hope and courage—new methods to keep the economic machine operating at high levels of production and new men in high places who will bring cooperation instead of conflict to the solution of these problems that are so vital to the welfare of all the people.

We are rapidly approaching the time when there will be another turn in the road ahead. In spite of all the obstacles, I, for one, have confidence in the destiny of America.

S. E. C. Delays Hearing On Trading Privileges

The Securities and Exchange Commission postponed Jan. 17, at the request of all parties concerned, the hearing scheduled for Jan. 19 on the applications filed by the New York Club Exchange for permission to extend unlisted trading privileges to the common stocks of six corporations. The hearing will now be held here on Jan. 26.

Securities involved are Lukens Steel Co., \$10 par common; Merck and Co., Inc., \$1 par common; Public Service Co., of Indiana, Inc., no par common; The Warner and Swasey Co., no par common and Puget Sound Power and Light Co., \$10 par common stock.

Your Long Distance call may have gone to New Guinea

Telephone lines are the life-lines of an army. Bell System men and materials are helping to keep those lines unbroken on many battlefronts.

So if a Long Distance call gets delayed once in a while, you know there's a good reason.

The additional equipment that could be used here is serving the soldiers over there.

BELL TELEPHONE SYSTEM



U. S. Army Signal Corps installing switchboard in New Guinea

WAR NEEDS THE WIRES

If the Long Distance circuit you want is busy—and your call isn't really urgent—it will help if you will cancel it.

If it must go through, we'll appreciate your co-operation when the operator says: "Please limit your call to 5 minutes."



Invest in Victory

Buy FOURTH WAR LOAN Bonds

Wood, Gundy & Co.
Incorporated

14 Wall Street, New York 5

Canadian Securities

By BRUCE WILLIAMS

It is encouraging at last to hear a few forthright opinions expressed by practical economists to the effect that, come peace or a continuance of the war, the present trend of interest rates will continue—that the present 2% maximum for government bonds suitable for banks is more likely to be replaced eventually by a 1½% maximum.

Doubts in the minds of investors, with regard to the future course of interest rates, have considerably retarded normal activity, and the Canadian market has suffered, inasmuch as the attractiveness of the 4%-5% coupons on high grade bonds has been obscured by expectation in many quarters of generally higher interest rates.

There is also the long standing factor of reluctance on the part of a large proportion of our banking community to consider any foreign risk. It would seem that this attitude must change if we are to shoulder our proper responsibility as the leading creditor nation of the world and have within our borders the international financial center of the world.

It is difficult, of course, to make any change in a policy that, during the war, has enabled bankers to regard with pardonable complacency portfolios largely filled with riskless short term Government securities, but in the post-war period we must play a larger role and be able to assess risks in the foreign as well as in the domestic field. A long step would be taken in this direction if bankers here were at least able readily to gauge the investment quality of Canadian securities.

To get back to current affairs, it is regrettable that there is still considerable acrimonious comment on the question of United States shareholders' liability for inheritance taxes under the Succession Duty laws of the Dominion. As previously stated in these columns, this matter has been considered sufficiently important, that the Canadian Minister of Finance has requested the Department of External Affairs to approach the State Department in Washington with the object of arriving at an agreement whereby double taxation in both countries will be avoided.

With regard to the market for the past week, on the whole, the tone was still good, but the volume of activity still left a lot to be desired. Direct Dominions were quiet and a shade better. Nationals, on the other hand, were active and strong; the 5s of October 1969/49 were greatly in demand, no doubt in anticipation of

the possible redemption, this year, of the 5s of 1969/44.

In the provincial section of the market, there was little to record and prices were mostly unchanged. City of Montreal issues were strong on anticipation of an early acceptance of the latest debt settlement plan. There was a decrease in activity in internal issues although there was some interest shown in gold and oil shares. As a result, the Canadian dollar in the "free" exchange market was dull and slightly easier at 10½ discount.

In considering the immediate market trend, there is evidence of latent interest on the buying side and, should the recent improved sentiment in other investment markets continue, such interest will doubtlessly be translated into action.

Wholesalers' Meeting Will End Today

The 17th annual convention and war conference of the wholesale Dry Goods Institute, Inc., which opened at the Hotel New Yorker yesterday (Jan. 19), will conclude its meetings today. Among those scheduled to address today's luncheon meeting are: Representative Will M. Whittington (Dem., Miss.), Chairman of the House Committee on Flood Control; Frank L. Walton, Vice-President of Catlin-Farish Co., New York, who is former Director of the Textile, Clothing and Leather Division of the War Production Board, and Walter Mitchell, Jr., Director of Business Surveys, Dun & Bradstreet, Inc. The merchandise exposition will close at 6 p.m. and the annual banquet, at which there will be no speeches or serious business, will be held at 8 p.m.

Situations Attractive

The first mortgage 6s of 1948 of Empire Sheet & Tin Plate Co. and Quaker City Cold Storage 5s offer attractive possibilities according to a memorandum prepared by Hill, Thompson & Co., Inc., 120 Broadway, New York City. Copies of this interesting memorandum may be had upon request.

TAYLOR, DEALE & COMPANY

64 WALL STREET, NEW YORK 5

Whitehall 3-1874

CANADIAN SECURITIES

Government • Provincial • Municipal • Corporate

Municipal News & Notes

The present deficit of \$37,000,000 incurred by the City of New York from rapid transit operations must be eliminated or "it will undermine the investment value of real estate and make its ownership a liability instead of an asset." This view was expressed by Secretary Thomas Jefferson Miley of the Commerce and Industry Association of New York City in identical letters addressed recently to Mayor Fiorello H. LaGuardia and the five Borough Presidents.

The Association warned that New York City is nearing the limit of its power to raise taxes and that relief for "overburdened and distressed real estate," the main tax source, is long overdue and is now imperative.

In urging that the deficit from transit operations, "which now results in oppressive taxation," be eliminated by increasing the present 5-cent fare, the Association declared that the unification of all transit facilities under municipal ownership and operation "has removed the fare question from any possible political implications." The charge can no longer be made that a higher fare will benefit private enterprise, the Association said, and made the following additional observations:

"No valid objection can now be made to a self-sustaining rate of fare as the City will get all of the revenue resulting from any increase in the fare. Any revenue received from such increased fare in excess of the amount required to meet the fixed charges on the public debt issued for rapid transit purposes could be used to finance the replacement of obsolete equipment, the purchase of new and additional sorely needed equipment, providing more comfortable traveling conditions for the passengers, and the extension of existing facilities.

"The budget for the current fiscal year, which terminates June 30, 1944, shows the total appropriations for interest, redemption and sinking fund installments on the rapid transit debt amounted to \$56,971,176.85. It was estimated that surplus operating revenues to the extent of \$20,000,000 would be available to reduce fixed debt charges, leaving the sum of \$36,971,176.85 to be raised by taxes on real estate to meet the deficit in rapid transit operation.

"The present deficits from rapid transit operation of almost \$37,000,000 accounts for 23 points in the present tax rate on real estate of \$2.89 per hundred dollar valuation, so that if this tremendous loss were eliminated the tax rate would have been \$2.66 per hundred dollars of valuation.

"The deficit from rapid transit operation is an enormous load for the taxpayers and owners of real estate to carry. With a constantly diminishing tax base, consisting of real estate now valued at approximately \$16,000,000,000 in comparison with a real estate tax base of \$19,500,000,000 which existed in 1932, it must be obvious to experienced administrators that a continuation of the huge annual deficits from subways operation will seriously undermine the investment value of real estate and subject its ownership to serious losses.

"In addition, the City's ability to market securities to provide funds for the extension, improvement and equipment of the rapid transit lines and for other public improvements will be seriously impaired if the value of real estate is depreciated by being subjected to burdensome taxation to make up the annual losses incurred by operating the subways at a rate of fare that does not meet the cost of service."

Bond Ratings And Investment Policy

Much of the additional strength exhibited by the municipal bond market during the past several weeks was due in some measure to the upward revision of the ratings on hundreds of issues by Moody's Investors Service. In this regard, the following comment was made by Hemphill, Noyes & Co., New York, in a recent issue of their municipal news letter:

Ratings

On February 26, 1936, the Comptroller of the Currency, issued a set of regulations for Federal Reserve member banks which included the statement that "The purchase of investment securities in which the investment characteristics are distinctly predominantly speculative, or investment securities of a lower designated standard than those which are distinctly or predominantly speculative is prohibited" and "Where there is doubt as to the eligibility of a security for purchase, such eligibility must be supported by not less than two rating manuals." This was immediately interpreted by bank officers as meaning that member banks could not buy anything rated lower than BBB by two services.

In May of the same year, the Comptroller stated that "Such ratings are not conclusive on the question of eligibility," explaining that "the fact that rating manuals classed a security as distinctly or predominantly speculative does not unalterably prevent a bank from purchasing it under the regulations, provided the bank can convince an examiner the investment is sound."

There are hardy bank officials who buy what they think suitable and go to the mat with the examiner but many, perhaps most member banks, have preferred the comfort of being within the rating fence. Many have gone to the extreme of limiting their institutions to bonds rated not lower than A. They explain with a shrug that it is easier to get along with the lower income than to argue with an examiner who objects to BBB bonds on the ground that if given a lower rating they would have to be sold immediately, whereas A bonds when lowered give a period of warning.

In 1938 considerable publicity was given a new set of regulations which relieved banks of any necessity for confining themselves to bonds rated by an investment service, the object being to loosen up credit. However, most banks appear to have continued as if bound by the 1936 pronouncement. Three services rate corporate bonds, Moody only rates municipals.

All this is a prelude to calling your attention to four pages of new and revised Moody ratings on pages 1081-1084 in "Moody's Governments, Section 1, Volume 15, Number 106, January 1, 1944." Among the most important of those rated A, and thereby made eligible for purchase by banks who restrict themselves to this rating, are Chicago, Cook County and certain of their districts, Detroit, Cuyahoga County, Ohio (Cleveland), Toledo, Philadelphia, Philadelphia School District, Nashville Electric Revenue Bonds, Seattle, both General Obligations and Light & Power Revenue Bonds, Tacoma, and many less well known names.

Municipal dealers are obliged to take notice of ratings even when they disagree with them, because of the large number of buyers who prefer to accept their guidance rather than to make their own studies of relative values.

Edward Purcell & Co. To Admit B. Conway

Barclay J. Conway will be admitted to partnership in Edward A. Purcell & Co., 65 Broadway, New York City, members of the New York Stock Exchange, on Feb. 1.

Sees Food, Transportation Equipment Important Post-War Requirements

On the theory that the European phase of the war may end during 1944 and that the pattern of our economy following cessation of hostilities will begin to make itself felt this year, the current Strauss Bulletin states that food and transportation equipment will transcend all other requirements during the year. "Not that there will not be many other needs to fill," continues the bulletin, "this will only represent that which must be done at the outset; the rebuilding from devastation may eventually entail a total production effort greater than that which created the means of destruction."

"Thus will the stage be set for a vigorous return to peace-time production. With industry in strong financial condition, individual savings at record levels, private indebtedness at low figures, and the prospects of reduced taxation following an early termination of the war, all the encouraging factors are present which should overcome all uncertainties, and return us to our normal high standard of living in the days that will surely follow the year of decision."

Copies may be had upon request from Strauss Brothers, 32 Broadway, New York City.

1944 Investor's Aid

E. F. Hutton & Company, 61 Broadway, New York City, members of the New York Stock Exchange and other leading exchanges, have issued a most interesting booklet entitled "Investor's Aid 1944" and covering approximately two hundred representative companies in the leading industrial classifications. Although probable length of the war must assume a primary role in 1944 investment policy, the firm believes that the majority of investors are now engaged in appraising post-war probabilities and has therefore focused attention in their review on the post-war years. Stocks covered have been evaluated in relation to indicated post-war performance, using as a basis the assumption that post-war economic conditions will permit aggregate corporate earnings after taxes approximating the average for 1936, 1937 and 1939. In determining the more favored issues one of the important considerations was the apparent potentiality of capital gain, since an effort to secure long-term capital gain must remain the cornerstone of any equity investment program, E. F. Hutton & Co. believes.

Copies of this interesting booklet may be had from the firm upon request.

Banking: Growth Industry

Huff, Geyer & Hecht, 67 Wall Street, New York City, have prepared for distribution an interesting brochure entitled "Banking: Foremost Growth Industry," discussing the favorable potentials affecting the industry. Copies of this brochure may be had from the firm upon request.

Thomas F. Gleason Is With Van Ingen In Cgo

CHICAGO, ILL. — Thomas F. Gleason has become associated with the trading department of B. J. Van Ingen & Co., Inc., 135 So. La Salle Street. Mr. Gleason was formerly connected with Rogers & Tracy, Inc., for many years.

Reorganization Rails Comprehensive Analysis

The fourth of the Campbell Series of analytical studies of reorganization railroad securities is now on the press. More comprehensive than the previous analyses, this new report covers the securities of the following seven reorganization rails: Seaboard Air Line; Denver & Rio Grande Western; St. Louis-San Francisco; Missouri Pacific System; New York, New Haven & Hartford; Chicago, Milwaukee, St. Paul & Pacific; and Chicago, Rock Island & Pacific. The report includes traffic factors and statistical resume showing trends and standard of measurement for these rail securities as compared with 20 of the leading solvent roads; 20-year record of earnings applicable to fixed and contingent charges together with fundings and all dividend requirements of new issues to be traded; arbitrage tables covering these seven roads so that the buyer may obtain the new reorganization securities at the lowest possible prices predicated upon the Campbell evaluations.

The price of this new report is \$7.50. Checks should be sent with all orders—address Thomas G. Campbell, Railroad Consultant, C. E. Stoltz & Co., 25 Broad St., New York City.

N. Y. Stock Exchange Weekly Firm Changes

The New York Stock Exchange has announced the following firm changes:

The proposal that Robert L. Gill act as alternate on the floor of the Exchange for William L. Strong, Jr., will be considered on Jan. 27.

Edmond du Pont, general partner in Francis I. du Pont & Co., will also become a limited partner as trustee under Deed of Trust, dated Jan. 14, 1944, effective Jan. 15, 1944. Thomas W. Phelps, general partner, became both a general and limited partner effective Jan. 15.

Louis Haight, special partner in Ward, Gruver & Co., died on Jan. 9.

Pension, Bonus And Profit Sharing Plans

The Chase National Bank of the City of New York, 11 Broad St., New York City, have available a 92-page summary entitled "Pension, Bonus and Profit-Sharing Plans," covering the fundamentals of formulating and financing employee benefit plans. Copies of this interesting study may be had upon request without obligation—write to the Pension Trust Division of the Chase National Bank.

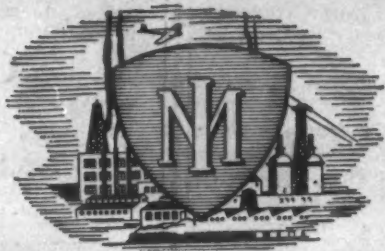
Investors Tax Form

Paul H. Davis & Co., 10 South La Salle St., Chicago, Ill., members of the New York Stock Exchange and other leading exchanges, have available for investors an income tax form containing space for tabulation and explaining principal points covered by the Internal Revenue Act, including capital gain and loss provisions. Copies may be had upon request from Paul H. Davis & Co.

Meyerhoff Admits Partner

(Special to The Financial Chronicle)
CHICAGO, ILL.—Philip Plesofsky has been admitted to partnership with Irving E. Meyerhoff, and the partners will do business under the firm name of Irving E. Meyerhoff & Co., with offices at 120 South La Salle Street. Mr. Meyerhoff, a member of the Chicago Stock Exchange, has been active as an individual broker for some time; Mr. Plesofsky has been associated with him.

INVESTORS MUTUAL, INC.



AN OPEN END INVESTMENT COMPANY

Prospectus on request from Principal Underwriter

INVESTORS SYNDICATE EST. 1894

MINNEAPOLIS, MINNESOTA

OFFICES IN THE PRINCIPAL CITIES OF THE UNITED STATES

Liquidation Of War Production Not Purely Post-War Problem: Kaplan, Tells N. Y. U. Forum

The liquidation of war production is not purely a postwar problem since it is already upon us, Dr. Abraham D. H. Kaplan, member of the research staff of the Committee for Economic Development, told members of the New York University Institute on Postwar Reconstruction on Jan. 12.

"As of the end of December, 1943, the volume of Army and Navy contracts already terminated, or being reviewed for termination, aggregated upwards of \$8,000,000,000," said Dr. Kaplan, who went on to say:

"This is 50% more than the face value of all contracts terminated at the end of the last war. Stockpiles of critical materials, which were desperately needed six months ago, have already gained on the rate at which they are being used, so that they may now be released for civilian production."

"If as much as a year elapses between the ending of hostilities in Europe and in Asia, we may have a tapering off of more than 50% in the rate of war production. The problem of reconversion may, therefore, become as current as the problem of war production, before the war is over."

"Thanks to the improved control of materials and the expediting of shipments, the inventories held by the war industries represent less than 15% of our annual war output. If war production were at its present peak when the war ended, the total value of claims on unfinished contracts would run between \$10,000,000,000 and \$11,000,000,000. The bulk of these claims would be represented by the \$8,000,000,000 of raw and processed materials which have been tailored to Government specifications and, therefore, have negligible value to the contractors as an offset to their claims."

"Of the surplus supplies that may accumulate at the end of the war, nearly three-fourths will be in the form of technical ordnance having no marketable value for commercial purposes. Assuming that by the end of the European phase of the war we shall have stabilized the expendable material at six to eight months' reserves, the prospect is for an accumulation of some \$15,000,000,000 of supplies. The major portion of the marketable total is likely to be in food, clothing, trucks and hardware. Considering the heavy requirements for foreign rehabilitation and relief, and the relatively low stage of inventories in these lines, the disposition of this surplus should not prove to be an insuperable problem."

"When it comes to the \$16,000,000,000 of industrial war plant built by the Government, the outlook for a rapid disposition is not favorable. One third of the in-

vestment is in facilities for explosives and technical ordnance that are suitable almost solely for military purposes. The other third runs to aircraft plants and shipyards of which perhaps not more than 10% can be used in the immediate post-war period."

"The best promise of utilization lies in the plant which has been built for chemicals, electric machinery and petroleum products, including synthetics. While many of the plants were located for military rather than economic reasons, they represent versatile equipment which may be used for other purposes. The plants as a whole are huge undertakings which were built at far above normal replacement costs. To sell them at what they will bring in the open market would probably cause serious political repercussions. The chances are that they will have to be leased on favorable terms subject to progressive revision as their possibilities for peacetime use become clearer."

"In all phases of the liquidation program, the fiscal concern of the Government in getting the highest salvage values should be subordinated to the consideration of what policies will make for rapid reconversion and the encouragement of the resumption of high levels of employment."

Arbitrage Data On Chicago, Rock Island

Sutro Bros. & Co., 120 Broadway, New York City, members of the New York Stock Exchange, have prepared an interesting arbitrage circular on Chicago, Rock Island & Pacific Railway Co. Copies of this circular may be had upon request from Sutro Bros. & Co.

WE WILL accept a limited number of accounts of holders of securities, for whom we will sell put and call options, on a service basis.

FILER, SCHMIDT & CO.

Members
Put & Call Brokers and Dealers Inc.
30 Pine Street, N. Y. 5
Whitehall 3-9177



*Affiliated
Fund, Inc.*

Prospectus upon request

LORD, ABBETT & Co.
INCORPORATED

NEW YORK • CHICAGO • JERSEY CITY • LOS ANGELES

Investment Trusts

"Twelve Years Of Progress"

Since the inception of the Keystone Funds in 1932, combined net assets of the funds have grown to over \$67,000,000. Regular and special dividends paid to investors in Keystone Funds since 1932 amount to \$17,700,000.

In commenting on this record, Keystone Corporation, the sponsor, states: "It may or may not be significant that the greatest growth in The Keystone Plan has occurred during the period dating from the 1937 decline in the market through the confusing markets of World War II—up through the past year of markets which combined both war characteristics and 'peace scares.'"

The significance of the Keystone record, it would seem to us, is expressed in the simple statement—"Twelve Years of Progress."

"You, Too, Can Get Rich Quick"

"Being extremely advertising conscious, we have often been impressed by copy which tells how an ordinary mortal like the writer can become a Paderewski in his spare time, fascinate friends and prospects with sparkling conversation after reading for a few minutes a day, or spellbind wealthy gentlemen at Rotary Club lunches and such like after delving ever so lightly into a simple leaflet on public speaking."

"For that reason we have often wondered why nobody has advertised that 'YOU, TOO, Can BEAT the STOCK MARKET in Your SPARE TIME.'"

"On paper it looks simple enough. All you have to know is how to (1) time your purchases so that you won't invest at a peak; (2) decide, if you are going to invest, which industries are best situated; (3) determine which companies in those industries have the best prospects; (4) choose whether you will buy their senior or their equity securities, and (5) analyze your tax situation so that even if you win you won't lose."

"Investment bankers who have made the study of securities values their life work recognize these as fundamental problems although there may, no doubt, be some question as to their order of importance."

"It's a fair statement, however, that highly important among these problems is that of industry selection. If it can be determined that the steel, railroad equipment, or automobile industry, for example, is particularly well situated with regard to post-war outlook, its securities should deserve special consideration at this time."—Ex-

RAILROAD SHARES

A Class of Group Securities, Inc.

Prospectus on Request

**DISTRIBUTORS
GROUP, INCORPORATED**
63 WALL STREET—NEW YORK

cerpt from Hugh W. Long & Co.
"New York Letter."

The latest issue of Lord, Ab-
bett's "Abstracts" cites "Four ex-
tra reasons for extra participation
in the Fourth War Loan." The
four reasons cited are sound in-
vestment reasons. They are
(Continued on page 309)



**New England
Fund**

Prospectus
on
request



**GENERAL
INVESTORS
TRUST**

Prospectus on request

DISTRIBUTORS:

A. W. SMITH & CO., Inc.
111 DEVONSHIRE STREET
BOSTON, MASS.

**NATIONAL
SECURITIES SERIES**

Prospectus upon request

**National Securities &
Research Corporation**

120 BROADWAY, NEW YORK, (5)
LOS ANGELES, 634 S. Spring St., (14)
BOSTON, 10 Post Office Square (9)
CHICAGO, 208 So. La Salle St. (4)



Prospectus may be obtained
from authorized dealers, or
The PARKER CORPORATION
ONE COURT ST., BOSTON

Cadillac 3670

Tele. DE 189

We Have Trading Markets in

NU ENAMEL
DETROIT HARVESTER
SUPERIOR TOOL & DIE CO.
MILLER TOOL & MFG. CO.
COMMERCIAL SHEARING & STAMPING CO.

Baker, Simonds & Co.

BUHL BUILDING, DETROIT

Private wires to Rogers & Tracy, Chicago and Troster, Currie & Summers, New York

Michigan Brevities

Bank news held the limelight this month as annual reports to stockholders and elections of officers were made public.

Only two top executive moves were announced with **Harry Lynn Pierson**, President of Detroit Harvester Company, elected a director of The Detroit Bank, and **O. D. Marks**, former Vice-President and Treasurer of the Equitable Trust Company, assuming the office of President.

Earnings of the Detroit banks, following the general trend over the country were substantially higher than those of 1942.

The **National Bank of Detroit** had a net profit for 1943 of \$3,250,633, or \$3.25 a share as compared with \$2,762,376, or \$2.76 a year ago.

Chairman Walter S. McLucas disclosed that 63% of the bank's loans were now of the V or VT variety or used to finance war production.

The **Detroit Bank** reported a net profit of \$1,266,984, or \$10.28 a share on the common after preferred requirements as against \$1,141,783, or \$9.17 a share. Stockholders approved a 10% stock dividend.

Net earnings in 1943 of the **Manufacturers National Bank of Detroit** amounted to \$884,962, or \$14.74 a share as against \$674,991, or \$11.25 a year ago.

The **Commonwealth Bank** reported a net profit for 1943 of \$889,965, or \$17 a share as compared with \$849,332, or \$16.27 a share in 1942.

Earnings of the **Industrial National Bank of Detroit** aggregated \$345,171, or \$6.90 a share as against \$309,259, or \$6.18 a share in 1942.

Frank H. Kemp, one of the original 14 organizers of the National Securities Traders Association, has announced his association with **R. C. O'Donnel & Co.**

Formerly connected with **Charles Parcels Co.** and **Cray McFawn**, Kemp also was First President of the Detroit and

Michigan Securities Traders Association in 1935-36.

Insiders in banking circles forecast that most of the important personnel changes in the big banks here would take place after the annual elections. A Vice-President of one bank, who has done much work on V and VT loans, resigned last week and changes in directorate and official lineup of another big bank are hinted.

Despite handicaps as the result of the war, the **Manufacturers National Bank** was able to occupy its new main office at Fort and Shelby on schedule. At times there were over 200 workers rushing the job to completion, using almost entirely non-critical materials.

This move left one of the city's finest banking offices—in the Penobscot Building, Detroit's largest—vacant, and speculation is rife as to whether a new bank will be formed to occupy them or whether the **Michigan National Bank**, large outstate branch system, will be able to invade Detroit and utilize these quarters.

Proceeding with his policy of liquidating the State's sinking fund holdings which have depreciated alarmingly in value, Treasurer **D. Hale Brake**, recently announced the sale of bonds having a face value of \$570,900 for \$463,299.

In the group sold to highest bidders were \$150,000 worth of Garden City 1% special assessment bonds due 1965 for \$77,685.

Highest single bid was 104.66 for \$60,000 worth of City of Detroit bonds due in 1945 and bearing 4% interest.

Lowest successful bid was 51.25 for \$75,000 worth of East Detroit special assessment bonds bearing 1 1/4% and due in 1970.

Again in the Fourth War Loan, members of the investment banking industry are being called upon to bear a big part of the load. Teams have been assigned to the various banks to contact businessmen and industrialists.

Team Captains are: **Commonwealth Bank**, **Charles M. Ettinger** of Halsey, Stuart & Co.; The De-

troit Bank, **Howard C. Parker** of Manley & Co.; **Industrial National Bank**, **Ralf A. Crookston**, **Hornblower & Weeks**; **Manufacturers National Bank of Detroit**, **Fred A. Bargmann**, **Braun**, **Bosworth & Co.**; **National Bank of Detroit**, **H. Russell Hastings**; and **Wabeek Bank**, **William Moore**, **McDonald**, **Moore & Co.**

Detroit Stock Exch. Re-Elects Hal Smith

DETROIT, MICH.—Breaking a precedent of long standing, the Detroit Stock Exchange re-elected **Hal H. Smith, Jr.**, of Smith, Hague & Co., as President. It has been the custom for some time to limit each Exchange head to a single year term.

Other officers of the Exchange for the ensuing year are: **Charles A. Parcels**, of C. A. Parcels & Co., Vice-President; **Milton A. Manley**, of M. A. Manley Co., Treasurer; **Clarke C. Wickey**, Executive Vice-President and Secretary, and **Fred J. Oppat**, Assistant Secretary and Examiner.

Winslow Howarth, **Baker Simonds & Co.**; **Max J. Stringer**, **Watling, Lerchen & Co.**, and **Armin H. Vogel**, of A. H. Vogel Co., were elected directors for the three-year term, while **Valette R. Eis** was named for the two-year term.

NSTA Membership Comm. Headed By Pizzini

B. Winthrop Pizzini, of B. W. Pizzini & Co., New York City, First Vice-President of the National Security Traders Association, has been elected Chairman of the NSTA 1944 Membership Committee, it is announced.

Other members of the Committee are: **Ludwell A. Strader**, **Scott, Borner & Mason**, **Lynch-**



B. Winthrop Pizzini

burg, Va., Vice-Chairman; **J. W. Means**, Trust Company of Georgia, Atlanta; **Earl M. Scanlan**, **Earl M. Scanlan & Co.**, Denver; **Andrew L. Tackus**, Putnam & Co., Hartford; **T. W. Price**, E. H. Rollins & Sons, Inc., San Francisco; **Howard S. Harris**, Baldwin & Co., Boston; **Mrs. Ora M. Ferguson**, Merrill Lynch, Pierce, Fenner & Beane, Louisville; **Edward Rotan**, G. V. Rotan & Co., Houston; and **E. L. Colton**, Canadian Bank of Commerce, Portland, Ore.

Insurance Industry & Federal Regulation

Mackubin, Legg & Co., 22 Light St., Baltimore, Md., members of the New York and Baltimore Stock Exchanges, have prepared an interesting discussion of the insurance industry as it may be affected by failure of passage of the **Walter Bill** and the **Bailey-Van Nuys Bill**, now pending in Congress, and affirming the intent of Congress that the regulation of insurance remain within the control of the States. Copies of this discussion on the outlook and possible trends may be had upon request from the Insurance Stocks Department of **Mackubin, Legg & Co.**

SCOVILL MFG. CO.

An up-to-date appraisal of this company's current and post-war outlook sent on request.

CHAS. W. SCRANTON & Co.

NEW HAVEN

New London

Members

N. Y. Stock Exchange

Waterbury

In Connecticut

for 52 Years

Connecticut Brevities

Total assets of the **Hartford National Bank & Trust Company** as of Dec. 31, 1943, were \$195,969,752 as compared with \$140,552,259 at the end of 1942. Government securities totaled \$113,738,144 against \$68,787,761 a year ago. Deposits showed an increase of over 41%—\$55,106,910, the total as of Dec. 31, 1943, being \$186,609,940 against \$131,503,030 last year. Book value at the year-end was \$22.02, while the corresponding figure in 1942 was \$21.49. Indicated earnings were \$1.81 compared with \$1.38 per share a year ago.

Hamilton Standard Propellers Division of **United Aircraft Corporation** has increased production facilities to a point where propeller blades can now roll off the lines at better than one a minute.

Hamilton Standard, together with its licensees, expects to turn out 1,000,000 propellers in a little more than a year's time. The recent completion of the first million was the result of ten year's labor.

As of December 31, 1943, the **Hartford-Connecticut Trust Company** showed total assets of \$108,288,887—an increase of \$20,073,168 over the preceding year. Holdings of **United States Government** securities, including \$16,123,240 securities pledged to secure **United States War Loan** deposits and for other purposes, totalled \$37,057,199 against \$19,328,791 a year ago. Deposits increased to \$97,622,105—a gain of \$20,912,798. There was a slight change in book value from \$46.88 per share to \$47.50.

Stockholders of Connecticut Railway & Lighting Company have taken initial steps toward putting into effect a refinancing program which would result in the redemption of certain of the outstanding bonds.

The **Phoenix State Bank & Trust Company** as of the year ending December 31, 1943 showed total assets of \$89,737,809 compared with \$71,067,833 the preceding year. Deposits advanced from \$66,264,533 to \$84,718,197—an increase of \$18,453,664. Book value now figures \$262.80 a share—up \$10.92 over last year.

Travelers Insurance Company and subsidiaries showed a \$1,800,000 growth in premiums during the past year, rising to a total of \$236,000,000. Distribution of premiums was as follows:

Life, \$113,400,000; accident and health, \$31,000,000; compensation \$35,600,000; general liability, \$9,600,000; automobile casualty, \$19,300,000; burglary, \$2,500,000; fidelity and surety, \$1,200,000; boiler, \$1,600,000; glass, \$600,000; motor vehicle fire, \$6,000,000; inland marine, \$1,900,000; and general fire, \$13,000,000.

Leon P. Broadhurst, formerly president of the **Phoenix State**

Bank & Trust Company, has been made Chairman of the Board of Directors. **Charles A. Lillie** succeeds him as president of the bank.

As of the year ended December 31, 1943, total resources of the **West Hartford Trust Company** reached \$9,383,765—an advance of \$959,234 from 1942. Total deposits were up \$933,000, now totalling \$8,816,896. Indicated earnings totalled \$20.91 per share, and net earnings after dividends show \$14.41 a share compared with \$8.62 a year ago.

Remington Arms Company was recently named in an anti-trust suit, together with **Imperial Chemical Industries, Ltd.** and its American subsidiary, and **E. I. duPont de Nemours & Co.** The defendants were charged with conspiracy to restrain foreign and domestic trade of the **United States** in chemical products, firearms, and sporting ammunition.

On January 6, 1944, there was a public offering of 91,577 shares of the **Derby Gas & Electric Company's** no par common stock at \$18 a share. These shares were sold by the **Ogden Corporation** as a part of its plan to dispose of its public utility investments in compliance with the **Public Utility Holding Company Act of 1935**. This new offering makes a total of 146,606 shares outstanding in the hands of the public (less 15 shares held by subsidiary, valued at approximately \$4,272,671. Debentures outstanding total \$2,600,000.

The production volume of **Winchester Repeating Arms Company** in 1943 is expected to show an increase of 4,765% over average annual peacetime production. Estimated increase of center-fire rifles (**Garands** and the company's new carbine) is 998%.

In the report to the **Connecticut Light & Power Company** common stockholders for the twelve months ended November 30, 1943, earnings per share were \$2.616 against \$2.529 for the corresponding period ending November 30, 1942. Total operating revenues were \$27,155,012 against \$25,222,649 a year ago, while the net was \$3,733,977—an increase of \$112,401.

Charles A. Parcels & Co.

Members of Detroit Stock Exchange

U. S. Government Bonds

639 Penobscot Building
 DETROIT 26, MICH.

Telephone Randolph 5625

Private Wires To All Markets

National Stamping Co.

Common

Latest Information
 on Request

MERCIER, McDOWELL & DOLPHYN

Members Detroit Stock Exchange
 Buhl Bldg. Cadillac 5752
 DETROIT 26

Howell Electric Motors

Mich. Off. & Theatre, L. T. C.

L. A. Darling Co.

Kellogg Company

Allman, Moreland & Co.

Member Detroit Stock Exchange

1051 Penobscot Building
 DETROIT 26, MICH.

Teletype DE 75

Battle Creek

Lansing

Markets for Dealers in:

Aetna Life **New Britain Mach.**
Am. Hardware **Russell Mfg. Co.**
Landers **Scovill Mfg. Co.**
Conn. Lt. & Pr. **Torrington Co.**

Coburn & Middlebrook

66 Pearl St., Hartford 1, Conn.
 Hartford Phone New York Phone
 7-3261 HANover 2-5537
 Boston Phone—Enterprise 1850
 Bell Teletype HF 464

TIFF BROTHERS

Members New York and Boston Stock Exchanges
 Associate Members New York Curb Exchange

Primary Markets in
 Hartford and
 Connecticut Securities

Hartford 7-3191

New York:

Bowling Green 9-2211

Beli System Teletype: HF 365

Royal Bank of Scotland

Incorporated by Royal Charter 1727

HEAD OFFICE—Edinburgh
Branches throughout Scotland**LONDON OFFICES:**3 Bishopsgate, E. C. 2
8 West Smithfield, E. C. 1
49 Charing Cross, S. W. 1
Burlington Gardens, W. 1
64 New Bond Street, W. 1**TOTAL ASSETS**

£108,171,956

Associated Banks:

Williams Deacon's Bank, Ltd.
Glyn Mills & Co.**Australia and New Zealand****BANK OF
NEW SOUTH WALES**

(ESTABLISHED 1817)

Paid-Up Capital £8,780,000
Reserve Fund £6,150,000
Reserve Liability of Prop. £8,780,000
£23,710,000Aggregate Assets 30th
Sept., 1941 £150,939,354SIR ALFRED DAVIDSON, K.B.E.,
General Manager

Head Office: George Street, SYDNEY

The Bank of New South Wales is the oldest and largest bank in Australasia. With over 870 branches in all States of Australia, in New Zealand, Fiji, Papua and New Guinea, and London, it offers the most complete and efficient banking service to investors, traders and travellers interested in these countries.

LONDON OFFICES:29 Threadneedle Street, E. C.
47 Berkeley Square, W. 1Agency arrangements with Banks
throughout the U. S. A.**NATIONAL BANK
of EGYPT**Head Office Cairo
Commercial Register No. 1 CairoFULLY PAID CAPITAL £3,000,000
RESERVE FUND £3,000,000**LONDON AGENCY**

6 and 7 King William Street, E. C.

Branches in all the

principal towns in
EGYPT and the SUDAN**NATIONAL BANK
of INDIA, LIMITED**Bankers to the Government in
Kenya Colony and UgandaHead Office: 26, Bishopsgate,
London, E. C.Branches in India, Burma, Ceylon, Kenya
Colony and Aden and ZanzibarSubscribed Capital £4,000,000
Paid-Up Capital £2,000,000
Reserve Fund £2,200,000The Bank conducts every description of
banking and exchange businessTrustships and Executorships
also undertaken**Attractive Situation**

The current situation in the common stock of Lukens Steel Co. and Southwestern Public Service Co. offer attractive possibilities according to memoranda prepared by Buckley Brothers, 1529 Walnut St., Philadelphia, Pa., members of the New York and Philadelphia Stock Exchanges. Copies of these interesting memoranda may be obtained from the firm upon request.

Unbroken Dividends

Waldheim, Platt & Co., 308 North Eighth St., St. Louis, Mo., members of the New York, Chicago and St. Louis Stock Exchanges, have prepared an interesting list of 159 common stocks with unbroken dividend records

**Small, As Well As Big Business, Must Plan Now
For Post-War Period, Jesse Jones Asserts****Warns Outlook For These Establishments Is Serious**

Asserting that "the need for preparing for the reconversion period by all segments of business grows daily more imperative," Secretary of Commerce Jesse Jones warns that the war-created changes in the normal pattern of the national economy makes the outlook for smaller business establishments serious.

In an article entitled "Private Initiative Needs Revitalizing," appearing in the January issue of "Domestic Commerce," Secretary Jones says that "steps must be taken now if these important private enterprises are to play their essential roles in the peacetime era to come." He adds that his Department "sees the danger of a concentration of wealth and power in the hands of a relatively few private enterprises in the post-war period if less powerful businesses are allowed to become impotent and enervated, if private initiative is not encouraged."

As to the roles for the smaller business firms in the post-war period, Secretary Jones wrote:

"First, small business must be stable and prosperous for the good of the entire economy, for it is an axiom that big and small business are dependent on each other. Without the smaller, the larger firms would cease to function smoothly and prosper as they have prospered in the past."

"Second, our employment goals can never be reached unless there are thousands and thousands of small employers. Any doubt of this should be quickly dispelled when considering estimates made by the Department of Commerce. According to these, there were in 1939 more than 2,750,000 small business concerns in the United States. Employers and employees in these enterprises numbered more than 8,350,000 people."

"Surely we can't afford to be without this reservoir of jobs and profits."

"A third small business role concerns its essentiality to small community life. Our Nation is predominantly made up of small towns and cities. Their business life is predominantly in the hands of smaller establishments. When they all financially the entire community suffers. And whether the wartime expediency of decentralization in manufacturing remains after the war or not, the many small producers and distributors will be needed in a thriving State."

"Fourth, small enterprises must be maintained because they are the essence of democracy. Without them private initiative with its accompanying risk-taking will be stifled. Without them the democratic system as we have known it will cease to exist."

Secretary Jones further said:

"The Department of Commerce is demonstrating its belief in a free competitive system of enterprise. Within its capacities it will constantly seek to increase and to improve its contributions to the system. It will continue to fulfill its obligation to represent business interests in government; make known to policy-making agencies its problems and requirements."

"But as we view the year ahead of us with all its uncertainties, the necessity of a broad and deep and all-inclusive planning for the reconversion period appears in the foreground. In this picture we see smaller enterprises standing side by side with the larger. All need to prepare now for the post-war period."

"We in Government and business leaders and private organizations can formulate the plans. But to make them work there must be a virile, courageous and revitalized upsurge of private initiative."

of 10 to 96 years, all listed on the New York Stock Exchange. Copies of this list may be had upon request from Waldheim, Platt & Co.

Investment Trusts

(Continued from page 307)

summed up with the following patriotic appeal:

"Suppose that through your own personal extra effort you could shorten the war by one-fifth of one second. That seems a reasonable supposition, and stated that way it may not seem very important. Yet in one-fifth of a second a bullet can leave a Mauser rifle, travel 200 yards pass through the heart of an American boy, and come out the other side. You, personally, can prevent our last casualty in this war."

National Securities & Research Corp. outlines a 1944 investment program in the current issue of "National Notes." The program includes "Four groups for income backed by earnings." They are: (1) Bond Series, with an approximate current return of 5%; (2) Low-Priced Bond Series, with an approximate current return of 6.6%; (3) Preferred Stocks Series, with an approximate current return of 7.3%; and (4) Income Series, which is a balanced portfolio of bonds, preferred and common stocks with an approximate current return of 7.1%.

These four series will provide the investor with a check every month of the year. \$10,000 invested equally among them will afford an average return of 6½% to 7% (based on current prices and 1943 dividend payments).

Distributors Group has published revised portfolio folders on General Bond Shares and Railroad Shares, listing holdings and current information as of Dec. 31, 1943. The average market appreciation of the portfolio securities owned by General Bond Shares from current levels to 1936-37 highs would be 46%. Current return on this fund based on 1943 dividend payments is 7.1%. In the case of Railroad Shares (discount railroad bonds), the potential market appreciation of the portfolio securities to their 1936-37 highs is 58% and the current return is 9.1%.

Distributors Group has also published revised folders on Steel Shares and Railroad Shares. In a recent mailing this sponsor discusses the outlook for gold stocks, of which Mining Shares is fully invested in at the present time.

"Franklin Foundation"

"One of the most interesting examples of fiduciary stewardship is found in the history of the Franklin Foundation of Boston. Back in 1791 Benjamin Franklin bequeathed to the 'Town of Boston' one thousand pounds sterling (\$5,000), which was to be invested and at the end of 100 years was to be divided, a portion being continued at interest for a second century and a portion being expended in 'Public works which may be judged of most general utility to the inhabitants, such as fortifications, bridges, aqueducts, public buildings, pavements, or whatever may make life in the town more convenient to its people and render it more agreeable to strangers resorting thither for health or a temporary residence.'"

"A century later, under able trusteeship, the portion which was to be bequeathed to the 'Town of

**Bank and
PRIMARY MARKETS IN INSURANCE STOCKS****HUFF, GEYER & HECHT**New York 5
67 Wall Street
Whitehall 3-0782
NY 1-2875Boston 9
10 Post Office Square
HUBbard 0650Chicago 3
135 S. La Salle Street
FRanklin 7535
CG-105PRIVATE WIRE SYSTEM CONNECTING: NEW YORK, BOSTON, CHICAGO,
ST. LOUIS, LOS ANGELES, SAN FRANCISCO AND SEATTLE

TELEPHONES TO

HARTFORD, Enterprise 6011 PORTLAND, Enterprise 7008
PROVIDENCE, Enterprise 7008**Bank and Insurance Stocks****This Week—Insurance Stocks**

By E. A. VAN DEUSEN

During 1943 fire insurance stocks advanced 8.8%, as measured by Standard & Poor's Weekly Index of 18 stocks, which moved from 105.4 on Dec. 30, 1942, to 114.7 on Dec. 29, 1943. The high point of the index for the year was 122.5 on July 21, a rise of 16.2% from 105.4. The decline from July 21 to Dec. 30 was 6.4%.

The accompanying tabulation (Table I) shows the asked prices of 30 active fire insurance stocks as of Dec. 31, 1943, compared with Dec. 31, 1942, together with the calculated percentage changes.

The average appreciation of the group was 8.4%, compared with 8.8% for Standard & Poor's Index. The tabulation is divided into two parts, the upper of which shows the 14 stocks which appreciated more than average, and the lower the 16 stocks which appreciated less than average, including Security Insurance which depreciated 2.3%.

Table I

	—Asked Price—		%
	Dec. 31 1942	Dec. 31 1943	
Bank & Shippers	71½	87	21.3
Fire Association	54¼	64	18.0
National Union	162	191	17.9
Glens Falls	38¼	44½	15.5
Firemen's Fund	75¼	86½	15.0
American Equitable	17½	20	14.3
Insur. Co. of N. A.	71¼	81½	13.2
Fidelity-Phoenix	44¼	50	13.0
Pacific Fire	99	110½	11.6
St. Paul F. & M.	268	298	11.2
Continental	42	46½	10.7
New Hampshire	42½	46½	10.0
Prov. Washington	33¼	36½	9.8
Home Insurance	29½	32½	9.4

Average of 30..... 8.4

	—Asked Price—		%
	Dec. 31 1942	Dec. 31 1943	
American Alliance	21½	22¼	7.7
Hanover Insurance	24¼	26½	7.6
Hartford Fire	93	99¾	7.3
Northern	87½	93½	6.8
Agricultural	69½	74	6.5
Aetna	51½	54¾	6.3
Spring'd F. & M.	124½	132	6.0
Boston Insurance	537	560	4.2
National Fire	56¼	58½	4.0
Franklin	28½	29½	2.2
Phoenix	86	87¾	2.0
New Brunswick	30¾	30¾	1.2
Great American	27¼	28	0.9
North River	23½	23½	0.5
United States Fire	49¼	49½	0.5
Security Insurance	37¼	36¾	-2.3

It will be noted that the range of appreciation is very wide, varying from the maximum of 21.3% for Bankers & Shippers to the low of 0.5% for North River and United States Fire.

Turning now to casualty and

Boston' had increased from the original \$5,000 to \$329,300.48, and was used to establish the Franklin Technical Institute which today is believed to be the most conspicuous monument in America to Dr. Franklin."—Excerpt from MIT's "Brevits."

F. J. RABE & CO.Members New York Security Dealers Association
120 Broadway, N. Y. REctor 2-2013

We specialize in

Manufacturers Trust Company

Common

Preferred

Your Inquiries Invited

Statistical data**New York City
Banks**Inquiries invited in all
Unlisted Issues**Laird, Bissell & Meeds**

Members New York Stock Exchange

120 BROADWAY, NEW YORK 5, N. Y.

Telephone: BARElay 7-3500

Bell Teletype—NY 1-1249-49

(L. A. Gibbs, Manager Trading Department)

surety company stocks, these advanced 10.3% during the year, as measured by Standard & Poor's Weekly Index of nine stocks, from 127.8 to 141.0. The high point of the year occurred on Sept. 22, when the index registered 145.4, an appreciation of 13.8%, from which point it declined 3.0% to Dec. 29, 1943.

Table II

	—Asked Price—		%
	Dec. 31 1942	Dec. 31 1943	
Maryland Casualty	4	8¼	106.3
U. S. Fld. & Guar.	31¼	33¾	22.8
Pacific Ind.	40¾	48	18.2
New Amsterdam Cas.	23¼	26½	16.2
Seaboard Surety	44¾	51½	16.1
Fidelity & Deposit	128	147	14.8
Massachusetts Bond	68¼	77½	13.6
American Surety	54	61¼	13.4
Continental Cas.	37	41	10.8
Standard Acc.	58½	62¼	7.0
Aetna C. & S.	142½	148½	4.2
Hartford S. B.	44¼	45	1.7
U. S. Guarantee	83½	73	-12.6

Average of 13..... 17.9

In Table II, prices and percent changes are shown for 13 active stocks, the average appreciation of which was 17.9%, compared with the Index appreciation of 10.3%. However, if the extreme cases of Maryland Casualty's gain of 106.3% and U. S. Guarantee's loss of 12.6% are eliminated, the average appreciation of other 11 stocks is 12.5%.

By way of comparison, it is of interest to note that during 1943 the Dow Jones Industrial Average advanced 13.8% and the Dow Jones Composite (65 stocks) advanced 18.8%.

FINANCIAL NOTICE

REPUBLIC OF CHILE

Notice to Holders of Dollar Bonds of the Republic of Chile, Mortgage Bank of Chile, Water Company of Valparaiso, City of Santiago, and Chilean Consolidated Municipal Loan

On and after February 1, 1944, in accordance with the provisions of Law No. 5580 of January 31, 1935 as regulated by Decree No. 1730 of May 17, 1938 and Decree No. 37 of January 4, 1936 of the Republic of Chile (which decrees are now consolidated into Decree No. 3837 of October 24, 1938) and decrees issued pursuant thereto, holders of assented bonds of any of the above loans will be entitled to a payment at the rate of \$14.28 per \$1,000 bond against presentation and surrender for cancellation of the two coupons corresponding to said payment as set forth in letter of transmittal.

The above payment will be made only in respect of bonds which have been stamped with appropriate legend to indicate that they have assented to the provisions of the aforesaid Law and Decrees (hereinafter referred to as the "Plan").

In the case of bonds which have been so stamped on or after October 24, 1938, other than bonds of the Water Company of Valparaiso, the presently announced payment will be made against presentation and surrender for cancellation of the two coupons corresponding to said payment under the Plan and the bonds need not be presented. In the case of bonds of the Water Company of Valparaiso, it will be necessary to present the bonds so that supplementary coupons may be attached.

In the case of bonds of the above issues which have not assented to the Plan, said payment will be made against presentation of the bonds with all unpaid coupons attached for stamping to evidence their assent to the Plan on or before December 31, 1944.

A more detailed notice concerning the presently announced payment will be furnished with form letters of transmittal.

Presentation of stamped coupons in order to receive the presently announced payment at the rate of \$14.28 per \$1,000 bond, and presentation of bonds with appurtenant coupons for stamping or the attaching of supplementary coupons, should be made at the office of the correspondent of the undersigned in New York City, **Schroder Trust Company, Trust Department, 48 Wall Street, New York 5, N. Y.**, together with an appropriate letter of transmittal. Letters of transmittal, and in the case of dollar bonds of the City of Santiago and the Consolidated Municipal Loan copies of the Prospectus, may be obtained at the office of said correspondent.

When requesting letters of transmittal, kindly indicate whether the letter of transmittal is to be used in connection with the presentation for payment of coupons (or bonds of the Water Company of Valparaiso) which have already been stamped as assenting to the Plan, or in connection with the presentation of bonds and coupons which have not been so stamped. In the latter case, kindly indicate whether or not the letter of transmittal is to be used in tendering bonds of the City of Santiago or the Consolidated Municipal Loan.

CAJA AUTÓNOMA DE AMORTIZACIÓN DE LA DEUDA PÚBLICA
(Autonomous Institute for the Amortization of the Public Debt)

ALFONSO FERNÁNDEZ,
Manager

ALBERTO CABERO,
President

Santiago, Chile, January 15, 1944.

DIVIDEND NOTICES



Boston, Mass., Jan. 19, 1944
At a regular meeting of the Board of Directors of **The First Boston Corporation** held on January 13, 1944, a dividend of \$1.60 per share was declared on the capital stock of the Corporation payable January 29, 1944 to stockholders of record as of the close of business on January 22, 1944.

JOHN C. MONTGOMERY,
Vice President & Treasurer

NATIONAL DISTILLERS PRODUCTS CORPORATION



The Board of Directors has declared a regular quarterly dividend of 50¢ per share on the outstanding Common Stock, payable on February 1, 1944, to stockholders of record on January 15, 1944. The transfer books will not close.

THOS. A. CLARK

TREASURER

December 23, 1943

Spencer Kellogg & Sons, Inc.

A quarterly dividend of \$0.45 per share has been declared on the stock, payable March 10, 1944, to stockholders of record as of the close of business February 19, 1944.

JAMES L. WICKSTEAD, Treasurer

LIQUIDATION NOTICE

The First National Bank located at Butte in the State of Nebraska is closing its affairs. All creditors of the association are therefore hereby notified to present claims for payment.

ED. S. DONAHUE, President.

Dated December 2, 1943.

Interesting Opportunity

The securities of Berkshire Fine Spinning Associates, Inc. appear to possess all the "ear-marks" of an outstanding opportunity among textile securities, according to a study of the situation prepared by Scherck, Richter Company, Landreth Building, St. Louis, Mo. Copies of this interesting study may be had upon request from Scherck, Richter Co.

Pittsburgh Rys. Look Good

The current situation in Pittsburgh Railways System, particularly certain of the underlying bonds, offers attractive possibilities for appreciation, according to a study prepared by T. J. Feibleman & Co., 41 Broad St., New York City. Copies of this interesting study, which is available to dealers only, may be had upon request from T. J. Feibleman & Co.

**Tomorrow's Markets
Walter Whyte
Says—**

(Continued from page 272)

action of the rest of the market. But in advancing as it did it accomplished a major piece of market work. It absorbed large amounts of stock which have to be digested before any new move can take place. The question of time here is of paramount importance. Frequently stocks after finishing the first stage of an advance go into a period of dullness which may take ten weeks before a move is resumed. In Western Union the ten-week period has about another week to go. On the up-side there is little stock ahead. Some offerings are on the books at about 48 but not enough to give the stock more than a few days uneasiness. But in the event new offerings are larger than I now foresee I suggest partial profits in Western Union at 48 or so keeping a position as a backlog. On the down-side stock is flirting with its critical point of 42. Should the latter figure be broken then all previous advice to hold is nullified. If this sounds paradoxical keep in mind that profits are nice things to have but cutting losses is equally, if not more, important.

On the news front there is little to report. The international bombshell is of course the Russian newspaper "Pravda" story about the British putting out feelers for a negotiated peace with Hitler. So far the market hasn't evaluated this piece of gossip.

On the home front Con-

gress is back in the saddle beating its breast with patriotic fervor with one hand and log rolling with the other to perpetuate itself in office. The political question of the fourth term is still a stumbling block. I don't know any more about FDR's plans than my barber. But for a potential candidate Roosevelt is acting very unlike one. In his last speech he not only called industry names but antagonized his labor supporters by his draft labor plan.

The market is doing nothing of importance to either anticipate or reflect these tides of events or public opinion. What volume occurs seems to come on rallies. On declines volume seems to dry up. In itself this is not enough to indicate coming events. But taken in connection with other market performances, e.g. rail strength, steel activity, it points to higher prices.

* * *

More next Thursday.

—Walter Whyte

[The views expressed in this article do not necessarily at any time coincide with those of the Chronicle. They are presented as those of the author only.]

We Offer

\$100,000

Baltimore & Ohio Railroad

Equipment Trust, Series M
3% Equipment Trust Certificates
(Philadelphia Plan)

\$50,000 due Nov. 1, 1952 @ 100.38
\$50,000 due May 1, 1953 @ 100.25
(Plus accrued dividends)

Schwabacher & Co.

Members New York Stock Exchange

14 Wall St. CO. 7-4150

Private wires to
San Francisco

Santa Barbara Sacramento
Monterey Oakland Fresno

LAMBORN & CO.

99 WALL STREET
NEW YORK 5, N. Y.

SUGAR

Exports—Imports—Futures

Digby 4-2727

Broker-Dealer Personnel Items

If you contemplate making additions to your personnel please send in particulars to the Editor of The Financial Chronicle for publication in this column.

(Special to The Financial Chronicle)
BOSTON, MASS. — Ralph B. Dibble has joined the staff of **W. E. Hutton & Co.**, 75 Federal St.

(Special to The Financial Chronicle)
COLUMBIA, S. C. — George H. Edwards is now with **Frank E. Smith & Co.**, Liberty Life Bldg.

(Special to The Financial Chronicle)
LOS ANGELES, CALIF. — Elvene Carr has been added to the staff of **Quincy Cass Associates**, 523 West Sixth St.

(Special to The Financial Chronicle)
LOS ANGELES, CAL. — Edna Williams is with **Hill, Richards & Co.**, 621 South Spring St.

FINANCIAL NOTICE

To the Holders of Bonds of the Following Issues:

D&RG R.R. Co. 1st Consolidated Mortgage
Rio Grande Western Ry. Co. 1st Trust Mortgage
Rio Grande Western Ry. Co. 1st Consolidated Mortgage
D&RGW R.R. Co. Ref. and Imp. Mortgage, Series B
D&RGW R.R. Co. General Mortgage

We have in our hands funds to pay certain interest coupons on the above issues, which were declared payable prior to general default but not presented prior to November 1, 1935. All holders of the above issues should advise us promptly of their holdings, including the numbers of coupons unpaid, that this interest money may be paid to the proper parties.

Wilson McCarthy and Henry Swan, Trustees

The Denver & Rio Grande Western Railroad Co.
1531 STOUT STREET DENVER 1, COLORADO

RR. Reorganization Data

A concise tabular analysis of the Chicago, Rock Island & Pacific Railway reorganization and all other leading Class I railroad reorganizations is embraced in the Brooks Railroad Table Reor-

ganization Supplement, a current service covering all rail reorganizations. Subscriptions are \$25 per year; trial copies available upon request—write to Brooks Railroad Tables, Inc., 37 Wall St., New York City.

H. Hentz & Co.

Established 1856

Members
New York Stock Exchange
New York Curb Exchange
New York Cotton Exchange
Commodity Exchange, Inc.
Chicago Board of Trade
New Orleans Cotton Exchange
And other Exchanges

N. Y. Cotton Exchange Bldg.
NEW YORK 4, N. Y.

CHICAGO DETROIT PITTSBURGH
GENEVA, SWITZERLAND

Strong Opposition To Service Law Expected In Congress—Labor Voices Disapproval

President Roosevelt's call for the enactment of national service legislation has brought forth predictions from several Congressmen that it will be rejected, while spokesmen for a large part of organized labor have voiced their disapproval of the proposal, which was embodied in the President's annual message to Congress on Jan. 11, given in our Jan. 13 issue, page 193.

Both Philip Murray, President of the Congress of Industrial Organizations, and William Green, President of the American Federation of Labor, issued statements denouncing the national service proposal as ineffectual in preventing strikes and not solving, but possibly, further complicating the manpower problems. The two labor leaders conferred with the President at the White House on Jan. 12 reportedly to explain their position in the matter and to seek to convince him that he had erred in suggesting such legislation.

Mr. Murray's statement said, in part:

"The CIO has consistently urged that apart from the evils inherent in the attempt to resort to compulsory labor, the approach embodied in national service legislation is ineffectual and actually contains dangers of further complicating rather than aiding our manpower situation.

"The CIO, therefore, has been opposed to and will continue to oppose the enactment of any national service legislation."

In his statement, Mr. Green summed up the AFL's major reasons for opposing the service legislation as follows:

"1. It will not prevent strikes. The experience of Great Britain proves that. Britain has a national service law. It has not stopped strikes. In 1942 the number of strikes in Britain was greater proportionately than in the United States.

"2. It will not solve manpower problems. The War Manpower Commission's policy committee, composed of management, labor and agricultural representatives, declared unanimously only two months ago that 'the American people will provide greater output under a voluntary system than under one of compulsion and regimentation.'

"3. It threatens to undermine our basic concepts of democracy. There is no real comparison between drafting men for service in the armed forces of the country and drafting them for service in private industry, operating for private profit. As eminent an authority as Mr. Bernard Baruch has publicly warned against this."

Some Congressional comment

was reported by the Associated Press from Washington, Jan. 1, as follows:

Senator Reynolds (Dem., N. C.), Chairman of the Senate Military Affairs Committee, which would act on such a bill, assailed the proposal as a measure for "enslaving the American people." It would produce "the same thing Hitler and Stalin have," he declared. His colleague, Senator Johnson (Dem., Colo.), sharply criticized it as "labor conscription" and while he said he preferred to "speak only for myself" raised a question whether it would get out of committee. On the House side, Chairman May (Dem., Ky.), said he never "was hot for it" but his military committee probably would report out some kind of a bill.

Representative Gearhart (Rep., Cal.), also saw the message as "a campaign document" and Representative Thomas (Rep., N. J.), styled it "the President's swan song."

"A fine admission of mistakes of the past with no remedies," was the comment of Representative Miller (Rep., Neb.).

A number of Republicans said they favored the national service idea, but Representative Andrews (N. Y.), who put himself in this category, said he doubted it would go through.

"The kind of leadership I have been looking for since the declaration of war"—was the assertion of Representative Sheppard (Dem., Cal.).

From Paul V. McNutt, Chairman of the War Manpower Commission, came: "I think 'no comment' is the best answer."

For months he has been meeting questions about the national service by saying it was up to the President. At the same time he has said that he did not believe a national service act would solve man-power problems.

Representative Harness (Rep., Ind.), said he could not support such a bill "unless I'm convinced that my present views are wrong."

Representative Brook (Dem., La.), said he had found "no demand" and "no support for it" in his home district.

Address—1017 Olive Street, St. Louis, Mo.

Business—Is a common carrier by water engaged in the transportation of freight on the Mississippi, Ohio, Monongahela, Allegheny and Kanawha Rivers.

Underwriting—G. H. Walker & Co. heads the group of underwriters.

Offering—Price to the public to be supplied by amendment.

Proceeds—Atlas Corporation as of Dec. 15, 1943, owned of record 277,612 shares of stock of the company, constituting 39.66% of the voting power of the company, making Atlas the parent of Mississippi. The stock owned by Atlas includes the 227,000 shares offered by prospectus in connection with the registration. The total held by Atlas also includes the shares (not exceeding 50,000) which the company contemplates purchasing from Atlas shortly after the completion of the offering under the prospectus, for the purpose of resale to certain of its officers and keymen at the same price that it purchases such shares from Atlas. Proceeds will go to the selling stockholder.

Registration Statement No. 2-5278. Form A-2. (12-23-43.)

Mississippi Valley Barge Line Co. has filed an amendment to its registration statement giving the offering price on the 227,000 shares of its common stock, \$1 par value, at \$3 per share. G. H. Walker & Co. of St. Louis is the principal underwriter.

Offered Jan. 14, 1944, at \$3 per share by G. H. Walker & Co.

WEST VIRGINIA PULP & PAPER CO.

West Virginia Pulp & Paper Co. has filed a registration statement for 155,830 shares of cumulative preferred stock, 4½% Series, par value \$100 per share.

Address—230 Park Avenue, New York City.

Business—Owns and operates six highly integrated mills engaged in the manufacture of white papers, kraft papers with collateral production of certain chemicals and chemical by-products and other related products.

Underwriting—Harriman Ripley & Co., Inc., New York, heads the group of underwriters. Others will be named by amendment.

Offering—Company will offer to holders of its outstanding 155,830 shares of 6% cumulative preferred stock, the right to exchange such shares for shares of 4½% series registered, on a share for share basis, together with a cash dividend adjustment of 37½ cents, which adjustment, together with the dividend receivable on the cumulative preferred stock, 4½% series, will give the stockholders who exercise the right to exchange a dividend for the quarter ending Feb. 15, 1944, the date when unexchanged shares of preferred stock will be redeemed, at the annual rate of 6%. Exchange offer will expire 3 p.m., Jan. 14, 1944. The company will call for redemption on Feb. 15, 1944, any of the shares of preferred not deposited for exchange at the callable price of 106.50, including equivalent of \$1.50 quarterly dividend per share. The underwriters have agreed to purchase any of the 4½% series preferred not issued in exchange for presently outstanding preferred, at a purchase price of \$100 per share plus accrued dividends from Nov. 15, 1943, and 90% of the excess, if any, of the initial public offering price per share (exclusive of accrued dividends) over \$100 per share on any offering made by the underwriters of such shares prior to the closing date, but such purchase price shall not exceed \$104.50 per share and accrued dividends. Underwriting agreement provides for compensation to the underwriters. Public offering price will be named by amendment.

Purpose—To effect exchange and redemption of outstanding preferred stock.

Registration Statement No. 2-5276. Form S-1. (12-21-43.)

Registration statement effective 12 Noon, EWT, on Jan. 8, 1944.

Offering—Unexchanged 25,200 shares of

ferred at \$105 per share and div. Jan. 17, 1944, by Harriman Ripley & Co., Inc., Blyth & Co., Inc., Kidder, Peabody & Co., White, Weld & Co., Goldman, Sachs & Co. and Alex. Brown & Sons.

Following is a list of issues whose registration statements were filed less than twenty days ago. These issues are grouped according to the dates on which the registration statements will in normal course become effective, that is twenty days after filing (unless accelerated at the discretion of the SEC), except in the case of the securities of certain foreign public authorities which normally become effective in seven days.

These dates, unless otherwise specified, are as of 4:30 P.M. Eastern War Time as per rule 930 (b).

Offerings will rarely be made before the day following.

THURSDAY, JAN. 27

NETHERLANDS HOTEL CORP. AND ARTHUR FELS BOND & MORTGAGE CO. Netherlands Hotel Corp. and Arthur Fels Bond & Mortgage Co. have registered \$564,000 10-year income bonds, bearing interest at the rate of not exceeding 3% per annum.

Address—15 West Tenth Street, Kansas City, Mo.

Business—Apartment building.

Underwriting—Arthur Fels Bond & Mortgage Co., Kansas City, Mo., is named agent to make exchange.

Offering—As soon as possible after effective date of registration statement.

Purpose—For exchange of new bonds for the \$564,000 face amount of the present bonds outstanding.

Registration Statement No. 2-5288. Form S-1. (1-8-44.)

THURSDAY, FEB. 3

CENTRAL OHIO LIGHT & POWER CO.

Central Ohio Light & Power Co. has filed a registration statement for \$4,300,000 first mortgage bonds, series A, 3½%, dated Feb. 1, 1944, due Feb. 1, 1974.

Address—120 North Main Street, Findlay, O.

Business—Public utility operating exclusively in Ohio.

Underwriting—To be supplied by post-effective amendment.

Offering—Price to the public will be supplied by post-effective amendment. Company proposes to ask for bids under the competitive bidding requirements of the Commission's Rule U-50.

Proceeds—Proceeds from sale of the bonds, together with other funds of the company, will be applied to the redemption of \$3,981,000 principal amount of first mortgage bonds, 4%, series C, due Aug. 1, 1964, at 106¾%, which will require \$4,249,717, and of \$394,000 face amount of first mortgage bonds, 3½%, series D, due March 1, 1966, at 103¼%, which will require \$406,805, the two redemptions aggregating \$4,656,522 exclusive of accrued interest and expenses.

Registration Statement No. 2-5289. Form S-1. (1-15-44.)

DATES OF OFFERING UNDETERMINED

We present below a list of issues whose registration statements were filed twenty days or more ago, but whose offering dates have not been determined or are unknown to us.

AMERICAN REALTY CO. American Realty Co. has filed a registration statement relating to the offering

for the extension of first mortgage serial notes of Housam Realty Co., secured by a first mortgage deed of trust on the Ranelagh Apartments, 5707 McPherson Avenue, St. Louis, Mo., in the aggregate principal amount of \$240,750.

Address—5707 McPherson Avenue, St. Louis, Mo.

Business—Apartment building. American Realty Co. was incorporated July 21, 1943, to acquire and own the equity in the Ranelagh Apartments subject to the first mortgage deed of trust, securing the outstanding and unpaid mortgage serial notes of the par value of \$267,000 which, by the plan of reorganization, are to be reduced by 10% to \$240,750 of par value, and on outstanding second deed of trust on which there is an unpaid balance of \$40,500.

Underwriting—None.

Offering—Purpose of present offering to the noteholders is to reduce the principal amount of all the notes outstanding by 10%, leaving, after such reduction of principal, an aggregate first mortgage indebtedness of \$240,750.

Registration Statement No. 2-5282. Form S-1. (12-30-43.)

Amendment filed Jan. 14, 1944, to defer effective date.

BEN-HUR PRODUCTS, INC.

Ben-Hur Products, Inc., has filed a registration statement for \$300,000 5% convertible debentures, series of 1943, due Feb. 1, 1951, and 11,400 prior preferred shares, for the purposes of such conversion.

Address—800-812 Traction Avenue, Los Angeles, Cal.

Business—Engaged in business of processing and marketing at wholesale of coffee, tea, extracts, prepared mustard and spices.

Underwriting—Pacific Company of California, and Wyeth & Co., both of Los Angeles, are named underwriters, each having agreed to purchase \$150,000 of the debentures at 92½%, or a total amount of \$277,500.

Offering—Price to public, 100.

Proceeds—To retire bank loans and working capital.

Registration Statement No. 2-5273. Form S-1. (12-20-43.) Statement originally filed in San Francisco.

Amendment filed Jan. 7, 1944, to defer effective date.

(This list is incomplete this week)

Calendar Of New Security Flotations

OFFERINGS

ATLAS PLYWOOD CORP.

Atlas Plywood Corporation has registered 150,000 shares of common stock, par value \$1 per share.

Address—1432 Statler Building, Boston, Mass.

Business—One of the largest manufacturers of plywood packing cases in the United States.

Underwriting—Van Alstyne, Noel & Co., New York, are named principal underwriter. Others will be named by amendment.

Offering—Price to the public will be supplied by amendment.

Proceeds—For working capital and other general corporate purposes.

Registration Statement No. 2-5287. Form S-1. (1-7-44.)

Registration statement effective 12:45 p.m., EWT, on Jan. 15, 1944.

Offered Jan. 17, 1944, at \$11½ per share by Van Alstyne, Noel & Co., Merrill Lynch, Pierce, Fenner & Beane, Hornblower & Weeks, Dominick & Dominick, Hemphill, Noyes & Co., Paine, Webber, Jackson & Curtis, and Johnston, Lemon & Co.

ELASTIC STOP NUT CORPORATION OF AMERICA

Elastic Stop Nut Corporation of America has registered \$3,500,000 15-year sinking fund debentures due Jan. 15, 1959, with annexed stock purchase warrants. The interest rate will be supplied by amendment.

Address—Union, N. J.

Business—Engaged in the manufacture and sale of self-locking nuts of a wide variety of types.

Underwriting—Principal underwriters are H. M. Byllesby & Co., Inc., and Ladenburg, Thalmann & Co., both of New York. Others will be supplied by amendment.

Offering—Price to the public will be supplied by amendment.

Proceeds—Proceeds from sale will be used as additional working capital. There will be annexed to each debenture in the principal amount of \$1,000 a non-detachable stock purchase warrant giving the holder the right to purchase on or before Jan. 15, 1959, 35 shares of common stock at prices ranging from \$14.50 per share to \$18 per share. 122,500 shares of common stock, \$1 par, are reserved for issuance upon conversion of the warrants.

Registration Statement No. 2-5277. Form S-1. (12-22-43.)

Company filed an amendment on Jan. 10 to its registration statement in which it gives the interest rate on its proposed issue of debentures at 5%.

Offering price to the public is given at 100, plus accrued interest from Jan. 15, 1944, to date of delivery. Underwriting discounts or commissions are 4%, making net price to the company 96, or a total of \$3,360,000.

Underwriters are H. M. Byllesby & Co., Inc., Chicago, and Ladenburg, Thalmann & Co., N. Y., \$825,000 each; Eastman, Dillon & Co., N. Y., \$450,000; A. C. Allyn & Co., Inc., Chicago, \$400,000; First Trust Co. of Lincoln, Neb., \$250,000; Crutenden & Co., Chicago, \$200,000; Mackubin, Legg & Co., Baltimore; Wyeth & Co., Los Angeles; Bankamerica Co., San Francisco, \$150,000 each, and Victor, Common, Dann & Co., Buffalo, \$100,000.

Registration statement effective 5:30 p.m., EWT, on Jan. 14, 1944.

Offered Jan. 17, 1944, at 100 and int. by H. M. Byllesby & Co., Inc., and associates.

MISSISSIPPI VALLEY BARGE LINE CO.

Mississippi Valley Barge Line Co. has registered 227,000 shares of common stock, par value \$1 per share. The shares are issued and outstanding and do not represent new financing by the company.

This advertisement appears of record only and is not, and is under no circumstances to be construed to be an offering of this Common Stock for sale or a solicitation of an offer to buy any of such Stock. The offering is made only by the Prospectus.

150,000 Shares

Atlas Plywood Corporation

Common Stock
Par Value \$1.00

Price \$11½ per share

Copies of the Prospectus may be obtained from the undersigned.

Van Alstyne, Noel & Co.

Merrill Lynch, Pierce, Fenner & Beane

Hornblower & Weeks

Dominick & Dominick

Hemphill, Noyes & Co.

Paine, Webber, Jackson & Curtis

Johnston, Lemon & Co.

January 17, 1944.

HANover 2-0050

Teletype—N. Y. 1-971

Firm Trading Markets

FOREIGN SECURITIES

all issues

CARL MARKS & CO. INC.FOREIGN SECURITIES
SPECIALISTS

50 Broad Street

New York 4, N. Y.

AFFILIATE: CARL MARKS & CO. INC. CHICAGO

"Our Reporter On Governments"

By S. F. PORTER

For the past fortnight, the market has been exceedingly quiet, disappointingly sluggish and definitely in a "pre-issue" phase. . . . Understandably enough, there has been little buying, either from individuals or institutions. . . . Commercial banks, pressed temporarily by the shortage of funds, have not been active on the buying side. . . . Savings banks, according to best reports, have been getting out of a few 2s of various maturities and especially of 1953/51, in order to pave the way for renewed purchasing during the Fourth War Loan. . . . Other institutions have been holding off, in order to place their orders during the drive and to get credit on the Treasury's books for their subscriptions. . . . As for individuals, rarely do they influence the market noticeably, anyway, and the same reluctance to act prior to the campaign has been dominating their psychology. . . .

Thus, we have been going through a waiting period and prices have been slipping slowly. . . . Support has been constant for the 2½s of December, 1969/64, and for the 2s of September, 1953/51, for the simple reason that these are around their low point and can't go much lower prior to or during a borrowing campaign. . . . The rest of the market has been off a 32nd or so, indicating lack of buying more than any pressure of selling. . . .

But this week, new influences enter the picture. . . . The Fourth War Loan begins and a total of \$2,000,000,000 to \$4,000,000,000 over the goal is anticipated. . . . Banks won't be able to subscribe to anything but nominal amounts, which means that as their reserve position eases, they'll be pushed into the open market for securities. . . . The obvious purchases for them are the intermediates selling closest to par. . . . Which means the 2s. . . . Excess reserves should pick up as the banks lose private deposits, against which they must maintain reserves and gain public deposits, against which they need not maintain reserves. . . . Reinvestment demand, on a normal scale, should appear. . . . Official support is to be taken for granted. . . . And a generally better market, accompanying the drive and becoming more clear in early February, is looked for. . . .

Adding it up, it might be said that the market has gone through its worst period, for the winter months at least. . . .

WAR BOND SALES

One unusual factor entering the war bond sales figures now is the customary up-to-the-limit buying of large investors at this season. . . . Individuals and private funds, eligible to the war bond lists, ordinarily buy to the permitted maximums during this month and early February. . . . Report is many are buying now and will continue to buy through this drive, to make sure their purchases also count in the subscription figures. . . . This will account for several hundred millions of orders. . . . Sales throughout January and February of war bonds, incidentally, count in the war loan figures, so the drive will be aided considerably by this factor. . . .

FREE RIDING

From informed sources, comes the report that the Treasury will not take any drastic action on free riding during this or subsequent loans. . . . Unless the situation changes to such an extent over the next few months, that additional restrictions are essential. . . . As things stand today, though, the feeling in Washington is that speculators were definitely discouraged by the poor action of the 2s of 1953/51, following the Third War Loan drive. . . . The free riders believe—and rightly so—that freezing their funds for weeks or months in order to get a profit of a few dollars a bond isn't worth the trouble or the anxiety. . . . A large percentage of funds contributed during the September-October drives did represent free riding, by the way. . . . For a period, both Secretary Morgenthau and Undersecretary of the Treasury Daniel Bell were highly disturbed by what they consider "dangerous and annoying interference." . . . But the sluggish market after October has done more to cut free riding than any amount of official limitations, it is believed. . . .

So the pattern is as it was in the fall of 1943. . . . The U.S. Treasury, through its agents, the 12 Reserve Banks, is handling the situation along orthodox lines. . . . The Federal Reserve Banks are sending letter to dealers, brokers and commercial member banks, requesting them to limit subscriptions to bona-fide customers and to limit their own orders to proper amounts they'll be able to retail to their customers after the drive. . . . Loans by banks to individuals are to be limited too, by Reserve Bank director or by individual bank decision. . . . So it means that speculation this time will be minor, less than in the fall, undisturbing to the Treasury. . . .

And while the 2½s will be the favored bond and will be bought in the billions, there's a good chance that they won't be hurt, as the 2s were, by in-and-out trading. . . .

MUNICIPALS TO GOVERNMENTS

Liquidation of municipal bonds by insurance companies and savings banks, getting set for the fourth drive, was smaller this time than at any period during the war years. . . . For the obvious reason that the institutions have less and less of these securities to sell for exchange into Governments. . . . Selling, however, has been modest. . . . Some transfers of funds reported by dealers, definitely traced to desire of institution to get funds for reinvestment in Governments. . . .

Incidentally, you'll know nothing about institutional purchases

For Dealers . . .**Telecoin Corporation**

\$5 par Cumulative Convertible Preferred Stock

Cumulative Dividend 50c per annum

Convertible into 3 Shares of Common

Corporation owns and operates coin-operated
Bendix Home Laundries

Current Trading Market: 4-4½

Kobbé, Gearhart & Company

INCORPORATED

Members New York Security Dealers Association

45 NASSAU STREET, NEW YORK 5

TELEPHONE
RECTOR 2-3600PHILADELPHIA TELEPHONE
ENTERPRISE 6015BELL TELETYPE
NEW YORK 1-576**Final Senate Action On Tax Bill Is
Delayed By Renegotiation Provisions**

(Continued from page 266)

erating a business that had lost \$20,000 or more for five consecutive years from deducting more than \$20,000 for tax purposes for losses in the sixth year.

In Associated Press Washington accounts, Washington, Jan. 15, it was stated:

Senator Clark (D., Mo.) called it the "Marshall Field" amendment, adding, "I voted for it in committee in the belief it would curb some of his activities."

"Majority Leader Barkley (D., Ky.) complained that the amendment, sponsored by Senator Danaher would apply not only to such individuals as Marshall Field and Joseph Widener, operator of a Kentucky thorough-bred farm, but to 'everybody.'"

"He said the amendment would penalize any founder of a new business who might sustain losses the first five years and then, when he made a profit in the sixth year, require a recomputation of his taxes so as to make him liable for the years in which he made no profit."

"Mr. Danaher, denied that the amendment, with a basic deduction limitation of \$20,000, was drawn with Mr. Field in mind, adding: 'So far as I'm concerned,

he's a department store.' (Field owns a large department store in Chicago)."

On Jan. 15 the Senate also declined to restore the excess profits tax credit on invested capital to the existing rates and approved instead the following revision: the credit on invested capital of not over \$5,000,000 would be 8% of invested capital; that on capital of over \$5,000,000 but not over \$10,000,000, \$400,000 plus 6% of the excess over \$5,000,000; and on capital of over \$10,000,000, \$700,000, plus 5% of the excess over \$10,000,000.

In further action on the bill on Jan. 18 the Senate agreed by a vote of 43 to 34, to retain the provision requiring tax-exempt organizations, including labor unions and farm cooperatives, to file informational returns with the Treasury concerning their financial affairs.

The Senate Finance Committee's bill, which the full Senate has followed almost completely was referred to in these columns Dec. 30, page 2652.

of the new securities until after February 1. . . . For one thing, the Treasury is not going to report these until that date, for it wants to play up the buying of little fellows in the E, F and G bonds and prevent any person from thinking that his subscription is unnecessary because big buyers will do the job. . . . And for another, interest on the 2½s and 2½s will not start until February 1, so there is no impelling reason why institutions should place their big subscriptions until then. . . .

INSIDE THE MARKET

Most dealers optimistic, although a few admit their bewilderment over the sluggish market of the last few pre-loan days. . . . General feeling had been that the price level would pick up nicely in the first few weeks of January with the 2s in the lead and the failure of the market to follow through has been viewed with some alarm. . . . But widespread opinion still is the price level will be higher at this date next month. . . .

Intriguing development is the statement of the Controller of the Currency, Federal Reserve Board and Federal Deposit Insurance Corp. that for the Fourth War Loan, 1944 Series G savings bonds "will be valued at par and not at pre-maturity redemption values" in examination and supervisory policy. . . . In other words, now that the commercial banks will be buying some of these, the supervisory agencies must change the exact wording of the bonds to conform with bank statement policy. . . . And obviously, no bank wants to pay \$100 for a bond, have it valued considerably lower the next day. . . . The assumption is, of course, that banks will hold the Gs to maturity, which is a logical one. . . .

President Roosevelt's budget message contained no unusual surprises. . . . In fact, his projection of a \$90,000,000,000 war budget for the 18 months ending next July 1, is considered conservative by some. . . . This does carry through the middle of 1945, is based on the idea that the fighting will continue to then. . . . If it does not and if we do win, some of the money requested will not be spent. . . . The President asked again for a \$10,500,000,000 tax bill, but it's most unlikely that he'll get his request. . . .

All in all, the budget message had no effect on the Government market, for it does not change either the tax-borrowing ratios or promise anything beyond what already is known to be ahead. . . .

Firestone Tire & Rubber

4½% Pfd.

Standard Oil Co. of Ohio

4¼% Cum. Pfd.

Derby Gas & Elec. Corp.

Common

Merrimack Mfg. Co.

Common & Pfd.

M. S. WIEN & CO.Members N. Y. Security Dealers Ass'n
25 Broad St., N.Y. HANover 2-8780
Teletype N. Y. 1-1397Amer. Gas & Power
Amer. Util. ServiceCitizens Utilities
Community Gas & Power
Consol. Electric & Gas
General Pub. Util.
National Gas & Electric

United Public Utilities

L. D. SHERMAN & CO.Members N. Y. Security Dealers Ass'n
30 Pine Street, New York 5
Tel. WHitehall 4-7970 Tele. NY 1-2218

Specialists In

MINING ISSUES

DOMESTIC & CANADIAN

Inquiries Invited

CORRESPONDENTS IN
PRINCIPAL MINING CENTERS**HUNTER & CO.**Members New York Security Dealers Ass'n.
42 BROADWAY, NEW YORK 4, N.Y.
WHitehall 4-2968 NY 1-110

Remington Arms

Tennessee Products Pfd.

DuMont Lab. "A"

Southwest Natural Gas

Foundation Co.

MORRIS STEIN & CO.Over-the-Counter Securities since 1924
50 Broad Street, New York 4, N. Y.
Telephone HANover 2-4341**INDEX**

	Page
Bank and Insurance Stocks.....	309
Broker-Dealer Personnel Items.....	310
Calendar of New Security Flotations.....	311
Canadian Securities.....	306
Investment Trusts.....	307
Municipal News and Notes.....	306
Our Reporter on Governments.....	312
Public Utility Securities.....	272
Railroad Securities.....	269
Real Estate Securities.....	271
Tomorrow's Markets—Walter Whyte Says.....	272

Our Recommendation for
January

and every month

Buy U. S. War Bonds**Hill, Thompson & Co., Inc.**Markets and Situations for Dealers
120 Broadway, New York 5
Tel. REctor 2-2020 Tele. NY 1-2660

The Commercial and FINANCIAL CHRONICLE

Reg. U. S. Pat. Office

Volume 159 Number 4248

New York, N. Y., Thursday, January 20, 1944

Price One Dollar This Issue

The Year Ahead

Nineteen hundred and forty-four will be no ordinary year. Of that we may feel quite confident. If, as appears to be expected by almost everyone from the President down, it brings the end of hostilities in Europe, it will need nothing more to set it off from other years. If the final and full defeat of Germany does not occur within the twelve months, disappointment will be so deep and so widespread that 1944 will remain vivid in the memory of most of us for a good while to come. Elimination of Germany from the list of our enemies would, of course, face the United Nations with a number of problems which would be akin to post-war situations, if not definitely in that category, and the necessity of making some very drastic changes in both military and other operations. It would be rather difficult to foresee what the consequences of failure to eliminate Germany during the year would be, but they would, in all probability, be of substantial importance.

"Over the Hump"

But however any or all of these matters may work themselves out in actual practice it is now clear that we have "passed over the hump" in some respects economically speaking, and in consequence must expect the course of the year ahead to be discernibly different from those which have immediately preceded it. It has been clear for some time past to close observers that the battle to acquire or produce sufficient key materials to support the war production effort, and at the same time accumulate a surplus supply for safety, had been won. Indeed it appears reasonably clear that, not altogether unnaturally in the circumstances, the matter has been overdone in a number of instances, and that supplies are really excessive, with the result that it has been the part of wisdom to "cut back" production consid-

(Continued on page 316)

From Washington Ahead Of The News

By CARLISLE BARGERON

The real concern these days of the more substantial members of Congress is the accentuated carrying-on of the heathenish forces which have been stirred up in this country in the past 10 years, which flowered under the New Deal banner and which now threaten completely to run away from Mr. Roosevelt. That he has no control of them is indicated in his recent message to Congress in which he backed and filled. Following im-

mediately upon it, when many editors were yelling that he had, at last, kicked Labor in the face, and when he, himself, was seeking to assure the Labor leaders that he had done no such thing, Mr. Henry Wallace, the Vice President of the United States, appears at a meeting in New York, laughing and grinning with Sidney Hillman and Phil Murray, and attacks business, saying there are among them those who are just waiting to deal with Germany after the war. Undoubtedly there are business men waiting to deal with whatever the set-up happens to be. Henry was just making a political attack, and to say that he can freely do those things without Mr. Roosevelt setting him down unless he approves what Henry is doing is utterly nonsense.

We have a distinct recollection of Mr. Roosevelt at Warm Springs in the interim between his election and his inauguration. A labor agitator came over from Columbus, Ga., about 30 miles away. He had been trying to promote a textile strike. He had no members, he was having difficulty promoting his strike. He was a very small fry labor leader, indeed.

Nevertheless, that fellow sought

and got a conference with the President-elect of the United States. We newspapermen were frankly amazed. But we assumed that it was one of those cases of someone imposing on a "big" man. So when we went to see Mr. Roosevelt later, we remarked facetiously that this bum had told us that he had proposed a monetary scheme by which men would be paid for their endeavors, a unit system, and that the President-elect had undoubtedly thought it was funny the people he was running into. To our great surprise, Mr. Roosevelt said he thought the idea was very arresting and he intended to submit it to the monetary committees of Congress. But what Mr. Roosevelt did not learn until some time later was that this bum also told us that "that guy is but the Kerensky of the revolution." Incidentally, with the support of Mr. Roosevelt he went back to Columbus and conducted a successful strike.

But in the light of recent events his remark about Kerensky comes back to mind. The worry of the substantial members of Congress is that he has lost the knack of

(Continued on page 316)

President Submits \$100 Billion War Budget And Emphasizes The Need For Additional Taxes

President Roosevelt submitted to Congress on Jan. 13 a war budget for the 1945 fiscal year totaling \$99,769,000,000, of which \$90,000,000,000 is projected for war outlay for the 12 months beginning July 1.

In recommending the earliest possible enactment of additional war-time taxes, at least in the amount of \$10,500,000,000, the President pointed out that total expenditures for the fiscal year 1945 are estimated to exceed net receipts by \$59,000,000,000, adding that "if we do not now pay in taxes all that we can we shall be treating unfairly those who must face the accumulated bill after the war."



President Roosevelt

Mr. Roosevelt said that the public debt is expected to reach \$198,000,000,000 by June 30, 1944, and \$258,000,000,000 a year later. While this latter figure will necessitate Congress raising the present debt limit of \$210,000,000,000, the President observed that he is "confident that we can devise a tax structure and other appropriate economic policies which will permit both payment of interest and gradual repayment of principal during years of prosperity, without impairing the stability and growth of the national income."

The total war program from June, 1940, through June, 1945, as measured by appropriations, contract authorizations, and Government corporation commitments, is expected to cost \$397,000,000,000, but the President expressed the hope "that this total war program will never be fully obligated and spent."

Emphasizing that the \$90,000,-

000,000 war expenditure estimate for the 1945 fiscal year "is tentative," based on the assumption that the war will continue throughout the fiscal year 1945, Mr. Roosevelt said:

"In our military planning, in our production planning, and in our financial planning we cannot rely with safety on hopes of earlier victory. If the war should continue on all fronts throughout the fiscal year 1945, or longer, we shall be prepared. If an unfavorable turn in military events should result in an increased demand for munitions, we shall, with available facilities, pour out even more munitions than scheduled, and expenditures will be larger. If, on the other hand, victory should be achieved on one of the major fronts earlier than assumed, I assure the Congress and the nation that war production will be promptly adjusted to the changed requirements, and war expenditures in the fiscal year 1945 may be less than estimated at the present time."

In addition to outlining in his budget "the financial requirements for victory," the President also called attention to "some of the measures required to aid in the reconversion of our war economy and to help discharged soldiers and dismissed workers find their way back into civilian life and peace-time employment." Mr. Roosevelt commented as follows:

"Our approach to these problems must be positive, not nega-

tive. Our objective must be a permanently high level of national income and a correspondingly high standard of living. To achieve this end there must be concerted efforts by industry, labor and government and a well planned demobilization program. As men, materials and facilities are released from war service and production, such resources must be channeled into civilian production on a basis that will assure a high and stable level of production, consumption and employment. The soldier, the worker, the business man and the farmer must have assurance against economic chaos."

The President further pointed out that "the only effective way now to control the volume of the debt and to minimize post-war adjustments is to adopt a truly stiff fiscal program." He criticized the pending tax bill in the Senate and also said that proposed changes in the renegotiation law would "greatly restrict the operation of the statute if not destroy its effectiveness."

He reiterated his recommendations of last July for a program to help members of the armed forces meet some of their problems when discharged, and also his request that the present unemployment insurance system be strengthened to meet the readjustment of the labor force affected by the reconversion of industry.

The President's message also dealt with international problems, as to which he said, in part:

"We are now engaged in discussion with other members of the United Nations to work out plans to expedite the international flow of capital into worth-

(Continued on page 317)

GENERAL CONTENTS

NOTE—In Section 1, starting on the first page, will be found a Retrospect of 1919, captioned "The First Year After World War I."

Editorial

The Year Ahead..... 313

Special Features

Monthly Range of Prices on Stock and Bond Issue Transactions on New York Stock Exchange in 1943 321
Course of Prices for Government Securities During 1943..... 340

Regular Features

From Washington Ahead of the News..... 313
Moody's Bond Prices and Yields... 339
Items About Banks and Trust Cos... 344
NYSE Odd-Lot Trading..... 342
Trading on New York Exchanges... 342

State of Trade

General Review..... 314
Commodity Prices, Domestic Index... 342
Weekly Carloadings..... 343
Weekly Engineering Construction... 341
Paperboard Industry Statistics..... 343
Weekly Lumber Movement..... 343
Fertilizer Association Price Index... 339
Weekly Coal and Coke Output..... 342
Weekly Steel Review..... 320
Moody's Daily Commodity Index..... 339
Weekly Crude Oil Production..... 341
Non-Ferrous Metals Market..... 341
Weekly Electric Output..... 339

Monthly Range Of Prices

ON THE

New York Stock Exchange

THIS SECTION contains a tabulation showing the high and low prices, by months, for the year 1943 of every bond and stock in which dealings occurred on the New York Stock Exchange. See pages 321 to 339.

We regret that because of the shortage of paper we were obliged to omit some features formerly carried in this annual review issue, such as the opinions of leaders in business and finance, regarding the prospects for trade and finance after the turn of the year. However, we would call attention to the Retrospect of 1919 captioned "THE FIRST YEAR AFTER WORLD WAR I," which appears in Section I of today's issue, starting on the first page.

Yes, But—!

"Demobilization begins long before hostilities end. While we are still expanding war production, we have already terminated more than \$12,000,000,000 of war contracts; while we are still increasing the size of the armed forces, we have already discharged a million men and women. If hostilities end on one major front before they end on other fronts, large-scale demobilization adjustments will be possible and necessary while we are still fighting a major war.

"The problems of adjustment cover a wide range—contract termination, reconversion of war plant, disposal of Government-owned property, shifting of men to peacetime employment, and many others. Our approach to these problems must be positive, not negative. Our objective must be a permanently high level of national income and a correspondingly high standard of living.

"To achieve this end there must be concerted efforts by industry, labor and Government and a well-planned demobilization program. As men, materials and facilities are released from war service and production, such resources must be channeled into civilian production on a basis that will assure a high and stable level of production, consumption and employment. The soldier, the worker, the business man and the farmer must have assurance against economic chaos.

"Just as economic mobilization for total war required many interrelated measures, so adequate reconversion to civilian production will require many interrelated adjustments of fiscal policy, production policy, price policy and labor policy."

—The President

All these and other problems without doubt require attention, and should have it without delay.

Merely to say that they require attention, or even in a measure to agree as to broad "objectives," is, however, not to accept the New Deal type of approach or treatment.

The State Of Trade

The trend of business continued upward this week, with the heavy industries showing gains in most quarters. Power production was up, showing the second highest figure on record; carloadings were substantially higher for the week, and steel production was being maintained at recent high figures. Retail trade showed slight declines for the week.

Production of electricity totaled 4,567,959,000 kilowatt hours in the week ended Jan. 8th, the second highest on record, compared with a revised figure of 4,337,387,000 in the period ended Jan. 1st, according to the Edison Electric Institute. This was 15.6% above the year-ago output of 3,952,587,000. Consolidated Edison Company of New York reports system output of 230,100,000 kilowatt hours in the week ended Jan. 9th, an increase of 36.7% over the 168,300,000 distributed a year ago.

Carloadings of revenue freight for the week ended Jan. 8th, totaled 762,999 cars, according to the Association of American Railroads. This was an increase of 119,525 cars from the preceding week this year, 45,823 cars more than the corresponding week in 1943 and 26,027 cars above the same period two years ago. This total was 118.94% of average loadings for the corresponding week of the ten preceding years.

Steel production in the United States is scheduled this week at 99% of capacity, against 99.6% last week, according to the American Iron & Steel Institute.

The 99% rate is equivalent to output of 1,720,900 net tons of steel ingots and castings, compared with 1,731,300 tons last week and 1,620,900 tons for the like 1943 week.

Outlook improves for civilian steel. Steelmakers and consumers anticipate modification of a War Production Board limitation order, further easing the supply of raw materials for civilian goods, the magazine "Steel" reports, recalling recent releases of steel for baby carriages, flatware, bathtubs, irons and other items.

"With most war requirements well in hand and overall capacity

sufficient for these needs, if not in excess," the trade publication's weekly summary predicted release of steel for "needs most essential for maintaining the domestic economy." Mill backlogs, in all lines except steel plates, were reduced somewhat last week, the journal said, because of changes in war needs and resulting cancellations. Steel ingot production last year totaled 88,872,598 tons, the magazine reported, "nearly 3,000,000 tons more than 1942, despite coal and steelworkers strikes." A new plate production record set in December may be surpassed this month, "Steel" predicted, as pressure for plates for landing craft production continues unabated.

Engineering construction awards in 1943 dropped to \$3,061,844,000 from \$9,305,829,000 in the record high year of 1942, "Engineering News-Record" reports. The reduction was due primarily to continued restrictions on non-essential building and rapid tapering off of war construction. Federal projects accounted for 78.3% of the total last year and State and municipal construction accounted for 6.4%, a combined public construction total of 84.7% of the year's volume. Construction awards in December were \$176,460,000, against \$203,632,000 in the preceding month and \$373,622,000 in the final month of 1942.

Retail sales were slow last week as the post-holiday dullness continued, according to the weekly trade review issued by Dun & Bradstreet, Inc. Clearances, usually a major factor at this time, played a minor role and promotional activity was directed toward spring and summer apparel, on which sales have begun to

Better Homes For All

Babson Says New Type Houses and Improved City Planning Ahead

The ban on residential building has resulted in a pent-up demand for new houses that is unprecedented. Potential markets exist for at least one million units. Housing is still critical in many localities. Real estate dealers are hard put to find small homes. In co-operation with builders, however, they can look forward to merchandising the greatest residential crop of their careers. Aided



Roger W. Babson

by far-seeing city and suburban planning and by new techniques in construction, home owners can also look ahead—in their instance—to lower costs and greater conveniences in living.

A Word of Caution

Much of the shortage of city dwellings is largely caused by the peak demand has passed. There present scarcity may turn into an over-supply. But not so everywhere. Many migrant war workers from farms have occupied new, and attractively fitted up, Government Housing homes. Once back on the farm they are not going to be content with their old way of living. Those who have saved a few thousand dollars will want to invest in a new home. This may be a decided factor in boosting both building volume and land values in smaller and rural communities.

New residential building totals will be very large but may be spotty, geographically. All localities cannot look forward to an equal participation. Geographically, the Southeast Coastal States can expect increased housing activity. This is also true of New England and the Northwest States. Builders and dealers should take time out now to consider carefully the prospective demand for new homes in their respective communities. Stock market booms benefit most all securities, but real estate or building booms may well be confined to certain definite areas.

The Post-War House

In pre-war years, considerable progress was made in pre-fabricated construction. Methods of insulating, heating, wiring and plumbing have been so improved during the War that the pre-

pick up. Wholesale trade, the report said, showed a substantial gain over the previous week, with the increase attributed to the opening of the January markets. Attendance at all showings was high. Retail sales for the country as a whole were estimated as unchanged to 4% lower than a year ago.

Department store sales on a country-wide basis were down 3% for the week ended Jan. 8th, compared with the like week a year ago, according to the Federal Reserve Board. Sales for the four-week period ended Jan. 8th, were up 3%, compared to the same period last year. Department store sales in New York City in the week ended Jan. 15th, were 5% larger than in the like 1943 week, according to a preliminary estimate issued by the Federal Reserve Bank of New York. For the four weeks ended Jan. 15th, it was estimated that sales averaged 6% higher than the corresponding period last year. In the previous week ended Jan. 8th, sales of this group of stores were 9% smaller than in the corresponding week

fabricated house industry may make quite a showing. A recent survey covering 27,000 houses of this type shows that they can be built for from 10% to 20% below the cost of the conventional house. A very large number have been built for defense workers. Many of these may be moved to new sites. This, however, is an expensive job.

As pre-fabricated house manufacturers profit from recently learned construction lessons and as the idea catches on, I expect to see a real market for houses of this type. Five or six years after the War 50% of our new homes may be pre-fabricated in whole or in part. A great deal of material can be saved and these savings passed on to the home owner. It may not be long before chain stores and department stores can carry a regular line of partially pre-fabricated houses. It is as reasonable to expect that houses can be mass-produced as are automobiles.

Back City and Town Planning

Like pre-fabricated houses, there is nothing new in city planning although it is still in its infancy. The idea is maturing slowly but surely. During the War, municipalities have not had much to spend on municipal improvements. In many communities, however, Planning Boards have been busy preparing studies of housing, recreation and educational requirements. Many of their recommendations, designed to meet the maximum living requirements in terms of health, efficiency and convenience, will take concrete form.

Studies in planning should consider a town or city's future in relation to its state or region and even to the nation. Even a community's place and the service it might render in any new world economy should be determined. Population trends, industries, resources, available land, soil analysis, climate, transportation, sanitation and many other factors enter into intelligent city or suburban planning. It should represent much more than an efficient lay-out of streets, parks, homes, business areas and educational or municipal services. My readers should get acquainted with their local Planning Board members. They are not a municipal luxury; they can stabilize real estate values by bringing better people to your community and making everyone healthier, happier and more prosperous.

Ruml Renews Plea For Post-War Fiscal Policy

Beardsley Ruml, Chairman of the Board of the Federal Reserve Bank of New York and Treasurer of R. H. Macy & Co., renewed on Jan. 8 his plea for adoption of his nine-point post-war Federal fiscal program as an aid in securing high production and high employment, and as a check on restrictive practices.

Reviewing his program in a talk before the Non-Partisan Discussions Forum of the National Republican Club in New York City, Mr. Ruml said that business must press "for a reorganization of the parts of the Federal Government that have to do with fiscal policy and administration." "We want," he explained, "clarity in policy, consistency in administration and cooperation between

the executive and legislative branches."

The other points in Mr. Ruml's program are briefly:

No public spending for its own sake and no projects merely because they support purchasing power in general.

Lower tax rates to the point where they will balance the budget at some agreed level of high employment, say, for example, 55,000,000 persons working 40 hours a week.

Leave the tax rates alone, except as there are major changes in national policy.

Hold onto the principle of progressive income taxes and estate taxes, but reduce the rates on the individual income tax.

Let us plan our public works, not to balance the whole economy, but to stabilize the construction industry.

Neutralize the social security programs as far as their fiscal influences are concerned.

Keep important excise taxes for the time being and get rid of the rest.

Arrange lending abroad, whether for stabilization, relief, or long-time reconstruction, so that it will support rather than contradict fiscal policies adopted to strengthen the domestic economy.

Reference to Mr. Ruml's previous advocacy of this program was made in our Dec. 2 issue, page 2229.

1943 Strikes Double Average For 15 Years

The number of strikes in 1943 was almost double the average for the 15-year period preceding America's entry into the war, a study of records of the Bureau of Labor Statistics, U. S. Department of Labor, showed on Jan. 6.

The 1943 total (with December roughly calculated on the basis of the preceding 11 months) was 3,737, compared with a 1927-'41 average of 1,945 and a 1942 total of 2,968.

Associated Press Washington advices, Jan. 6, further stated:

"The number of man-days of idleness in 1943, however, was slightly below the 15-year average, although the 1943 working force was much greater. This would indicate that last year's strikes were of much shorter duration.

"The 1943 man-days of idleness totaled 13,947,273, a tremendous jump from the 1942 total of 4,182,557. The Bureau estimated that the four coal strikes were responsible for almost two-thirds of that increase.

"The number of workers involved also was up greatly—from 839,961 in 1942 to 3,337,091 in 1943—but this does not mean that 3,337,091 different workers were idle at some time in 1943. The total includes the large mine working force, multiplied four times because the same men struck four times.

The 15 pre-Pearl Harbor years involve a smaller number of potential strikers than 1942 and 1943. They also include depression years when strikes were negligible. In years of business progression the number of strikes and man-days of idleness substantially exceeded the 1942 and 1943 figures. For example, the man-days idle in 1937 were 28,424,857 and strikes reached a total of 4,740.

In 1942 the workers involved in strikes amounted to 2.8% of the total employed, compared with 7.2% in 1937.

Records show that strike idleness in 1942 amounted to 5/100ths of 1% of the available working time. In 1941 it was 32/100ths of 1%. The percentage is not available for earlier years.

National City Bank Indicates Plans For Financing Post-War Needs Of Customers

Annual Report Shows Combined Net Operating Earnings Of Bank And City Bank Farmers Trust Co. Of \$15,151,756

"The second year of war with its quickened pace has been reflected in every activity of the National City Bank of New York," it was indicated in the report to the shareholders at the annual meeting on Jan. 11, presented by Gordon S. Rentschler, Chairman of the Board; W. Randolph Burgess, Vice-Chairman of the Board, and Wm. Gage Brady, Jr., President.



Gordon S. Rentschler

The stockholders were advised that "once again we report that our loans for war purposes are increased, those for other uses reduced," and it was added: "Our holdings of Government securities are \$181,000,000 larger than a year ago, but the rate of increase has slackened as the nation's war expenditures have begun to level off, and as taxes and bond sales to the public meet a larger share of the national budget."

"Both the bank and its people have played their full parts in the sale of savings bonds and the success of the War Loans."

The statement was made in the report that "we look forward to financing post-war needs of our business customers without Government protection," the report on this point stating:

"Loans for the financing of war production were higher, and consumer credits and serial term loans not directly related to war financing were lower. For the accommodation of our customers with large war orders, we have arranged a number of 'V' loans, and the latest variation, the 'VT' loans, partially protected by the United States Government. These loans under Government protection, generally referred to as a guarantee, have served a useful purpose at a time when both the assets and liabilities of industrial firms were so greatly expanded by war production as to disrupt all the relationships of a company's assets to its debts which in normal times gave security to

the lender. We feel, however, that borrowing on Government guarantee or protection is a practice justified only under such special circumstances, and carries with it the danger that borrower and lender will become dependent on this support and no longer willing to take the normal business and banking risks which are essential to progress under the enterprise system.

"For these reasons, we have sought wherever feasible to finance war production on a straight banking basis without guarantee. In our consideration of applications for financing under Regulation 'V' or 'VT,' we have been guided by, and have relied upon, consideration of the standing and ability of the borrower, both as to our participation in the credit and the amount of the guarantee required. We look forward to financing post-war needs of our business customers without Government protection."

From the report we also quote:

"Combined net current operating earnings of the National City Bank and of the City Bank Farmers Trust Company for the year, after provision for taxes and depreciation, were \$15,151,756, compared with \$13,546,527 in 1942. This represents \$2.44 per share for 1943 and \$2.18 per share for 1942 on the 6,200,000 shares outstanding."

"If profits from sales of securities are added to current earnings, the total is increased to \$17,559,390, or \$2.83 per share for 1943, as compared with \$16,231,646, or \$2.62 per share in 1942. Security profits, together with recoveries, were as usual transferred directly to reserves."

The net current operating earnings of the bank itself in 1943 were \$14,345,950, compared with \$13,130,746 in 1942. The report contains the following summary for the two years in the standardized form adopted last year:

	1943	1942
Current operating earnings—		
Interest on loans	\$10,781,907	\$13,102,685
Interest and dividends on securities	29,923,808	21,513,248
Other current operating earnings (including net earnings of foreign branches)	5,594,154	6,686,775
	\$46,299,869	\$41,302,708
Current operating expenses—		
Interest paid	\$1,045,544	\$955,349
Salaries and wages	12,698,950	12,595,776
Provision for taxes and assessments	8,147,967	4,817,995
Other current operating expenses	10,061,458	9,802,842
	\$31,953,919	\$28,171,962
Net current operating earnings	\$14,345,950	\$13,130,746
Reconciliation of Surplus and Undivided Profits		
Surplus and undivided profits at beginning of year	\$101,293,450	\$95,391,093
Net current operating earnings	14,345,950	13,130,746
City company distribution	7,225,000	
Release of reserves	17,775,000	
Miscellaneous additions	5,246	144,969
	\$140,644,646	\$108,666,808
Less—		
Dividends declared	\$6,200,000	\$6,200,000
Transfers to special purpose reserves	391,050	1,173,358
	\$6,591,050	\$7,373,358
Surplus and undivided profits at end of year	\$134,053,596	\$101,293,450

Regarding the above the report says:

"The substantial increase in interest on securities reflects principally a larger investment in governments, the average yield on which (after amortization) was 1.24%, as against 1.12% in 1942. This difference in rate reflects a smaller proportion of partially tax exempt securities and slightly lengthened average maturities. The decrease of \$2,320,778 in interest on loans results from a

lower average rate of return in 1943. Other current operating earnings were down \$1,092,621. The decline was spread over various items, principally foreign branch earnings and commissions.

"Current operating expenses show little change except in the higher provision for taxes and assessments as compared with 1942. 'Other Current Operating Expenses' includes about \$4,000,000 in each year for the cost of operating our domestic bank premises;

\$2,500,000 of this is about equally divided between depreciation on owned premises and real estate taxes.

"After minor adjustments, dividends at \$1 a share on the 6,200,000 shares, and the customary transfers to miscellaneous reserve accounts; there remained \$7,760,146 of earnings carried into Undivided Profits.

"During the year \$32,500,000 was added to Surplus—\$7,500,000 in June and \$25,000,000 in December. The total was made up of \$7,225,000 received in further liquidating dividends from the City Company of New York, Inc. (in dissolution), \$7,500,000 transferred from Undivided Profits and \$17,775,000 transferred from our general reserves.

"At the year-end Capital stood at \$77,500,000, Surplus at \$110,000,000 and Undivided Profits at \$24,053,596."

The report has the following to say regarding reserves:

"For some time past we have followed what we consider a conservative policy in setting up reserves for specific items, and in addition building up a fund of unallocated reserves. As in previous years, these unallocated reserves are deducted in arriving at the asset figures which appear in our published statement. The amount so deducted is in excess of \$22,000,000 against which there are no known charges at the present time. In addition, there continue to be assets carried on the bank's books at figures under estimated realizable amounts. Adding these extra values to the unallocated reserves, it is estimated that the total at the year-end, after transfers to Surplus during the year, amounts to over \$40,000,000.

"Reserves, in addition to stated capital funds, enable the bank to be ready to take reasonable banking risks in meeting the legitimate credit needs of its customers. We know from experience that periods of storm recur and bring with them unpredictable changes in values. The fulfillment of the bank's duty of assuring the soundness of its assets in periods of expansion such as the present also includes the provision of a proper margin of safety through general reserves. That continues to be our policy."

The report also states that "at the year-end, in spite of a decrease of \$230,000,000 in U. S. War Loan deposits, our total deposits were \$178,000,000 more than a year ago, reflecting a continuation of the general expansion of bank credit due to Treasury financing."

The year-end figures of the bank, given in our January 6 issue, page 97, showed total resources of the bank Dec. 31, 1943 of \$3,967,819,349, and total deposits of \$3,733,649,246.

With respect to the foreign operations of the bank the report says:

"We have been impressed, in discussions with our customers, by the active interest that American companies are showing in post-war developments abroad. To help them, we have made many surveys of markets and industry in the various Latin American countries and our branch officers abroad and those returning to the United States advise with interested customers on the conditions and opportunities prevailing in foreign areas. We have been called on to consult and advise also on post-war prospects in the Far East with clients who plan to resume operations there and other firms who expect to enter that field when conditions permit. There is every indication that the experience and knowledge resulting from our years of operation abroad will be an asset of increasing value and usefulness to American business."

In the New York "Herald Tribune" of January 12 it was stated: "Only two questions were asked at the sparsely attended meeting.

British Foreign Office Denies Pravda Report Of Peace Talks With German Foreign Minister

The British Foreign Office, according to London Associated Press accounts, stated on Jan. 17 that "there is no truth whatever" in the report published by "Pravda" in Moscow that British officials had met with the German Foreign Minister to determine conditions for a separate peace.

The advices from which we quote added that Lord Halifax, the British Ambassador at Washington, had previously said the same thing. From the same account we also quote:

"Unofficially it was stated that the British here were as completely mystified by the story and its publication as were the British officials in Moscow. It was felt that the report may have been founded on rumors afloat several weeks ago that anti-Nazi Germans in Portugal were seeking to negotiate with the British."

"Although there was no domestic censorship ban on its publication, no mention had been made of the 'Pravda' article in London newspapers up to mid-afternoon. Reuters carried a brief story attributed to a Moscow broadcast."

Later advices from London stated that Moscow gave full acknowledgment on Jan. 18 to Britain's repudiation of peace talks with Germany, but at the same time cited a story in a British Sunday (Jan. 16) newspaper as a basis for rumors that the Nazis actually were seeking a peace. These advices went on to say in part:

"Pravda," official Communist Party paper, published yesterday "rumors from Cairo" that two leading British personalities had discussed a separate peace with German Foreign Minister Joachim von Ribbentrop somewhere on the Iberian Peninsula.

The British Foreign Office promptly denied it and called the denial officially to the attention of the Soviet Government.

[One explanation advanced here for Moscow's circulation of the British Sunday newspaper's peace story was that it was an attempt to offset British indignation over "Pravda's" rumor by suggesting that the British press also published peace rumor dispatches.

[In Washington President Roosevelt said he was "as mystified as anyone else" over the "Pravda" story.]

Tass, official Soviet news agency, broadcast the British denial over the Moscow radio tonight and transmitted it to Russian papers.

The broadcast of the denial, however, was preceded by this comment:

"The Ankara correspondent of the (London) 'Sunday Times' reports that the representative of the Wilhelmstrasse, Schmidt, apparently had his tongue in his cheek when he denied rumors of peace proposals which have been once again attributed to Papen." [Baron Franz von Papen is German Ambassador to Turkey.]

The radio then quoted the remainder of the following story published Jan. 16 in the "Sunday Times" of London, not to be confused with the "Times" of London:

"It is true that Papen has made no proposals, but it is untrue that no proposals have been made. Proposals were in fact made two months ago to Turkey, who refused to relay them to the Allies. Similar proposals were made in Lisbon and Stockholm. They are believed to have come from Hitler himself and have been based on the possibility of disunion be-

One related to holdings of Russian securities, which Mr. Rentschler said were carried at nominal value, and the other was a written question on the proxy form for election of directors, which matter was put off for further consideration after a brief discussion."

tween Britain, the United States and Russia.

"These proposals were: 1. Germany to retreat behind pre-war frontiers immediately; 2. Germany publicly to renounce forever her claims to colonies, but to be given a limited free hand in the East; 3. Germany to scrap her fleet and submarines immediately; 4. Germany to continue under the present regime until these conditions have been fulfilled, after which Hitler and the Nazi Party would hand over to the army."

"These proposals must not be taken as indicating extreme German weakness, but as a clever last-minute maneuver to save what can be saved while the going is good, without jeopardizing the remaining interest of German heavy industry, whose puppets Hitler and the war staff are."

"Well-informed circles here utter a warning that Germany already is preparing for her next war in the hope that she can find enough war-tired people to fall into a carefully laid trap."

The quotation of the British official denial of "Pravda's" story was attributed to Reuter, British news agency, rather than officially. It said:

"The Reuter agency reports that the British Ministry of Foreign Affairs has denied the rumor reproduced in a Cairo telegram of the 'Pravda' correspondent, according to which an alleged meeting took place between two leading British politicians and Ribbentrop."

Correspondents regularly stationed in Cairo sent no such dispatch as that which appeared in "Pravda" and a check-up there today by John F. Chester, Associated Press Correspondent, disclosed that none had heard the rumor, although he added that rumors in Cairo were generally a dime a dozen.

The British-controlled Cairo censorship said emphatically that the story did not pass censorship there.

A Reuter dispatch from Stockholm said the German-controlled Scandinavian Telegraph Bureau quoted Berlin officials as denying that Joachim von Ribbentrop had been in communication with the Allies.

Regarding the denial of the rumors by Lord Halifax, Washington Associated Press advices had the following to say on Jan. 17:

Lord Halifax, the British Ambassador, declared today there is no truth to the report published in "Pravda," Communist Party paper in Moscow, that two English officials had conferred secretly with German Foreign Minister Joachim von Ribbentrop on terms of a separate peace.

"There is no truth to this story," Lord Halifax said. "People who believe it will believe anything."

He spoke about the time that Secretary of State Cordell Hull was telling a press conference that he had no information that would bear out the "Pravda" report.

News dispatches telling of the publication of the report in the Communist journal under the heading "Rumors From Cairo," aroused extreme interest among officials here. Frank amazement was the usual reaction, not only at the rumors but also at the fact that "Pravda" would publish them.

The Year Ahead

(Continued from first page)

ably, and at the same time to allocate materials for the production of essential civilian goods heretofore believed by many if not most people to be "out" for the duration.

Somewhat the same or a comparable point appears to have been reached in respect to manpower. It began to be evident a month or more ago that the total non-military demand for manpower had begun to slacken appreciably, and that the slackening, although partly seasonal, was not wholly so. The situation has grown markedly more evident since that time. The Secretary of Labor, finally, over the week-end made a plain statement that the peak of demand for labor had, in her opinion, been reached, and passed. It is true, of course, that the armed forces did not reach the figure originally set for the end of the year, and that the present intention is to bring them up to the strength then contemplated during the months immediately ahead, but it would appear that tension in the labor market has passed its peak.

Changes Irregular

Of course, as might be expected these changes are not taking place uniformly over the land. They are "spotty," as the expression goes. Some materials are now more abundant than others. In some sections, the easier condition in the labor market is more pronounced than in others, and some types of workers are less scarce than others. The degree in which these surplus materials and labor can be brought together to enlarge the flow of goods into civilian markets, and thus ease not only the sacrifices necessarily entailed by war but help to keep prices more in line, it would not be easy to estimate, but certainly by the end of the year the difference should be appreciable—should the course of events in the various theatres of war be not too greatly different from that now apparently almost universally expected.

In still another direction the year is apparently scheduled to be different from those by which it has been preceded. Both in the East and in the West, the United Nations will, it has been repeatedly asserted in official circles, take the initiative in the most vigorous manner. Such a course will unfortunately bring greatly enlarged casualty lists, and likewise bring a much higher rate of loss of material. Such developments are of course deeply to be regretted, but in the circumstances are more or less unavoidable. Presumably both the loss of manpower and of equipment has been taken fully into consideration

by the authorities in making their plans for the year.

An Election Year

The year 1944 is also an election year. It would probably be quite futile to hope that this fact will in no way modify the way in which the government proceeds to meet the problems this unusual year is certain to bring forth. Already Congress and the President have locked horns, and it would appear that on many, if not most, of the issues requiring more or less immediate action, there is considerable tendency on the part of both the legislative and the executive branch of the Federal Government to play election politics notwithstanding that we are at war, and face what may be the decisive year of that war. The President's annual message on the State of the Union is certainly of the type the public has learned to expect of him in an election year. Indeed it is difficult to avoid the impression that it is first and foremost an advance campaign document of the kind that the President has found so effective in years past. Nor is the Budget Message free of the same taint.

Yet if this year of our Lord, 1944, is to bring forth what it now promises to produce, the time will have come for some serious thinking about post-war — and, of course, there are immediate questions of importance which must not be neglected. Most of these the President listed in his two communications to Congress. The trouble is that his approach to them is without exception the typical New Deal approach, unwise and unsound. The trouble with Congress, so far as it does not merely give the President what he demands, is that it, for the most part, does not act as if it had given the problems the study they deserve and is unable to meet the President or his representatives on even terms. Too frequently the members appear bent chiefly upon obstruction or upon devising schemes or plans wherewith to appeal to their constituencies more effectively. The President is wrong, we think, in his ideas about taxation, for example. Yet Congress, while so far refusing to do what the President wants, tends all too much merely to follow the lines of least resistance. Our tax system needs a thorough overhauling, and while it may not be feasible to do the job at once, particularly in an election year, there is no reason to delay in beginning to lay the groundwork for such an overhauling.

The Labor Mess

Neither Congress nor the

President appear to know what to do about the labor mess that has arisen largely as a result of the foolish policies of the Administration. The President is still engulfed with the idea of "holding the line," and is still under serious delusions about subsidies. We have reached a point in the war when Congress could wisely take a constructive hand in these matters regardless of what the President advocates. It should do so even in an election year. It is barely possible that this might be "good politics," too. It would certainly be heartening to business which as things now stand must look to the outcome of the year with mingled feelings.

It is impossible, of course, to tell when the war will end, but it is clear that the end is too near for us to be able to afford further delay in working out really sensible plans for returning to peaceful pursuits.

From Washington

(Continued from first page)

dealing with these forces which he has stirred up, either pro or con. They are stirring up a dangerous agitation. They are doing it without regard to him, including his Vice President, and he, caught between the conservative and leftist movements among his inner counsels, is just talking—trying to talk to both of them. This was what his message to Congress was doing. It was not convincing to his conservative advisers, and in the meantime, his Leftist advisers, with Henry's encouragement seem to be acting on the theory that he is but a Kerensky of the revolution.

Let's consider some of the agitation that is being stirred up, which is of serious concern to the more substantial members of Congress, as we have said before. First, there is the agitation to the effect that the legislative body of this country is trying to deny the soldiers the right to vote. The CIO Political Action Committee, headed by Sidney Hillman, is behind this. But Mr. Roosevelt gives the agitation a filip.

It is truly amazing. The plain facts are that the original Lucas-Green bill, which the Senate turned down and which is the focus of the agitation, would deliberately disenfranchise all Southern troops. In the South the primary nominations for local officials, for State officials, for Governor, for members of Congress and for Senators, is equivalent to election. There is no provision whatsoever in the bill for voting in these primaries. The men elected in these primaries have a tremendous bearing on the Presidential nominees, who they shall be. A Governor of a State, "elected" in one of these primaries, names the delegates to the Presidential nominating convention. In 13 States there are Presidential primaries at which the people denote their choice for the party Presidential nominee. All of this is denied in the Lucas-Green bill. Furthermore, there is a law on the statute books today, passed in September, 1942, providing for the registration of members of the armed forces and their subsequent voting. Their vote in the 1942 Congressional campaigns was negligible, but the contention is made they did not have enough time. That can't be made the case now.

There is, however, another form of agitation to which the Roosevelts, Mr. and Mrs., are

lending themselves, if they are not encouraging it. First, Mr. Roosevelt, in his message to Congress, suggested with his statement on the proposition of renegotiation of war contracts, that the parents of the boys in the armed forces were seeking to profiteer at their expense. It was not the purpose of the members of the Senate Finance Committee, composed of both Democrats and Republicans, and necessarily the ablest members of that body, to permit anybody to profiteer at the expense of the troops. Your correspondent is not in a position to say whether the controversial amendments should have been accepted or not, but they were accepted unanimously until the demagogic agitation developed. The interesting thing as to why Henry Morgenthau and the President threw their weight behind this agitation, aside from being Kerenskys at the behest of the CIO, is that it will be a very nice political device to hold over corporations and business men in the forthcoming campaign. Manifestly, no one who has been producing for the Government is likely to contribute or otherwise be offensive in the campaign, if the Bureaucrats can scale down, willy nilly, the contract which he has had.

But assuming there are those in our midst, as there undoubtedly are, who want to profiteer, and also those who don't want to pay any higher income taxes, of which there are many, why does Mr. Roosevelt make this sort of appeal to the armed forces. There are a lot of them, perhaps 90% who are on inactive fronts. These latter are restless men—the number of men in inactive theatres and therefore restless would be about 7,000,000. We can't understand, for the sake of our life, why there would be the continual official endeavor to stir them up.

As to Mr. Roosevelt's being but the Kerensky of the revolution, or rather, of things having got beyond him: There is the fact that conservative labor, namely in the American Federation of Labor and the Railroad Brotherhoods, who are apparently fed up on him. But the socio-political movement of the CIO, with Henry Wallace as a masthead, is going ahead regardless of him—and are they stirring up trouble.

Lowers Estimate On Manpower Needs

A total labor force, including the military services, of 65,700,000 in July, 1944, is forecast in a reappraisal of manpower requirement estimates announced on Jan. 13 by officials of the War Manpower Commission. This estimate is a decrease of 600,000 below Dec. 7, 1943, needs, when it was announced that 66,300,000 would be required in the labor force by July.

In Associated Press Washington advices of Jan. 13, it was reported: Manpower heads said the reduction means, mainly, that fewer munitions workers will be needed than planned. This, however, does not mean an actual reduction in the number of persons working or in uniform. It represents an increase of 900,000 between now and July. Of this number 800,000 is an estimated net increase in the armed forces between Feb. 1 and July 1.

Lawrence A. Appley, Executive Director, said that there will be shifts within the program, with consequent disparity in the manpower situation as between areas, but that there is no imminent possibility of wholesale unemployment.

William Haber, Assistant Executive Director, added that in most communities there is still a genu-

ine shortage of labor, more than adequate to absorb persons pushed out of jobs because of cut-backs. "There is no justification for the feeling one senses that the bottom is falling out of production," he said.

He added that if the war in the European theater should end this summer there might be a 35% drop in production, according to War Production Board figures, but that so far as manpower is concerned the West Coast situation will become tighter than ever as activity shifts to the Pacific.

The December estimate was given in these columns of Dec. 16, page 2452.

Nat'l Chamber Surveys Post-War Consumer Buying Interest

The Chamber of Commerce of the United States has translated into family percentages the findings in its current survey of post-war consumer buying intent, with some interesting figures indicating possible post-war buying. Of the country's 35,000,000 families, almost two-thirds of the total, or 64%, name one or more purchases they almost certainly would make if the war were to end tomorrow—things they have found impossible or difficult to get with the war in progress.

The survey, as now brought up to date, shows an ever-increasing public demands for things made scarce by war-time restrictions, says the Chamber of Commerce, which states:

"It is based on samplings, through personal interviews with families making up the mass market of America—urban and rural families having incomes not in excess of \$4,000 annually. The figures obtained are described by the Chamber as not constituting predictions of actual post-war purchases, but solely as a reflection of buying intention. It is added, however, that in many instances they probably represent sharp underestimates of the consumer demand likely to appear immediately after the war.

"For example, the Chamber goes on to say "on types of purchases where the cost is nominal, many people do little or no advance planning and therefore the index of current buying intent on such items is less than the actual consumer demand that will likely develop when consumer goods are again available without restriction.

"Even on larger items, where advance planning is more of a factor, there is reason to believe that the revival of time-payment plans, and the renewal of advertising and merchandising activities will tend to stimulate additional purchases by people who are not in the market today.

"Our report indicates that not only are people planning early post-war purchases, but they are also accumulating the necessary money for these purchases. More than half of all respondents, 51%, say they now have accumulated savings equal to at least a tenth of their annual income. Thus, a majority of the people intending to make purchases will have sizeable savings reserves to help them carry through their plans."

The survey covers particularly consumer buying intent with respect to automobiles, homes, home furnishings, home improvements and the like.

President Submits \$100 Billion War Budget—Stresses Need For Additional Taxes

(Continued from first page)

while long-term investments, to remove obstacles to international trade, and to stabilize currencies. The United Nations are working toward a permanent international organization for food and agriculture. We are also considering cooperative arrangements to facilitate maritime and air transportation.

"The success of these international policies depends to a considerable extent on the success of our domestic demobilization policy, and vice versa."

The farm and food program

Following we present the full text of Budget Message submitted to Congress by President Roosevelt on Jan. 13. At the end of the message will be found the President's general budget summary showing the estimated receipts and expenditures for the fiscal years 1945 and 1944 together with the actual figures for 1943.

TO THE CONGRESS OF THE UNITED STATES:

The budget transmitted herewith covers the period ending June 30, 1945. This is a period which I am certain will be crucial in the history of the United States and of mankind, a period which will see decisive action in this global war. While we move toward complete defeat of our enemies, we must lay the groundwork to return the nation to peaceful pursuits. This double task is the essence of the Government's program and must be reflected in the budget.

The budget for the fiscal year 1945 anticipates a total of Federal expenditures (in general and special accounts and net outlays of Government corporations, excluding debt retirement) of \$100,000,000,000—slightly more than the revised estimates for the fiscal year now under way.

In substantial measure these expenditures will be made under appropriations already enacted. I am transmitting herewith specific recommendations for appropriations of \$17,000,000,000, of which \$7,000,000,000 are for war purposes. For most of the war appropriations I shall submit detailed recommendations in the spring. I estimate that these recommendations will amount to \$53,000,000,000.

The estimated total of \$70,000,000,000 of appropriations in the general and special accounts for the fiscal year 1945 compares with a total of \$100,000,000,000 of actual appropriations for the fiscal year 1944. Reappropriations, additional to the above totals for recommended new appropriations, are estimated to be \$38,000,000,000 for the fiscal year 1945 and \$15,000,000,000 for the fiscal year 1944.

Since there is always—and particularly for war procurement—a lag between appropriations and the related obligations and subsequent expenditures, a large part of the recommended appropriations will not be translated into expenditures until later fiscal periods. We shall continue to adjust our war program promptly to changing strategic necessities, and I shall use all the authority available to the executive branch to prevent needless expenditures.

THE WAR PROGRAM

Four Phases in the War Program

As we win the battle of producing the instruments of modern war, we enter the period of decisive action on many battlefields throughout the world. We have attained superiority in war production. Production alone, however, does not assure victory. We must fight and fight hard.

In June 1940, when France fell, we recognized that we were in mortal danger and that only by building our strength to the utmost would we have a chance to maintain peace or to attain victory if we were attacked. We

were also discussed by the President, and in asserting that "a stable farm price level is basic if we are to prevent inflation," he added:

"I have often declared my belief that the judicious use of subsidies is necessary if consumer prices are to be kept from rising. I repeat it again. Only if we succeed in preventing an appreciable rise in the general level of both farm prices and wages, however, can we continue to hold the cost of living stable with a moderate use of subsidies."

then embarked on a program of preparedness, converting our factories and constructing a new munitions industry of gigantic size. At the time of Pearl Harbor, we were in the first stages of training the Army, strengthening the Navy, and developing a munitions industry.

In a period of defensive war, we had to be satisfied with fighting a delaying action and with delivering munitions to our allies while we gained precious time.

The anxious year of defensive warfare came to an end with the attack on Guadalcanal and the invasion of Africa in late 1942. Thus began the period of aggressive deployment of our forces. During that time we had to build up and fill up the pipelines for military supplies of all kinds as well as establish material reserves for future aggressive operations. The munitions program was then limited only by our productive resources and shipping facilities.

With pride in the over-all achievements of American management and labor, I can say that we are now well equipped, with pride in the military leadership of the Allied forces, I can say that we are now in a strategic position to make full use of our equipment for decisive blows by land, by sea and by air.

The size and composition of our war expenditures reflect these various phases of the preparedness and war program, as the following table indicates:

War Expenditures, Including Net Outlays of Government Corporations				
Period—	Average annual rate (in billions)	Munitions (including ships)	Pay, subsistence	War construction
Preparedness:				
July 1940-Nov. 1941	\$9.8	50	30	20
Defensive war:				
Dec. 1941-Oct. 1942	45.7	56	22	22
Aggressive deployment:				
Nov. 1942-Dec. 1943	83.5	59	28	13
Offensive war:				
Jan. 1944-June 1944	97.0	64	30	6
July 1944-June 1945				
(fiscal year 1945)	90.0	63	33	4
*Including also agricultural lend-lease and other civilian war activities.				
†On basis of \$92,000,000,000 for fiscal year 1944.				

The rapid increase in war expenditures mirrors a gigantic effort. We have converted and diverted approximately half of our resources to war purposes. In the production of munitions we now almost equal the rest of the world combined. Expenditures for industrial facilities and other war construction, which reached their peak in the fall of 1942, have declined since then and will decline further.

The total \$22,000,000,000 public and private expansion of industrial plant and equipment should suffice by and large for the foreseeable needs of the far-flung battle fronts, and in addition provide capacity for unexpected contingencies. Expenditures for pay and subsistence of the armed forces are still increasing because of the

continuing growth of our military forces and increased allowances to the wives, children and other dependents of our fighting men. Expenditures for subsistence and other purposes would have to be higher were it not for the fact that our field forces stationed abroad are receiving considerable supplies and services from our allies under reciprocal lend-lease arrangements.

The Munitions Program

At the present time it is extremely difficult to estimate necessary expenditures for munitions. In the past, such estimates were based on maximum output in the light of available facilities, raw materials and manpower. This maximum was always less than enough to fill the requirements established by our military leaders.

The situation is quite different now. We have excess supplies in some types of munitions, deficiencies in others. Whether at any time we have an excess or a deficiency depends on rapidly changing strategic conditions. Every effort is made to adapt production to these changing conditions as promptly as possible. A special committee under the Joint Chiefs of Staff is scrutinizing the military requirements item by item and cutting out or cutting back programs no longer justified in view of strategic developments. The lend-lease requirements of our Allies are subject to similar scrutiny by other agencies.

In most cases in which contracts have been canceled, the same contractor has received other more urgent orders; plants, raw materials, and labor could not be released for production for civilian use in these cases. We have canceled, for instance, orders for many escort vessels in order to push construction of landing vessels. In a number of cases, however, labor, and material have been released for urgent domestic needs of indirect war importance. We shall release for civilian production any facilities, manpower, or raw material that are no longer needed for war production, but only when we are sure that by doing so we will not impair the war effort. I know that none of us wants any cut in the production of munitions needed at the battle fronts simply to permit an increased production for civilian comforts.

Relief and Rehabilitation in Liberated Areas

As we close in on the enemy we are confronted with the necessity of initiating the restoration of civilian life and productivity in the liberated areas. Both relief and the commencement of the process of rehabilitation will be necessary requirements of military occupation.

In liberated areas relief must, of necessity, be a military problem at the outset. This job will be turned over to civilian administration as soon as feasible. For this reason the United Nations Relief and Rehabilitation Administration recently has been created. Appropriate committees of Congress are now considering enabling legislation that will permit the United States to make its proportionate contribution.

Summary of War Program: Estimates of Expenditures and Appropriations

It is now expected that war expenditures (including net outlays of Government corporations for war activities) for the current fiscal year will amount to 92 billion dollars, 8 billion dollars below the 100-billion-dollar estimate submitted in my Budget message of a year ago. In certain types of munitions we have fallen short of our objectives, but by and large the cut in the estimate of expenditures is due to changes in the war program.

For the fiscal year 1945—the year ending 18 months hence—

war expenditures are estimated at 90 billion dollars. I emphasize, however, that this estimate is tentative; it is based on the assumption that the war will continue throughout the fiscal year 1945. In our military planning, in our production planning, and in our financial planning we cannot rely with safety on hopes of earlier victory. If the war should continue on all fronts throughout the fiscal year 1945 or longer, we shall be prepared. If an unfavorable turn in military events should result in an increased demand for munitions, we shall, with available facilities, pour out even more munitions than scheduled, and expenditures will be larger. If, on the other hand, victory should be achieved on one of the major fronts earlier than assumed, I assure the Congress and the Nation that war production will be promptly adjusted to the changed requirements, and war expenditures in the fiscal year 1945 may be less than estimated at the present time. Because of termination payments, mustering-out pay, and similar demobilization expenditures, however, the reduction in cash expenditures will of necessity lag considerably behind any curtailment of war production.

The total war program as measured by appropriations, contract authorizations, and Government corporation commitments from June 1940 through December 1943 totals 344 billion dollars. Of this amount, 264 billion dollars have been obligated already, and it is estimated that 307 billion dollars will have been obligated by the end of the current fiscal year. Unobligated balances total 80 billion dollars now and will be reduced to about 38 billion dollars by June 30, 1944, assuming that additional supplemental appropriations of 1.5 billion dollars will be provided before the end of the current fiscal year.

Through December 1943, we have spent 153 billion dollars for war and it is estimated that 202 billion dollars will have been spent by the end of the current fiscal year, leaving 105 billion dollars in outstanding obligations to be liquidated in later fiscal years.

It will be necessary to request additional appropriations for obligations to be incurred in the fiscal year 1945. Detailed recommendations for most of the war appropriations will be made in the spring, as last year. The tentative estimate for the fiscal year 1945 is 60 billion dollars of new war appropriations and 10 billion dollars of new contract authorizations. I also intend to recommend that an estimated 38 billion dollars of unobligated appropriations be reappropriated for the coming fiscal year. The new appropriations include 18 billion dollars to liquidate prior contract authorizations. The additions to the war program therefore will amount to 42 billion dollars new appropriations (excluding appropriations for the liquidation of prior contract authorizations), 10 billion dollars new contract authorizations, and 1.5 billion dollars estimated supplemental for this year. These additions will bring the total war program to 397 billion dollars for the fiscal year 1945.

Enactment of these requests will permit the Government to incur new obligations totaling 90 billion dollars in the fiscal year 1945. This, together with the unliquidated obligations on June 30, 1944, would permit the expenditure of 195 billion dollars in the fiscal year 1945 and subsequent years, when appropriations have been made to liquidate contract authorizations. As stated earlier, it is estimated that 90 billion dollars will be spent for war purposes in the fiscal year 1945. Assuming that it will be necessary to obligate all appropriations and contract authorizations, we shall finish the fiscal year 1945 with about 105 billion dollars of unliquidated obligations—the same amount as the unliquidated obligations exist-

ing at the beginning of the fiscal year.

I hope that this total war program will never be fully obligated and spent. Congressional approval of the estimated new appropriations and contract authorizations will be necessary, however, to permit our military leaders and our procurement agencies the flexibility they must have in planning and executing the job ahead.

Wartime Readjustments and Preparation for Peace

Demobilization begins long before hostilities end. While we are still expanding war production, we have already terminated more than 12 billion dollars of war contracts; while we are still increasing the size of the armed forces, we have already discharged a million men and women. If hostilities end on one major front before they end on other fronts, large-scale demobilization adjustments will be possible and necessary while we are still fighting a major war.

The problems of adjustment cover a wide range—contract termination, reconversion of war plant, disposal of Government-owned property, shifting of men to peacetime employment, and many others. Our approach to these problems must be positive, not negative. Our objective must be a permanently high level of national income and a correspondingly high standard of living. To achieve this end there must be concerted efforts by industry, labor, and government and a well-planned demobilization program. As men, materials, and facilities are released from war service and production, such resources must be channeled into civilian production on a basis that will assure a high and stable level of production, consumption, and employment. The soldier, the worker, the businessman, and the farmer must have assurance against economic chaos.

Just as economic mobilization for total war required many interrelated measures, so adequate reconversion to civilian production will require many interrelated adjustments of fiscal policy, production policy, price policy, and labor policy. At this time I shall discuss, but briefly, certain aspects of a demobilization program.

Contract Termination, Disposal of Surplus Property, and Industrial Reconversion

The problems pertaining to the termination of contracts, the disposal of war surpluses, and the reconversion of industry, already before us, will take on increased significance during the war and after.

Contract termination will become a problem of large magnitude. A considerable number of contracts has already been terminated. Should victory be achieved on one front, the volume of contract termination and related settlement problems will increase markedly even during the war. Raw materials, goods in process, and overhead costs incurred on the assumption that contracts will be completed, all involve settlement problems when contracts are terminated. The timing of future contract terminations is, of course, uncertain; but it is evident that the volume of such terminations and the amount of related claims and payments will be very large.

It will be necessary to dispose of a vast amount of Government property. Our war program has required the expenditure of approximately 15 billion dollars by the Government for new industrial plant and equipment and over 13 billion dollars for nonindustrial construction and land. In addition, the Government owns scores of billions of dollars of raw materials, merchant ships, aircraft, munitions, and a wide variety of other commodities. The value of Government property that will become surplus during and after the

(Continued on page 318)

President Submits \$100 Billion War Budget— Stresses Need for Additional Taxes

(Continued from page 317)

war is as uncertain as the vicissitudes of war. There can be no doubt, however, that a very large amount of public funds will be involved.

The policies followed in contract termination and the disposal of surplus property will have a major impact on the speed and effectiveness of the reconversion of industry and of the reemployment of those released from war service and war production. Such policies will also have a major bearing on the stability and pattern of the Nation's economy for many years to come. It is, therefore, imperative to develop a unified program to deal with the interrelated problems of contract termination, surplus property disposal, and industrial reconversion. To facilitate the development of coordinated policies pertaining to these fields, a war and post-war adjustment unit has been established in the Office of War Mobilization. A Joint Contract Termination Board, including representatives of the several contracting agencies, has also been established in that Office to develop recommendations for a unified program relating to the settlement of terminated war contracts. Recommendations pertaining to contract termination and disposition of surplus war properties are now in preparation.

The disposition of war surpluses should be closely coordinated with the permanent management of Government property. To provide a foundation for such coordination, I hope that machinery for the permanent management of Government property can be established in the very near future.

Manpower Demobilization and Reemployment

Demobilization of war workers and members of the armed forces also starts long before the war ends. Since January 1, 1942, we have discharged a million men and women from active military duty because of age, physical and mental disabilities, and other reasons.

Both servicemen and war workers will need active help in finding their way back into gainful and productive peacetime employment. Many have gained exceptional skills and shown managerial ability in wartime; they should have an opportunity to contribute these skills and aptitudes to civilian activities. Certain reemployment rights in private and Government employment have been assured to members of the armed forces and, in limited instances, to those who transferred to war jobs. Many of these will be able to resume their pre-war employment. This war, however, is causing substantial changes in the geographic, technological, and market structures of industry. Many employers will be recruiting employees in excess of their pre-war labor force. Many employees and ex-servicemen will be looking for new employment opportunities because they had no employment before the war or because their previous jobs no longer exist.

It is imperative that we be on guard against any weakening of the administrative agencies which have been established for the purpose of job placement, counseling, and training. To master this great task of reemployment we must maintain and strengthen during the demobilization period a unified national employment and counseling service. Adequate provisions for job re-training, education, and rehabilitation must supplement the placement service. Special measures are needed to increase the opportunities for the employment of ex-servicemen, particularly those disabled in war service.

Public Works Planning

Our reconversion policy should have as a major aim the stimula-

tion of private investment and employment. There will, however, be an urgent need for certain public works in the post-war period. As a result of the war the normal construction work of Federal, State, and local governments has been curtailed. Many new facilities will be needed. Careful advance planning and evaluation are essential to assure that priority will be given those projects that fill the greatest need relative to their cost, as well as to assure that their construction will be timed in accordance with employment requirements.

It is my hope that adequate machinery for the general planning and evaluation of public works in relation to broader economic activities can be established at all levels of government and that there can be close coordination both in planning and in completing essential projects. Thus, public works activities of the various communities and areas would be effectively coordinated with broad national programs and interests.

I have directed the various Federal agencies to submit estimates of appropriations for making detailed plans for Federal public works and improvements. I have asked the Bureau of the Budget to assume a continuing responsibility for coordinating the advance preparation of Federal public works and improvement programs to be undertaken when the war is over.

Veterans' Legislation and Social Security

Last July I recommended to the Congress a minimum program to assist servicemen and service-women in meeting some of the problems they will face when discharged. This included muster-out pay for every member of the armed forces sufficient to provide for a reasonable period after discharge. I also urged an educational and training program to enable those demobilized from the armed forces to further their education and training and to prepare for peacetime employment. I am confident that the Congress will take early action along these lines.

The permanent program of social security initially adopted in 1935 provides a framework within which many of the problems of demobilization can be met. This framework of unemployment insurance and retirement benefits must be reinforced and extended so that we shall be better equipped for readjustment of the labor force and for the demobilization of the armed forces and civilian war workers.

Pressing economic need has forced many workers to continue in employment or seek work even when disability, old age, or care of young children would have made retirement from the labor force preferable. Extension at the present time of the coverage of the Federal old-age and survivors insurance system to many groups now denied protection, and expansion of the scope of the system to include disability benefits, would permit these workers to retire after the war. The old-age and survivors insurance system should also be amended to give those in the armed forces credit for the period of their military service.

The proposed changes in the social-security law would provide the necessary minimum protection for nearly all individuals and their families, including veterans of the present war. They would provide benefits additional to veterans' pensions, veterans' compensation, and national service life insurance in case of death or disability attributable to military service.

I repeat my recommendation that the present unemployment

insurance system be strengthened so that we shall be able to provide the necessary protection to the millions of workers who may be affected by reconversion of industry. I prefer an extension of coverage and liberalization of unemployment benefits to any special legislation, such as that providing for dismissal payments through war contractors. I also recommend the adoption of a program of Federal unemployment allowances for members of the armed forces. Furthermore, I suggest Congress consider the establishment of unemployment insurance for maritime employees and a temporary system of unemployment allowances for those in Federal service who, because of their wartime employment, have been unable to build up rights under the existing system.

International Problems of Readjustment

In the international field, as in the domestic field, there is no sharp distinction between war and post-war policies. For example, the program under lend-lease and reciprocal lend-lease arrangements is designed to facilitate the effective prosecution of the war and at the same time to help lay the foundation for post-war settlement and international prosperity.

We are now engaged in discussion with other members of the United Nations to work out plans to expedite the international flow of capital into worth-while long-term investments, to remove obstacles to international trade, and to stabilize currencies. The United Nations are working toward a permanent international organization for food and agriculture. We are also considering cooperative arrangements to facilitate maritime and air transportation.

The success of these international policies depends to a considerable extent on the success of our domestic demobilization policy, and vice versa. The more prosperous the United States, the more it will demand the products of other countries, both in the form of raw materials for its industries and in the form of manufactured goods to meet consumers' demands. Our purchases will, in turn, provide other countries with the means to buy more of our exports. More and more, our prosperity and world prosperity become interdependent.

The Farm and Food Program

Farm output in 1943 has been the largest in our Nation's history. This bountiful production has enabled us to maintain the best-fed Army in the world, to send much needed food to our Allies, and to eat better ourselves than civilians in any other country. Although some of us at home did not have all the particular foods we wanted, more of us were nutritionally well fed than ever before. Our farmers have accomplished this through hard work and intelligent use of their resources.

The year 1944 will be more critical on the food front in view of increasing food requirements for our armed forces, our Allies, and the starving populations in territories formerly occupied by the enemy. To meet these needs, farm production must be larger than in 1943. Barring unfavorable weather conditions, I believe this objective can and will be achieved through even better use of our farm labor, land, machinery, and other resources.

Farmers, spurred on by their desire to make the utmost contribution to the war effort, will do their level best to get the job done. It is the Government's responsibility to facilitate their efforts. The major emphasis of our 1944 program will be to develop and encourage balanced production, efficient farming practices, and full use of all our agricultural resources.

Much of the Government's assistance to agriculture in the past ten years has been intended to re-

establish farmers' purchasing power. This has been achieved and more. Farm prices in 1943 were 115 percent of parity, and farm income in 1943 is estimated at 150 percent of parity. On the price side, the problem of the Government is no longer to increase farm prices generally, but rather to adjust relationships among prices of the various farm products in harmony with relative production needs. To this end the War Food Administrator, in cooperation with the Price Administrator and with the approval of the Director of Economic Stabilization, has prepared a full schedule of support prices for war crops and other critical commodities with the objective of encouraging 1944 production of each crop in the quantity desired without increasing the general level of farm prices. This schedule should be announced well in advance of planting time. The carrying out of these support prices, however, will depend upon congressional action on the Commodity Credit Corporation bill. The schedule of support prices must be implemented by appropriate measures such as loans, purchase and sale programs, ceilings, and related production aids.

A stable farm price level is basic if we are to prevent inflation. I have often declared my belief that the judicious use of subsidies is necessary if consumer prices are to be kept from rising. I repeat it again. Only if we succeed in preventing an appreciable rise in the general level of both farm prices and wages, however, can we continue to hold the cost of living stable with a moderate use of subsidies. The cost-of-living index was 124.1 in November 1943—the same as in April.

In order that the Federal Government may fulfill its responsibility in the 1944 farm and food program, I am recommending appropriations of 659 million dollars for the Department of Agriculture including the War Food Administration. This is approximately 314

million dollars less than the current appropriations for these agencies. The recommendation includes provision for conservation and use of agricultural land resources, the Soil Conservation Service, the Farm Security Administration, the exportation and domestic consumption of agricultural commodities, the administration of the Sugar Act, and research and other long-established functions of the Department of Agriculture. It does not include provisions for potential losses of the Commodity Credit Corporation. The over-all decrease of 314 million dollars results largely from the omission of a recommendation for parity payments and a reduction in the recommended appropriation for conservation and use of agricultural land resources.

Total Federal Expenditures

The estimates of Federal expenditures are intimately related to the stabilization program. If we permit general increases in wages in the war industries, in farm prices, or in profits on war contracts, Federal expenditures will increase correspondingly. The estimates presented in this Budget are based on the assumption that the wage and price line will be held and I am convinced that the line can be held. Wages, farm prices, and profits have reached levels which should be exceeded only in rare cases of special war requirements and not by attempts of pressure groups to promote their special interests. If we take the point of view that our efforts to secure stabilization can be relaxed just because production is nearing its peak, we shall be sacrificing one of the main objectives of the stabilization program—to reduce the dangers of economic disorganization in the demobilization period.

The following figures summarize Federal expenditures in recent years for the war program, for interest on the public debt, and for all other activities.

Total Expenditures for Fiscal Years 1942—1945, Excluding Debt Retirement and Trust Funds (In Millions)				
Classification—	—Estimated—		—Actual—	
War activities:	1945	1944	1943	1942
General and special accounts.....	\$88,200	\$88,500	\$72,109	\$26,011
Government corporations (expend. less receipts)	1,800	3,500	2,976	2,235
Total.....	\$90,000	\$92,000	\$75,085	\$28,266
Interest on public debt.....	3,750	2,650	1,808	1,260
Other activities:				
General and special accounts:				
Veterans' pensions and benefits.....	1,252	865	600	552
Refunds of taxes and customs, includ. excess profits tax refund bonds.....	1,799	412	79	94
All other.....	2,953	3,524	3,583	4,479
Government corporations (expend. less receipts)	15	—175	—1,476	—440
Total expenditures.....	\$99,769	\$99,276	\$79,679	\$34,211

As I have pointed out repeatedly, there is not much realism in the customary distinction between war expenditures and other expenditures, often called "non-war" expenditures. Practically all Government activities under present conditions are related directly or indirectly to the war. War expenditures, as identified for budgetary purposes, include only those made under appropriations which the Congress has designated "defense" or "war" or obviously enacted for war purposes.

Another group of expenditures is emerging as a result of the present war. Already large, this aftermath-of-war category will become a dominant factor in future budgets. For the fiscal year 1945 it includes, for example, about three-fourths of the interest on the public debt; more than half of the expenditures for insurance, pensions, and other benefits for veterans; and a large amount of refunds of war taxes. Expenditures for contract termination, now included in war procurement, also belong in this group.

Expenditures for veterans' pensions and benefits and for tax refunds are expected to rise sharply during the fiscal year 1945. Tax refunds include 1 billion dollars for issuance of post-war bonds for the refundable portion of corporate excess-profits taxes. The issuance of refund bonds is, of course, not a cash expenditure.

Excluding expenditures for veterans and refunds, the total for "other" activities is expected to continue next year the steady decline which has been maintained since 1939. The estimate for the fiscal year 1945 is 2,953 million dollars—barely half the comparable total of 5,897 million dollars expended in 1939. It is 571 million dollars below the revised estimates for the current fiscal year.

This latter decrease will occur despite some increases in so-called "nonwar" expenditures. Among the increases are 129 million dollars in some subdivisions of the Treasury, Justice, State, and Agriculture Departments, the General Accounting Office, the National Advisory Committee for Aeronautics, and the social security program. For the most part, these increases reflect war-necessitated expansions of workloads under "nonwar" appropriations. Major reductions are expected in aids to agriculture, general public works, work relief, the Department of Commerce, War Department civil functions, and the Federal Works Agency. These items total 553 million dollars less than the corresponding items for the present fiscal year. The Post Office expects to have no deficit but rather a surplus of 11 million dollars.

For all purposes other than direct war activities, I am recommending appropriations, in gen-

eral and special accounts, of 10,115 million dollars, including 3,750 million dollars for interest on the public debt and 590 million dollars for statutory debt retirement under permanent appropriation. The total of 5,775 million dollars for other purposes is an increase of 1,321 million dollars over the amount enacted by the Congress for the current fiscal year including anticipated supplemental appropriations. This increase, like the expenditure estimates, reflects primarily the large volume of veterans' benefits and tax refunds occasioned by the present war, and if these items are excluded there is a decrease of 434 million dollars.

The estimated expenditures and recommended appropriations assume application of the Overtime Pay Act with present coverage throughout the fiscal year 1945. Current provisions for overtime pay for most Federal Government employees have been operative only since May 1, 1943; they will expire June 30, 1945, unless terminated earlier by the Congress.

The overtime pay law provides for quarterly determinations by the Director of the Bureau of the Budget of the number of employees required for the proper and efficient exercise of the functions of each department or agency. Although nearly half the civilian personnel of the Government are not covered by the act, I believe the determinations have effectively supplemented other budgetary controls. Other factors contributing to savings in Government use of manpower have been the legislation authorizing overtime work and pay, suggestions made by congressional committees, general manpower controls, curtailment and consolidation of activities, and the unremitting efforts of the Civil Service Commission and the heads of operating agencies to use personnel more effectively.

More than a year ago I notified the heads of all departments and agencies that I expected them to eliminate every nonvital service, to seize every opportunity for improving the speed and efficiency of operations, and to conserve manpower, materials, and money. Each of these officials is now being asked to take stock of what his agency has accomplished and to continue aggressive efforts for improvement in the management and economical functioning of his organization.

One result of all these efforts has been a material reduction in Governmental personnel. The latest reported total of paid civilian employees of the Executive branch in continental United States was 2,798,000 in October 1943; there were 154,500 additional in Alaska, the Panama Canal Zone, and overseas. Nearly three-fourths were in the War and Navy Departments and other war agencies. The total number employed in the continental United States in October was 205,000 below the peak of June 1943. The bulk of the reduction was in the war agencies; they reduced personnel by 167,000 from June to October, while the so-called non-war agencies reduced personnel by 38,000. The earlier rise was in the war agencies. Other agencies as a group have been reducing personnel steadily for 18 months or more, although during all that time they have been devoting more and more of their efforts directly to war activities.

There has been, during the past year, too much unfounded disparagement of Government employment. No one can estimate what this has cost in impaired morale, employee turn-over, recruitment difficulties, and retardation of essential war work. Thousands of Americans entered the Government service or have remained in it with single-hearted determination to contribute to victory. Yet Government employees frequently have had to bear an unjustified stigma, somehow associated with the mistaken assumption that

nearly all of them occupy arm-chair jobs. Of course, it is true that thousands of Government employees work at desks. In Government, as elsewhere, the manual workers are not the only producers. Modern armies cannot operate without quartermasters, paymasters, communication systems; ships and planes cannot be built without drafting, procurement, accounting; indeed, no organized activity in our complex society can succeed without writing and record-keeping. Even so, the large majority of employees in the war agencies are engaged in mechanical operations. Among the so-called nonwar agencies, the Postal Service alone accounts for more than two-fifths of all the personnel. These facts are too frequently disregarded by critics who fail to look behind personnel statistics to the work the employees do.

The Revenue and Borrowing Program Summary of Federal Finances

Net receipts under present legislation are estimated at a little more than 41 billion dollars for

Summary of Federal Finances, Excluding Debt Retirement and Trust Funds (In Millions)				
Classification—	Estimated—		Actual—	
	1945	1944	1943	1942
Total expenditures	\$99,769	\$99,276	\$79,679	\$34,211
Total receipts	\$43,425	\$42,578	\$23,385	\$13,668
Deduct: Net appropriations for Federal old-age and survivors' insurance trust fund	2,656	1,392	1,103	869
Net receipts	\$40,769	\$41,186	\$22,282	\$12,799
Excess of expenditures over receipts	\$59,000	\$58,090	\$57,397	\$21,412

In view of these prospective deficits, I recommend the earliest possible enactment of additional fiscal legislation.

The amount which the Federal trust funds, especially the old-age and survivors insurance fund, can invest in Treasury bonds has been estimated under the assumption that the increased Federal insurance contribution rates which were scheduled for January 1, 1944, will become effective on March 1, 1944. The Congress decided to postpone the effective date of the increase 60 days in order to gain time for further consideration of the increase in social security rates. I earnestly urge the Congress to retain at this time the scheduled increase in rates. High employment and low rates of retirement during the war have added to social insurance reserves. However, liabilities for future benefits based on the increased wartime employment and wages have risen concurrently. The increase in contributions provided by existing law should now become effective so that the contributions will be more nearly in accord with the value of the insurance provided and so that reserves may be built up to aid in financing future benefit payments.

The Need for Additional Taxes

In my Budget message last year I recommended legislation to collect 16 billion dollars in additional taxes, savings, or both. I also pointed out the importance of simplifying taxation and of putting taxes, as far as feasible, on a pay-as-you-go basis. I repeated previous recommendations for making our tax laws more fair and equitable.

Provision for collection of individual income taxes on a pay-as-you-go basis was made in 1943 by the passage of the Current Tax Payment Act.

In October 1943, the Administration's revenue program was presented calling for additional wartime taxes in the amount of 10.5 billion dollars. Those recommendations are still under consideration by the Congress, and I wish at this time to stress the need for additional wartime taxes in at least the amount requested in October.

The developments of the past year have not lessened the needs for additional revenue and nothing has occurred to indicate that the Administration's tax program

the current fiscal year and at somewhat less than 41 billion dollars for the fiscal year 1945. Receipts in these years will be about 19 billion dollars above those of the fiscal year 1943. This rise reflects increased tax rates in the Revenue Act of 1942, the Current Tax Payment Act of 1943, and the higher level of incomes and profits. Net receipts from all sources in the fiscal year 1945 are expected to be somewhat lower than in the current fiscal year, despite the fact that some items, notably corporation taxes, will increase further. Substantial collections in the present fiscal year, mainly in connection with transition to a current basis for individual income taxes, will not recur in 1945 and later years. Estimates of receipts in this Budget are subject to modification if the pending revenue bill is enacted.

Total expenditures for the fiscal year 1945 are estimated to exceed net receipts by 59 billion dollars. Without further legislation the deficit will amount to 59% of total expenditures, approximately the same as the comparable ratio for the current fiscal year.

is more than a minimum. Indeed, the necessity for additional revenue becomes increasingly acute as the war continues. The debt has risen at a record rate, and the prospect is for a continued rise, with little or no diminution in rate during the months to come. Let us face the fact—the failure thus far to enact an adequate fiscal program has aggravated the difficulties of maintaining economic stabilization. Increases in income should be limited to reasonable rewards for additional effort. A wartime tax policy directed to that objective is a necessary support to wage and price stabilization. It is, furthermore, an important wartime contribution to post-war fiscal planning.

The time to impose high taxes is now, when incomes are high and goods are scarce. In this situation, if we do not now pay in taxes all that we can, we shall be treating unfairly those who must face the accumulated bill after the war. Individual incomes will be approximately 40% higher in the calendar year 1944 than in 1941, after payment of all taxes, Federal, State and local. Corporate profits after taxes are running at an all-time high. The time to relax some wartime taxes will come when goods are again plentiful, after reconversion of industry to peacetime production.

In view of these facts, I must urge upon the Congress the need for additional revenue beyond that provided in the bill now pending before the Senate. I also recommend tax simplification to reduce the burdens of compliance of the many millions of taxpayers by elimination of returns where feasible and by other measures—provided such changes do not result in substantial impairment of receipts for the Treasury or of equity for taxpayers.

Renegotiation of War Contracts

The American people are united in their resolution to prevent war profiteering. Taxation alone is not enough. One of the most constructive attempts ever made to reduce profiteering at the expense of the Government in wartime was the renegotiation law, enacted by the Congress in April 1942. That statute gives the major procurement agencies the right and charges them with the duty to reexamine their war contracts and subcontracts and to recover excessive amounts paid under them, as well

as to reduce inordinately high prices being charged for goods still to be delivered.

The record of performance under that statute has been good. The cost of our procurement program has already been reduced by over 5 billion dollars by contractors' agreements to refund money already paid them by the Government for war materiel and by price reductions granted the Government on goods still to be delivered. A considerable part of this amount would have escaped even wartime taxes. Many wartime profits are not subject to excess profits taxation; moreover, even taxes paid may be refunded under various provisions of the present excess profits tax law. The recapture of exorbitant war profits, in my judgment, should be definitely assured by renegotiation. To measure the benefits of the renegotiation statute in terms of dollars recovered from war contractors is to understate its beneficial effect. The statute is enabling us to combine speed of procurement with fair prices for the goods the Government must buy. Without it the war procurement program would be handicapped.

Of late I have been disturbed by proposals, apparently being seriously considered in the Congress, which will, if adopted, greatly restrict the operation of the statute if not destroy its effectiveness. I believe adoption of such proposals would be a serious mistake. In spite of criticism leveled at the statute by highly articulate special pleaders, I think it can fairly be said that the statute has proved to be very helpful in preventing or reducing excessive profits, and that renegotiation has been carried out with fairness and equity.

The Public Debt

Wartime spending leaves its legacy of post-war debt. By June 30, 1944, the public debt is expected to reach 198 billion dollars, and a year later, 258 billion dollars. Even higher totals will be reached if advance financing builds up cash balances. In any case it will soon be necessary to request legislation authorizing a further increase in the debt limit from the present level of 210 billion dollars. In view of these huge totals, administration of the public debt and of related fiscal policies must receive double care and scrutiny.

The primary achievement of our debt policy has been the maintenance of low and stable rates of interest. Average interest rates payable on the public debt now are less than 2%. Interest received from all new issues is fully taxable. As a result, the net cost per dollar borrowed since Pearl Harbor has been about a third the cost of borrowing in the first World War.

A debt of 258 billion dollars will require gross interest payment of 5 billion dollars annually at the present average rate. With a national income of 125 billion dollars or more, these payments need not prove oppressive. I am confident that we can devise a tax structure and other appropriate economic policies which will permit both payment of interest, and gradual repayment of principal during years of prosperity, without impairing the stability and growth of the national income.

We have sought to secure the broadest possible distribution of our debt, not only to fight against inflation, but also to assure a wide distribution of income from the debt. For these two reasons it has been our deliberate policy to offer the highest rates of interest on those bonds which are sold to individual purchasers in limited amounts.

Over 50,000,000 subscribers to war bonds now own a direct financial stake in the United States. More than a third of all the resources of life insurance companies and mutual savings banks

Rail Paper Against Nat'l Service Proposal

"Labor," the official weekly newspaper of 15 operating and non-operating railroad brotherhoods, came out on Jan. 14 with this eight-column headline: "Now We Know 'New Deal' Is Dead! 'F. D.' Asks Congress to Conscript Workers for Private Profit." Associated Press Washington advices of Jan. 14, reporting this, went on to say:

"An accompanying cartoon showed an overalled 'American worker' manning a machine under a poster carrying the Army-Navy E award and a quotation from Under-Secretary of War Patterson: 'I know of no parallel to the job done in the war by industry and labor.' Reaching into the picture are a pair of hands labeled 'F. D. R.' holding out handcuffs tagged 'Draft law,' with these words: 'Here is the reward for your services.'"

"The article under the headline, reviewing President Roosevelt's request for national service legislation, stated that previous reports that he would recommend such legislation had been disbelieved by 'trade unionists and progressive members of Congress' because 'it was incomprehensible to them that the man who since he was first elected Governor of New York in 1928 has been the recipient of the support and devotion of American workers, could, in all seriousness, urge that these workers be subjected to involuntary servitude.'"

"Clearly," the article said, "the President recognized the inconsistency of his position, because he sought to sugar-coat the proposal. His message was full of platitudes picturing the bright new world, filled with all kinds of social reforms, to which he urged the workers to march contentedly, but in chains."

and half of all the assets of commercial banks consist of Government bonds. These individual investors, as well as bank depositors and insurance policy holders, can count upon the soundness of these assets.

Every dollar accumulated by individuals, corporations, or other nonfinancial institutions adds to rainy-day reserves of these bondholders. Businesses with heavy costs of reconversion will be able to defray such costs in part through liquidation of bonds. State and local governments will be able to finance some public works programs without levying additional taxes or borrowing additional funds. Individuals who are temporarily unemployed will be able to redeem war bonds, besides relying upon unemployment compensation and other provisions.

An increase in wartime debt is unavoidable. War expenditures must continue at high levels until our enemies are defeated; a bare minimum of regular Government activity must be preserved; interest must be paid regularly on the outstanding debt. The executive departments are using their best effort to hold down all these outlays, wherever reductions are consistent with maximum war effort. The only effective way now to control the volume of the debt and to minimize post-war adjustments is to adopt a truly stiff fiscal program.

This war was inevitable because peaceful nations cannot live in the same world with nations that have become tools in the hands of irresponsible cliques bent on conquest. That obstacle to peace will be removed by destruction of the German and Japanese war machines and by establishing lasting cooperation among the nations united in the fight for freedom. In this Budget I have outlined the financial requirements for vic-

(Continued on page 320)

President Submits \$100 Billion War Budget—Stresses Need for Additional Taxes

(Continued from page 319)

tory. I have also outlined some of the measures required to aid in the reconversion of our war economy and to help discharged soldiers and dismissed war workers find their way back into civilian life and peacetime employment.

Military victory is not enough. We shall not have completed the defense of our way of life until we also solve the second task, the reconstruction of an economy in which everyone willing to work can find for himself a place in productive employment. The en-

emy, though beaten on the battlefields, may still arise in our midst if we fail in the task of reconstruction.

Victory will be not only a cause for joy over an accomplishment but at the same time a challenge to another great undertaking. You and I have the responsibility to prepare for victory and for peace. Let us make sure that the Budget, the Government's work plan, serves both ends.

Franklin D. Roosevelt.

January 10, 1944.

BUDGET SUMMARY OF RECEIPTS AND EXPENDITURES

General and Special Accounts			
	Estimated 1945	Estimated 1944	Actual, 1943
Receipts (based on present legislation):			
Direct taxes on individuals	\$18,113,100,000	\$19,422,600,000	\$6,952,449,156.13
Direct taxes on corporations	15,404,400,000	14,136,900,000	9,915,701,979.30
Excise taxes	4,251,510,000	4,273,810,000	3,776,956,397.87
Employment taxes	3,181,600,000	1,881,900,000	1,507,919,214.04
Customs	438,000,000	420,000,000	324,290,778.06
Miscellaneous receipts	2,036,770,000	2,442,900,000	907,327,977.14
†Total receipts	\$43,425,380,000	\$42,578,110,000	\$23,384,645,502.54
Deduct net appropriation for Fed. old age and survivors insurance trust fund	2,656,380,000	1,392,090,000	1,103,002,793.30
†Net receipts, general and special accounts	\$40,769,000,000	\$41,186,020,000	\$22,281,642,709.24
Expenditures:			
War activities (tentative estimate for 1945) (see also Government corporations below)	\$88,200,000,000	\$88,500,000,000	\$72,108,862,204.06
Interest on the public debt	3,750,000,000	2,650,000,000	1,808,160,395.51
Other activities:			
Legislative establishment	\$29,549,800	\$28,756,500	\$26,694,533.90
The Judiciary	14,157,000	12,233,000	12,020,159.52
Executive Office of the President	3,406,100	2,244,100	2,572,749.22
Civil departments and agencies	1,084,424,500	1,086,237,900	812,437,939.02
Postoffice deficiency		12,677,695	8,611,843.42
District of Columbia (Federal contribution)	6,000,000	6,000,000	6,000,000.00
General Public Works Program	343,491,000	457,477,400	522,524,920.88
Veterans' pensions and benefits	1,252,179,000	865,389,000	599,777,891.72
Aids to agriculture	468,254,000	752,017,000	1,037,231,190.97
Aids to youth		20,000	17,914,849.83
Social security program	484,665,000	479,286,000	497,511,233.00
Work relief	2,325,000	43,273,700	317,385,759.88
Refunds	**1,799,122,000	**411,459,000	79,137,650.84
Retirement funds	471,663,500	473,957,600	322,041,800.00
Expenditures from anticipated supplemental appropriations	45,000,000	170,000,000	
Total, other activities	\$6,004,236,900	\$4,801,028,895	\$4,261,862,641.30
††Total expenditures, general and special accounts, excl. statutory public debt retirement	\$97,954,236,900	\$95,951,028,895	\$78,178,885,240.87
Statutory public debt retirement			3,463,400.00
Total expenditures, general and special accounts	\$97,954,236,900	\$95,951,028,895	\$78,182,348,640.87
Excess of expenditures, general and special accounts	\$57,185,236,900	\$54,765,008,895	\$55,900,705,931.63
Checking Accounts of Government Corporations and Credit Agencies, Etc., With The Treasurer of the United States			
	Estimated 1945	Estimated 1944	Actual, 1943
Net expenditures from checking accounts:			
War activities	\$1,800,000,000	\$3,500,000,000	\$2,975,711,475.94
Other activities	15,000,000	175,000,000	1,475,772,673.93
††Net expenditures from checking accounts, excl. redemption of obligations in the market	\$1,815,000,000	\$3,325,000,000	\$1,499,938,802.01
Redemption of obligations in the market (net)	1,346,000,000	2,770,000,000	693,746,663.82
Net expenditures, checking accts. of Government corporations & credit agencies, etc.	\$3,161,000,000	\$6,095,000,000	\$2,193,685,465.83
*Excess of credits, deduct.			
†Includes the following estimated amounts for excess profits taxes refundable in the post-war period 1945, \$624,000,000; 1944, \$545,000,000; and 1943, \$220,000,000.			
†Because of possible material changes in war conditions, the detailed estimates of appropriations for the fiscal year 1945 for most of the major "war activities" will be submitted to Congress in the spring of 1944 in a war supplement to the Budget. Consequently, the estimated expenditures for the fiscal year 1945 are tentative.			
†Includes estimated expenditures from anticipated supplemental appropriations for the fiscal year 1944.			
**Includes transfers to public debt accounts for excess profits tax refund bonds issued.			
††The total Federal expenditures (excluding debt retirement and trust account expenditures) are as follows:			
	Estimated 1945	Estimated 1944	Actual, 1943
Total, general and special accounts, excl. statutory public debt retire.	\$97,954,236,900	\$95,951,028,895	\$78,178,885,240.87
Net expenditures from checking accts. of Govt. corporations and credit agencies, etc., excl. redemption of obligations in the market	1,815,000,000	3,325,000,000	1,499,938,802.01
Total Fed. expenditures, excl. debt, retire. and trust account exp.	\$99,769,236,900	\$99,276,028,895	\$79,678,824,042.88
Trust Accounts			
	Estimated 1945	Estimated 1944	Actual, 1943
RECEIPTS (based on present legislation):			
Unemployment trust fund:			
Deposits by States	\$1,370,900,000	\$1,359,200,000	\$1,217,685,690.47
Transfer from gen. & spec. accts.	9,159,528	11,699,700	5,973,300.00
Other receipts	239,764,376	203,963,671	174,865,169.17
Federal old-age and survivors' insurance trust fund:			
Net appropriation from general account receipts	2,656,380,000	1,392,090,000	1,103,002,793.30
Other receipts	142,366,207	107,505,074	87,403,022.48
Federal employees' retirement funds:			
Transfer from gen. & spec. accts.	17,762,500	177,321,600	107,240,800.00
Other receipts	359,467,914	309,482,834	266,360,849.02
Railroad retirement account:			
Transfer from gen. & spec. accts.	274,901,000	296,636,000	214,801,000.00
Other receipts	14,900,000	9,600,000	5,776,849.34
Commodity stamp trust fund:			
Transfer from gen. & spec. accts.			70,555,322.00
Sale of commodity stamps			84,513,467.25
Other trust accounts:			
Transfer from gen. & spec. accts.	506,000,000	256,000,000	36,933,216.76
Other receipts	976,330,827	840,645,870	551,141,362.42
Total receipts, trust accounts	\$6,746,932,352	\$4,964,144,749	\$3,926,252,842.21

	Estimated 1945	Estimated 1944	Actual, 1943
EXPENDITURES:			
Unemployment trust fund:			
Investment in U. S. obligations	\$1,543,823,904	\$1,498,863,371	\$1,228,000,000.00
Other expenditures	70,000,000	76,000,000	176,167,159.73
Federal old-age and survivors' in-			
Investments in U. S. obligations	2,584,746,207	1,318,595,074	1,075,200,000.00
Other expenditures	214,000,000	181,000,000	149,303,977.71
Federal employees' retirement funds:			
Investments in U. S. obligations	453,461,500	397,835,600	279,878,000.00
Other expenditures	87,140,000	87,080,000	85,277,697.13
Railroad retirement account:			
Investments in U. S. obligations	152,400,000	169,100,000	86,500,000.00
Other expenditures	137,000,000	134,000,000	130,464,800.65
Commodity stamp trust fund:			
Redemption of commodity stamps		7,200,000	161,410,970.50
Other trust accounts:			
Investments in U. S. obligations	1,044,059,000	766,645,000	386,916,503.98
Other expenditures	407,511,044	325,704,364	125,567,761.56
Total invest. in U. S. obligations	\$5,778,490,611	\$4,151,039,045	\$3,016,494,503.98
Total other expenditures	921,651,044	810,984,364	577,046,844.16
Total expenditures, trust accts.	\$6,700,141,655	\$4,962,023,409	\$3,593,541,348.14
Excess of receipts over expenditures, trust accounts	\$46,790,697	\$2,121,340	\$332,701,494.07
Effect of Operations on the Public Debt			
Public debt at beginning of year	197,600,000,000	136,696,090,330	72,422,445,116.22
Increase in public debt during year:			
General and special accounts, excess of expenditures over receipts	57,185,236,900	54,765,008,895	55,900,705,931.63
Check. accts. of Govt. corporations and credit agencies, etc., net expenditures	3,161,000,000	6,095,000,000	2,193,685,465.83
Trust accts., excess of receipts over expenditures	-46,790,697	-2,121,340	-332,701,494.07
Statutory public debt retirement			-3,463,400.00
Adjustment for increase in Treasury cash balance	100,553,797	46,022,115	6,515,418,710.29
†Inc. in public debt during year	60,400,000,000	60,903,909,670	64,273,645,213.68
Public debt at end of year	258,000,000,000	197,600,000,000	136,696,090,330.90
*Excess of credits, deduct.			

Steel Operations At Slightly Reduced Rate—Gradual Easing For Civilian Use Is Seen

"Mixed trends which have perplexed many an industrialist during recent months are more apparent than ever, states 'The Iron Age' in its issue of today (Jan. 20), which further adds: 'Headlines which on Jan. 7 proclaimed probable wide-spread relaxation of metal goods manufacture through the easing of Order M-126 were disproved Jan. 13 when the Army, Navy and WPB decided not to revoke the order. On the other hand, at a meeting with industrialists Monday, Jan. 17, Donald M. Nelson of WPB indicated that limited civilian output is being started in certain areas to use excess and idle stocks of available metals, although no general resumption of civilian output can be allowed at this time when new Allied war action is imminent.

"Excess steel stocks are estimated to be about 3,500,000 to 4,000,000 tons now and can be expected to increase, particularly after the invasion is successful. Surplus steel from Canada also is being sold in this country, without rigid restriction.

"The steel union's demands for higher wages are expected soon to be placed before the War Labor Board.

"Much of the current news has centered around the machine tool industry. The need for orderly distribution of the estimated \$2,500,000,000 worth of surplus machine tools in the post-war world was stressed before the House Small Business Committee last week by leaders of the industry, who advocated keeping the best machines in this country.

"Other highlights of the news include the placing before the Senate of a proposal that corporations be permitted to set aside as reserves up to 20% of the normal net income tax; a WPB plan to lay before auto makers a suggestion that controls be maintained for three years after the end of the European war; the tapering off of operations by a number of aircraft, shipbuilding and ordnance plants; the loss of 13,000 tons of ship plate in a strike at the Irvin Works of Carnegie-Illinois Steel Corp.

"Competition for alloy steel orders is more intense due to the smaller volume of business available. Allotments for first quarter were below total alloy steel production capacity. Output of electric furnaces at 4,621,462 tons in 1943 represented an increase of over 300% above 1929 production."

The American Iron and Steel Institute on Jan. 17 announced that telegraphic reports which it had received indicated that the operating rate of steel companies having 94% of the steel capacity of the industry will be 99.0% of capacity for the week beginning Jan. 17, compared with 99.6% one

set a new all-time record with 88,872,598 net tons, nearly 3,000,000 tons more than in 1942, in spite of coal and steelworks strikes. This is the fourth consecutive year which has set a new mark. December, as a result of strikes and the holidays, dropped to 7,265,777 tons, compared with 7,374,447 tons in November and 7,304,540 tons in December, 1942. The December rate of production, 94.3% of capacity, was the lowest since July, 1941.

"Following the new record in plate production in December a still larger output is expected in January, as demand is strong and December lost some tonnage by the Christmas layoff, as well as by the abortive strike late in the month. Pressure for plates continues unabated, landing craft program calling for a heavy tonnage, which is expected to continue for some time.

"Probably as a result of diversion of open-hearth capacity to alloy steel, following rescinding of the order limiting numerous analyses to electric furnaces, promises on carbon bar deliveries are somewhat more extended, though second quarter delivery can be obtained without difficulty."

Senate Freezes Social Security Tax

By a vote of 48 to 17 the Senate on Jan. 11 froze social security payroll taxes at their existing level of 1% each on employees and employers for the year 1944.

This action, coming in an amendment to the pending tax bill, still must be approved by the House. Under existing law the rates will automatically double for both employer and employee on March 1 unless the blocking legislation is completed before that time.

Congress has twice before frozen the tax at the 1% level, contending that the present and prospective revenues from the tax were adequate to meet any call on the social security reserve fund on the basis of the yardstick created in the Act of 1939.

The Senate Finance Committee had recommended the freezing. Senator George (Dem., Ga.), Chairman of the committee, explained that a majority of the group believe that revenues from the present tax "will amply protect the complete solvency of the old-age and survivors benefit fund." He stated that the committee found "that for the fiscal year ending June 30, 1943, \$1,130,000,000 was collected in these particular payroll taxes; that the cost of benefits for the fiscal year was \$149,000,000, plus \$27,000,000 in administrative expenses; that the balance of \$954,000,000 went into the contingent reserve, with the result that the contingent reserve as of last June 30 amounted to \$4,300,000,000. It is estimated that this contingent reserve will amount to \$4,850,000,000 at the end of the current fiscal year."

Senator George added:

"The committee was therefore of the opinion that under the yardstick indicated or the rule by which to measure the safety and security and integrity of the fund created in the Act of 1939, the reserves were more than adequate to take care of any call that could be made upon them during the next ensuing five-year period."

In 1939 Congress indicated that these contingent reserves would be adequate whenever they exceeded three times the highest cost of the system in any one of the subsequent years.

The move to freeze the rate has been led by Senator Vandenberg (Rep., Mich.) on the two previous occasions and in the present one. Both the Treasury Department and the Social Security Board are opposed to the freezing.

"Steel ingot production in 1943

Monthly Range of Prices on the NEW YORK STOCK EXCHANGE

The tables which follow show the high and low prices, by months, for the year 1943 of every bond and every stock in which any dealings occurred on the New York Stock Exchange. The prices in all cases are based on actual sales.

COURSE OF PRICES OF RAILROAD AND MISCELLANEOUS STOCKS AND BONDS FOR 1943

FLOCKS	January		February		March		April		May		June		July		August		September		October		November		December	
	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High
Abbott Laboratories.....	51 1/2	63	55 1/2	58 1/2	57 1/2	63 1/2	57 1/2	62 1/2	59 1/2	62 1/2	61 1/2	62 1/2	61 1/2	62 1/2	58 1/2	61	58 1/2	60	58	60	56 1/2	58 1/2	57 1/2	60 1/2
4% preferred.....100	111	112	110	112	111	112 1/2	111 1/2	111 1/2	111	113	111	113	110	111 1/2	112	113 1/2	114 1/2	115 1/2	112	113 1/2	108	111	108 1/2	110
Abraham & Straus.....	35 1/2	36 1/2	36	39	39	43	40 1/2	41	41 1/2	42	42 1/2	50	50	52	52 1/2	53 1/2	49	49	46	49	45 1/2	45 1/2	47	47 1/2
Acme Steel Co.....25	41 1/4	46 1/2	44 1/4	47	46 1/2	49 1/2	48 1/2	50 1/2	49 1/2	51 1/2	51 1/2	54	51	57	52 1/2	53 1/2	55	57 1/2	53 1/2	56 1/2	49	54	50 1/2	51 1/2
Adams Express.....	7	9	8	9	9	12 1/2	11	13	11 1/2	12 1/2	11	12 1/2	10 1/2	12 1/2	10 1/2	10 1/2	10	12	10 1/2	11 1/2	9 1/2	11	9 1/2	11 1/2
Adams-Mills.....	25 1/2	27	25 1/2	26 1/2	26 1/2	28	26 1/2	27 1/2	26 1/2	28 1/2	28 1/2	32	30 1/2	32 1/2	30	31	29 1/2	30 1/2	29 1/2	30	29	29 1/2	28 1/2	30
Addressograph-Multigraph.....10	14 1/2	15 1/2	15 1/2	18 1/2	17 1/2	21 1/2	18 1/2	20 1/2	19	20	18 1/2	20 1/2	18 1/2	20 1/2	17	18 1/2	18 1/2	19 1/2	19	19 1/2	17 1/2	20	18 1/2	20 1/2
Air Reduction Inc.....	38 1/2	42	39 1/2	45	41 1/2	45 1/2	41 1/2	45	43	48 1/2	43 1/2	48 1/2	42 1/2	47 1/2	41	44	41 1/2	44 1/2	41	43 1/2	39	43 1/2	39 1/2	41 1/2
Alabama & Vicksburg Ry Co.....100	67	67 1/2	x70	70	69	75	69	75	75 1/2	75 1/2	72 1/2	75 1/2	75	76	75	75	71	76 1/2	73 1/2	73 1/2	5 1/2	6 1/2	5 1/2	6 1/2
Alaska Juneau Gold Mining.....10	3 1/2	4 1/2	3 1/2	4 1/2	3 1/2	5 1/2	5 1/2	7 1/2	5 1/2	6 1/2	5 1/2	6 1/2	5 1/2	6 1/2	5	6 1/2	6	7	6	7 1/2	109 1/2	114	114	128 1/2
Albany & Susquehanna RR.....100	85	85	87 1/2	92	98	100	100	100	100 1/2	102	100 1/2	105	102	105	105	105	108	110	107	112	109 1/2	114	114	128 1/2
Allegheny Corp.....	1 1/2	2 1/2	1 1/2	2 1/2	1 1/2	2 1/2	1 1/2	2 1/2	2	3 1/2	2	2 1/2	2 1/2	3 1/2	2	2 1/2	2 1/2	3	2 1/2	3	1 1/2	2 1/2	2	2 1/2
5 1/2% pfd series A \$30 w w.....100	5 1/2	8	7 1/2	9 1/2	8 1/2	15 1/2	14	22	18 1/2	22 1/2	18 1/2	23 1/2	23	30	22 1/2	25 1/2	23	32 1/2	27 1/2	32	22 1/2	28 1/2	22 1/2	29 1/2
5 1/2% series A without warrants.....100	5 1/2	7 1/2	7 1/2	9	8 1/2	15	13	21 1/2	18 1/2	22 1/2	18 1/2	23 1/2	22 1/2	29 1/2	21 1/2	25	23	31 1/2	27 1/2	31 1/2	22 1/2	28 1/2	22 1/2	28 1/2
\$2.50 prior conv preferred.....	13	17 1/2	16 1/2	20 1/2	20	31 1/2	29 1/2	40	35	39 1/2	32 1/2	39 1/2	38 1/2	45	35	39 1/2	36 1/2	45 1/2	41	44 1/2	35	42 1/2	35	42 1/2
Allegheny Ludlum Steel Corp.....	18 1/2	20 1/2	20 1/2	24 1/2	x22 1/2	25 1/2	22 1/2	25 1/2	24	28 1/2	26 1/2	31 1/2	25 1/2	31 1/2	25 1/2	27	26	28 1/2	24 1/2	27 1/2	24 1/2	27 1/2	24 1/2	25 1/2
Allegheny & Western Ry 6% gtd.....100	64	64	64	64	71	73 1/2	73 1/2	75	73 1/2	74 1/2	73 1/2	74 1/2	73	73 1/2	70 1/2	71	70 1/2	71	71 1/2	71 1/2	69 1/2	73	73	73
Allen Industries Inc.....	1 7 1/2	7 1/2	7 1/2	8	8	9 1/2	8 1/2	9 1/2	8 1/2	11 1/2	10 1/2	11 1/2	9 1/2	11 1/2	9 1/2	10 1/2	9 1/2	10 1/2	9 1/2	10 1/2	8 1/2	10 1/2	8 1/2	9 1/2
Allied Chemical & Dye.....	140 1/2	152 1/2	146	153 1/2	151	159	152 1/2	159 1/2	158 1/2	163	154	163	152 1/2	165	148	153 1/2	147 1/2	155 1/2	148	153 1/2	140 1/2	153	142	149 1/2
Allied Kid Co.....	5 10 1/2	11 1/2	11 1/2	12	12 1/2	12 1/2	13	13 1/2	13 1/2	14 1/2	14	14	13 1/2	13 1/2	13 1/2	13 1/2	13 1/2	14	13 1/2	14	14	14 1/2	13 1/2	14 1/2
Allied Mills Co Inc.....	16 1/2	18 1/2	17	18 1/2	16 1/2	19 1/2	18 1/2	23	21 1/2	25 1/2	22	25 1/2	22	25	21	26 1/2	26	28 1/2	25	32 1/2	27 1/2	37 1/2	31 1/2	36 1/2
Allied Stores Corp.....	6 1/2	7 1/2	6 1/2	7 1/2	7 1/2	9 1/2	9	10 1/2	10 1/2	13 1/2	12	14 1/2	12 1/2	14 1/2	12	14	13 1/2	16 1/2	14 1/2	16 1/2	13 1/2	16	14	15 1/2
5% preferred.....100	73 1/2	75 1/2	75	78 1/2	78 1/2	79 1/2	81	84 1/2	84	90 1/2	90 1/2	94	90	94	90	93 1/2	93	96 1/2	92 1/2	95	92 1/2	95 1/2	94 1/2	97 1/2
Allis-Chalmers Mfg Co.....	26 1/2	29 1/2	28 1/2	31 1/2	29 1/2	34 1/2	33	36 1/2	34 1/2	37 1/2	36 1/2	41 1/2	35 1/2	43 1/2	36	38 1/2	37	39 1/2	34 1/2	38 1/2	32 1/2	37 1/2	33	38 1/2
Alpha Portland Cement.....	17 1/2	19 1/2	18 1/2	20 1/2	19 1/2	21 1/2	19 1/2	21 1/2	18 1/2	20	19 1/2	22	19 1/2	23	19 1/2	21 1/2	21 1/2	23 1/2	19 1/2	23 1/2	x17 1/2	20 1/2	17 1/2	18 1/2
Amalgamated Leather.....	1 1/2	1 1/2	1 1/2	1 1/2	1 1/2	2	1 1/2	2	1 1/2	2 1/2	1 1/2	2	1 1/2	2 1/2	1 1/2	2	1 1/2	2 1/2	1 1/2	2 1/2	1 1/2	2 1/2	1 1/2	2 1/2
6% convertible preferred.....50	13 1/2	15 1/2	15 1/2	18 1/2	15 1/2	18 1/2	16 1/2	20	20 1/2	25	22 1/2	24 1/2	24	27	25 1/2	27	25 1/2	28 1/2	27 1/2	31 1/2	28	31 1/2	27 1/2	29 1/2
Amerasia Petroleum Corp.....	x67	72 1/2	72 1/2	76 1/2	74	79	75	81 1/2	80 1/2	86	81 1/2	86 1/2	82 1/2	86 1/2	79	82 1/2	81 1/2	83 1/2	80	82 1/2	74	80 1/2	76 1/2	84
American Agric Chemical (Del).....	23	25 1/2	24 1/2	26 1/2	24 1/2	28 1/2	26 1/2	28	27	29 1/2	28 1/2	30 1/2	28	30 1/2	28	29 1/2	30	34	29 1/2	31 1/2	28	30	27 1/2	29 1/2
American Airlines Inc.....	10 52	56	52 1/2	57 1/2	54 1/2	62 1/2	59 1/2	65	64 1/2	71	65 1/2	69 1/2	62 1/2	76 1/2	62	69 1/2	64	70 1/2	60 1/2	67	58	66	58	62 1/2
American Bank Note.....	10 8 1/2	10 1/2	9 1/2	12 1/2	12	17	14 1/2	17	15 1/2	17 1/2	15	18	15	18	15	16 1/2	15 1/2	17 1/2	16	17	14 1/2	16 1/2	15 1/2	18 1/2
6% preferred.....50	47	47 1/2	47	51 1/2	52 1/2	55 1/2	54 1/2	59	58	60	57	58 1/2	57 1/2	60	58 1/2	60 1/2	57	58 1/2	57 1/2	60 1/2	58 1/2	61	59 1/2	61 1/2
American Bosch Corp.....	1 4 1/2	6	5 1/2	7 1/2	6 1/2	8 1/2	7 1/2	9 1/2	8	9 1/2	8	9 1/2	8	9 1/2	8	9 1/2	8	9 1/2	8	9 1/2	7 1/2	8 1/2	7 1/2	8 1/2
American Brake Shoe Co.....	27 1/2	33	32 1/2	35 1/2	34 1/2	40 1/2	33	38 1/2	37	40 1/2	38	40 1/2	37 1/2	43 1/2	34 1/2									

NEW YORK STOCK RECORD

STOCKS	January		February		March		April		May		June		July		August		September		October		November		December	
	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High
Arnold Constable Corp.	5	6 3/4	7 1/2	7 1/2	7 1/2	9 1/2	8 1/4	9 1/2	8 1/4	9 1/2	9 1/4	10 3/4	9 1/4	10	8 3/4	9 3/4	9 1/4	10 1/4	9 1/4	10 1/4	9 1/4	9 1/4	x9 1/4	10 1/4
Artloom Corp.	100	4 3/8	5 1/8	5 1/8	5 1/8	5 1/8	5 1/8	5 1/8	5 1/8	5 1/8	5 1/8	5 1/8	5 1/8	5 1/8	5 1/8	5 1/8	5 1/8	5 1/8	5 1/8	5 1/8	5 1/8	5 1/8	5 1/8	5 1/8
7% preferred	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100
Associated Dry Goods	1	6 1/4	7 1/4	7 1/4	7 1/4	8 1/4	8 1/4	10 1/4	9 1/4	11 1/4	10 1/4	11 1/4	11 1/4	14 1/4	12 1/4	14 1/4	13 1/4	15 1/4	12 1/4	14 1/4	11 1/4	14 1/4	12 1/4	13 1/4
6% first preferred	100	72 1/2	19	76 1/2	77	76	81	81	85	82	85 3/4	85 3/4	91 1/4	90	97 1/2	93 1/2	96	91 3/8	95 1/2	92 1/2	94	89 1/4	93 1/8	88
7% second preferred	100	59	66 1/4	66	68	66	73 1/4	74	82	78	84 1/2	84	90	88	94 1/2	84 1/4	90	85	92	87	90 1/2	84	88	84 1/4
Associated Investment Co.	100	29	29 3/4	31	31	31	32	32 1/4	33 1/4	34 1/2	37	37 1/2	37 1/2	38	38 1/2	38 1/2	38	39 1/2	39 1/2	39 1/2	39 1/2	39 1/2	39 1/2	37 1/4
5% preferred	100	100	101	100 1/2	102 1/4	100 1/2	102 1/2	101	103 1/2	103 1/2	105	104 1/4	105 1/4	103 1/2	105	104	105 1/4	105	107	106	106 3/4	107	108 1/2	105 1/2
Preferred called	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100
Atchison Topeka & Santa Fe Ry.	100	44 3/4	49 1/2	46 1/8	52	49 1/4	55	50	57 3/4	52 3/4	58 1/2	53 1/2	58 1/4	57 1/2	67 1/2	56	60 1/2	57 3/4	62 1/2	58 1/8	61 1/2	50	58 1/2	50 1/2
5% non-cumulative preferred	100	66	72 1/4	70 1/4	77	76 1/2	79	77	79 1/4	77	86	84	86 1/2	84 1/2	90 1/2	82	86 1/2	85 1/2	89	86	89 1/2	79	86 3/4	78 1/2
Atlantic Coast Line RR Co.	100	26 1/2	28 1/2	27 1/4	31 3/4	30	33 3/4	30	35 1/2	32 3/4	38	31 3/4	x36	28 3/4	35 1/2	27 3/4	30 3/4	27 3/4	31	27 3/4	30 3/4	24 1/2	29 1/2	27
Atlantic Gulf & West Ind S S Lines	1	19	21 1/2	21 1/2	26 1/2	24 1/2	26	26	31 1/2	28 1/4	29 3/4	27	29 3/4	27	34 3/4	28 1/4	30 3/4	26 3/4	33 3/4	30 3/4	36 1/4	x25	33 3/4	25
5% non-cum preferred	100	44	45 1/2	46	54	52	54 1/4	53	57 1/2	55	60	56 1/2	58	55	60 1/2	56 1/2	57 1/4	57 1/2	60 1/4	60 1/2	68	57	65	59
Atlantic Refining	25	18 3/4	21	20 1/2	22 1/2	20 1/2	23 1/4	21 3/4	24 3/4	22 1/2	28 1/2	24	27 1/2	25	27 1/2	25	26 1/2	25 3/4	27 1/2	25	26 1/2	24 3/4	26 1/2	24 1/2
4% convertible preferred series A	100	108 1/4	108 1/4	108 1/2	108 1/2	106	111 1/2	106 1/2	110 1/2	107 3/4	109 1/2	109 3/4	110	110 3/4	112 1/2	110 1/2	112 3/4	111	113 1/4	109	111 3/4	107	108 1/2	107
Atlas Corp.	5	6 3/8	8 3/8	8 1/8	9 3/8	9	11 3/8	10	12 3/8	11 1/4	13 3/4	11 1/4	13 3/4	10 7/8	13 3/8	10 3/4	12	11 1/8	12 1/4	11 1/8	11 1/8	10	11 1/8	10 1/2
6% preferred	50	50 1/2	51 1/4	51	51 1/2	50 1/2	53 1/2	51 1/2	52 1/2	51 1/2	53	53 1/2	56	55 1/2	56 1/2	55 1/4	56	55	57	56 1/2	57	53 3/4	56 1/2	53 1/2
Atlas Powder	100	52	58	58	65 1/4	59	64 1/4	59 1/4	63 3/4	59 1/2	64 1/4	59	63 3/4	61	68 3/4	x63 1/4	66 3/4	61	64 1/4	60 3/4	63 1/2	54	61 1/2	53 1/2
5% convertible preferred	100	113	115	115	118	116 1/2	119	118	120	118	120	118 1/2	123	121	123	121	121 1/2	122	122	121 1/2	122 1/2	115	119 3/4	115
Atlas Tack Corp.	100	7 1/2	7 3/4	7 1/2	9 1/4	8 1/2	11 1/4	10 1/2	12	12	13	11 1/4	13 1/2	10 3/4	12	10 3/4	11 1/2	10 7/8	10 7/8	11	14 1/2	12 3/4	15	13
Austin Nichols & Co.	100	2 3/4	3 3/8	2 3/4	3 3/8	3	4	3 3/8	4 3/8	3 1/2	5 1/4	4 1/8	5 1/4	4 3/8	9	5 3/8	9 3/8	6 1/2	7 1/2	6 1/4	8 1/2	6 1/2	8 1/2	6 1/2
5% prior A	100	28 1/2	35 3/4	32	36	33 1/2	37	37	50 1/2	44 1/2	56 3/4	51	58 3/4	x54	84	70	85 1/2	69 1/2	76 1/2	70	77	65	75 1/2	66
Aviation Corp of Delaware (The)	3	3 1/4	3 3/4	3 1/4	4 1/4	4 1/4	5 1/2	5 1/4	6 1/2	5 1/2	6 1/2	4 3/4	5 3/4	4 1/2	5 3/4	4	4 3/4	4	4 3/4	3 3/4	4 1/4	3 1/4	4	3 1/4
Baldwin Locomotive Works—																								
Voting trust certificates	13	10 3/4	12 1/2	12 1/2	14 1/4	13 1/4	17 1/2	15	17 1/2	16 1/2	19 3/4	16 1/4	19 1/4	15 1/2	18 1/4	15 1/4	17 1/2	16 1/4	17 3/4	15	17	14 1/2	17 1/2	16 1/2
Baltimore & Ohio RR	100	3 3/4	3 3/4	3 3/4	6 1/4	5 3/4	8 1/4	7 1/2	10	8 1/4	10	7 3/4	9 1/2	7 3/4	9	6 1/4	7 1/4	6 1/4	7 3/4	6 1/4	7	4 1/4	6 1/4	4 1/4
4% non-cumulative preferred	100	6	6 1/4	6 1/4	9 1/4	8 3/4	12 1/2	10 1/4	14 1/4	12 1/2	14 1/4	10 3/4	13 1/2	10 3/4	13 1/2	9 3/4	10 3/4	9 3/4	11 1/4	10 1/4	11	8	10 1/4	8 1/4
Bangor & Aroostook RR Co.	50	5 1/4	6 1/2	6 1/2	8	7 1/2	11 1/2	8 1/4	12 1/2	10 1/2	12 1/2	9 1/4	11 1/4	8 1/4	11	8 1/4	9 3/4	8 1/4	11 1/4	9 1/4	10 1/2	8 1/4	10 1/2	8 1/4
5% convertible preferred	100	34 1/4	42	42	46	42 1/2	50	46 3/4	54 1/4	49 1/2	57	49 1/2	56	51	55	48	51	49 1/2	60	56 1/2	59 1/2	55	61 1/2	59
Barber Asphalt Corp.	10	12 1/2	12 1/2	12	17 1/4	15	18 1/4	17	19 1/2	17 1/2	20 1/2	19 1/2	22 1/2	21 1/2	28 1/4	20 1/2	24 1/2	22 1/4	25 1/2	22 1/2	26 1/4	20 1/2	24 1/2	20 1/2
Barker Bros.	100	5 1/4	7 1/4	7 1/4	8	7 1/4	8	8	8 1/2	8 1/2	10 3/8	9 3/4	12 1/4	11	12 3/4	10 1/4	11 3/4	11 1/4	15 3/8	11 1/2	13 1/8	10 1/2	12 1/2	11
5 1/2% preferred	50	30	35	33 1/2	35	34	35	34 3/4	39 1/2	39	41 1/2	41 3/4	43	42										

NEW YORK STOCK RECORD

STOCKS	January Low \$ per Share	January High \$ per Share	February Low \$ per Share	February High \$ per Share	March Low \$ per Share	March High \$ per Share	April Low \$ per Share	April High \$ per Share	May Low \$ per Share	May High \$ per Share	June Low \$ per Share	June High \$ per Share	July Low \$ per Share	July High \$ per Share	August Low \$ per Share	August High \$ per Share	September Low \$ per Share	September High \$ per Share	October Low \$ per Share	October High \$ per Share	November Low \$ per Share	November High \$ per Share	December Low \$ per Share	December High \$ per Share	
Chain Belt Co.	17 1/2	18	17 1/2	18 1/2	18	19 1/4	18	19 1/4	18	18 3/4	17 1/2	18 3/4	17 1/2	18 3/4	17 1/2	18 3/4	17 1/2	18 3/4	17 1/2	18 3/4	17 1/2	18 3/4	17 1/2	18 3/4	
Champion Paper & Fibre Co.	18	19	18 1/4	19 1/4	18 1/2	19 1/2	19	20 1/2	19 1/4	21	21	22	21	24	20	22	20	21	20	21	18 1/2	20 3/4	18 1/2	23 1/2	
6% preferred	98 3/4	100	100 1/2	105	103	105 1/2	102 1/2	105 1/2	106	108	103	108	103 1/2	108	106	107 1/2	106	107 1/2	107	107 1/2	106 3/4	107 1/2	107 1/2	109	
Checker Cab.	5	8 1/2	10 1/2	12	11	16	16	25 3/4	21	26 1/4	20 3/4	25 1/2	22 1/2	34	27	30 1/4	29	32 1/4	28	29	21	26	22	28	
Chesapeake & Ohio Ry Co.	25	33 3/4	36 3/4	40	39 3/4	42 1/2	40 1/4	45	43 1/2	45 3/4	42	45 1/2	44 1/2	50	44 1/2	46 1/2	44 1/2	48 1/2	46 3/4	49 3/4	43 1/2	49	43	46 1/4	
Preferred series A	100	95 1/2	99	98	98 1/2	100	96	99 3/4	100	101 1/2	100 3/4	101 1/2	105	108 1/2	108 1/2	108 1/2	108 1/2	108 1/2	108 1/2	108 1/2	108 1/2	108 1/2	108 1/2	108 1/2	
Chicago & Eastern Illinois RR.	40	2 1/2	3 1/2	4 1/4	4	7 1/4	12	15 1/4	14 1/2	17 1/2	13 1/2	14 1/2	12 1/2	14 1/2	11 1/2	13 1/2	12	14 1/2	12	13 1/2	10 1/4	12 1/2	10 1/2	12 1/2	
Class A	50	2 1/2	3 1/2	4 1/4	4	7 1/4	12	15 1/4	14 1/2	17 1/2	13 1/2	14 1/2	12 1/2	14 1/2	11 1/2	13 1/2	12	14 1/2	12	13 1/2	10 1/4	12 1/2	10 1/2	12 1/2	
Chicago Great Western	50	2 1/2	3 1/2	4 1/4	4	7 1/4	12	15 1/4	14 1/2	17 1/2	13 1/2	14 1/2	12 1/2	14 1/2	11 1/2	13 1/2	12	14 1/2	12	13 1/2	10 1/4	12 1/2	10 1/2	12 1/2	
5% preferred	50	10 1/2	12 1/2	14 1/2	14 1/2	16 3/4	14 1/2	17 1/2	16 3/4	20 3/4	18 1/2	21 1/2	17 1/2	19 1/2	17 1/2	19 1/2	18 1/2	19 3/4	17 1/2	19 1/2	15 1/2	18 1/2	15 1/2	19 1/2	
Chicago Mail Order Co.	5	6	7 1/2	10	8 1/2	11 1/2	10 1/2	13 1/2	11 1/2	13 1/2	11 1/2	13 1/2	12 1/2	15 1/2	12 1/2	14 1/2	14 1/2	15 1/2	13 1/2	15 1/2	13 1/2	15 1/2	14 1/2	16 1/2	
Chicago Pneumatic Tool	5	15 1/2	17	16 1/2	18 1/2	21 1/2	18 1/2	22	18	20 1/2	18 1/2	19 1/2	17 1/2	20 3/4	17	18	16 3/4	18 3/4	17	17 1/2	15 1/2	17 1/2	15 1/2	17 1/2	
33 convertible preferred	37	38 3/4	37 1/2	39	39	40 1/4	40	40 7/8	40 1/2	41 1/2	39 1/4	41 1/2	39 1/4	41 1/2	39	40 1/2	38 3/4	39 3/4	37 1/2	38 1/2	36 1/2	38	37 1/2	38 3/4	
Prior preferred (\$2.50 cum divs)	48 1/2	49	50	50 1/2	50 1/2	52	49 3/4	52 1/2	51 1/2	54	51 1/2	54	52	53 1/2	50	53 1/2	51	53	49 1/2	50	48 1/2	51	48	50	
Chicago Rock Island & Pacific	100	1 1/2	1 1/2	1 1/2	1 1/2	2 1/2	1 1/2	1 1/2	1 1/2	2 1/2	1 1/2	1 1/2	1 1/2	2 1/2	1 1/2	1 1/2	1 1/2	1 1/2	1 1/2	1 1/2	1 1/2	1 1/2	1 1/2	1 1/2	
7% preferred	100	1 1/2	1 1/2	1 1/2	1 1/2	2 1/2	1 1/2	1 1/2	1 1/2	2 1/2	1 1/2	1 1/2	1 1/2	2 1/2	1 1/2	1 1/2	1 1/2	1 1/2	1 1/2	1 1/2	1 1/2	1 1/2	1 1/2	1 1/2	
6% preferred	100	1 1/2	1 1/2	1 1/2	1 1/2	2 1/2	1 1/2	1 1/2	1 1/2	2 1/2	1 1/2	1 1/2	1 1/2	2 1/2	1 1/2	1 1/2	1 1/2	1 1/2	1 1/2	1 1/2	1 1/2	1 1/2	1 1/2	1 1/2	
Chicago Yellow Cab.	10	11 1/2	12 1/2	11 1/2	12 1/2	15 1/2	12 1/2	15 1/2	14 1/2	15 1/2	14 1/2	15 1/2	13 1/2	14 1/2	13 1/2	15 1/2	13 1/2	14 1/2	12	13 1/2	12	12 1/2	12	13	
Chickasha Cotton Oil	10	13 1/2	15	14 1/2	15 1/2	17	15 1/2	16 3/4	15 1/2	16 3/4	16	18	16 1/2	17 3/4	15 1/2	16 1/2	15 1/2	17	15 1/2	16	14 1/2	15 1/2	14 1/2	15 3/4	
Childs Co.	1	1 1/2	1 1/2	2 1/2	1 1/2	2 1/2	1 1/2	2 1/2	1 1/2	2 1/2	1 1/2	2 1/2	1 1/2	2 1/2	1 1/2	2 1/2	1 1/2	2 1/2	1 1/2	1 1/2	1 1/2	1 1/2	1 1/2	1 1/2	
Chile Copper	25	24 1/2	26	25	28	27 1/2	30	32 1/2	31	32	30	30	28	29 3/4	27	27	27	27 1/2	27	27 1/2	25	28	25	28	
Chrysler Corp.	5	67 1/2	70 1/2	70 1/4	74 1/4	70 3/4	70 3/4	76 1/2	70 3/4	76 1/2	72 1/2	78 1/4	78	84 1/2	75	79 1/2	78 1/4	84 1/2	77	81 3/4	73 3/4	79 1/2	74 1/2	82	
City Ice & Fuel	100	10 1/2	12	11 1/4	13 1/4	12 1/4	14 1/4	14 1/4	14 1/4	14 1/4	13 1/4	14 1/4	14 1/4	15 1/4	14 1/4	15 1/4	14 1/4	15 1/4	14 1/4	14 1/4	13 1/4	14 1/4	13 1/4	15	
6% preferred	100	96 1/2	100 3/4	100 1/2	101	100	102	101 1/2	103 1/4	102	102 3/4	101	102 1/2	102	102 1/2	105	104	106	103	104 1/2	102 1/2	104	101 1/2	104 1/2	
City Investing	100	30	33	27	36	36	42	39	42	39 3/4	46	46 1/2	52	44	45	45 1/2	41	45 1/2	44	48 1/2	48	54 1/2	52 1/2	63 1/4	
City Stores	5	2 1/2	5	4	4 3/4	4 1/2	4 1/2	4 1/2	5	5 1/2	4 1/2	5 1/2	6	8 1/4	6	6 1/2	6 1/2	7 3/4	6 1/2	7	6	6 1/4	6 1/4	7 1/2	
Clark Equipment	100	33	36 1/4	33 1/2	37 1/2	36	39	36	38 1/2	37	39	38	39	34 1/2	33 1/2	35 1/2	34 1/2	36	32 1/2	35	32 1/2	35	32 1/2	35 1/2	
C C & St Louis Ry Co.	100	130	130	123	128	130	130	130	130	130	130	130	130	130	130	130	130	130	130	130	130	130	130	130	
5% non-cumulative preferred	100	68 1/2	68 1/2	67	67	67	72	72	72	73	73	74 1/2	74 1/2	73	73 1/2	73 1/2	73 1/2	73 1/2	73 1/2	73 1/2	73 1/2	73 1/2	73 1/2	73 1/2	
Cleveland Elec Illum \$4.50 series pfd.	100	109 1/2	112	111	112 1/2	112	113 1/4	110 1/2	113 1/4	112 1/2	114	113	114 1/2	113 1/2	116 3/4	113 1/2	115	111 1/2	112 1/2	113 1/2	112 1/2	113 1/2	112 1/2	116 1/4	
Cleveland Graph Bronze Corp (The)	1	28 1/4	31	30 1/2	35 3/4	35	37 1/4	33 3/4	37 1/4	33 3/4	35	35	38 1/4	35 3/4	38 3/4	35 3/4	36 1/4	36	39 3/4	37 3/4	39	37 1/2	40	37 1/2	
5% preferred	100	101 1/4	103	102 1/2	103 1/2	102	105	103 1/4	104 1/2	103	104 1/2	104	105 1/2	106	106 1/2	107	107	107	108	107	108	105	107	104 1/2	108 1/2
Cleveland & Pitts 7% gtd	50	84	84	85	x86	87	89	89 1/2	90 1/4	89 3/4	90 3/4	90 3/4	91 1/4	91 1/2	91 1/2	92	91 1/2	92 1/2	92 1/2	92 1/2	92 1/2	92 1/2	91	92 1/2	
Special guaranteed 4%	50	50	50	50	50 1/2	50	50 1/2	50	50 1/2	50 1/2	50 1/2	50 1/2	50 1/2	50 1/2	50 1/2	50 1/2	50 1/2	50 1/2	50 1/2	50 1/2	50 1/2	50 1/2	50 1/2	50 1/2	
Climax Molybdenum Co.	100	38 1/2	42	39 1/2	43	41 1/4	48 1/4	44	48 1/4	43 1/4	46 1/4	40 3/4	45 3/4	38	37 1/2	40 3/4	38	41 3/4	37 1/2	39 3/4	33 3/4	37 1/2	33 3/4	35 3/4	
Cluett, Peabody & Co.	100	33 1/4	35 1/2	34 1/4	36	34 3/4	39	34 3/4	38	34 3/4	36 1/2	35 3/4	37 1/2	40	35 3/4	36 3/4	36 3/4	37 3/4	35 3/4	38 1/4	33 3/4	37 3/4	33 3/4	35 3/4	
Preferred	100	148	150	148 1/2	149 1/2	145	146	144	146 1/2	142	143 1/2	144 1/2	145 1/2	146 1/2	145	148 1/2	152	153	148	150	145	148	147 1/2	148	
Coca-Cola Co (The)	100	88	99	98 1/2	101	96 1/2	100 3/4	97	99 3/4	99 3/4	108	108	112	108 1/2	123	110	116	114	116	111	114	112	115	111 1/2	115
Class A	100	62 1/2	63	63	63 1/2	64	65 1/2	63 1/2	64 1/2	63	64 1/2	63 1/2	65	62 1/2	64	64 1/2	65 1/2	65	67	63	68 1/2	65	67	61	64 1/4
Colgate-Palmolive-Peet Co.	100	103 1/4	106 1/2	103 1/4	105	108 1/4	106	108 1/4	107	108	106 1/2	107 1/2	107 1/2	109 1/2	108	108 1/2	106 1/2	108 1/2	104 1/2	106 1/2	105 1/2	106 1/2	x103 1/2	106	
\$4.25 preferred	100	103 1/4	106 1/2	103 1/4	105	108 1/4	106	108 1/4	107	108	106 1/2	107 1/2	107 1/2	109 1/2	108	108 1/2	106 1/2	108 1/2	104 1/2	106 1/2	105 1/2	106 1/2	x103 1/2	106	
Collins & Aikman	100	108	108 1/2	108	110	108	110 1/2	110	111	x109 1/4	111	109	109	110	111	112 1/2	112 1/2	111	114 1/2	111	114 1/2	111 1/2	111 1/2	111	111
5% convertible preferred	100	108	108 1/2	108	110	108	110 1/2	110	111	x109 1/4	111	109	109	110	111	112 1/2	112 1/2	111	114 1/2	111	114 1/2	111 1/2	111 1/2	111	111
Colorado Fuel & Iron	100	14 1/2	16 1/2	15 1/2	16 1/2	15 1/2	18	16 1/2	18 1/2	16 1/2	17 1/2	16 1/2	18 1/2	16	19 1/2	15 1/2	17	16	16 1/2	15 1/2	17 1/2	13 1/2	16	14 1/2	16 1/2
Colorado & Southern	100	2 1/4	3 1/4	2 1/4	4 1/4	4 1/4	14 1/4	9 1/4	14	10 3/4	12 1/4	9 1/4	12 1/4	9 1/4	11 1/4	9	11 1/4	10 1/4	12	13 1/4	9 1/4	14 1/4	11	12 1/4	
4% non-cum 1st preferred	100	3 1/4	4 1/4	2 1/4	4 1/4	4 1/4	14 1/4	9 1/4	14	10 3/4	12 1/4	9 1/4	12 1/4	9 1/4	11 1/4	9	11 1/4	10 1/4	12	13 1/4	9 1/4	14 1/4	11	12 1/4	
4% non-cum 2nd preferred	100	3 1/4	4 1/4	2 1/4	4 1/4	4 1/4	14 1/4	9 1/4	14	10 3/4	12 1/4	9 1/4	12 1/4	9 1/4	11 1/4	9	11 1/4	10 1/4	12	13 1/4	9 1/4	14 1/4	11	12 1/4	
Columbia Broadcasting System	2.50	15 1/2	17 1/2	17 1/2	18 1/2	17 1/2	18 1/2	18 1/2	20 1/2	20 1/2	24 1/2	22 1/2	23 1/2	21 1/2	24 1/2	20 1/2	22								

NEW YORK STOCK RECORD

STOCKS	January Low \$ per Share	January High \$ per Share	February Low \$ per Share	February High \$ per Share	March Low \$ per Share	March High \$ per Share	April Low \$ per Share	April High \$ per Share	May Low \$ per Share	May High \$ per Share	June Low \$ per Share	June High \$ per Share	July Low \$ per Share	July High \$ per Share	August Low \$ per Share	August High \$ per Share	September Low \$ per Share	September High \$ per Share	October Low \$ per Share	October High \$ per Share	November Low \$ per Share	November High \$ per Share	December Low \$ per Share	December High \$ per Share
1 Denver Rio Grande & West pfd.....100	16 1/2	18 1/2	18 1/2	19 1/2	18 1/2	19 1/2	17 1/2	18 1/2	18 1/2	18 1/2	18 1/2	20 1/2	20 1/2	22 1/2	20 1/2	21 1/2	20 1/2	21 1/2	21 1/2	19 1/2	21 1/2	18 1/2	20 1/2	
Detroit Edison.....20	16 1/2	18 1/2	18 1/2	19 1/2	18 1/2	19 1/2	17 1/2	18 1/2	18 1/2	18 1/2	18 1/2	20 1/2	20 1/2	22 1/2	20 1/2	21 1/2	20 1/2	21 1/2	21 1/2	19 1/2	21 1/2	18 1/2	20 1/2	
Detroit Hillsdale & S W RR.....100	16 1/2	18 1/2	18 1/2	19 1/2	18 1/2	19 1/2	17 1/2	18 1/2	18 1/2	18 1/2	18 1/2	20 1/2	20 1/2	22 1/2	20 1/2	21 1/2	20 1/2	21 1/2	21 1/2	19 1/2	21 1/2	18 1/2	20 1/2	
Devco & Reynolds class A.....20	16 1/2	18 1/2	18 1/2	19 1/2	18 1/2	19 1/2	17 1/2	18 1/2	18 1/2	18 1/2	18 1/2	20 1/2	20 1/2	22 1/2	20 1/2	21 1/2	20 1/2	21 1/2	21 1/2	19 1/2	21 1/2	18 1/2	20 1/2	
Diamond Match.....25	16 1/2	18 1/2	18 1/2	19 1/2	18 1/2	19 1/2	17 1/2	18 1/2	18 1/2	18 1/2	18 1/2	20 1/2	20 1/2	22 1/2	20 1/2	21 1/2	20 1/2	21 1/2	21 1/2	19 1/2	21 1/2	18 1/2	20 1/2	
6% participating preferred.....25	16 1/2	18 1/2	18 1/2	19 1/2	18 1/2	19 1/2	17 1/2	18 1/2	18 1/2	18 1/2	18 1/2	20 1/2	20 1/2	22 1/2	20 1/2	21 1/2	20 1/2	21 1/2	21 1/2	19 1/2	21 1/2	18 1/2	20 1/2	
Diamond T Motor Car Co.....2	16 1/2	18 1/2	18 1/2	19 1/2	18 1/2	19 1/2	17 1/2	18 1/2	18 1/2	18 1/2	18 1/2	20 1/2	20 1/2	22 1/2	20 1/2	21 1/2	20 1/2	21 1/2	21 1/2	19 1/2	21 1/2	18 1/2	20 1/2	
Distillers Corp-Seagrams Ltd.....100	16 1/2	18 1/2	18 1/2	19 1/2	18 1/2	19 1/2	17 1/2	18 1/2	18 1/2	18 1/2	18 1/2	20 1/2	20 1/2	22 1/2	20 1/2	21 1/2	20 1/2	21 1/2	21 1/2	19 1/2	21 1/2	18 1/2	20 1/2	
5% preferred.....100	16 1/2	18 1/2	18 1/2	19 1/2	18 1/2	19 1/2	17 1/2	18 1/2	18 1/2	18 1/2	18 1/2	20 1/2	20 1/2	22 1/2	20 1/2	21 1/2	20 1/2	21 1/2	21 1/2	19 1/2	21 1/2	18 1/2	20 1/2	
Dixie Cup Co.....10	16 1/2	18 1/2	18 1/2	19 1/2	18 1/2	19 1/2	17 1/2	18 1/2	18 1/2	18 1/2	18 1/2	20 1/2	20 1/2	22 1/2	20 1/2	21 1/2	20 1/2	21 1/2	21 1/2	19 1/2	21 1/2	18 1/2	20 1/2	
Class A.....39	16 1/2	18 1/2	18 1/2	19 1/2	18 1/2	19 1/2	17 1/2	18 1/2	18 1/2	18 1/2	18 1/2	20 1/2	20 1/2	22 1/2	20 1/2	21 1/2	20 1/2	21 1/2	21 1/2	19 1/2	21 1/2	18 1/2	20 1/2	
Doehler Die Casting Co.....24 1/2	16 1/2	18 1/2	18 1/2	19 1/2	18 1/2	19 1/2	17 1/2	18 1/2	18 1/2	18 1/2	18 1/2	20 1/2	20 1/2	22 1/2	20 1/2	21 1/2	20 1/2	21 1/2	21 1/2	19 1/2	21 1/2	18 1/2	20 1/2	
Dome Mines Ltd.....15 1/2	16 1/2	18 1/2	18 1/2	19 1/2	18 1/2	19 1/2	17 1/2	18 1/2	18 1/2	18 1/2	18 1/2	20 1/2	20 1/2	22 1/2	20 1/2	21 1/2	20 1/2	21 1/2	21 1/2	19 1/2	21 1/2	18 1/2	20 1/2	
Douglas Aircraft Co Inc.....56	16 1/2	18 1/2	18 1/2	19 1/2	18 1/2	19 1/2	17 1/2	18 1/2	18 1/2	18 1/2	18 1/2	20 1/2	20 1/2	22 1/2	20 1/2	21 1/2	20 1/2	21 1/2	21 1/2	19 1/2	21 1/2	18 1/2	20 1/2	
Dow Chemical Co.....130 1/2	16 1/2	18 1/2	18 1/2	19 1/2	18 1/2	19 1/2	17 1/2	18 1/2	18 1/2	18 1/2	18 1/2	20 1/2	20 1/2	22 1/2	20 1/2	21 1/2	20 1/2	21 1/2	21 1/2	19 1/2	21 1/2	18 1/2	20 1/2	
Rights.....100	16 1/2	18 1/2	18 1/2	19 1/2	18 1/2	19 1/2	17 1/2	18 1/2	18 1/2	18 1/2	18 1/2	20 1/2	20 1/2	22 1/2	20 1/2	21 1/2	20 1/2	21 1/2	21 1/2	19 1/2	21 1/2	18 1/2	20 1/2	
\$4 preferred series A.....16	16 1/2	18 1/2	18 1/2	19 1/2	18 1/2	19 1/2	17 1/2	18 1/2	18 1/2	18 1/2	18 1/2	20 1/2	20 1/2	22 1/2	20 1/2	21 1/2	20 1/2	21 1/2	21 1/2	19 1/2	21 1/2	18 1/2	20 1/2	
Dresser Mfg Co.....5 1/2	16 1/2	18 1/2	18 1/2	19 1/2	18 1/2	19 1/2	17 1/2	18 1/2	18 1/2	18 1/2	18 1/2	20 1/2	20 1/2	22 1/2	20 1/2	21 1/2	20 1/2	21 1/2	21 1/2	19 1/2	21 1/2	18 1/2	20 1/2	
Dunhill International Inc.....1	16 1/2	18 1/2	18 1/2	19 1/2	18 1/2	19 1/2	17 1/2	18 1/2	18 1/2	18 1/2	18 1/2	20 1/2	20 1/2	22 1/2	20 1/2	21 1/2	20 1/2	21 1/2	21 1/2	19 1/2	21 1/2	18 1/2	20 1/2	
Duplan Corp.....9	16 1/2	18 1/2	18 1/2	19 1/2	18 1/2	19 1/2	17 1/2	18 1/2	18 1/2	18 1/2	18 1/2	20 1/2	20 1/2	22 1/2	20 1/2	21 1/2	20 1/2	21 1/2	21 1/2	19 1/2	21 1/2	18 1/2	20 1/2	
8% preferred.....100	16 1/2	18 1/2	18 1/2	19 1/2	18 1/2	19 1/2	17 1/2	18 1/2	18 1/2	18 1/2	18 1/2	20 1/2	20 1/2	22 1/2	20 1/2	21 1/2	20 1/2	21 1/2	21 1/2	19 1/2	21 1/2	18 1/2	20 1/2	
Du Pont de Nem (E I) & Co.....20	16 1/2	18 1/2	18 1/2	19 1/2	18 1/2	19 1/2	17 1/2	18 1/2	18 1/2	18 1/2	18 1/2	20 1/2	20 1/2	22 1/2	20 1/2	21 1/2	20 1/2	21 1/2	21 1/2	19 1/2	21 1/2	18 1/2	20 1/2	
\$4.50 preferred.....125 1/2	16 1/2	18 1/2	18 1/2	19 1/2	18 1/2	19 1/2	17 1/2	18 1/2	18 1/2	18 1/2	18 1/2	20 1/2	20 1/2	22 1/2	20 1/2	21 1/2	20 1/2	21 1/2	21 1/2	19 1/2	21 1/2	18 1/2	20 1/2	
Duquesne Light 5% first preferred.....100	16 1/2	18 1/2	18 1/2	19 1/2	18 1/2	19 1/2	17 1/2	18 1/2	18 1/2	18 1/2	18 1/2	20 1/2	20 1/2	22 1/2	20 1/2	21 1/2	20 1/2	21 1/2	21 1/2	19 1/2	21 1/2	18 1/2	20 1/2	
Eagle-Picher Lead.....10	16 1/2	18 1/2	18 1/2	19 1/2	18 1/2	19 1/2	17 1/2	18 1/2	18 1/2	18 1/2	18 1/2	20 1/2	20 1/2	22 1/2	20 1/2	21 1/2	20 1/2	21 1/2	21 1/2	19 1/2	21 1/2	18 1/2	20 1/2	
Eastern Airlines Inc.....31 1/2	16 1/2	18 1/2	18 1/2	19 1/2	18 1/2	19 1/2	17 1/2	18 1/2	18 1/2	18 1/2	18 1/2	20 1/2	20 1/2	22 1/2	20 1/2	21 1/2	20 1/2	21 1/2	21 1/2	19 1/2	21 1/2	18 1/2	20 1/2	
Eastern Rolling Mills Co (The).....5	16 1/2	18 1/2	18 1/2	19 1/2	18 1/2	19 1/2	17 1/2	18 1/2	18 1/2	18 1/2	18 1/2	20 1/2	20 1/2	22 1/2	20 1/2	21 1/2	20 1/2	21 1/2	21 1/2	19 1/2	21 1/2	18 1/2	20 1/2	
Eastman Kodak Co.....146 1/2	16 1/2	18 1/2	18 1/2	19 1/2	18 1/2	19 1/2	17 1/2	18 1/2	18 1/2	18 1/2	18 1/2	20 1/2	20 1/2	22 1/2	20 1/2	21 1/2	20 1/2	21 1/2	21 1/2	19 1/2	21 1/2	18 1/2	20 1/2	
6% preferred.....100	16 1/2	18 1/2	18 1/2	19 1/2	18 1/2	19 1/2	17 1/2	18 1/2	18 1/2	18 1/2	18 1/2	20 1/2	20 1/2	22 1/2	20 1/2	21 1/2	20 1/2	21 1/2	21 1/2	19 1/2	21 1/2	18 1/2	20 1/2	
Eaton Manufacturing Co.....35	16 1/2	18 1/2	18 1/2	19 1/2	18 1/2	19 1/2	17 1/2	18 1/2	18 1/2	18 1/2	18 1/2	20 1/2	20 1/2	22 1/2	20 1/2	21 1/2	20 1/2	21 1/2	21 1/2	19 1/2	21 1/2	18 1/2	20 1/2	
Edison Bros Stores Inc.....13 1/2	16 1/2	18 1/2	18 1/2	19 1/2	18 1/2	19 1/2	17 1/2	18 1/2	18 1/2	18 1/2	18 1/2	20 1/2	20 1/2	22 1/2	20 1/2	21 1/2	20 1/2	21 1/2	21 1/2	19 1/2	21 1/2	18 1/2	20 1/2	
Electric Auto Lite (The).....30 1/2	16 1/2	18 1/2	18 1/2	19 1/2	18 1/2	19 1/2	17 1/2	18 1/2	18 1/2	18 1/2	18 1/2	20 1/2	20 1/2	22 1/2	20 1/2	21 1/2	20 1/2	21 1/2	21 1/2	19 1/2	21 1/2	18 1/2	20 1/2	
Electric Boat.....10 1/2	16 1/2	18 1/2	18 1/2	19 1/2	18 1/2	19 1/2	17 1/2	18 1/2	18 1/2	18 1/2	18 1/2	20 1/2	20 1/2	22 1/2	20 1/2	21 1/2	20 1/2	21 1/2	21 1/2	19 1/2	21 1/2	18 1/2	20 1/2	
Elec & Musical Ind Amer shares.....1 1/2	16 1/2	18 1/2	18 1/2	19 1/2	18 1/2	19 1/2	17 1/2	18 1/2	18 1/2	18 1/2	18 1/2	20 1/2	20 1/2	22 1/2	20 1/2	21 1/2	20 1/2	21 1/2	21 1/2	19 1/2	21 1/2	18 1/2	20 1/2	
Electric Power & Light.....1 1/2	16 1/2	18 1/2	18 1/2	19 1/2	18 1/2	19 1/2	17 1/2	18 1/2	18 1/2	18 1/2	18 1/2	20 1/2	20 1/2	22 1/2	20 1/2	21 1/2	20 1/2	21 1/2	21 1/2	19 1/2	21 1/2	18 1/2	20 1/2	
\$7 preferred.....31 1/2	16 1/2	18 1/2	18 1/2	19 1/2	18 1/2	19 1/2	17 1/2	18 1/2	18 1/2	18 1/2	18 1/2	20 1/2	20 1/2	22 1/2	20 1/2	21 1/2	20 1/2	21 1/2	21 1/2	19 1/2	21 1/2	18 1/2	20 1/2	
\$6 preferred.....28 1/2	16 1/2	18 1/2	18 1/2	19 1/2	18 1/2	19 1/2	17 1/2	18 1/2	18 1/2	18 1/2	18 1/2	20 1/2	20 1/2	22 1/2	20 1/2	21 1/2	20 1/2	21 1/2	21 1/2	19 1/2	21 1/2	18 1/2	20 1/2	
Electric Storage Battery.....33 1/2	16 1/2	18 1/2	18 1/2	19 1/2	18 1/2	19 1/2	17 1/2	18 1/2	18 1/2	18 1/2	18 1/2	20 1/2	20 1/2	22 1/2	20 1/2	21 1/2	20 1/2	21 1/2	21 1/2	19 1/2	21 1/2	18 1/2	20 1/2	
El Paso Natural Gas Co.....23 1/2	16 1/2	18 1/2	18 1/2	19 1/2	18 1/2	19 1/2	17 1/2	18 1/2	18 1/2	18 1/2	18 1/2	20 1/2	20 1/2	22 1/2	20 1/2	21 1/2	20 1/2	21 1/2	21 1/2	19 1/2	21 1/2	18 1/2	20 1/2	
Endicott-Johnson.....49 1/2	16 1/2	18 1/2	18 1/2	19 1/2	18 1/2	19 1/2	17 1/2	18 1/2	18 1/2	18 1/2	18 1/2	20 1/2	20 1/2	22 1/2	20 1/2	21 1/2	20 1/2	21 1/2	21 1/2	19 1/2	21 1/2	18 1/2	20 1/2	
5% preferred.....100	16 1/2	18 1/2	18 1/2	19 1/2	18 1/2	19 1/2	17 1/2	18 1/2	18 1/2	18 1/2	18 1/2	20 1/2	20 1/2	22 1/2	20 1/2	21 1/2	20 1/2	21 1/2	21 1/2	19 1/2	21 1/2	18 1/2	20 1/2	
4% preferred.....100	16 1/2	18 1/2	18 1/2	19 1/2	18 1/2	19 1/2	17 1/2	18 1/2	18 1/2	18 1/2	18 1/2	20 1/2	20 1/2	22 1/2	20 1/2	21 1/2	20 1/2	21 1/2	21 1/2	19 1/2	21 1/2	18 1/2	20 1/2	
Engineers Public Service.....1	16 1/2	18 1/2	18 1/2	19 1/2	18 1/2	19 1/2	17 1/2	18 1/2	18 1/2	18 1/2	18 1/2	20 1/2	20 1/2	22 1/2	20 1/2	21 1/2	20 1/2	21 1/2	21 1/2	19 1/2	21 1/2	18 1/2	20 1/2	
\$5 preferred.....54	16 1/2	18 1/2	18 1/2	19 1/2	18 1/2	19 1/2	17 1/2	18 1/2	18 1/2	18 1/2	18 1/2	20 1/2	20 1/2	22 1/2	20 1/2	21 1/2	20 1/2							

NEW YORK STOCK RECORD

STOCKS	January		February		March		April		May		June		July		August		September		October		November		December	
	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High
Gobel (Adolf)	1	1 1/2	1	1 1/2	1	1 1/2	1	1 1/2	1	1 1/2	1	1 1/2	1	1 1/2	1	1 1/2	1	1 1/2	1	1 1/2	1	1 1/2	1	1 1/2
Goebel Brewing Co.	1	1 1/2	1	1 1/2	1	1 1/2	1	1 1/2	1	1 1/2	1	1 1/2	1	1 1/2	1	1 1/2	1	1 1/2	1	1 1/2	1	1 1/2	1	1 1/2
Gold & Stock Telegraph	100	76	78 1/2	84	91 1/4	90	93	86	92	86 1/2	89	88 3/4	94 1/4	95 3/4	95 1/4	97 1/4	73 1/2	94 3/4	81 1/2	90 1/2	83	89	84 1/2	87
Goodrich (B F) Co.	1	24 1/2	26 1/2	25 1/2	30	28 1/2	38 1/4	34 1/2	40 1/2	37	40 1/2	38 3/4	41 3/4	38	42 1/4	36 3/4	41 1/4	40 3/4	45 3/4	39 3/4	42 3/4	36	42 1/2	36 3/4
5% preferred	1	83	87	86 1/4	91	90 3/4	94 3/4	91	96 3/4	95	96 3/4	95 1/2	99 3/4	98	101	96 1/4	101	99 1/2	101 1/2	100	102	98 3/4	102	96 3/4
Goodyear Tire & Rubber	1	25 1/2	27 1/2	26 3/4	30 1/2	29 3/4	36 3/4	31 3/4	38 3/4	34 3/4	39	37	40	35 1/2	41 1/2	35 1/2	39 3/4	38 1/2	41	36 1/2	39 3/4	32 3/4	37 3/4	33
5% convertible preferred	1	90 1/2	96 3/4	94	96 1/4	94 1/2	98	95	99 1/4	98	100 1/4	99 1/4	102 1/2	102 1/2	108 1/2	x104	106	104 3/4	107 1/2	104	107 3/4	103 3/4	106 1/2	102 1/2
Gotham Hosiery	1	4 1/4	5 1/2	5 1/4	6 1/4	5 1/4	6 1/4	5 1/4	6 1/4	7 1/4	9 3/4	7 1/4	9 3/4	6 3/4	8 3/4	5 3/4	6 3/4	6 1/2	8 3/4	7 3/4	9	6 3/4	8 1/4	7 3/4
Preferred	100	89	92	83	87 1/2	85	87 3/4	87 1/2	87 3/4	87	87 3/4	87 3/4	90	87 1/4	91	86	90 1/2	90 1/2	95	98	98	100	100 1/2	99 3/4
Graham-Paige Motors	1	1 1/2	1 1/2	1	1 1/2	1 1/2	2 1/2	1 1/2	2 1/2	1 1/2	2 1/2	1 1/2	2 1/2	1 1/2	2 1/2	1 1/2	1 1/2	1 1/2	1 1/2	1	1 1/2	1	1 1/2	1
Granby Cons M S & P	5	4 1/4	5 1/4	4 1/4	5 1/4	5 1/4	6 1/4	5 1/4	6 1/4	5 1/4	6 1/4	5 1/4	6 1/4	5 1/4	6 1/4	4 3/4	5 3/4	4 3/4	5 3/4	4 3/4	5 3/4	4 3/4	5 3/4	3 3/4
Grand Union Co.	1	8	9	9	10 1/2	10	13 1/4	11 1/2	13	12 3/4	14	12 1/2	15 1/2	15 1/2	17	15	16 1/4	14 1/2	15 1/2	14 1/2	17	14 1/2	16 1/2	14 1/2
Granite City Steel	1	7 3/4	8 3/4	8 1/4	10 1/4	9 1/4	11 1/4	10 1/2	12 1/2	10 1/2	13 1/4	11 1/2	13 1/4	11	13	10	11	10	10 3/4	10	11 1/2	8 3/4	10 1/4	8 3/4
Grant (W T) Co.	10	29 3/4	32	29 1/2	31 3/4	30 1/2	33 1/4	32 1/4	34	31 3/4	34	32 1/2	36	34	36 3/4	31 3/4	34 1/2	32 3/4	37	33	35 1/2	33	33 3/4	32 1/4
5% preferred	20	24 1/4	24 1/2	24 1/4	24 1/4	24 1/4	24 3/4	24 3/4	25 1/4	24 3/4	25	24 3/4	25	25	26	25 1/2	26	25	25 3/4	24 1/4	24 3/4	23 3/4	24 1/4	24
Great Northern Iron Ore Prop.	1	15	15 1/2	15 1/2	16 1/4	16	17 3/4	15 3/4	18	16 1/2	17 1/2	16 1/2	17 1/2	16	17 1/2	16 1/2	17 1/2	16 1/2	17 1/2	17	17 1/2	14	17 1/2	13 1/4
Great Northern Ry 6% pfd.	1	21 1/2	24 1/2	23 1/4	26 1/4	25 1/4	30 1/4	27	31 1/2	30	32 1/2	28 1/2	32 1/2	27	32 1/4	26 1/2	28 3/4	26 1/4	28 3/4	25 3/4	28 3/4	22 1/2	27 1/2	23 1/4
Great Western Sugar	1	23 3/4	26	25 3/4	26 3/4	25 3/4	27	25 3/4	26 3/4	25 3/4	27	25 3/4	27 1/2	24	26 1/2	23 1/4	24 1/2	24 1/2	25 1/2	23 1/4	25 1/2	x23 1/4	24 3/4	23 1/4
Preferred	100	138	142 1/2	142	143 1/2	141	144	144	150	148	153 1/4	147	151 3/4	148	150 3/4	147	150	145	148	144	150	146	151 3/4	150 1/2
Green Bay & Western RR Co.	100	65	65	65	65	65	65	65	65	65	65	65	65	65	65	65	65	65	65	65	65	65	65	65
Green (H L) Co.	1	31 1/4	33 1/4	33 1/4	35 1/4	35 1/4	40 3/4	39 3/4	41 3/4	41 1/2	45 3/4	43	45 3/4	45 3/4	49 3/4	44 1/2	49	46 3/4	50	47	49 3/4	44	47 1/2	43 1/4
Greyhound Corp (The)	1	14 1/2	15 1/2	14 1/2	15 1/2	14 1/2	17 1/2	16 1/2	17 1/2	17 1/2	21	18	20 3/4	17 1/2	19 3/4	17 1/2	18 1/4	17 1/2	19 3/4	18	18 3/4	17 1/2	19 3/4	19
5 1/2% preferred	10	11	11 1/2	11 1/2	12 1/2	x11 1/2	12	11 1/2	12 1/2	11 1/2	12 1/2	12 1/2	12 1/2	12 1/2	12 1/2	12 1/2	13 1/4	11 3/4	12 1/2	11 1/2	12	11	12	10 1/2
Grumman Aircraft Eng Corp.	1	10 1/2	12 1/2	11 1/2	13 1/2	12 3/4	15 1/2	14 3/4	16 1/2	14 1/2	17 1/4	14 3/4	16 1/2	12 1/2	13 1/2	12 1/2	13 1/2	12 1/2	13 1/2	12 1/2	13	10 1/2	12	10 1/2
Guantanamo Sugar	1	8 1/4	9 1/4	8 1/4	9 1/4	8 1/4	9 1/4	8 1/4	9 1/4	8 1/4	9 1/4	8 1/4	9 1/4	8 1/4	9 1/4	8 1/4	9 1/4	8 1/4	9 1/4	8 1/4	9 1/4	8 1/4	9 1/4	8 1/4
8% preferred	100	81 1/2	91 1/2	86 1/2	97	90	102	95 1/2	132	124	150 1/2	143 1/4	160 3/4	135	146 3/4	121 1/2	138 1/2	130	155	136 1/2	146	126	140	129
Gulf Mobile & Ohio RR	1	3 1/4	4 1/4	3 1/4	5 1/4	5 1/4	7 1/4	6 1/4	9 3/4	8 1/4	10 1/4	7 1/4	9 3/4	7	9 3/4	6 3/4	8	7 3/4	9 1/4	7	8 1/4	5 3/4	7 1/2	5 3/4
5% preferred	1	25 3/4	30 1/4	28	33	31 3/4	37 3/4	34 1/4	39 1/2	38 1/4	41 1/2	36	39 1/2	35 1/2	40 1/2	33 3/4	37	35 3/4	41	34	36 3/4	29	34 1/2	x32
Gulf Oil Corp.	25	47	50 1/2	45 3/4	49 1/2	48 3/4	50 1/2	46	49 3/4	48 3/4	50 1/2	46	49 3/4	48 3/4	50 1/2	45 3/4	49 1/2	48 3/4	50 1/2	46	49 3/4	x44 3/4	47 3/4	44 1/4
Hackensack Water	25	22 3/4	23 1/4	22 3/4	23 1/4	23 1/4	25	23 1/4	25 1/2	26	26 1/2	25 3/4	26 1/2	26 1/2	28 1/2	27 3/4	28 1/2	28 1/2	28 1/2	27	27 3/4	27	27	27
Preferred A	25	36 3/4	37 1/4	36 3/4	37 1/4	37 1/4	37 1/4	37 1/4	37 1/4	37 1/4	37 1/4	37 1/4	37 1/4	37 1/4	37 1/4	37 1/4	37 1/4	37 1/4	37 1/4	37 1/4	36 3/4	36 3/4	36 3/4	36 3/4
Hall Printing	10	12 1/2	13	12 1/2	13	13 1/4	14 1/2	14 1/2	16 1/2	15 1/2	17	x16 1/2	18	16 1/2	18 1/2	16	17 1/4	16 1/2	17	15 1/2	16 1/2	14 1/2	15 1/2	15 1/2
Hamilton Watch	1	9 1/2	10 1/2	10																				

NEW YORK STOCK RECORD

STOCKS		January		February		March		April		May		June		July		August		September		October		November		December	
		Low	High	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High
Kresge (S S) Co.	10	18 1/2	21 1/2	21	22 1/2	20 1/2	22 1/2	21 1/2	23 1/2	22 1/2	23 1/2	21 1/2	23 1/2	22 1/2	23 1/2	23 1/2	24	22 1/2	24 1/2	21 1/2	24	21	22 1/2	21 1/2	23 1/2
Kresge Department Stores	1	2 1/2	4 1/2	2 1/2	4 1/2	2 1/2	4 1/2	2 1/2	4 1/2	2 1/2	4 1/2	2 1/2	4 1/2	2 1/2	4 1/2	2 1/2	4 1/2	2 1/2	4 1/2	2 1/2	4 1/2	2 1/2	4 1/2	2 1/2	4 1/2
Kress (S H) & Co.	1	23 1/2	25 1/2	23 1/2	26 1/2	25 1/2	28 1/2	27 1/2	29 1/2	28 1/2	30 1/2	28 1/2	30 1/2	29 1/2	31 1/2	29 1/2	30 1/2	30	32 1/2	28 1/2	31 1/2	27 1/2	29	27 1/2	29
Kroger Grocery & Baking	1	26 1/2	27 1/2	24 1/2	26 1/2	25	26 1/2	26 1/2	30 1/2	30	32 1/2	29 1/2	31	30	31 1/2	30	31 1/2	31	32	30 1/2	31 1/2	31	32 1/2	31 1/2	32
Laclede Gas Light	100	9 1/2	11	10 1/2	12 1/2	11	16	12 1/2	15	13 1/2	16 1/2	13 1/2	16 1/2	13	15 1/2	12 1/2	14 1/2	13	14 1/2	11 1/2	14 1/2	10	12 1/2	10 1/2	11 1/2
5% preferred	100	35	40 1/2	37 1/2	42 1/2	42	66	58 1/2	64 1/2	63	72 1/2	65 1/2	71	57	71	56 1/2	68 1/2	63	66 1/2	63	73	61	67 1/2	60 1/2	65
Lambert Co (The)	1	17 1/2	21	20	21 1/2	20	23 1/2	20 1/2	25	25	28	25 1/2	29 1/2	23 1/2	28 1/2	23 1/2	25 1/2	23 1/2	26 1/2	25 1/2	27 1/2	24 1/2	27 1/2	26 1/2	29 1/2
Lane Bryant	1	11 1/2	12 1/2	12	12 1/2	12 1/2	15 1/2	15 1/2	19	17 1/2	19 1/2	18	19 1/2	17 1/2	19 1/2	16 1/2	18	17	19	16 1/2	17 1/2	16 1/2	17	16 1/2	17 1/2
Lee Rubber & Tire	5	26 1/2	28 1/2	27 1/2	30 1/2	30	36	33	36 1/2	36 1/2	38 1/2	37 1/2	38 1/2	36 1/2	39	36 1/2	39	37	39 1/2	37	39 1/2	35	39 1/2	35	38 1/2
Lehigh Coal & Navigation Co.	1	20	21	20	22 1/2	22	24 1/2	22 1/2	25	21 1/2	24	23 1/2	26 1/2	26	29	24 1/2	26	24 1/2	26 1/2	24	26 1/2	21 1/2	24	21 1/2	23 1/2
Lehigh Portland Cement	25	107 1/2	109	107 1/2	112	109	113	115	116 1/2	112	113 1/2	112 1/2	115	115	120	115	115 1/2	113	115	113 1/2	115	114	114 1/2	110	112 1/2
4% convertible preferred	100	107 1/2	109	107 1/2	112	109	113	115	116 1/2	112	113 1/2	112 1/2	115	115	120	115	115 1/2	113	115	113 1/2	115	114	114 1/2	110	112 1/2
Lehigh Valley RR Co.	50	2 1/2	3 1/2	2 1/2	3 1/2	2 1/2	3 1/2	2 1/2	3 1/2	2 1/2	3 1/2	2 1/2	3 1/2	2 1/2	3 1/2	2 1/2	3 1/2	2 1/2	3 1/2	2 1/2	3 1/2	2 1/2	3 1/2	2 1/2	3 1/2
Lehigh Valley Coal	1	11 1/2	13 1/2	12	13 1/2	12 1/2	14 1/2	13 1/2	17 1/2	15 1/2	18 1/2	17 1/2	20 1/2	15 1/2	18 1/2	14 1/2	16 1/2	14 1/2	17 1/2	15 1/2	17 1/2	13 1/2	16 1/2	14 1/2	18 1/2
6% convertible preferred	50	11 1/2	13 1/2	12	13 1/2	12 1/2	14 1/2	13 1/2	17 1/2	15 1/2	18 1/2	17 1/2	20 1/2	15 1/2	18 1/2	14 1/2	16 1/2	14 1/2	17 1/2	15 1/2	17 1/2	13 1/2	16 1/2	14 1/2	18 1/2
Lehman Corp (The)	1	24	27 1/2	26 1/2	28	26 1/2	30 1/2	27 1/2	30 1/2	28 1/2	30 1/2	28 1/2	30 1/2	29 1/2	32	28 1/2	29 1/2	28 1/2	30 1/2	28 1/2	30 1/2	27 1/2	30 1/2	28 1/2	30 1/2
Lehn & Fink Products Corp.	5	14 1/2	15 1/2	15 1/2	17 1/2	16 1/2	18	17 1/2	19 1/2	18 1/2	19 1/2	19 1/2	22 1/2	19	21 1/2	18 1/2	20 1/2	19	20 1/2	19	19 1/2	18	19 1/2	17 1/2	18 1/2
Lerner Stores Corp.	1	23 1/2	26 1/2	26 1/2	29 1/2	29	33 1/2	29	33 1/2	29	33 1/2	33	36 1/2	32 1/2	35 1/2	32 1/2	34	33 1/2	37 1/2	34	36 1/2	32 1/2	36 1/2	32 1/2	38 1/2
Libbey-Owens-Ford Glass	1	31	34 1/2	33 1/2	35 1/2	32 1/2	37 1/2	33	36 1/2	35 1/2	39 1/2	37 1/2	42	37 1/2	43 1/2	36 1/2	39 1/2	38 1/2	41 1/2	37 1/2	40 1/2	38 1/2	40 1/2	38 1/2	43 1/2
Libby-McNeill & Libby	7	5	6 1/2	5 1/2	6 1/2	6	6 1/2	6 1/2	7 1/2	6 1/2	7 1/2	6 1/2	8 1/2	7	8 1/2	6 1/2	7 1/2	7	7 1/2	6 1/2	7 1/2	6 1/2	7 1/2	6 1/2	7 1/2
Life Savers Corp.	5	30	30 1/2	30	31	31 1/2	33	31 1/2	33	33	38 1/2	37	38 1/2	37	41	38 1/2	40	38 1/2	39 1/2	37 1/2	39 1/2	36	39	36	38 1/2
Liggett & Myers Tobacco	25	63 1/2	70	65	70 1/2	62 1/2	66 1/2	65 1/2	67 1/2	64 1/2	66 1/2	66 1/2	70 1/2	66 1/2	71	67 1/2	69	67 1/2	70 1/2	67	69 1/2	62 1/2	68	62	68
Series B	25	63 1/2	71 1/2	65 1/2	71 1/2	63 1/2	69 1/2	67 1/2	69 1/2	66 1/2	68 1/2	68 1/2	73 1/2	69	73 1/2	68 1/2	71	69 1/2	73	66 1/2	70 1/2	62 1/2	68 1/2	62 1/2	67 1/2
Preferred	100	175	177	174 1/2	179 1/2	174 1/2	179	174	175 1/2	174 1/2	178 1/2	176	178 1/2	181	181	181 1/2	179	182	177	181 1/2	172	179 1/2	171	175 1/2	175 1/2
Lily Tulip Cup Corp.	1	22 1/2	25	24 1/2	25 1/2	23 1/2	27	27	28 1/2	27	28 1/2	27	28 1/2	26	27 1/2	25	26	26 1/2	27 1/2	26 1/2	27	25 1/2	27	27	27 1/2
Lima Locomotive Works	1	24	27 1/2	26 1/2	31 1/2	30 1/2	35 1/2	31 1/2	36 1/2	36	44	38 1/2	43 1/2	34 1/2	41 1/2	33 1/2	36 1/2	34	36 1/2	32 1/2	36 1/2	30	35	34 1/2	41 1/2
Link Belt Co.	1	34 1/2	37 1/2	36	38 1/2	36 1/2	40 1/2	38 1/2	40 1/2	38 1/2	40 1/2	38 1/2	40	39 1/2	43	35	40 1/2	38 1/2	40	38 1/2	39	35	38 1/2	34 1/2	37
Lion Oil Refining Co.	1	12 1/2	14 1/2	13 1/2	15 1/2	14 1/2	18 1/2	16 1/2	19 1/2	18	19 1/2	18	19 1/2	18	19 1/2	18	20 1/2	18 1/2	20 1/2	18 1/2	20 1/2	17 1/2	19 1/2	17 1/2	20 1/2
Liquid Carbonic Corp.	1	15 1/2	16 1/2	16 1/2	18 1/2	17 1/2	19 1/2	18	20 1/2	18 1/2	20 1/2	20	21 1/2	19 1/2	21 1/2	18 1/2	19 1/2	19	20 1/2	19	20 1/2	18 1/2	19 1/2	18 1/2	20 1/2
Lockheed Aircraft Corp.	1	16 1/2	19 1/2	18 1/2	20 1/2	20 1/2	25 1/2	21 1/2	24 1/2	20 1/2	24 1/2	19	22 1/2	18 1/2	21 1/2	16 1/2	18 1/2	16 1/2	18 1/2	16 1/2	17 1/2	12 1/2	16 1/2	12 1/2	16 1/2
Loew's Inc.	1	42 1/2	45 1/2																						

NEW YORK STOCK RECORD

STOCKS	January		February		March		April		May		June		July		August		September		October		November		December	
	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High
National Lead Co.	10	14	15	16	15	17	15	17	15	17	15	19	16	19	16	17	17	18	17	18	17	18	18	20
7% preferred A	100	160	162	170	167	170	167	170	165	171	163	169	169	175	174	178	170	174	170	173	170	171	166	169
6% preferred B	100	137	142	145	142	145	140	145	138	142	139	144	144	150	148	150	143	145	140	143	141	146	140	142
National Malleable & Steel Cast Co.	4	14	17	18	16	18	17	19	17	19	18	22	19	21	18	21	18	19	18	19	16	19	16	19
National Oil Products Co.	4	33	36	31	31	33	31	34	31	34	30	34	32	34	31	34	28	30	28	31	28	30	27	29
National Power & Light	25	2	3	3	2	3	3	4	4	5	5	6	6	7	6	7	6	7	6	7	5	6	5	6
National Steel Corp.	25	52	54	54	58	57	61	56	61	56	60	57	62	58	64	56	59	56	59	57	59	54	58	
National Supply Co (The) Penna.	10	5	7	6	9	8	10	9	13	12	15	12	15	11	14	11	13	11	13	10	13	11	13	
\$2 convertible preferred	40	14	16	15	18	17	22	22	19	26	24	27	x26	28	24	27	23	26	24	26	24	27	24	28
5 1/2% convertible prior preferred	100	57	61	61	68	67	74	71	76	74	79	x69	80	72	79	68	73	69	72	71	75	73	79	x76
6% prior preferred	100	62	68	67	73	72	79	78	82	81	85	x79	88	79	83	76	81	76	78	83	82	85	83	85
National Tea Co.	100	2	3	3	4	3	5	5	6	5	7	5	7	5	6	5	6	5	6	4	5	4	5	
Natomas Co.	100	6	7	7	8	7	9	8	10	8	9	8	9	8	10	9	10	9	10	8	9	8	9	
Nehi Corp.	100	9	10	10	12	11	12	12	13	12	13	13	14	14	15	13	15	13	15	12	14	12	15	
Neisner Bros Inc.	100	16	17	x17	18	17	19	18	19	19	23	21	23	23	24	21	23	23	25	23	25	22	24	
4 1/4% convertible serial pfd.	100	74	77	77	79	83	86	83	86	86	89	89	91	91	94	94	96	95	96	98	98	97	98	
Newberry Co (J J)	100	37	38	40	41	40	42	45	49	48	49	49	52	52	56	54	56	54	57	53	56	49	52	
5% preferred series A	100	111	112	110	111	106	111	108	108	110	109	110	110	112	111	114	109	111	109	112	108	110	110	
Newmont Mining Corp.	10	26	31	30	33	31	37	32	37	33	37	37	34	31	34	30	34	29	30	28	31	27	30	
Newport Industries Inc.	1	10	12	11	14	12	14	12	14	13	16	14	16	14	16	14	17	16	19	17	19	15	18	
Newport News Ship & Dry Dock	1	17	19	18	19	18	21	19	21	18	21	17	19	16	18	15	16	15	16	15	16	12	13	
\$5 convertible preferred	100	95	98	100	100	100	100	100	101	100	102	100	101	99	100	99	100	98	100	98	99	94	96	
New York Air Brake	100	27	29	29	32	31	34	32	36	x33	44	39	44	36	41	34	36	34	38	32	34	32	37	
New York Central RR.	100	10	12	12	14	13	17	15	19	18	20	16	19	15	19	15	18	17	18	14	17	15	16	
N Y Chicago & St Louis	100	11	13	11	14	13	15	13	18	16	24	19	24	22	26	18	22	22	20	21	16	20	18	
6% preferred series A	100	31	40	33	37	37	43	38	46	44	64	53	68	63	74	57	65	58	60	68	52	63	56	
N Y City Omnibus Corp.	100	14	17	17	19	18	20	18	20	19	26	21	24	21	23	20	24	21	24	22	24	x22	24	
New York Dock	100	6	7	6	7	7	9	9	12	10	11	10	11	10	11	10	11	10	11	9	11	10	12	
5% non-cum preferred	100	16	19	17	19	19	22	22	27	25	27	24	27	27	28	24	27	25	28	27	30	29	32	
N Y & Harlem RR Co.	50	63	80	74	83	80	95	92	104	102	115	112	120	113	123	116	124	118	123	123	131	127	132	
Certificates of deposit																								
10% non-cumulative preferred	50	101	105	102	102	102	105	106	105	114	118	118	124	126	119	119	120	124	130	130	130	130	130	
N Y Lackawanna & Western	100	28	39	38	45	38	44	39	47	41	50	48	53	44	51	42	45	42	43	49	45	51	50	
N Y N H & Hartford	100	1	2	2	5	1	6	1	3	3	4	1	3	3	2	3	3	3	3	3	2	3	3	
Convertible preferred	100	1	2	2	5	1	6	1	3	3	4	1	3	3	2	3	3	3	3	3	2	3	3	
N Y Ontario & Western	100	1	2	2	5	1	6	1	3	3	4	1	3	3	2	3	3	3	3	3	2	3	3	
N Y Shipbuilding partic stock	1	20	23	22	24	23	26	23	25	22	26	21	23	19	22	17	19	15	18	12	18	12	15	
Noblitt-Sparks Industries	5	23	24	25	29	28	30	28	31	31	35	35	37	34	38	33	33	35	34	35	33	33	31	
Norfolk & Western Ry Co.	100	162	173	169	176	170	176	171	181	180	183	179	184	181	192	178	184	178	180	185	178	187	178	
Adj 4% non-cum preferred	100	113	114	114	115	114	115	114	116	116	117	116	118	117	117	117	118	118	119	120	120	122	119	
North American Co.	10	9	12	11	13	12	14	13	16	14	16	14	16	15	18	15	17	16	17	16	15	15	17	
Preferred 6% series	50	49	54	52	53	52	53	53	55	53	55	55	56	53	56	51	53	51	52	52	53	52	55	
Preferred 5 1/2% series	50	48	51	50	52	51	54	52	54	54	55	54	56	53	55	51	54	51	52	52	53	52	55	
North American Aviation	1	9	11	11	12	11	13	12	14	12	14	11	12	10	12	9	10	9	10	8	10	8	9	
Northern Central	50																							

NEW YORK STOCK RECORD

STOCKS	January Low \$ per Share	January High \$ per Share	February Low \$ per Share	February High \$ per Share	March Low \$ per Share	March High \$ per Share	April Low \$ per Share	April High \$ per Share	May Low \$ per Share	May High \$ per Share	June Low \$ per Share	June High \$ per Share	July Low \$ per Share	July High \$ per Share	August Low \$ per Share	August High \$ per Share	September Low \$ per Share	September High \$ per Share	October Low \$ per Share	October High \$ per Share	November Low \$ per Share	November High \$ per Share	December Low \$ per Share	December High \$ per Share	
Pittsburgh Forgings Co.....	1	9 1/4	9 1/4	9 1/4	10 1/4	13 1/4	11 1/4	13 1/4	12 1/4	15 1/4	13 1/4	14 1/4	11 1/4	13 1/4	11 1/4	12 1/4	11 1/4	12 1/4	11 1/4	12 1/4	10 1/4	12 1/4	10 1/4	12 1/4	
Pitts Ft Wayne & Chic Ry Co.....	100	170	170	170	170	177	178	178	181	181	180	180 1/2	181 1/2	181 1/2	181 1/2	182	181	181 1/2	181 1/2	181 1/2	181 1/2	181 1/2	181 1/2		
Preferred.....	100	175	175	175	175	177	178	178	181	181	180	180 1/2	181 1/2	181 1/2	181 1/2	182	181	181 1/2	181 1/2	181 1/2	181 1/2	181 1/2	181 1/2		
Pittsburgh Screw & Bolt.....	100	4 1/4	4 1/4	4 1/4	5 1/4	6 1/4	5 1/4	6 1/4	5 1/4	6 1/4	5 1/4	6 1/4	5 1/4	6 1/4	5 1/4	6 1/4	5 1/4	6 1/4	5 1/4	6 1/4	4 1/4	6 1/4	4 1/4	6 1/4	
Pittsburgh Steel Co.....	100	4 1/4	5 1/4	5 1/4	6 1/4	7 1/4	8 1/4	10 1/4	8 1/4	10 1/4	8 1/4	9 1/4	8 1/4	9 1/4	8 1/4	9 1/4	8 1/4	9 1/4	8 1/4	9 1/4	7 1/4	9 1/4	7 1/4	9 1/4	
7% preferred class B.....	100	59 1/4	60 1/4	61 1/4	66 1/4	71 1/4	77 1/4	82 1/4	77 1/4	88 1/4	67 1/4	74 1/4	68 1/4	75 1/4	66 1/4	70 1/4	69 1/4	74 1/4	68 1/4	82 1/4	84 1/4	78 1/4	80 1/4	80 1/4	80 1/4
5% preferred class A.....	100	24 1/4	27 1/4	26 1/4	32 1/4	30 1/4	37 1/4	43 1/4	41 1/4	52 1/4	46 1/4	49 1/4	42 1/4	49 1/4	43 1/4	46 1/4	44 1/4	45 1/4	42 1/4	48 1/4	40 1/4	48 1/4	44 1/4	49 1/4	
5 1/2% first pfd ser conv pr pfd.....	100	66 1/4	71 1/4	67 1/4	72 1/4	67 1/4	75 1/4	69 1/4	74 1/4	68 1/4	66 1/4	70 1/4	69 1/4	74 1/4	65 1/4	73 1/4	65 1/4	66 1/4	64 1/4	69 1/4	57 1/4	69 1/4	56 1/4	60 1/4	
Pittsburgh & West Virginia.....	100	7 1/4	9 1/4	9 1/4	14 1/4	12 1/4	16 1/4	13 1/4	16 1/4	14 1/4	13 1/4	15 1/4	13 1/4	16 1/4	13 1/4	13 1/4	11 1/4	13 1/4	11 1/4	12 1/4	9 1/4	12 1/4	10 1/4	11 1/4	
Pitts Young & Ash Ry 7% pfd.....	100	150 1/2	150 1/2	150 1/2	150 1/2	150 1/2	150 1/2	150 1/2	150 1/2	150 1/2	150 1/2	150 1/2	150 1/2	150 1/2	150 1/2	150 1/2	150 1/2	150 1/2	150 1/2	150 1/2	150 1/2	150 1/2	150 1/2	150 1/2	
Pitts Co (The).....	1	1 1/4	1 1/4	1 1/4	2 1/4	2 1/4	2 1/4	3 1/4	3 1/4	3 1/4	4 1/4	5 1/4	3 1/4	5 1/4	3 1/4	5 1/4	4 1/4	5 1/4	4 1/4	5 1/4	5 1/4	8 1/4	7 1/4	10 1/4	
New common.....	1	1 1/4	2 1/4	2 1/4	2 1/4	3 1/4	3 1/4	4 1/4	3 1/4	5 1/4	4 1/4	5 1/4	3 1/4	5 1/4	3 1/4	5 1/4	4 1/4	5 1/4	4 1/4	5 1/4	5 1/4	8 1/4	7 1/4	10 1/4	
Class A preferred.....	100	29 1/4	34 1/4	30 1/4	33 1/4	31 1/4	38 1/4	37 1/4	45 1/4	45 1/4	52 1/4	61 1/4	52 1/4	56 1/4	50 1/4	60 1/4	59 1/4	68 1/4	68 1/4	81 1/4	71 1/4	86 1/4	83 1/4	92 1/4	
Class B preferred.....	100	20 1/4	30 1/4	21 1/4	24 1/4	23 1/4	28 1/4	27 1/4	38 1/4	36 1/4	43 1/4	46 1/4	42 1/4	46 1/4	41 1/4	47 1/4	44 1/4	55 1/4	55 1/4	62 1/4	55 1/4	62 1/4	62 1/4	74 1/4	
Plymouth Oil.....	5	14 1/4	17 1/4	16 1/4	18 1/4	17 1/4	20 1/4	18 1/4	21 1/4	19 1/4	21 1/4	23 1/4	19 1/4	21 1/4	18 1/4	19 1/4	18 1/4	19 1/4	18 1/4	19 1/4	16 1/4	18 1/4	17 1/4	19 1/4	
Pond Creek Pocahontas.....	100	18 1/4	18 1/4	18 1/4	19 1/4	17 1/4	22 1/4	21 1/4	23 1/4	21 1/4	22 1/4	23 1/4	19 1/4	21 1/4	19 1/4	20 1/4	20 1/4	20 1/4	19 1/4	20 1/4	18 1/4	19 1/4	18 1/4	19 1/4	
Poor & Co class B.....	100	4 1/4	5 1/4	5 1/4	7 1/4	7 1/4	9 1/4	7 1/4	9 1/4	8 1/4	11 1/4	10 1/4	9 1/4	12 1/4	8 1/4	9 1/4	8 1/4	10 1/4	8 1/4	10 1/4	7 1/4	9 1/4	7 1/4	10 1/4	
Postal Telegraph Inc.....	100	17 1/4	20 1/4	18 1/4	22 1/4	18 1/4	22 1/4	17 1/4	20 1/4	17 1/4	19 1/4	16 1/4	17 1/4	17 1/4	16 1/4	18 1/4	17 1/4	19 1/4	18 1/4	27 1/4	21 1/4	26 1/4	10 1/4	12 1/4	
Non-cum preferred (stamped).....	100	17 1/4	20 1/4	18 1/4	22 1/4	18 1/4	22 1/4	17 1/4	20 1/4	17 1/4	19 1/4	16 1/4	17 1/4	17 1/4	16 1/4	18 1/4	17 1/4	19 1/4	18 1/4	27 1/4	21 1/4	26 1/4	10 1/4	12 1/4	
Pressed Steel Car.....	100	6 1/4	7 1/4	7 1/4	9 1/4	8 1/4	11 1/4	9 1/4	11 1/4	10 1/4	13 1/4	11 1/4	13 1/4	10 1/4	11 1/4	10 1/4	11 1/4	11 1/4	10 1/4	11 1/4	10 1/4	11 1/4	10 1/4	12 1/4	
5% convertible first preferred.....	50	24 1/4	26 1/4	26 1/4	31 1/4	31 1/4	36 1/4	31 1/4	37 1/4	34 1/4	40 1/4	37 1/4	40 1/4	33 1/4	32 1/4	34 1/4	33 1/4	36 1/4	34 1/4	36 1/4	29 1/4	35 1/4	32 1/4	37 1/4	
5% convertible second preferred.....	50	48 1/4	51 1/4	50 1/4	55 1/4	54 1/4	55 1/4	53 1/4	56 1/4	53 1/4	57 1/4	54 1/4	56 1/4	54 1/4	53 1/4	54 1/4	54 1/4	58 1/4	54 1/4	57 1/4	53 1/4	56 1/4	55 1/4	57 1/4	
Procter & Gamble.....	100	119 1/2	121 1/2	122 1/2	123 1/2	118 1/2	123 1/2	114 1/2	119 1/2	117 1/2	119 1/2	118 1/2	123 1/2	121 1/2	120 1/2	122 1/2	119 1/2	120 1/2	118 1/2	120 1/2	118 1/2	120 1/2	110 1/2	120 1/2	
5% preferred (ser of Feb 1929).....	100	119 1/2	121 1/2	122 1/2	123 1/2	118 1/2	123 1/2	114 1/2	119 1/2	117 1/2	119 1/2	118 1/2	123 1/2	121 1/2	120 1/2	122 1/2	119 1/2	120 1/2	118 1/2	120 1/2	118 1/2	120 1/2	110 1/2	120 1/2	
Public Service Corp of New Jersey.....	100	11 1/4	13 1/4	13 1/4	15 1/4	14 1/4	16 1/4	15 1/4	17 1/4	15 1/4	17 1/4	14 1/4	16 1/4	15 1/4	17 1/4	14 1/4	16 1/4	15 1/4	16 1/4	15 1/4	16 1/4	15 1/4	16 1/4	15 1/4	16 1/4
When distributed.....	100	75 1/4	79 1/4	76 1/4	85 1/4	81 1/4	85 1/4	82 1/4	88 1/4	84 1/4	88 1/4	83 1/4	88 1/4	87 1/4	88 1/4	91 1/4	89 1/4	93 1/4	92 1/4	96 1/4	90 1/4	94 1/4	83 1/4	89 1/4	
5% preferred.....	100	85 1/4	90 1/4	89 1/4	95 1/4	90 1/4	98 1/4	94 1/4	101 1/4	95 1/4	100 1/4	98 1/4	102 1/4	102 1/4	101 1/4	104 1/4	101 1/4	104 1/4	100 1/4	103 1/4	90 1/4	102 1/4	89 1/4	98 1/4	
7% preferred.....	100	96 1/4	102 1/4	101 1/4	106 1/4	105 1/4	109 1/4	103 1/4	110 1/4	106 1/4	110 1/4	107 1/4	110 1/4	109 1/4	111 1/4	112 1/4	108 1/4	112 1/4	104 1/4	109 1/4	100 1/4	108 1/4	100 1/4	105 1/4	
8% preferred.....	100	109 1/4	114 1/4	114 1/4	118 1/4	116 1/4	123 1/4	117 1/4	126 1/4	119 1/4	123 1/4	118 1/4	121 1/4	122 1/4	124 1/4	127 1/4	121 1/4	127 1/4	113 1/4	120 1/4	108 1/4	119 1/4	108 1/4	116 1/4	
Public Serv El & Gas 5% pfd.....	100	11 1/4	12 1/4	12 1/4	14 1/4	13 1/4	17 1/4	11 1/4	15 1/4	17 1/4	15 1/4	18 1/4	11 1/4	19 1/4	16 1/4	17 1/4	16 1/4	18 1/4	15 1/4	17 1/4	13 1/4	16 1/4	14 1/4	17 1/4	
Pullman Co.....	100	26 1/4	28 1/4	28 1/4	31 1/4	31 1/4	35 1/4	31 1/4	35 1/4	33 1/4	35 1/4	35 1/4	33 1/4	40 1/4	32 1/4	35 1/4	32 1/4	35 1/4	33 1/4	39 1/4	34 1/4	38 1/4	34 1/4	38 1/4	
Pure Oil Co.....	100	105 1/4	106 1/4	104 1/4	106 1/4	106 1/4	109 1/4	105 1/4	108 1/4	107 1/4	108 1/4	106 1/4	110 1/4	110 1/4	110 1/4	111 1/4	110 1/4	112 1/4	110 1/4	112 1/4	110 1/4	112 1/4	110 1/4	112 1/4	
5% convertible preferred.....	100	92 1/4	95 1/4	95 1/4	97 1/4	95 1/4	100 1/4	97 1/4	100 1/4	99 1/4	102 1/4	102 1/4	104 1/4	103 1/4	105 1/4	106 1/4	104 1/4	107 1/4	101 1/4	106 1/4	101 1/4	103 1/4	101 1/4	102 1/4	
Purity Bakeries Corp.....	100	13 1/4	14 1/4	14 1/4	17 1/4	15 1/4	17 1/4	16 1/4	20 1/4	19 1/4	21 1/4	19 1/4	22 1/4	18 1/4	20 1/4	19 1/4	21 1/4	20 1/4	22 1/4	18 1/4	22 1/4	18 1/4	22 1/4	18 1/4	20 1/4
Quaker State Oil Refining Corp.....	100	10 1/4	12 1/4	12 1/4	13 1/4	12 1/4	12 1/4	12 1/4	13 1/4	13 1/4	13 1/4	13 1/4	13 1/4	15 1/4	13 1/4	14 1/4	13 1/4	14 1/4	13 1/4	14 1/4	12 1/4	14 1/4	12 1/4	13 1/4	
Radio Corp of America.....	100	4 1/4	6 1/4	6 1/4	8 1/4	7 1/4	8 1/4	8 1/4	11 1/4	10 1/4	12 1/4	10 1/4	12 1/4	9 1/4	10 1/4	9 1/4	11 1/4	9 1/4	10 1/4	9 1/4	10 1/4	8 1/4	10 1/4	9 1/4	11 1/4
\$3.50 convertible first preferred.....	50	59 1/4	63 1/4	62 1/4	68 1/4	61 1/4	64 1/4	63 1/4	68 1/4	67 1/4	69 1/4	68 1/4	70 1/4	68 1/4	70 1/4	67 1/4	71 1/4	69 1/4	71 1/4	69 1/4	71 1/4	68 1/4	70 1/4	69 1/4	71 1/4
5% preferred.....	100	75 1/4	79 1/4	76 1/4	85 1/4	81 1/4	85 1/4	82 1/4	88 1/4	84 1/4	88 1/4	83 1/4	88 1/4	87 1/4	88 1/4	91 1/4	89 1/4	93 1/4	92 1/4	96 1/4	90 1/4	94 1/4	83 1/4	89 1/4	
Radio-Keith-Orpheum Corp.....	100	54 1/4	58 1/4	63 1/4	68 1/4	68 1/4	81 1/4	80 1/4	85 1/4	85 1/4	98 1/4	92 1/4	99 1/4	88 1/4	99 1/4	86 1/4	90 1/4	88 1/4	94 1/4	89 1/4	94 1/4	85 1/4	94 1/4	101 1/4	
Raybestos-Manhattan.....	100	21 1/4	23 1/4	24 1/4	25 1/4	24 1/4	25 1/4	25 1/4	28 1/4	27 1/4	29 1/4	27 1/4	29 1/4	25 1/4	28 1/4	24 1/4	27 1/4	26 1/4	27 1/4	25 1/4	27 1/4	24 1/4	27 1/4	24 1/4	28 1/4
Rayonier Inc.....	100	11 1/4	13 1/4	11 1/4	13 1/4	11 1/4	13 1/4	12 1/4	13 1/4	12 1/4	14 1/4	13 1/4	15 1/4	13 1/4	15 1/4	13 1/4	15 1/4	13 1/4	15 1/4	12 1/4	13 1/4	12 1/4	13 1/4	12 1/4	13 1/4
\$2 preferred.....	25	26 1/4	30 1/4	28 1/4	29 1/4	28 1/4	29 1/4	28 1/4	29 1/4	29 1/4	29 1/4	29 1/4	30 1/4	29 1/4	30 1/4	29 1/4	30 1/4	30 1/4	30 1/4	31 1/4	29 1/4	31 1/4	28 1/4	29 1/4	
Reading Co.....	50	14 1/4	15 1/4	14 1/4	17 1/4	17 1/4	19 1/4	18 1/4	21 1/4	19 1/4	22 1/4	18 1/4	21 1/4	16 1/4	20 1/4	16 1/4	17 1/4	16 1/4	18 1/4	16 1/4	17				

NEW YORK STOCK RECORD

STOCKS	January Low \$ per Share	January High \$ per Share	February Low \$ per Share	February High \$ per Share	March Low \$ per Share	March High \$ per Share	April Low \$ per Share	April High \$ per Share	May Low \$ per Share	May High \$ per Share	June Low \$ per Share	June High \$ per Share	July Low \$ per Share	July High \$ per Share	August Low \$ per Share	August High \$ per Share	September Low \$ per Share	September High \$ per Share	October Low \$ per Share	October High \$ per Share	November Low \$ per Share	November High \$ per Share	December Low \$ per Share	December High \$ per Share	
Square D Co.	1	33	36	33 3/4	36 1/4	34	37 1/4	34 1/2	37 3/4	34 1/4	36 3/4	34 1/2	37 1/2	36	42	35 1/2	38	37 1/2	39 1/2	36 1/2	39 1/4	33	37	33 1/4	37
5% convertible preferred	100	109	110 1/4	109 1/4	110	109 1/4	110 1/2	114 1/4	114 1/4	110 1/2	114 1/4	113 1/2	115	115 1/2	116 1/2	111 1/2	115 1/4	110 1/4	112	112	110 1/4	112	111 1/2	112 1/2	
Squibb (E R) & Sons	5	49 1/2	49 1/2	49	50	x50	52	51 1/4	54	55 1/2	62	65 1/2	68 1/2	68	70	67	68 1/2	68 1/2	68 1/2	61	65	60	64	59 1/4	61 1/2
\$5 preferred series A	1	113	113	113	113	114 1/4	114 1/2	113 1/2	116	115 1/2	116 1/2	114	115 1/2	115	116	116	117	115 1/2	116	115	116 1/2	112 1/2	116	113 1/2	116
\$4.25 preferred	1	107	107	107	107	107 1/2	107 1/2	107 1/2	107 1/2	107 1/2	107 1/2	107 1/2	107 1/2	107 1/2	107 1/2	107 1/2	107 1/2	107 1/2	107 1/2	107 1/2	107 1/2	107 1/2	107 1/2	107 1/2	110
Standard Brands	1	4 1/2	5 1/2	5 1/2	6	5 1/2	6 1/2	6 1/2	7 1/4	6 1/2	7 1/4	7	8	7	7 3/4	6 1/2	7 1/2	6 1/2	7 1/2	25 1/2	28 1/2	26 1/2	29 1/2	26 1/2	31 1/2
New common	100	100 1/2	105	106	108	107 1/4	110	107 1/2	110	110 1/2	111 1/4	111	112 1/2	112 1/2	115 1/2	x111	113 1/4	111 1/4	113 1/4	113	115 1/4	x110 1/4	114	110 1/2	111
\$4.50 preferred	1	100 1/2	105	106	108	107 1/4	110	107 1/2	110	110 1/2	111 1/4	111	112 1/2	112 1/2	115 1/2	x111	113 1/4	111 1/4	113 1/4	113	115 1/4	x110 1/4	114	110 1/2	111
Standard Gas & Electric	1	1 1/2	2 1/2	2 1/2	3 1/2	2 1/2	3 1/2	2 1/2	3 1/2	3	4 1/2	3	4 1/2	3	4 1/2	2 1/2	3 1/2	2 1/2	3 1/2	2 1/2	3 1/2	2 1/2	3 1/2	2 1/2	3 1/2
\$4 preferred	1	9	11 1/4	11 1/2	13 1/4	13 1/4	22 1/2	18 1/2	26 1/4	21 1/4	26 1/4	22	24 1/4	24	31 1/4	26 1/4	30	27	33 1/2	29 1/4	39 1/4	28 1/2	35	34	38 1/2
\$6 prior preferred	1	10 1/4	13 1/4	13 1/4	16 1/4	15 1/4	23 1/4	20 1/4	32 1/2	27 1/4	32 1/2	26 1/4	30 1/4	29 1/2	36 1/4	30 1/4	34 1/2	32	38 1/2	32 1/2	40 1/4	32 1/4	40	39	44 1/4
\$7 prior preferred	1	28 1/2	30 1/2	30 1/2	35 1/2	32 1/2	34 1/2	32 1/2	36 1/2	36 1/2	40	36 1/2	39 1/2	37 1/4	40	36 1/2	38 1/2	36 1/2	39 1/2	36 1/2	38 1/2	34 1/2	38 1/2	34 1/2	37 1/2
Standard Oil of California	25	28 1/2	29 1/2	28 1/2	31 1/2	30	34 1/2	30 1/2	33 1/2	32 1/2	35 1/2	33 1/2	35 1/2	35 1/2	38 1/2	34 1/2	36 1/2	34 1/2	36	33 1/2	35 1/2	30 1/2	34 1/2	30 1/2	34 1/2
Standard Oil of Indiana	25	46 1/2	49	48 1/2	51 1/4	49 1/2	53 1/2	50 1/4	54 1/2	54 1/2	57 1/2	55	58 1/2	54 1/2	59 1/2	53	57 1/2	57 1/2	60	56 1/2	59 1/2	51 1/2	58 1/2	52	55 1/2
Standard Oil of New Jersey	25	37 1/2	39 1/4	38 1/2	39 1/2	38 1/4	44 1/4	41 1/4	44 1/4	41 1/4	45 1/4	42 1/4	44 1/4	43 1/2	45 1/4	40 1/2	45	41	43	39 1/2	41 1/4	x38 1/2	42	38	41 1/2
Standard Oil Co of Ohio	1	7	8	7 1/2	9 1/2	7 1/2	9 1/2	7 1/2	9 1/2	7 1/2	9 1/2	7 1/2	9 1/2	7 1/2	9 1/2	6 1/2	7 1/2	6 1/2	7 1/2	6 1/2	7 1/2	5 1/2	6 1/2	5 1/2	6 1/2
Rights	1	25	26	26	27 1/4	28 1/2	31 1/2	28	31	27 1/4	30	28 1/4	30 1/4	28 1/2	30 1/4	29	30 1/4	29	30	29	29 1/4	27 1/4	30	28 1/4	29 1/2
Starrett Co (The L S)	10	60 1/2	63 1/2	61 1/2	63 1/2	62	65 1/2	62 1/2	65 1/2	62	66	59 1/2	63 1/4	58 1/2	62 1/2	58 1/2	62	61 1/4	63 1/4	62 1/2	65	60 1/2	64 1/2	60 1/4	64 1/2
Sterling Drug Inc	1	7 1/2	8 1/2	8 1/4	9 1/2	9	11 1/2	10 1/2	12	11 1/4	14	12 1/2	14 1/2	11 1/2	13 1/2	11	12 1/2	11 1/2	12 1/2	11 1/2	12 1/2	10 1/2	12	10 1/2	12 1/2
Stewart-Warner Corp	1	4 1/4	5 1/4	5	6 1/4	6	7	6 1/2	9	8	9 1/4	9	13 1/4	10 1/4	14	10 1/2	11 1/2	10 1/2	12 1/2	10 1/2	11 1/2	8 1/2	10 1/2	8 1/2	10 1/2
Stokely Bros & Co Inc	20	5 1/2	7	6 1/2	8 1/4	7 1/2	9 1/4	8 1/4	10	9 1/2	10 1/4	9	10	8 1/2	10 1/4	8 1/2	9	8 1/2	9 1/2	8 1/2	9 1/2	x7 1/2	9 1/2	8 1/2	9 1/2
Stone & Webster	1	5 1/2	6 1/2	6 1/2	8 1/4	7 1/2	9 1/4	8 1/4	10	9 1/2	10 1/4	9	10	8 1/2	10 1/4	8 1/2	9	8 1/2	9 1/2	8 1/2	9 1/2	11 1/2	12 1/2	11 1/2	12 1/2
Studebaker Corp	1	48 1/2	54	50 1/4	53 1/4	53 1/4	63 1/2	59 1/2	62 1/4	x57 1/4	61	53 1/2	58 1/2	54	56 1/2	55	58	55 1/2	58 1/4	57 1/2	62 1/2	55	62 1/2	55	57 1/2
Sun Oil Co	100	124	127	124	126 1/2	124 1/4	126	122	125	123	126 1/2	125	126 1/2	127	129 1/4	128	129	128	130	128 1/2	129	128 1/2	129	122	125 1/2
Class A preferred (4 1/2% cum)	1	3 1/4	4 1/4	3 1/4	4 1/4	3 1/4	4 1/4	3 1/4	4 1/4	3 1/4	4 1/4	3 1/4	4 1/4	3 1/4	4 1/4	3 1/4	4 1/4	3 1/4	4 1/4	3 1/4	4 1/4	3 1/4	4 1/4	3 1/4	4 1/4
Sunray Oil Corp	10c	12 1/2	15 1/4	15 1/4	16 1/4	15 1/4	18 1/4	16 1/4	19 1/2	18	22	18 1/2	21 1/4	18 1/2	21	17	18 1/2	18	19 1/4	17 1/2	19 1/4	16	18 1/2	16 1/2	19
Sunshine Mining Co	1	1 1/2	2 1/2	1 1/2	2 1/2	2 1/4	3 1/4	2 1/4	3 1/4	3 1/2	4 1/4	3 1/4	4 1/4	3 1/4	4 1/4	2 1/4	3 1/4	2 1/4	3 1/4	2 1/4	3 1/4	2 1/4	3 1/4	2 1/4	3 1/4
Superheater Co (The)	25	58 1/2	60	58 1/2	60	59 1/2	70	69	76	75	82	74 1/2	79	74	80 1/4	71 1/2	75	70 1/2	75	69 1/2	73 1/2	62	69	67 1/2	73
Superior Oil Corp	100	14 1/2	19	17 1/2	21 1/4	19 1/2	30 1/4	24 1/4	30 1/2	28 1/2	31 1/2	27 1/2	31 1/2	27	32 1/2	25 1/4	27 1/4	25	29 1/2	28 1/2	29 1/2	28 1/2	29 1/2	29	30 1/2
Superior Oil of California	10	26 1/4	27 1/2	26 1/2	27 1/2	27 1/2	31 1/4	29	30	29	30 1/4	29 1/2	31	30 1/2	33	29	31 1/2	29 1/2	31 1/2	28 1/2	29 1/2	28 1/2	29 1/2	29	30 1/2
Sutherland Paper Co	12 1/2	22 1/2	24 1/4	x23 1/2	25	23 1/2	25 1/2	24	25 1/2	24 1/2	26 1/4	25 1/2	27 1/2	25 1/2	27 1/2	x25 1/2	26 1/2	25 1/2	27 1/4	26 1/2	27 1/2	25 1/2	27 1/2	26	27 1/2
Sweets Co of America	25	29	30 1/2	29 1/2	31 1/4	30 1/2	33 1/2	32	35 1/2	33	35 1/2	33 1/2	34 1/2	31 1/4	34 1/2	31	32 1/2	30 1/2	32	28 1/2	31 1/2	26 1/2	29 1/2	27 1/2	33 1/2
Swift & Co	1	4 1/2	5 1/2	5 1/2	6 1/2	6 1/2	7 1/2	6 1/2	8	7 1/2	8 1/2	7 1/2	8 1/2	7 1/2	8 1/2	6 1/2	7 1/2	6 1/2	7 1/2	5 1/2	6 1/2	4 1/2	6 1/2	4 1/2	6 1/2
Swift International Ltd	25	22 1/2	24 1/4	x23 1/2	25	23 1/2	25 1/2	24	25 1/2	24 1/2	26 1/4	25 1/2	27 1/2	25 1/2	27 1/2	x25 1/2	26 1/2	25 1/2	27 1/4	26 1/2	27 1/2	25 1/2	27 1/2	26	27 1/2
Sylvania Electrical Products Inc	23	26 1/4	22 1/2	22 1/2	26 1/4	23 1/2	27	24	26 1/2	23 1/2	26 1/4	23 1/2	26 1/4	23 1/2	26 1/4	23 1/2	26 1/4	23 1/2	26 1/4	23 1/2	26 1/4	23 1/2	26 1/4	23 1/2	26 1/4
Symington Gould Corp	1	4 1/2	5 1/2	5 1/2	6 1/2	6 1/2	7 1/2	6 1/2	8	7 1/2	8 1/2	7 1/2	8 1/2	7 1/2	8 1/2	6 1/2	7 1/2	6 1/2	7 1/2	5 1/2	6 1/2	4 1/2	6 1/2	4 1/2	6 1/2
Talcott Inc (James)	9	5 1/2	5 1/2	6	6 1/2	6 1/2	8	7 1/2	8	7 1/2	8 1/2	7 1/2	8 1/2	7 1/2	8 1/2	7 1/2	8 1/2	7 1/2	8 1/2	7 1/2	8 1/2	7 1/2	8 1/2	6 1/2	7 1/2
5 1/2% participating preferred	50	35	36	37 1/4	39 1/2	41 1/2	44	45	45	42 1/4	44 1/2	42 1/4	43 1/4	42 1/2	43 1/4	42 1/2	43 1/4	41 1/4	43 1/4	42 1/2	43 1/4	41 1/2	44	38 1/2	41 1/2
Telaotograph Corp	5	3	3 1/4	3 1/4	4 1/4	4 1/4	5 1/4	4 1/4	5 1/4	4 1/4	5 1/4	4 1/4	5 1/4	4 1/4	5 1/4	4 1/4	5 1/4	4 1/4	5 1/4	4 1/4	5 1/4	4 1/4	5 1/4	4 1/4	5 1/4
Tennessee Corp	5	8 1/2	10	10	10 1/2	10 1/2	12 1/2	10 1/2	12 1/2	11	13 1/2	11 1/2	13 1/2	10 1/2	12 1/2	9 1/2	11	10 1/2	11 1/2	10 1/2	12 1/2	9 1/2	11 1/2	10 1/2	11 1/2
Texas Co (The)	25	41 1/2	44	43	47	45 1/2	49 1/2	46 1/2	50	48 1/2	50 1/2	49 1/2	52	48 1/2	53 1/2	47 1/2	51 1/4	49	50 1/2	47 1/2	49 1/2	45	48 1/2	45 1/2	49 1/2
Texas Gulf Producing Co	1	3 1/2	4 1/4	3 1/2	4 1/4	4 1/2	5 1/4	4 1/2	5 1/4	5	5 1/4	4 1/2	5 1/4	4 1/2	5 1/4	4 1/2	5 1/4	4 1/2	5 1/4	4 1/2	5 1/4	4 1/2	5 1/4	4 1/2	5 1/4
Texas Gulf Sulphur	10	36 1/2	38 1/2	38 1/2	40	38 1/2	40	38 1/2	40 1/2	39 1/4	41 1/2	39 1/4	41 1/2	39 1/4	41 1/2	37 1/2	39 1/2	36 1/2	37 1/2	36 1/2	37 1/2	34	36 1/2	33 1/2	34 1/2
Texas Pacific Coal & Oil	10	8 1/2	9 1/2	9 1/4	10	9	11 1/2	10 1/4	12	11 1/4	14 1/2	12 1/2	14 1/2	11 1/2	14 1/2	11 1/2	14 1/2	11 1/2	14 1/2	11 1/2	14 1/2	11 1/2	14 1/2	11 1/2	14 1/2
Texas Pacific Land Trust	1	17 1/2	21 1/4	19	21 1/2	20 1/4	27 1/2	21 1/2	28 1/2	23 1/2	28 1/4	23	27 1/2	23 1/2	28 1/4	21 1/2	24	20 1/2	22 1/2	18 1/2	20 1/2	16 1/2	20 1/2	16 1/2	20 1/2
Texas & Pacific Ry	100	17 1/2	21 1/4	19	21 1/2	20 1/4	27 1/2	21 1/2	28 1/2	23 1/2	28 1/4	23	27 1/2	23 1/2	28 1/4	21 1/2	24	20							

NEW YORK STOCK RECORD

STOCKS	January Low High \$ per Share	February Low High \$ per Share	March Low High \$ per Share	April Low High \$ per Share	May Low High \$ per Share	June Low High \$ per Share	July Low High \$ per Share	August Low High \$ per Share	September Low High \$ per Share	October Low High \$ per Share	November Low High \$ per Share	December Low High \$ per Share
United Stores class A.....5	3 1/2 1 1/2	1 1/2 1 1/2	1 1/2 1 1/2	1 1/2 1 1/2	1 1/2 1 1/2	1 1/2 1 1/2	1 1/2 1 1/2	1 1/2 1 1/2	1 1/2 1 1/2	1 1/2 1 1/2	1 1/2 1 1/2	1 1/2 1 1/2
\$6 convertible preferred.....	56 60 1/4	60 1/4 64 1/2	64 1/2 72	69 3/4 72 1/2	69 3/4 72 1/2	69 3/4 72 1/2	69 3/4 72 1/2	69 3/4 72 1/2	69 3/4 72 1/2	69 3/4 72 1/2	69 3/4 72 1/2	69 3/4 72 1/2
Universal-Cyclops Steel Corp.....1	14 1/4 15 1/4	15 1/4 17	16 1/4 20 1/4	18 20	17 3/4 19	18 19 1/4	16 1/4 20 3/4	15 16 1/4	15 1/4 16 1/4	15 1/4 16 1/4	14 1/4 16 1/4	13 1/4 15 1/4
Universal Laboratories Inc.....1	---	---	---	---	---	---	---	---	---	---	---	---
Preferred.....	---	---	---	---	---	---	---	---	---	---	---	---
Universal Leaf Tobacco.....	59 1/4 62 1/4	61 64 1/2	63 69 1/4	66 69	67 70	69 74 1/4	68 75 1/2	65 70 1/2	65 71	67 1/4 70 3/4	66 69	66 71
8% preferred.....100	150 151	156 156 1/2	154 159	154 159	158 160	160 161	157 160	155 160	160 162	162 162	162 165 1/2	162 165
Universal Pictures 1st preferred.....100	167 171	171 176	172 175	173 174	169 171	171 172	---	---	---	---	---	---
Vadco Sales Corp.....	3 1/2 1 1/2	1 1/2 1 1/2	1 1/2 1 1/2	1 1/2 1 1/2	1 1/2 1 1/2	1 1/2 1 1/2	1 1/2 1 1/2	1 1/2 1 1/2	1 1/2 1 1/2	1 1/2 1 1/2	1 1/2 1 1/2	1 1/2 1 1/2
Preferred.....100	31 41 1/2	41 1/2 48 1/2	43 48 1/4	43 1/2 46 1/2	45 1/4 53 1/2	51 59 1/4	59 1/2 64	19 21 1/2	19 1/2 21 1/2	18 1/4 21 1/4	16 1/2 19 1/4	16 1/2 18 1/4
Vanadium Corp of America.....	15 1/4 17 1/4	17 20	18 1/4 22 1/4	19 1/4 23 1/4	20 1/4 23	21 24 1/4	20 1/4 25 1/4	19 21 1/2	19 1/2 21 1/2	18 1/4 21 1/4	16 1/2 19 1/4	16 1/2 18 1/4
Van Norman Co.....2.50	8 1/4 10 1/4	9 1/4 12 1/4	11 12 1/4	10 1/4 12 1/4	10 1/4 12 1/4	10 1/4 12 1/4	10 1/4 12 1/4	10 10 1/4	10 10 1/4	9 1/4 10 1/4	9 1/4 10 1/4	9 1/4 10 1/4
Van Raalte Co.....5	25 1/2 27 1/2	27 1/2 30	29 32 1/2	31 33	30 1/4 32 1/2	31 1/4 35 1/4	33 36 1/2	31 34	32 1/2 35 1/4	34 1/2 37 1/2	34 35	34 37
7% 1st preferred.....100	116 117	115 116 1/2	116 116 1/2	116 116 1/2	117 117 1/2	116 118	117 117	117 118	120 120	117 120	117 120	116 117
Vick Chemical Co.....5	41 43	41 1/4 43	41 1/4 43	41 1/4 43	41 1/4 43	41 1/4 43	41 1/4 43	41 1/4 43	42 43 1/2	43 1/2 44 1/2	40 1/2 43	40 1/2 43
Vicks Shreveport & Pacific Ry Co.....100	51 51	55 55	59 60	59 60	60 1/2 62	---	---	65 65	63 63	62 1/2 62 1/2	56 60	---
5% non-cum preferred.....100	---	57 57 1/2	59 60	---	67 1/2 67 1/2	---	---	66 1/2 66 1/2	63 63	62 1/2 62 1/2	56 60	---
Victor Chemical Works.....5	24 25	24 1/4 26 1/4	24 25 1/4	24 25 1/4	23 1/2 26	23 25 1/4	22 1/2 25 1/4	23 1/2 24 1/4	23 1/2 24 1/4	23 1/4 24 1/4	20 1/2 23 1/4	21 22
Virginia-Carolina Chemical.....	2 1/4 4	3 1/2 5 1/4	4 1/2 5 1/4	4 1/2 5 1/4	4 1/2 5 1/4	4 1/2 5 1/4	4 1/2 5 1/4	3 1/2 4 1/4	3 1/2 4 1/4	3 1/2 4 1/4	3 1/2 4 1/4	3 1/2 4 1/4
6% dividend partic preferred.....100	39 46 1/4	43 1/2 53 1/4	51 58	51 1/2 57 1/4	55 1/2 59 1/4	58 68	51 1/2 68 1/2	47 1/2 53	49 54 1/2	49 54 1/2	45 1/2 52 1/2	46 54
Virginia Electric & Power 6% pfd.....	116 117 1/4	116 117 1/4	116 118	117 120	117 120	118 119 1/2	119 121	119 123	119 123	118 120	116 119 1/2	115 118
Virginia Iron Coal & Coke.....	20 1/2 25 1/2	21 1/2 23	22 1/2 28 1/2	27 34 1/2	29 1/2 33 1/2	31 1/2 34 1/4	32 1/4 35 1/4	31 1/4 32 1/4	33 1/4 42 1/2	41 45	37 42	39 1/4 42
5% preferred.....100	20 1/2 25 1/2	21 1/2 23	22 1/2 28 1/2	27 34 1/2	29 1/2 33 1/2	31 1/2 34 1/4	32 1/4 35 1/4	31 1/4 32 1/4	33 1/4 42 1/2	41 45	37 42	39 1/4 42
Virginian Ry Co.....25	27 28 1/2	27 1/2 33 1/2	33 1/2 36 1/2	34 1/2 38	36 1/2 38	35 1/2 38 1/4	36 1/2 39	34 1/2 37	36 1/2 39 1/2	39 1/2 40	38 1/2 39 1/2	38 1/2 39 1/2
6% preferred.....25	29 1/4 31	30 1/2 32	31 33	31 32 1/4	31 1/4 32	31 1/4 34	33 1/4 35	33 1/4 35 1/2	34 1/2 35 1/4	34 1/2 35 1/4	33 1/2 34 1/2	33 1/2 34 1/2
Vulcan Detinning.....100	80 83 1/2	92 96	95 106 1/2	102 108	102 106 1/2	104 106	102 102	103 110	104 105 1/2	103 104	100 105	102 102
7% preferred.....100	133 133 1/2	138 139	139 141	141 141	141 144	147 148	147 148	---	---	---	149 150	150 150
Vultee Aircraft Inc.....1	7 8 1/4	7 1/4 8 1/4	8 1/4 9 1/4	---	---	---	---	---	---	---	---	---
\$1.25 preferred.....	19 1/2 22 1/4	22 1/4 24 1/4	23 1/4 25 1/4	---	---	---	---	---	---	---	---	---
Wabash RR Co 4 1/2% preferred.....100	24 1/2 28	28 33	31 1/4 36 1/4	30 1/4 32 1/2	32 33 1/2	30 1/4 33 1/4	32 1/2 38	31 1/4 35 1/4	35 37 1/2	35 1/4 39 1/2	34 1/4 39	36 1/2 40 1/4
Waldorf System.....	7 1/2 8 1/4	7 1/4 8 1/4	8 1/4 9	8 1/4 9 1/4	9 1/4 11 1/4	10 1/4 11 1/4	10 1/4 11	10 1/4 10 1/4	10 1/4 10 1/4	10 1/4 10 1/4	10 1/4 11	10 1/4 10 1/4
Walgreen Co.....20 1/2	22 22 1/2	21 1/4 22 1/4	21 1/4 23 1/4	23 28	26 1/2 27 1/2	26 1/2 27 1/2	26 1/2 28 1/4	25 1/2 27	26 1/2 27 1/2	26 1/2 27 1/2	25 26 1/2	25 1/2 27
4 1/2% preferred.....100	103 103 1/4	103 1/4 104 1/4	103 1/4 104 1/4	103 1/4 104 1/4	103 1/4 105	108 109	108 108 1/2	105 105	105 105	105 105	105 105	105 105
Walker (Hiram) G & W Ltd.....	38 1/2 42 1/4	40 1/4 43 1/4	41 1/4 47 1/4	45 1/4 50 1/4	46 1/4 50 1/4	47 1/4 49 1/4	46 1/4 49 1/4	44 47 1/4	46 48 1/2	47 1/4 54 1/2	46 1/4 52 1/2	48 1/4 54
Dividend redeemable preferred.....	15 1/4 16	16 17	16 1/4 18	17 1/4 18 1/4	17 1/4 18 1/4	17 1/4 18 1/4	17 1/4 18 1/4	17 1/4 18	18 18 1/4	18 1/4 17 1/4	17 1/4 17 1/4	16 1/4 17 1/4
Walworth Co.....	4 1/4 5 1/4	5 1/4 6 1/4	6 1/4 8 1/4	7 1/4 8 1/4	7 1/4 8 1/4	7 1/4 8 1/4	7 1/4 8 1/4	6 1/4 7 1/4	7 1/4 8 1/4	7 1/4 8 1/4	6 1/4 7 1/4	6 1/4 7 1/4
Ward Baking Co class A.....	4 1/4 5 1/4	5 1/4 6 1/4	6 1/4 11 1/4	10 12 1/4	10 13	10 12 1/4	10 13	9 1/4 10 1/4	9 1/4 11	10 11	7 1/4 9 1/4	7 1/4 8 1/4
Class B.....	1 2 1/4	1 2 1/4	1 1/4 2 1/4	1 1/4 2 1/4	2 2 1/4	2 2 1/4	2 2 1/4	1 1/4 2 1/4	1 1/4 2 1/4	1 1/4 2 1/4	1 1/4 2 1/4	1 1/4 2 1/4
\$7 preferred.....50	26 28	27 1/4 35 1/4	33 1/4 45 1/4	41 46	42 49 1/4	45 1/4 50	46 56	42 46 1/2	44 50	47 1/2 51 1/2	42 48 1/4	43 1/2 47
Warner Bros Pictures.....5	7 1/4 8 1/4	8 1/4 9 1/4	9 1/4 13 1/4	11 1/4 13 1/4	13 1/4 15 1/4	13 1/4 15 1/4	12 1/4 15 1/4	12 1/4 13 1/4	12 1/4 14 1/4	12 1/4 14 1/4	10 1/4 12 1/4	10 1/4 12 1/4
\$3.85 preferred.....	79 83	80 81	79 1/4 84	80 83 1/2	79 81 1/4	82 88 1/4	88 1/4 89 1/4	89 1/4 89 1/4	89 1/4 89 1/4	89 1/4 89 1/4	89 1/4 89 1/4	89 1/4 89 1/4
Warren Foundry & Pipe.....	27 1/4 29	29 1/4 31 1/4	29 1/4 32	28 32 1/2	27 29 1/4	27 29 1/4	27 29 1/4	23 28	23 24 1/2	22 1/4 25	24 25 1/2	22 25
Washington Gas Light Co.....	15 1/4 17 1/4	17 1/4 18 1/4	17 1/4 19 1/4	18 1/4 20	19 1/4 21	20 1/4 22	21 1/4 23	22 1/4 23	22 1/4 23	21 1/4 22 1/4	20 1/4 22 1/4	20 1/4 22 1/4
Waukesha Motor Co.....5	12 1/2 15	14 1/2 15 1/4	14 1/2 16 1/4	15 1/4 16 1/4	15 1/4 16 1/4	15 1/4 16 1/4	15 1/4 16 1/4	14 1/4 15 1/4	15 1/4 16 1/4	14 1/4 15 1/4	13 1/4 16	14 1/4 16 1/4
Wayne Pump Co.....1	17 1/4 19 1/4	19 21 1/4	21 24 1/4	22 24 1/4	22 1/2 23 1/2	23 1/2 24 1/4	23 1/2 24 1/4	23 1/2 24 1/4	23 1/2 24 1/4	23 1/2 24 1/4	21 1/4 24 1/4	22 1/2 23 1/2
Webster Eisenlohr.....	2 1/4 3 1/4	3 1/4 4 1/4	3 1/4 5 1/4	4 1/4 6 1/4	5 1/4 6 1/4	5 1/4 6 1/4	5 1/4 6 1/4	5 1/4 6 1/4	5 1/4 6 1/4	5 1/4 6 1/4	5 1/4 6 1/4	5 1/4 6 1/4
Wesson Oil & Snowdrift.....	17 1/4 20 1/4	19 1/4 23 1/4	21 1/4 25 1/4	22 24 1/4	22 1/2 23 1/4	22 1/2 23 1/4	22 1/2 23 1/4	22 1/2 23 1/4	22 1/2 23 1/4	22 1/2 23 1/4	22 1/2 23 1/4	22 1/2 23 1/4
\$4 convertible preferred.....	69 70	70 1/4 73	72 1/4 75 1/4	72 73 1/4	73 1/4 76 1/4	75 76	73 77	72 73 1/4	74 1/4 77	75 1/4 79 1/4	77 79 1/4	76 77 1/4
West Indies Sugar Corp.....1	8 1/4 9 1/4	9 1/4 11 1/4	10 1/4 14 1/4	12 1/4 15 1/4	14 1/4 15 1/4	14 1/4 15 1/4	14 1/4 15 1/4	14 1/4 15 1/4	14 1/4 15 1/4	14 1/4 15 1/4	13 1/4 15 1/4	15 1/4 20 1/4
West Penn Electric Co class A.....	50 1/4 57	57 1/4 65	65 78	69 1/4 77	72 74 1/4	73 1/4 76 1/4	74 1/4 82 1/2	80 85	79 1/4 85	79 1/4 85	78 1/4 85	81 1/4 84 1/2
7% preferred.....100	67 1/2 75	75 1/2 80 1/4	80 1/4 91	86 90 1/2	83 1/4 88	84 1/4 91	91 1/4 97	90 1/4 98	95 1/4 97 1/4	94 1/4 99	90 1/4 95 1/4	91 97 1/4
6% preferred.....100	57 65	64 1/4 70 1/4	70 1/4 80	75 1/4 79 1/4	73 1/4 76 1/4	75 1/4 78 1/4	79 1/4 85 1/4	81 87	84 1/4 86 1/4	85 87 1/4	81 87	80 1/4 86 1/4
West Penn Power Co 4 1/2% pfd.....	109 111 1/4	111 1/4 113 1/4	112 1/4 115 1/4	113 115 1/4	113 1/4 117	115 1/4 119	114 117	115 1/4 117	115 1/4 117 1/4	115 1/4 117 1/4	115 1/4 117 1/4	115 118
West Virginia Pulp & Paper Co.....	11 1/4 14 1/4	13 1/4 14 1/4	14 16	14 16	14 16	15 15 1/4	14 1/4 15 1/4	13 1/4 15	13 1/4 15 1/4	14 1/4 16 1/4	15 1/4 16 1/4	15 1/4 16 1/4
6% preferred.....100	103 105	105 105 1/4	106 106 1/4	107 108	107 109	106 1/4 108 1/4	106 1/4 108 1/4	106 1/4 108	107 110	106 109 1/4	106 106 1/4	105 107
Western Auto Supply Co.....10	19 20	19 1/4 22 1/4	21 1/4 25	21 1/4 24 1/4	23 1/4 27	26 1/4 29 1/4	26 28 1/4	26 28 1/4	28 30 1/4	26 1/4 30	26 1/4 29 1/4	26 1/4 31 1/4
Western Maryland Ry Co.....100	2 1/4 3	2 1/4 4	3 1/4 4 1/4	4 1/4 6	5 1/4 5 1/4	4 1/4 5 1/4	4 1/4 5 1/4	3 1/4 4 1/4	3 1/4 4	3 1/4 4	3 1/4 4	3 1/4 4
4% non-cum 2nd preferred.....100	5 1/4 7	6 1/4 8 1/4	7 1/4 9 1/4	8 11 1/4	9 1/4 11 1/4	9 10 1/4	8 1/2 10 1/4	7 1/4 9 1/4	7 1/4 9	8 8 1/4	6 7 1/4	6 1/4 8
Western Pacific RR Corp.....	1 1/4 1 1/4	1 1/4 2 1/4	1 1/4 3 1/4	1 1/4 3 1/4	3 1/4 3 1/4	3 1/4 3 1/4	3 1/4 3 1/4	3 1/4 3 1/4	3 1/4 3 1/4	3 1/4 3 1/4	3 1/4 3 1/4	3 1/4 3 1/4
6% preferred.....100	26 1/2 31 1/4	30 1/4 33 1/4	30 1/4 33 1/4	32 36 1/4	33 1/4 38 1/4	33 1/4 37 1/4	35 1/4 40 1/4	34 1/4 38 1/4	35 1/4 38 1/4	37 49 1/4	40 1/4 48	41 1/4 45
Class B.....	15 1/4 18 1/4	18 1/4 20 1/4	19 1/4 22 1/4	20 1/4 22 1/4	21 1/4 24 1/4	22 24 1/4	21 1/4 24 1/4	20 1/4 22 1/4	21 1/4 22 1/4	19 1/4 22 1/4	19 1/4 21 1/4	19 1/4 22 1/4
Westinghouse Air Brake.....	81 89 1/4	85 89 1/4	83 95	88 1/4 95	92 1/4 97	92 1/4 99 1/4	90 100	88 1/4 94 1/4	91 1/4 98 1/4	93 1/4 98	87 96 1/4	91 95 1/4
Westinghouse Electric & Mfg Co.....50	120 123 1/2	122 124 1/2	123 1/2 125	127 132	132 134	132 136	125					

NEW YORK BOND RECORD

BONDS		January		February		March		April		May		June		July		August		September		October		November		December			
		Low	High	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High		
Australia 5s	July 15 1955	82	94	85	89	85 1/4	89	85 1/4	89	85	88	84 1/2	88 1/2	88 1/2	92 1/2	91 1/4	94	93	94 1/2	92	93 1/2	92 1/2	93 1/2	93	94	92	94
External 5s of 1927	June 1957	83 1/2	94	85 1/2	89	85 1/4	89	84 1/2	88 1/4	84 1/2	88 1/2	88 1/2	92 1/2	91 1/4	93 1/4	93	94 1/2	92	93 1/2	92 1/2	93 1/2	91 1/2	94	90 1/4	93 1/2	90	
External gold 4 1/2s of 1928	1956	79	91	83	85 1/2	81 1/4	84 1/2	79	84 1/2	80 1/2	85	85 1/2	88 1/2	87 1/4	90 1/2	88 1/2	89 1/2	87 1/2	88 3/4	88 1/2	90	88 1/2	90 1/4	86 1/4	90	90	
Belgium (Kingdom of) extl 6 1/2s	1949	96 1/2	97 1/4	97	97 1/2	97 1/4	97 1/2	98	99	99	99 1/4	98 1/2	98 1/2	98	100	99 1/2	99 1/2	99 1/2	99 1/2	100	100	100 1/2	100 1/2	100 1/2	100 1/2	100 1/2	
External sinking fund 6s	1955	96 1/2	97	97	98	97	97 1/4	97	99	98	99 1/4	98 1/2	99	98	98	98 1/2	99 1/2	99	99 1/4	99 1/4	100	100	100	100	100	100	
External sinking fund 7s	1955	97	97 1/4	98	98 1/2	99 1/2	99 1/2	99 1/2	100	99	99 1/2	99	99 1/2	98	100	99	100	99	100	100 1/2	100 1/2	101	101	101	101	101	
Brazil (U S of) external 8s	1941	36 1/2	42	41 1/2	45 1/2	45 1/4	51	49	53	43 1/2	50 1/2	42 1/2	48	43	48 1/2	41 1/2	45 1/4	45 1/4	53 1/2	51	54 1/4	49	56	49 1/2	53 1/2		
External s f 6 1/2s of 1926	1957	34	39 1/2	38 1/2	44	43	48 1/2	47 1/4	51 1/2	41 1/2	48 1/2	40 1/4	45	40 1/2	46 1/2	40 1/4	43 1/4	42	47 1/2	45 1/2	48	44 1/4	51 1/4	47	50 1/2		
External s f 6 1/2s of 1927	1957	34	39 1/2	38 1/2	44	43	48	47 1/4	51 1/2	41 1/2	48	40 1/4	45 1/2	40 1/4	46 1/2	40 1/4	43	42	48 1/2	46 1/2	48 1/2	45	53 1/4	49	53		
Cent Ry 30-year 7s	1952	34 1/2	39 1/2	39	44	43 1/2	48 1/4	47 1/4	51 1/2	41 1/2	48	40 1/4	45 1/2	40 1/4	46 1/2	40 1/4	43	42	48 1/2	46 1/2	48 1/2	45	53 1/4	49	53		
Brisbane (City) sinking fund 5s	1957	87	91 1/2	88	91	88	89	88	88 1/2	88	88 1/2	88 1/2	88 1/2	89 1/2	91	92	95 1/2	94	94	90	91	90 1/2	92	92	92	93	
Sinking fund gold 5s	1958	83	88	89	89 1/2	86 1/2	88 1/2	88	88	86	88	86 1/2	90 1/2	89	93	94	94	89 1/2	89 1/2	90 1/2	90 1/2	91	92 1/2	91	92		
Sinking fund gold 6s	1950	87	93	--	--	91	91	--	--	90 1/2	93	93	94	--	--	96 1/2	97	95	95 1/2	94	94 1/2	94 1/2	95 1/2	94 1/2	95 1/2		
Buenos Aires (Province of) 6s stamped	1961	70	73	68 3/4	71 1/4	70 1/2	73 1/4	70 1/2	74	73	78 1/4	71 1/2	75 1/4	73 1/2	76 3/4	75 1/4	78 1/4	74 1/4	77 1/4	72	77	72 1/2	78 1/4	76 1/4	80		
Readjustment 4 1/2-4 1/2s	1977	71 1/2	72	69 1/4	70 1/2	71	72 3/4	71	74 3/4	74	76	72 1/2	75 1/4	74 3/4	77	75 1/4	77 1/4	74 1/4	78	74	77 1/2	77 1/2	77	78 1/2	77		
Refunding 4 1/2-4 1/2s	1976	70 1/2	73	70	71 1/2	71 1/2	74	74	75	75 1/2	76 1/2	73 1/2	76 1/2	74 1/2	76 1/2	76 1/2	79 1/4	75 1/4	78 1/4	73 1/4	78	73 1/4	78 1/4	77 1/4	78 1/2		
External sinking fund 4 1/2-4 1/2s	1976	70 1/2	73	70 1/2	71 1/2	71 1/2	74	74	75	75 1/2	76 1/2	73 1/2	76 1/2	74 1/2	76 1/2	76 1/2	79 1/4	75 1/4	78 1/4	73 1/4	78	73 1/4	78 1/4	77 1/4	78 1/2		
External 4 1/2-4 1/2s	1975	73 1/2	74 1/4	71 1/2	72 1/2	73	78	74	76 1/2	75 1/2	78 1/2	75 1/2	78 1/2	77	79	78 1/2	80	78 1/2	80 1/2	75 1/4	79	76	79 1/2	78 1/2	79 1/2		
3% external dollar bonds	1984	48 1/2	52 1/2	52 1/2	54	58	58	55 1/4	57	58	58	59 1/2	60 1/2	57 1/4	60	--	--	57	58 1/2	56 1/2	57	50 1/2	60	55	56		
Canada (Dominion of) 30-year 4s	1960	107 1/2	108 1/2	107 1/2	108 1/2	107 1/2	108 1/2	108 1/4	109 1/2	109 1/2	109 1/2	109 1/2	109 1/2	109 1/2	111	110 1/2	111 1/2	109 1/2	111	109 1/2	109 1/2	109	110 1/2	108 1/2	109 1/2		
30-year gold 5s	1952	100 1/2	101 1/2	100 1/2	101 1/2	100 1/2	101 1/2	100 1/2	100 1/2	100 1/2	101	100 1/2	100 1/2	100	100 1/2	99 1/2	99 1/2	105 1/2	106 1/2	--	--	104 1/2	105 1/2	104 1/2	104 1/2		
10-year 2 1/2s	Aug 15 1945	100 1/2	101 1/2	100 1/2	101 1/2	100 1/2	101 1/2	100 1/2	100 1/2	100 1/2	101	100 1/2	100 1/2	100 1/2	106 1/2	106 1/2	107 1/2	--	--	105 1/2	106	--	--	--	--		
25-year 3 1/2s	1961	101 1/2	102 1/2	102 1/2	102 1/2	102 1/2	103 1/2	100 1/2	100 1/2	100 1/2	101 1/2	100 1/2	100 1/2	100	100	99 1/2	99 1/2	--	--	--	--	--	--	--	--		
7-year 2 1/4s	1944	100 1/2	100 1/2	99 1/2	100 1/2	100 1/2	100 1/2	100 1/2	101	101 1/2	101 1/2	101 1/2	101 1/2	101 1/2	104	103 1/2	104 1/2	102 1/2	103 1/2	102 1/2	103 1/2	102 1/2	103	101 1/2	102		
30-year 3s	1967	97 1/2	100 1/2	99 1/2	100 1/2	100 1/2	101	101 1/2	102 1/2	101 1/2	102	101 1/2	101 1/2	101 1/2	103 1/2	103 1/2	103 1/2	103 1/2	103 1/2	103 1/2	103 1/2	103 1/2	103 1/2	101 1/2	101 1/2		
30-year 3s	1968	97 1/2	100 1/2	99 1/2	100 1/2	100 1/2	101	101 1/2	102 1/2	101 1/2	102	101 1/2	101 1/2	101 1/2	103 1/2	103 1/2	103 1/2	103 1/2	103 1/2	103 1/2	103 1/2	103 1/2	103 1/2	101 1/2	101 1/2		
2 1/2s	1948	--	--	101 1/2	101 1/2	101 1/2	102 1/2	101 1/2	102	103 1/4	104 1/4	103 1/4	104 1/4	104 1/4	105 1/4	105	105 1/4	105	105	105	105 1/4	104	103	103 1/2	103 1/2		
3s	1953	--	--	101 1/2	101 1/2	101 1/2	102 1/2	101 1/2	102	103 1/4	104 1/4	103 1/4	104 1/4	104 1/4	105 1/4	104	105 1/4	104	104 1/4	103 1/4	104 1/4	102 1/2	104	101 1/2	102 1/2		
3s	1958	--	--	100 1/2	100 1/2	100 1/2	101 1/4	--	--	102 1/4	103 1/4	103 1/4	104	103 1/4	105 1/4	104	105 1/4	104	104 1/4	18 1/4	24 1/2	--	--	18 1/2	21		
Carlsbad (City) 8s	1954	20 1/2	21 1/4	20 1/4	20 1/4	23	26	24 1/2	25	23	25 1/2	21	23	20 1/2													

NEW YORK BOND RECORD

	January		February		March		April		May		June		July		August		September		October		November		December	
BONDS	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High
Rio de Janeiro (City) 8s.....1946	18 1/2	23 3/4	20 1/4	23 1/4	22 3/4	28	27 1/2	31	26 1/2	29 1/4	25 1/2	29	25 1/2	29 1/2	25 1/2	26 1/2	25 1/2	33	29 1/2	32 1/2	28 3/4	37 1/4	35	37 3/4
External secured 6 1/2s.....1953	16 1/4	21 1/4	19 1/4	21	20 3/4	26 1/4	26	30	24 3/4	29	23 3/4	28 1/4	24 3/4	28 3/4	23 1/2	25 1/2	24	28 1/2	26 1/4	28 1/4	24 1/4	32 1/4	30 1/4	32 3/4
Rio Grande do Sul (State).....																								
External 8s loan of 1921.....1946	20	25 1/2	24 1/4	26 1/4	26 1/4	30 3/4	31	33 1/2	28	33 1/2	27	33	28 1/2	32	28 1/2	32	28 1/2	33 1/2	31	33 1/2	30	40	38 1/2	40 1/2
External sinking fund gold 6s.....1968	17	22	20 1/2	23	23 1/2	26 1/2	26 1/2	31 1/2	25	29 1/2	24	28 1/4	26	29	25	29	26 1/4	29 1/2	26 1/4	28	25	33 1/2	30	32
External sinking fund gold 6s.....1966	18	22 1/2	21	23 1/2	24 1/4	28	28 1/2	31 1/2	29	30 1/4	25	29 1/2	28 1/4	30	26	29 1/2	27 1/4	30	28 1/2	30 1/4	26	35	33 1/2	35
External 7s loan of 1926.....1966	17 1/2	22 1/2	21 1/4	22 1/2	23 1/4	27 1/4	28	31	30 1/4	30 1/4	24 1/2	29	28 1/2	30	26 1/4	28 1/4	28	30 1/4	29	29 1/4	26 1/4	35	33 1/2	35
7s municipal loan.....1967																								
Santa Fe external 4s.....1964	73 1/2	78	74	77 1/2	76	78	78	80 1/2	78 1/2	80 1/2	76	78 1/2	78 1/2	82	80	81	79	81 1/4	78 1/2	81 1/2	78 1/2	83 1/4	82	83 1/2
San Paulo (City) 8s.....1952	18 1/2	26	26	27	24 1/2	30 1/2	32	34	30	32 1/2	27 1/4	33 1/2	27	30 1/2	27	29	26 1/4	30 1/4	30 1/4	30 1/4	30 1/4	39	35	37
External sec sinking fund 6 1/2s.....1957	17 1/4	23 1/2	22	23 1/2	24 1/2	30	29 1/4	33	28 1/2	30 1/2	25 1/2	30 1/2	26 1/4	29 1/2	26	26 1/4	27	29 1/2	27 1/2	27 1/2	26 1/4	31	30 1/4	32 1/2
San Paulo (State) 8s.....1936	41	45 1/2	45 1/4	47	47 1/2	49 1/2	51	52 1/2	45	52 1/2	44	44 1/2	39	39	36 1/2	38 1/2	36 1/2	37 1/2	35 1/2	35 1/2	32	40	39	40 1/2
External 8s.....1950	32	33 1/4	35 1/4	36 1/4	37 1/4	42 1/2	43	48	42 1/4	48 1/2	42 1/2	44	41	41 1/2	32 1/2	35	35 1/2	37 1/2	33 1/4	37	33 1/4	40	38 1/2	40 1/2
External water loan 7s.....1956	29 1/2	36	35 1/4	35 1/2	35 1/2	42 1/2	45 1/2	47	40 1/2	48 1/2	40 1/2	41	33	35	31 1/4	33 1/2	32 1/2	34	31	33	29 1/4	35	34 1/2	36
External water loan 7s.....1968	29 1/2	34	34	34 1/2	34 1/2	41	30 1/2	46 1/2	45	46 1/2	38 1/2	39	35	38 1/4	31	31 1/2	33	35	30 1/2	34	28	34 1/2	30	32 1/4
External dollar loan 6s.....1968	29 1/2	34	34	34 1/2	34 1/2	41	30 1/2	46 1/2	45	46 1/2	38 1/2	39	35	38 1/4	31	31 1/2	33	35	30 1/2	34	28	34 1/2	30	32 1/4
Secured sinking fund 7s.....1940	62	67 1/2	63 1/4	65 1/4	65 1/4	67 1/2	64 1/4	69 1/2	67 1/4	71	65 1/2	68	68	72	68 1/2	69 1/4	67 1/2	69 1/4	67 1/4	69 1/4	56	72 1/4	55	60
Serbs, Croats & Slovenes.....																								
External secured 8s.....1962	10	14 1/2	12 1/2	15	12 1/2	15	13 1/2	16 1/2	13 1/2	17 1/2	15 1/2	16 1/2	13	20	15 1/2	18	16 1/2	19 1/2	15 1/2	18	13 1/2	14 1/2	12 1/2	14
External secured 7s series B.....1962	11	14	13 1/4	15 1/2	12 1/2	15 1/2	14	16 1/4	14	17 1/4	15 1/2	16	13	19 1/2	15 1/2	16 1/2	17 1/2	18 1/2	15 1/2	18 1/2	13 1/2	14 1/2	12	14 1/2
Silesia (Province) external 7s.....1958																								
4 1/2s assorted.....1958	11 1/2	11 1/2	12	12					12 1/2	13	12	13 1/2	11 1/2	11 1/2							11	11 1/2	9 1/4	10
Sydney (City) sinking fund 5 1/2s.....1955	85	90	86 1/2	86 1/2	85 1/2	88	88 1/2	90	88 1/2	92	93 1/2	94 1/4	94	94	92 1/2	94 1/4	93	94 1/2	94 1/2	95	94 1/2	94 1/4	94	94
Uruguay (Republic) external 8s.....1946							84	87																
External sinking fund 6s.....1960	78	78									87	87	88	88					88	88	88	88		
External sinking fund 6s May 1 1964			85 1/2	85 1/2							88	88												
3 1/4-4 1/4s (\$ bonds of 1937).....																								
external readjustment.....1979	64	69 1/2	66 1/2	70	68 1/2	72 1/2	66 1/2	69 1/2	67 1/2	70	67	69 1/2	66	69 1/2	66	70 1/2	68 1/2	72	68	69 1/2	65 1/2	68 1/2	67 1/2	70
external conversion.....1979	61 1/4	61 1/4	65	65			67 1/2	67 1/2	66 1/2	66 1/2	63	63	66	66	64 1/2	67	68	69	68 1/2	68 1/2				
3 1/4-4 1/4s external conv.....1978	60	60	61 1/4	62 1/2	65	65	66 1/2	68	64 1/2	66 1/2	63 1/2	65 1/2	64	64	63 1/2	65 1/2	65	67						
4-4 1/4-4 1/2s external readjust.....1978	66	70	68	69 1/2	70	72	68 1/4	70	69	71	69 1/4	71	69	71	69 1/2	71	69 1/2	72 1/2	71	71	69	71	69 1/2	72
3 1/2s external readjustment.....1984	52 1/2	52 1/2	58	58	58	58	59	60 1/2	60 1/2	66					59 1/2	59 1/2	59 1/2	59 1/2	59 1/2	59 1/2	62	62	60	60
Warsaw (City) external 7s.....1958	12	12											13	13	12	12					11	12	10	12
4 1/2s assorted.....1958	11	12 1/2	12 1/4	13 1/4			10 1/4	13 1/2	13	13	11	12 1/2	12 1/2	13	10 1/4	10 1/4					11	11	10	11 1/2
Railroad and Industrial Companies																								
Abtibi Power & Paper.....																								
5s unstamped.....1953	70 1/2	71 1/2					64	65 1/2	66	70	70 1/2	76 1/2	63	67 1/2	64 1/2	67	67 1/2	59	66	69 1/2	63	66 1/2	68 1/2	69 1/2
5s stamped.....1953	48 1/2	53 1/4	54 1/2	57	59 1/2	62 1/2	64	65 1/2	66	70	70 1/2	76 1/2	63	67 1/2	64 1/2	67	67 1/2	59	66	69 1/2	63	66 1/2	68 1/2	69 1/2
Adams Express coll trust gold 4s.....1948																								

NEW YORK BOND RECORD

BONDS	January		February		March		April		May		June		July		August		September		October		November		December	
	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High
Buffalo General Elec 4 1/2s ser B-1981	114	115 1/2	114	114 1/2	112	113 1/2	110 1/2	113 1/2	110 1/2	110 1/2	110 1/2	111 1/2	110 1/2	111	110 1/2	111 1/2	110	111 1/2	110 1/2	111 1/2	111 1/2	111 1/2	111 1/2	111 1/2
Buffalo Niagara Elec 3 1/2s ser C-1967	---	---	100 1/2	110 1/2	---	---	---	---	---	---	109	109	---	---	109 1/2	109 1/2	---	---	---	---	---	---	109	109
Buffalo Rochester & Pgh Ry	Stamped modified (interest at 3% to 1946) due-1957																							
Burl Cedar Rapids & Northern 5s-1934	11 1/2	16 1/2	14 1/2	17 1/2	16 1/2	20 1/2	18 1/2	21 1/2	19 1/2	23 1/2	18 1/2	21 1/2	17 1/2	21 1/2	16 1/2	18 1/2	16 1/2	20 1/2	18 1/2	22 1/2	18 1/2	20 1/2	19	22 1/2
Certificates of deposit	11	16	14 1/2	16 1/2	16 1/2	19 1/2	16 1/2	20 1/2	18 1/2	22 1/2	18 1/2	21 1/2	17 1/2	21 1/2	16 1/2	18 1/2	16 1/2	19 1/2	18 1/2	21 1/2	19	19 1/2	89	92
Bush Terminal 1st 4s-1952	81	82	82 1/2	83 1/2	86	86	84 1/2	84 1/2	83 1/2	85 1/2	86	88 1/2	86 1/2	88 1/2	86	87	86 1/2	86 1/2	86 1/2	86 1/2	91 1/2	92	92	92
Consolidated 5s-1955	58	63 1/2	62	66	65	69 1/2	67 1/2	70 1/2	67 1/2	71 1/2	69 1/2	73	71 1/2	74	70 1/2	72 1/2	72	74	73	75	69	74	66	69
Bush Term Bldg stamped 1st 5s-1960	77	80 1/2	79 1/2	82	81 1/2	85 1/2	85 1/2	87	85 1/2	87 1/2	85	88	82 1/2	85	82 1/2	83 1/2	81	82 1/2	79	83 1/2	86	88 1/2	86	87
California Elec Power 3 1/2s-1968	108 1/2	109 1/2	108 1/2	109 1/2	108 1/2	109 1/2	108 1/2	109 1/2	108 1/2	109 1/2	108 1/2	109 1/2	108 1/2	109 1/2	109 1/2	109 1/2	109 1/2	109 1/2	109 1/2	109 1/2	109 1/2	109 1/2	102 1/2	102 1/2
California-Oregon Power 4s-1966	79	83	83 1/2	85 1/2	85 1/2	87 1/2	87 1/2	91 1/2	91 1/2	94 1/2	92 1/2	95	94	95 1/2	95	96	95	96	93 1/2	95 1/2	94	95 1/2	94 1/2	95 1/2
Canada Southern cons gtd 5s A-1962	111 1/2	113	112 1/2	113	112	113	112 1/2	114	113 1/2	114 1/2	114 1/2	115 1/2	115 1/2	116 1/2	115 1/2	116 1/2	116 1/2	116 1/2	117 1/2	117 1/2	116 1/2	117 1/2	116 1/2	117 1/2
Canadian National gold 4 1/2s-1957	108 1/2	109	108 1/2	108 1/2	108 1/2	108 1/2	108 1/2	107 1/2	108 1/2	108 1/2	107 1/2	108 1/2	107 1/2	108 1/2	107 1/2	108 1/2	107 1/2	108 1/2	107 1/2	107 1/2	107 1/2	107 1/2	106 1/2	107 1/2
Guaranteed gold 5s-1969	113 1/2	115 1/2	114 1/2	115 1/2	114 1/2	114 1/2	114 1/2	114 1/2	114 1/2	115 1/2	115 1/2	115 1/2	115 1/2	116 1/2	115 1/2	116 1/2	116 1/2	116 1/2	117 1/2	117 1/2	116 1/2	117 1/2	116 1/2	117 1/2
Guaranteed gold 5s-1970	113 1/2	115 1/2	115 1/2	115 1/2	114 1/2	114 1/2	114 1/2	114 1/2	114 1/2	114 1/2	115 1/2	115 1/2	115 1/2	116 1/2	115 1/2	116 1/2	116 1/2	116 1/2	117 1/2	117 1/2	116 1/2	117 1/2	116 1/2	117 1/2
Guaranteed gold 4 1/2s-1955	114 1/2	114 1/2	113 1/2	114 1/2	113 1/2	114 1/2	114 1/2	114 1/2	114 1/2	114 1/2	115 1/2	115 1/2	115 1/2	116 1/2	115 1/2	116 1/2	116 1/2	116 1/2	117 1/2	117 1/2	116 1/2	117 1/2	116 1/2	117 1/2
Guaranteed gold 4 1/2s-1956	111 1/2	112 1/2	111 1/2	112 1/2	111 1/2	112 1/2	112 1/2	113 1/2	113 1/2	114 1/2	114 1/2	114 1/2	115 1/2	114 1/2	115 1/2	115 1/2	115 1/2	115 1/2	116 1/2	116 1/2	115 1/2	116 1/2	115 1/2	116 1/2
Guaranteed gold 4 1/2s-1951	110 1/2	111 1/2	110 1/2	111 1/2	110 1/2	111 1/2	110 1/2	111 1/2	110 1/2	111 1/2	111 1/2	111 1/2	111 1/2	112 1/2	111 1/2	112 1/2	113 1/2	113 1/2	112 1/2	113 1/2	112 1/2	113 1/2	111 1/2	112 1/2
Canadian Northern deb 6 1/2s-1946	112	113 1/2	113 1/2	113 1/2	113 1/2	113 1/2	112 1/2	113 1/2	112 1/2	113 1/2	112 1/2	113 1/2	112 1/2	113 1/2	113 1/2	113 1/2	113 1/2	112 1/2	113 1/2	112 1/2	113 1/2	112 1/2	113 1/2	111 1/2
Canadian Pacific 4 1/2 coup deb stk-1946	71 1/2	74 1/2	74 1/2	78	78 1/2	82 1/2	81	82 1/2	80 1/2	82 1/2	82 1/2	85	85 1/2	88 1/2	85 1/2	87 1/2	84 1/2	86 1/2	83 1/2	85	82 1/2	85	84 1/2	85 1/2
Collateral trust 4 1/2s-1946	100 1/2	102 1/2	101 1/2	102 1/2	101 1/2	101 1/2	101 1/2	102	100 1/2	101 1/2	101 1/2	102	100 1/2	101 1/2	103 1/2	104	103 1/2	103 1/2	102 1/2	103 1/2	102 1/2	103 1/2	101 1/2	102 1/2
5% equip trust certificates-1944	104 1/2	104 1/2	104 1/2	105	104 1/2	105	104	104 1/2	104	104	103 1/2	104	103 1/2	103 1/2	103 1/2	104	104 1/2	104 1/2	105 1/2	104 1/2	105 1/2	103	104 1/2	103 1/2
Collateral trust gold 5s-1954	95 1/2	99	98 1/2	99 1/2	99 1/2	100 1/2	100	102	101 1/2	104 1/2	103 1/2	104	104	104 1/2	104	104 1/2	104 1/2	105 1/2	104 1/2	105 1/2	103	104 1/2	103 1/2	104 1/2
Collateral trust 4 1/2s-1960	91	93	92	94	94	96	95 1/2	96 1/2	95 1/2	99	96	98 1/2	99	101 1/2	99 1/2	100 1/2	99 1/2	100 1/2	99	100	99 1/2	100	99 1/2	100 1/2
Carolina Central 1st cons gold 4s-1949	62	66 1/2	67 1/2	72 1/2	72 1/2	75	77 1/2	79	78 1/2	83 1/2	90	102 1/2	101 1/2	105	100 1/2	102 1/2	100 1/2	105	104 1/2	106 1/2	99	100	98	100
Carolina Clinchfield & Ohio 4s-1965	108 1/2	109 1/2	109 1/2	110	108 1/2	110	108 1/2	108 1/2	108 1/2	108 1/2	107 1/2	108 1/2	108 1/2	110 1/2	109 1/2	110 1/2	109 1/2	110	109 1/2	109 1/2	108 1/2	109 1/2	109 1/2	109 1/2
Carriers & Gen Corp deb 5s w-1950	101	102 1/2	102	104	102	104 1/2	103 1/2	106 1/2	103	104	103 1/2	104	104	105	105 1/2	106 1/2	106 1/2	107	106 1/2	107 1/2	107 1/2	107 1/2	107 1/2	107 1/2
Carthage & Adiron 1st gtd 4s-1981	48 1/2	48 1/2	48	50	50 1/2	54 1/2	56	57 1/2	55	58 1/2	58	60 1/2	57 1/2	59 1/2	56 1/2	59 1/2	52	55	52	54	49 1/2	52	50 1/2	51 1/2
Celanese Corp of America 3 1/2s-1962	102 1/2	103 1/2	103	103 1/2	103 1/2	103 1/2	103 1/2	104 1/2	104	104 1/2	104 1/2	105 1/2	105 1/2	105 1/2	104 1/2	105 1/2	104	105	104 1/2	104 1/2	104 1/2	105 1/2	104 1/2	105 1/2
Celotex Corp 4 1/2s w w-1947	98	100 1/2	100	101 1/2	101	102 1/2	101	102 1/2	101 1/2	102 1/2	101 1/2	102	101	102	101	101 1/2	101	102 1/2	101 1/2	102 1/2	100 1/2	101 1/2	101	102
3 1/2s debentures	30 1/2	40 1/2	38 1/2	39 1/2	39 1/2	48 1/2	47	53 1/2	52	55	50	53	51 1/2	57 1/2	50	51	50							

NEW YORK BOND RECORD

BONDS	January		February		March		April		May		June		July		August		September		October		November		December		
	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High	
Coal River Ry 1st gtd 4s.....1945			103 3/4	103 3/4	104	104																			
Colorado Fuel & Iron 5s.....1943	99 1/2	100	85	85 1/2	85 1/2	86 1/2	85 1/2	87 1/2	86 1/2	90	91	93 1/2	88 1/2	92	89	90	89	91 1/2	85	90 1/2	86	88	83	88	
5s income mortgage.....1970	80	85 1/2	26 1/2	32 1/2	31 1/2	37 1/2	36	41 1/2	37	40	35 1/2	46 1/2	44 1/2	47 1/2	44	49	47 1/2	59 1/2	52 1/2	57	55 1/2	46 1/2	53 1/2	47 1/2	52 1/2
Colo & South gen mgtg 4 1/2s ser A.....1980	24 1/2	27 1/2	28	30	32	37	36 1/2	40 1/2	37	39 1/2	35 1/2	46 1/2	44 1/2	47	43 1/2	48 1/2	49	58 1/2	52	55 1/2	46 1/2	53 1/2	47 1/2	52 1/2	
Certificates of deposit.....1980																									
4 1/2s (stamped modified).....1980																									
Columbia Gas & Elec deb 5s.....May 1952	92 1/2	95 1/2	94 1/2	97	96 1/2	99	98 1/2	100 1/2	98	100 1/2	100 1/2	103 1/2	102 1/2	104 1/2	102 1/2	104	102 1/2	103 1/2	103	103 1/2	102 1/2	103 1/2	103 1/2	104 1/2	
Called bonds.....																									
Debenture 5s.....Apr 15 1952	93	95 1/2	94 1/2	97 1/2	96 1/2	99	99	100	99 1/2	102 1/2	102	102 1/2	100 1/2	103 1/2	102 1/2	103	102 1/2	103 1/2	103	103 1/2	102 1/2	103 1/2	102 1/2	103 1/2	
Debenture 5s.....Jan 15 1961	88	91 1/2	91 1/2	94 1/2	93 1/2	96 1/2	95 1/2	97 1/2	96 1/2	99 1/2	98 1/2	100 1/2	100 1/2	103 1/2	102 1/2	103	102 1/2	103 1/2	103 1/2	103 1/2	102 1/2	103 1/2	102 1/2	103 1/2	
Colum & Hock Val 1st ext gtd 4s.....1948					110 1/2	110 1/2	110	110			110	110											102 1/2	103 1/2	
Columbus & South Ohio El 3 1/2s.....1970	108 1/2	109 1/2	109 1/2	110	109 1/2	110	109	109 1/2	109 1/2	109 1/2	109 1/2	110	110	110 1/2	110 1/2	111	109 1/2	110 1/2	109	109 1/2	108	109	107 1/2	109 1/2	
Columbus & Toledo 1st ext 4s.....1955	112 1/2	112 1/2			112 1/2	112 1/2																			
Commercial Mackay Corp—																									
Income debentures w w.....1969	54	63 1/2	63	67	65	80	77	90 1/2	91	105	81	97	90 1/2	96 1/2	88	92	97	104 1/2	95 1/2	113 1/2	108	114	109	112 1/2	
Commonwealth Edison—																									
1st mortgage 3 1/2s series I.....1968	110 1/2	111	111	111 1/2	111	111 1/2	110 1/2	111 1/2	111	111 1/2	111 1/2	111 1/2	111 1/2	111 1/2	110	111 1/2	109 1/2	110 1/2	109 1/2	110 1/2	109 1/2	110 1/2	108 1/2	110	
Convertible debenture 3 1/2s.....1958	108 1/2	112	111 1/2	113 1/2	111 1/2	113	112 1/2	112 1/2	113 1/2	113 1/2	113 1/2	115	113 1/2	115	114 1/2	115 1/2	114 1/2	115 1/2	114 1/2	115 1/2	114	115 1/2	111 1/2	112	
Conn & Paspumpic Rivs 1st 4s.....1943	100 1/2	100 1/2																							
Conn Ry & Lt 1st & ref gtd 4 1/2s.....1951													113 1/2	114			113 1/2	113	113 1/2	113 1/2	113 1/2				
Stamped guaranteed.....	108	108	108	108	108	108	105 1/2	107 1/2	105 1/2	105 1/2	109	110	110	110 1/2	110	110 1/2	109 1/2	110 1/2	109 1/2	110 1/2	108 1/2	110	109 1/2	109 1/2	
Connecticut River Power 3 1/2s.....1961	110 1/2	111	110 1/2	110 1/2	109 1/2	110 1/2	109	109 1/2	109 1/2	109 1/2	109	110	110	110 1/2	110	110 1/2	109 1/2	110 1/2	109 1/2	110 1/2	108 1/2	110	109 1/2	109 1/2	
Consolidated Cigar 3 1/2s debts.....1953															101 1/2	101 1/2			100 1/2	102	101 1/2	102	101 1/2	102 1/2	
Consolidated Edison (N Y) 3 1/2s.....1946	102 1/2	104 1/2	103 1/2	104 1/2	103 1/2	104 1/2	102 1/2	103 1/2	102 1/2	103 1/2	102 1/2	103 1/2	102 1/2	104 1/2	102 1/2	104 1/2	100 1/2	101 1/2	101 1/2	101 1/2	101	101 1/2	101	102 1/2	
Called bonds.....																	100 1/2	100 1/2	100 1/2	100 1/2	100 1/2	100 1/2	100 1/2	100 1/2	
3 1/2s debentures.....1948	105 1/2	105 1/2	105 1/2	106 1/2	105 1/2	106	105 1/2	106 1/2	105 1/2	106 1/2	105 1/2	106 1/2	106 1/2	107 1/2	104 1/2	107 1/2	105	105 1/2	105	105 1/2	104	105 1/2	103 1/2	104 1/2	
3 1/2s debentures.....1956	106 1/2	107 1/2	106 1/2	108	106 1/2	108	105 1/2	107	106 1/2	107 1/2	106 1/2	107 1/2	106 1/2	107 1/2	107	107 1/2	106 1/2	108 1/2	107 1/2	108 1/2	105 1/2	107 1/2	104 1/2	106	
3 1/2s debentures.....1958	106 1/2	107 1/2	107 1/2	108	107 1/2	109	108	109	108	108 1/2	108 1/2	109 1/2	107	109 1/2	107 1/2	109	107 1/2	108 1/2	107 1/2	109	106 1/2	109	106	108	
Consolidated Oil convertible 3 1/2s.....1951	103 1/2	104 1/2	104	104 1/2	104	104 1/2	104	104 1/2	104 1/2	105 1/2	104 1/2	105 1/2	104 1/2	105 1/2	104 1/2	105 1/2	104 1/2	105 1/2	104 1/2	105 1/2	104 1/2	105 1/2	105 1/2	106 1/2	
Consol Ry non-conv debenture 4s.....1954	31 1/2	35 1/2	34 1/2	35 1/2	36 1/2	45 1/2	43 1/2	47 1/2	43 1/2	51 1/2	40	43 1/2	43 1/2	45 1/2	39 1/2	41 1/2	39	42 1/2	41 1/2	43	40	40	39	44 1/2	
Non-conv debenture 4s J & J.....1955	33	35 1/2	35 1/2	35 1/2	37	44 1/2	44 1/2	48 1/2	43	51 1/2	42	43 1/2	41	45 1/2	40	41	41 1/2	42 1/2	41 1/2	42 1/2	40	40	39	46	
Non-convertible debenture 4s.....1956	32	35 1/2	34 1/2	36	38 1/2	45 1/2	42 1/2	47	43	51 1/2	41	43	40	45 1/2	40	40 1/2	42 1/2	42 1/2	41 1/2	43 1/2	39 1/2	40	39	43 1/2	
Consolidation Coal s f 5s.....1960	92	96	93	95	95	99	98 1/2	101	100 1/2	103	101 1/2	102 1/2	99 1/2	100	99 1/2	100	99 1/2	100 1/2	100	100 1/2	99 1/2	100 1/2	99 1/2	100 1/2	
Consumers Power Co—																									
1st lien & unifying 3 1/2s.....1965	108 1/2	109	108 1/2	109 1/2	109	109 1/2	109	109 1/2	109	109 1/2	109 1/2	110	109	109 1/2	109	109 1/2	108	108							

NEW YORK BOND RECORD

BONDS		January		February		March		April		May		June		July		August		September		October		November		December	
		Low	High	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High
Illinois Central 1st 4s.....	1951	98	98	97 1/2	98	98 1/2	98 1/2	100	100	100	100 1/2	100	100	100	100	99 1/2	99 1/2	99 1/2	99 1/2	99 1/2	99 1/2	99 1/2	99 1/2	99 1/2	99 1/2
1st gold 3 1/2s.....	1951	98	98	97 1/2	98	98 1/2	98 1/2	100	100	100	100 1/2	100	100	100	100	99 1/2	99 1/2	99 1/2	99 1/2	99 1/2	99 1/2	99 1/2	99 1/2	99 1/2	99 1/2
Extended 1st gold 3 1/2s.....	1951	98	98	97 1/2	98	98 1/2	98 1/2	100	100	100	100 1/2	100	100	100	100	99 1/2	99 1/2	99 1/2	99 1/2	99 1/2	99 1/2	99 1/2	99 1/2	99 1/2	99 1/2
1st gold 3s sterling.....	1951	98	98	97 1/2	98	98 1/2	98 1/2	100	100	100	100 1/2	100	100	100	100	99 1/2	99 1/2	99 1/2	99 1/2	99 1/2	99 1/2	99 1/2	99 1/2	99 1/2	99 1/2
Collateral trust gold 4s.....	1952	51 1/2	54 1/2	51 1/2	56 1/2	56	61 1/2	58	65	60 1/2	63 1/2	61	64 1/2	59 1/2	63	59 1/2	62	60 1/2	61 1/2	61 1/2	62 1/2	58 1/2	63 1/2	59	63 1/2
Refunding 4s.....	1955	47	51	50	54 1/2	54 1/2	59 1/2	53 1/2	59 1/2	57	59 1/2	57	59 1/2	58	60 1/2	58 1/2	60	59 1/2	60	59 1/2	60 1/2	57 1/2	60 1/2	58 1/2	61 1/2
Purchased lines 3 1/2s.....	1952	43 1/2	46	45 1/2	52 1/2	52 1/2	56 1/2	54 1/2	56 1/2	53 1/2	56	54 1/2	57 1/2	55 1/2	57 1/2	55	56	55 1/2	56 1/2	55 1/2	56 1/2	54 1/2	58 1/2	57	58
Collateral trust gold 4s.....	1953	46 1/2	51 1/2	50 1/2	55 1/2	55 1/2	59 1/2	57	61	57 1/2	60 1/2	58	60 1/2	59	61 1/2	58 1/2	61	60 1/2	61 1/2	61	62	58 1/2	62 1/2	58 1/2	61 1/2
Refunding 5s.....	1955	56 1/2	60	58 1/2	61 1/2	61 1/2	66 1/2	62 1/2	67	64	67	63 1/2	67 1/2	63 1/2	67	64	65 1/2	64	65	64	66	63 1/2	66 1/2	64	67 1/2
40-year 4 1/2s.....	Aug 1 1966	42 1/2	46	45	48	47 1/2	51 1/2	48 1/2	54 1/2	50 1/2	53 1/2	49 1/2	53 1/2	48	52 1/2	46 1/2	49 1/2	48	49	48 1/2	50	45 1/2	49 1/2	45 1/2	49
Cairo Bridge gold 4s.....	1950	98	98	97 1/2	98	98 1/2	98 1/2	100	100	100	100 1/2	100	100	100	100	99 1/2	99 1/2	99 1/2	99 1/2	99 1/2	99 1/2	99 1/2	99 1/2	99 1/2	99 1/2
Litchfield Division 1st gold 3s.....	1951	63 1/2	66	66	70	68	70	69 1/2	70	75 1/2	75 1/2	75	76 1/2	78 1/2	78 1/2	75 1/2	75	76	76	75 1/2	76	75 1/2	76	76 1/2	78 1/2
Louisville Div & Term gold 3 1/2s.....	1953	58	62 1/2	61 1/2	65	65	69 1/2	70	73 1/2	70 1/2	73 1/2	72	75 1/2	74 1/2	77	73 1/2	76	70	75 1/2	71	72	70 1/2	72 1/2	70 1/2	72 1/2
Omaha Division 1st gold 3s.....	1951	42	45	45	48 1/2	47 1/2	52 1/2	51	53 1/2	52 1/2	55	55 1/2	60	58 1/2	61	54 1/2	58 1/2	56 1/2	60 1/2	58 1/2	59 1/2	54 1/2	59	58 1/2	60
St Louis Div & Term gold 3s.....	1951	47 1/2	49	48 1/2	50	49	55	54	58 1/2	54 1/2	57 1/2	56 1/2	58 1/2	60 1/2	58 1/2	60 1/2	58 1/2	59 1/2	58 1/2	60	59 1/2	59 1/2	57 1/2	61	61
Gold 3 1/2s.....	1951	48 1/2	53	52 1/2	54 1/2	54 1/2	62 1/2	60 1/2	64	60 1/2	62 1/2	61 1/2	63 1/2	62 1/2	64 1/2	62 1/2	64	62 1/2	65	63	64	60 1/2	63 1/2	62	65
Western Lines 1st gold 4s.....	1951	62 1/2	66	64 1/2	69	68 1/2	72	72 1/2	73 1/2	74	77	78	80	75	80	78	80	78 1/2	80	77	78 1/2	74 1/2	75 1/2	76 1/2	79
Illinois Cent & Chic St L & N O																									
Joint 1st 5s series A.....	1963	47 1/2	51 1/2	49 1/2	53 1/2	53	58	52	59	55 1/2	60	55 1/2	59 1/2	53 1/2	59	51 1/2	54	52 1/2	55 1/2	53	55 1/2	51 1/2	55 1/2	53 1/2	58 1/2
1st & refunding 4 1/2s series C.....	1963	43 1/2	46 1/2	44 1/2	48 1/2	48	54 1/2	48 1/2	55 1/2	52	56 1/2	52 1/2	56 1/2	50 1/2	54 1/2	48 1/2	50 1/2	49 1/2	50 1/2	49	50 1/2	47 1/2	51 1/2	49 1/2	53 1/2
Ind Illinois & Iowa 1st gold 4s.....	1950	82	88 1/2	88	89 1/2	88	91	91	95 1/2	95 1/2	98	96	98 1/2	96 1/2	98	97	97 1/2	97 1/2	98 1/2	98	99	97 1/2	99 1/2	97 1/2	99
Indianapolis & Louisville 1st gtd 4s.....	1956	24 1/2	27 1/2	26	27 1/2	27 1/2	37 1/2	34 1/2	38 1/2	36	40 1/2	40	42	36	41 1/2	35	37 1/2	36 1/2	45 1/2	44 1/2	47 1/2	40	43	39 1/2	42
Indianapolis Union 3 1/2s B.....	1986	108 1/2	108 1/2																						
Inland Steel 3s series F.....	1961	104 1/2	104 1/2	104 1/2	105 1/2	104 1/2	105	104 1/2	105	104 1/2	105	104 1/2	105	105	106 1/2	106	106 1/2	105	106 1/2	105 1/2	106	105	106	104 1/2	105 1/2
Inspiration Consol Copper 4s.....	1952	101 1/2	102	101 1/2	102	101 1/2	102 1/2	101 1/2	102 1/2	102	102 1/2	101 1/2	102 1/2	101 1/2	102 1/2	101 1/2	101 1/2	102	102 1/2	102	102 1/2	101 1/2	102	101 1/2	102 1/2
Interlake Iron conv deb 4s.....	1947	103 1/2	104	102 1/2	103 1/2	102 1/2	103	102 1/2	103	102 1/2	103 1/2	102 1/2	103	102 1/2	103 1/2	103	103 1/2	103	103 1/2	103	103 1/2	102 1/2	103 1/2	103	103 1/2
Internat'l Gt No 1st 6s series A.....	1952	24 1/2	32 1/2	30 1/2	33 1/2	33	41	33 1/2	42 1/2	41	48	43 1/2	48	41 1/2	52 1/2	40 1/2	45 1/2	42	49 1/2	47 1/2	51 1/2	42 1/2	49 1/2	43	48
Adjustment 6s series A.....	1952	6 1/2	12	10 1/2	13	11	18	13 1/2	16 1/2	15	18 1/2	15 1/2	19	18 1/2	24 1/2	18	21	18 1/2	21 1/2	18	20 1/2	14 1/2	19 1/2	14 1/2	18
1st 5s series B.....	1956	23 1/2	31 1/2	29 1/2	32 1/2	31 1/2	39 1/2	33 1/2	40 1/2	40	46	41 1/2	46	40 1/2	48 1/2	39	42 1/2	42	46	44	46 1/2	39 1/2	42	39 1/2	43 1/2
1st 5s series C.....	1956	23 1/2	31 1/2	30	31 1/2	31 1/2	39 1/2	33 1/2	40 1/2	40	46	41 1/2	46	40 1/2	48 1/2	39	42 1/2	42	46	44	46 1/2	39 1/2	42	39 1/2	43 1/2
Internat'l Hydro Elec deb 6s.....	1944	38 1/2	46 1/2	44 1/2	48 1/2	45 1/2	49	48 1/2	54 1/2	51 1/2	58 1/2	59	70	63 1/2	67	60 1/2	65	55 1/2	61 1/2	55 1/2	61 1/2	50 1/2	56	51	

NEW YORK BOND RECORD

BONDS	January		February		March		April		May		June		July		August		September		October		November		December	
	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High
Milw Spar & N W 1st gtd 4s.....1947	27 1/2	31 1/2	---	---	---	---	39 1/2	49 1/2	48 1/2	53 1/2	50 1/2	55	54 1/2	57	49 1/2	52 1/2	50 1/2	53	52 1/2	55 1/2	48 1/2	52 1/2	51 1/2	59 1/2
Milw & State Line 1st gtd 3 1/2s.....1941	---	---	---	---	---	---	61	61	63 1/2	63 1/2	65	65	---	---	---	---	---	---	---	---	---	---	---	---
Minn & St Louis 5s certificates.....1934	9 1/2	12 1/2	12	14 1/2	15	22 1/2	19 1/2	22 1/2	22 1/2	26	24 1/2	27	23	26	21 1/2	23 1/2	23 1/2	30 1/2	28 1/2	30 1/2	24	28 1/2	26 1/2	29 1/2
1st & refunding gold 4s.....1949	2 1/2	4 1/2	3 1/2	4 1/2	4 1/2	7 1/2	5	6 1/2	6 1/2	7 1/2	5 1/2	6 1/2	6 1/2	7 1/2	6 1/2	8 1/2	8 1/2	8 1/2	8 1/2	8 1/2	7 1/2	8 1/2	7 1/2	8 1/2
Refunding & ext 5s ser A.....1962	2 1/2	3 1/2	2 1/2	3 1/2	3 1/2	8	5	5 1/2	5 1/2	6 1/2	5 1/2	6 1/2	5 1/2	6	5	6	4 1/2	5 1/2	4 1/2	5	4 1/2	5 1/2	3 1/2	4 1/2
Minn St P & S S M cons 4s stpd.....1938	16	18 1/2	17 1/2	20 1/2	19 1/2	24 1/2	19 1/2	27 1/2	25 1/2	28 1/2	25 1/2	30	26	30	24 1/2	26 1/2	26	28 1/2	27 1/2	30 1/2	26 1/2	29 1/2	27 1/2	29 1/2
1st consolidated 5s.....1938	16 1/2	18 1/2	17 1/2	20 1/2	20 1/2	25	21 1/2	28	26 1/2	29 1/2	27	30 1/2	28	31 1/2	25 1/2	27	27	29 1/2	29	31 1/2	28 1/2	30 1/2	28 1/2	31 1/2
1st cons 5s gtd as to interest.....1938	15 1/2	18	17 1/2	20 1/2	19 1/2	24 1/2	21 1/2	27 1/2	25 1/2	29	25 1/2	29 1/2	26 1/2	30	24 1/2	26 1/2	26 1/2	28 1/2	27 1/2	30 1/2	26 1/2	29 1/2	27 1/2	29 1/2
1st & refunding 6s series A.....1946	4 1/2	6 1/2	6	6 1/2	6 1/2	9 1/2	7 1/2	9 1/2	9	10	8	9	7 1/2	8 1/2	7	8	6 1/2	7 1/2	6	6 1/2	5	6	4 1/2	5 1/2
25-year gold 5 1/2s.....1949	1 1/2	3 1/2	3	4	3 1/2	7 1/2	4	5 1/2	4 1/2	6 1/2	5	6 1/2	3 1/2	5 1/2	4 1/2	4 1/2	3 1/2	4 1/2	3 1/2	4 1/2	2 1/2	4	1 1/2	3 1/2
1st refunding 5 1/2s series B.....1978	64 1/2	68	67 1/2	72	70 1/2	72 1/2	71 1/2	72	71 1/2	72 1/2	71 1/2	72 1/2	70	70 1/2	70	71 1/2	70 1/2	71 1/2	71 1/2	76 1/2	76	77 1/2	76 1/2	76 1/2
Missouri-Ill RR 1st 5s series A.....1959	100	100	---	---	---	---	---	---	---	---	98 1/2	100	99 1/2	99 1/2	99 1/2	99 1/2	99 1/2	100	---	---	95	100	99	100
Missouri-Kansas & Texas 1st 4s.....1990	41 1/2	44 1/2	43 1/2	49	48 1/2	59	50 1/2	59 1/2	54 1/2	58	51 1/2	56 1/2	49 1/2	54 1/2	48 1/2	50 1/2	48 1/2	51 1/2	50 1/2	55	49 1/2	53 1/2	50 1/2	57
Missouri-Kansas-Texas RR 5s A.....1962	40 1/2	44	42 1/2	55 1/2	52 1/2	59	53 1/2	59	57 1/2	63	55 1/2	63	53 1/2	60	53	59 1/2	57 1/2	60	58	63	58 1/2	65	59 1/2	67
Prior lien 4s series B.....1962	33 1/2	36 1/2	35 1/2	44 1/2	42 1/2	50 1/2	46	51 1/2	49	52 1/2	45 1/2	52	44 1/2	50 1/2	44	47 1/2	45 1/2	48 1/2	47 1/2	51 1/2	46 1/2	53	49 1/2	54 1/2
Prior lien 4 1/2s series D.....1978	35 1/2	38 1/2	36 1/2	47 1/2	45 1/2	53 1/2	48 1/2	53	52	56 1/2	48 1/2	56 1/2	48 1/2	52 1/2	45	49	48	50 1/2	49	53 1/2	49 1/2	56 1/2	52	57 1/2
Cumulative adjust 5s series A.....1967	19	22 1/2	22 1/2	32 1/2	31	37 1/2	31	37 1/2	34 1/2	38	30	35 1/2	27	36 1/2	26 1/2	29 1/2	26	29 1/2	26	33	26 1/2	32	29	37
Missouri Pacific RR 1st 5s ser A.....1965	35 1/2	43 1/2	41	43 1/2	42 1/2	51 1/2	45	54	50 1/2	56 1/2	51 1/2	57	52 1/2	59 1/2	50	54	51	57 1/2	54 1/2	58 1/2	50	55	50 1/2	57 1/2
Certificates of deposit.....1975	35 1/2	42 1/2	41	41 1/2	42 1/2	47 1/2	45	53 1/2	53	56 1/2	53 1/2	56 1/2	57	59 1/2	56 1/2	57	59 1/2	55 1/2	58	51 1/2	51 1/2	50 1/2	57	57
General 4s.....1975	11	14 1/2	12 1/2	16 1/2	15 1/2	20 1/2	15	19 1/2	18	21 1/2	17 1/2	23 1/2	22 1/2	27 1/2	20 1/2	23 1/2	19 1/2	25 1/2	21	25	18 1/2	23 1/2	18 1/2	23 1/2
1st & refunding 5s series F.....1977	35 1/2	43 1/2	41	43 1/2	43	51 1/2	45	54 1/2	50 1/2	57 1/2	52 1/2	57 1/2	52 1/2	59 1/2	49 1/2	54 1/2	51 1/2	57 1/2	55	58 1/2	50	55 1/2	51	57 1/2
Certificates of deposit.....1978	35 1/2	43	40 1/2	42 1/2	43	50 1/2	45 1/2	53 1/2	51	56	51 1/2	55 1/2	55	58	50 1/2	53	52	56 1/2	55 1/2	57 1/2	49 1/2	55	50 1/2	56 1/2
1st & refunding gold 5s ser G.....1978	36 1/2	43 1/2	41	43	42 1/2	51 1/2	45	54 1/2	50 1/2	57 1/2	52 1/2	57 1/2	52	59 1/2	49 1/2	54 1/2	51 1/2	57 1/2	55 1/2	58 1/2	50	55 1/2	51	57 1/2
Certificates of deposit.....1949	35 1/2	42 1/2	40 1/2	41 1/2	42 1/2	50	49 1/2	53 1/2	51	54 1/2	53 1/2	55 1/2	53 1/2	58 1/2	50	51 1/2	52 1/2	52 1/2	55 1/2	55 1/2	51 1/2	51 1/2	51 1/2	55 1/2
Convertible gold 5 1/2s.....1949	5 1/2	8 1/2	7 1/2	9 1/2	6 1/2	13	9 1/2	12	10 1/2	14	9 1/2	12 1/2	11 1/2	15 1/2	10 1/2	12 1/2	10 1/2	12 1/2	10	12 1/2	8 1/2	11 1/2	8 1/2	10 1/2
1st & refunding gold 5s ser H.....1980	36 1/2	43 1/2	41	43 1/2	43	51 1/2	45	54 1/2	50 1/2	57 1/2	52 1/2	57 1/2	52	59 1/2	49 1/2	54 1/2	51 1/2	57 1/2	55 1/2	58 1/2	50	55 1/2	51	57 1/2
Certificates of deposit.....1981	36 1/2	38 1/2	40 1/2	42	42 1/2	47 1/2	47 1/2	50 1/2	50 1/2	55 1/2	51 1/2	52	55 1/2	58	---	---	---	---	---	---	---	---	---	---
1st & refunding 5s series I.....1981	35 1/2	43 1/2	40 1/2	43 1/2	43	51 1/2	45	54 1/2	50 1/2	57 1/2	51 1/2	57	52	59 1/2	49 1/2	54 1/2	51 1/2	57 1/2	54 1/2	58 1/2	50	55 1/2	51	57 1/2
Certificates of deposit.....1981	38	40 1/2	41	41	42 1/2	50 1/2	47 1/2	53 1/2	52 1/2	56 1/2	53 1/2	56	55	59	51 1/2	52 1/2	52 1/2	56	54 1/2	57	50	53	51 1/2	55
Missouri Pac 3rd 7s ext at 4%.....1938	91 1/2	96 1/2	95 1/2	96 1/2	95 1/2	96 1/2	96	96 1/2	95	99	97 1/2	99	98 1/2	100	100	100	100 1/2	101	101 1/2	102 1/2	101 1/2	102 1/2	101 1/2	102 1/2
Mohawk & Malone 1st gtd gold 4s.....1991	45	49 1/2	48 1/2	50 1/2	52	56	57	60	56 1/2	61	60	63	60 1/2	65	58	60	57 1/2	61	55	57 1/2	54 1/2</			

NEW YORK BOND RECORD

BONDS	January		February		March		April		May		June		July		August		September		October		November		December	
	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High
Northern Pacific Ry prior lien 4s. 1997	72½	78½	77½	82	80½	84½	81½	86½	86½	88½	87½	89½	89½	94½	89½	92½	89½	91	88½	90½	88	90½	88½	93½
4s registered 1997	69	74½	74	75	77	80	80	82	83	84	83½	85½	86	89	86½	88	86½	87½	85½	87	84	86	84½	88
General lien gold 3s Jan 2047	42	45	43½	46½	46	50	47	51	50½	53½	52½	56	55½	58½	53	57½	55	57½	53½	55½	51½	54½	51½	53½
3s registered 2047	40½	42	42½	44	43½	46½	46	48½	49	50½	49	51	53	56	52	53	52	53	50½	51	50	52	51	51½
Refunding & impvt 4½s ser A. 2047	50½	54½	52	55½	55	60	55½	60½	59½	62½	57½	62½	59	61½	58½	60½	59½	60½	59½	60½	57	60½	57	61½
Refunding & impvt 6s series B. 2047	66½	68½	66½	69½	69	75½	71½	76	75½	81½	77½	81	78½	81	78	80	78½	79½	78½	79½	75½	79	75½	81
Refunding & impvt 5s series C. 2047	55½	58	56½	60	59½	66	60½	66½	65	68½	64½	67	65½	67½	65½	66½	65½	66½	65½	66½	62½	65½	62½	67½
Refunding & impvt 5s series D. 2047	55½	58	56½	60	58½	65½	60½	66½	65	68½	64½	67	65½	67½	65½	66½	65½	66½	65½	66	63	65½	63	67½
Northern States Power—																								
(Minn) 1st & refunding 3½s. 1967	109½	110½	109½	110½	109½	110½	109½	110½	109½	110	109½	110½	109½	110½	109½	110½	109½	110	109	110	109	109½	108½	109½
(Wis) 1st mortgage 3½s. 1964	111½	112	111½	112	111½	112½	112	112½	111½	111½	111½	112½	112	112½	110½	112	111½	112	111½	112	111½	112	111½	112
Northwestern Telegraph 4½s. 1944	101	101	101	101	101	101	101	101	101	101	101	101	101	101	101	101	101	101	101	101	101	101	101	101
Ogden & Lake Cham—																								
1st guaranteed gold 4s. 1948	12	13½	12½	15½	15½	17½	12½	16½	14	17	15½	19½	15½	19½	14½	16½	13½	15	13½	16	12	14½	12½	17
Ohio Connecting Ry 1st 4s. 1943	106½	108	107½	109	108½	109½	108½	109½	108½	109½	108½	109½	108½	109½	106½	108½	107½	108½	107½	108½	107	108	106	108½
Ohio Edison 1st mortgage 4s. 1965	106½	108	107½	109	108½	109½	108½	109½	108½	109½	108½	109½	108½	109½	106½	108½	107½	108½	107½	108½	107	108	106	108½
1st mortgage 4s. 1967	107½	109½	109	109½	109	110½	109½	110	109	110	109½	109½	109½	110	109½	110½	109½	110	110	110½	109½	109½	108	109
1st mortgage 3½s. 1972	107½	109½	109	109½	109	110½	109½	110	109	110	109½	109½	109½	110	109½	110½	109½	110	110	110½	109½	109½	109	110
Oklahoma Gas & Electric 3½s. 1966	107	110	107	107½	108	109	107½	109	108½	108½	107½	108½	108½	108½	107½	108½	107½	108½	107	108½	106½	107½	107	108½
4s debentures 1946	102½	104	103½	103½	103½	104½	103½	104½	103½	106½	103½	104½	103½	104½	102	103½	102½	103	102	103½	102½	103½	102	103½
Ontario Power N F 1st 5s. 1943	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100
Ontario Transmission 1st 5s. 1945	105½	105½	105½	105½	105½	105½	105½	105½	105½	105½	105½	105½	105½	105½	105½	105½	105½	105½	105½	105½	105½	105½	105½	105½
Oregon RR & Nav cons gold 4s. 1946	106½	107½	106½	108	106½	107	108	106½	108½	108½	105½	106½	106	106½	106	106½	106½	106½	106½	106½	105½	106½	105	105½
Oregon Short Line 1st cons g 5s. 1946	109½	109½	109½	109½	109½	110	108½	109½	109½	109½	109½	109½	109½	109½	109	109½	109½	109½	108½	109½	108½	108½	108	108½
1st consolidated 5s guaranteed. 1946	109½	110½	110½	110½	110	110½	109	110½	109½	110½	109½	110½	109½	110½	109	110	109	110	109	110	109½	109½	108	108½
Oregon-Wash RR & Navigation 4s. 1961	106½	109½	107½	108½	108½	109½	107	108½	108½	109½	109½	110	109½	110½	108	109½	108½	109	108½	109	106½	109½	107½	110½
Otis Steel 1st 4½s series A. 1962	99½	100	99½	100	99½	100	99½	100	102½	103½	102½	103½	103	105½	103½	105	103	103½	102½	103½	101½	103½	101½	103½
Pacific Coast Co 1st 5s. 1946	92½	95	94½	95	94½	95	95	95½	95½	96	95½	96½	97	97½	98½	98½	99½	99	99	99	97	97½	97½	97½
Pacific Gas & Electric 4s ser G. 1964	111½	112½	111½	112½	111½	112½	111½	112½	111½	111½	111½	112	110	111½	110½	111	109½	110½	110	110½	109½	110½	109½	110½
1st & refunding 3½s series H. 1961	110½	111½	111	111½	111½	112	111½	112	110½	111½	111	112½	112½	112½	110½	112½	110	110½	110½	111	110	111	110½	111½
1st & refunding 3½s series I. 1966	109	109½	109½	110½	110	110½	109½	110½	109½	110½	110	111½	111½	112½	110½	111½	110	111	109½	110½	109½	110½	109	110½
3s series J. 1970	103½	103½	104½	104½	104½	104½	103½	104½	104½	105	104½	105½	105	106½	105½	106½	105½	105½	105½	105½	104½	106½	104½	105½
3s series K. 1971	103	103½	103½	104½	103½	104½	103½	104½	104	104½	104½	105½	105½	106½	105½	106½	105	105½	105½	105½	103½	105½	103½	104½
Pacific RR of Mo 1st ext gold 4s. 1938	96½	98½	96½	97½	96½	97½	96½	98	97½	99	98½	100	99	100½	98½	99½	100	101	101½	101½	101	101½	101	101½
2nd extended gold 5s. 1938	95½	98	96	96	96½	98	95½	96½	96	99	98	99½	99	100	99½	101	101½	101½	101½	101½	101	101½	101	101½
Pacific Tel & Tel 3½s series B. 1966	108½	109½	108½	109	108½	109½	109½	110½	109	109½	109½	109½	109½	110½	109½	110½	108½	110½	108½	109	108	1		

NEW YORK BOND RECORD

BONDS	January		February		March		April		May		June		July		August		September		October		November		December	
	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High	Low	High
Rock Island Ark & La 1st 4½s.....1934	22	25½	24½	28	28	34	28½	33½	30½	35½	29½	34½	32	38½	30½	34	31	36½	34	39	31½	36	34½	40
Rutland-Canadian 4s stamped.....1949	9	10½	9½	11½	11½	13½	9½	12½	11½	12½	11½	14½	13½	14½	12½	12½	11	12	11½	12½	9½	11	9	11½
Rutland RR 4½s stamped.....1941	10½	11½	10½	12½	12	13½	9½	13½	12	14	13	14½	13½	15½	13½	14½	12	13½	10½	12½	9½	11½	9½	14
Saguenay Power 4½s series A.....1966	99	101½	101	102½	101½	102½	101½	102½	102	103½	103½	105½	105½	107½	105½	108	105	106½	104½	105½	105½	106	105½	106½
St Jos & Grand Island 1st gold 4s.....1947	107	107½	107½	107½	107	107	107½	107½	---	---	107	107	107	107	107	107	107	107	106	106½	105½	105½	---	---
St Lawrence & Adir 1st gold 5s.....1996	55½	55½	55½	57½	58½	65½	63	64½	66	66	66	67	---	---	---	---	---	---	---	---	62½	63	61½	61½
2d gold 6s.....1996	---	---	---	---	---	---	---	---	---	---	62	62	---	---	---	---	---	---	---	---	61½	61½	61½	61½
St Louis Iron Mtn & Southern.....1933	77½	84	82	83½	83	86½	84½	88	85	91½	91	93½	91½	95	90½	94	91½	94½	93½	96½	94	97½	95	96
River & Gulf Div 1st gold 4s.....1933	78½	83	82	83½	83½	85½	85½	87	85	91	91½	92½	91½	94½	92	93	92	94	93½	96	92½	95½	95½	95½
Certificates of deposit.....1933	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	89½	94½	90½	95½
Stamped 4s.....1933	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	91½	91½	---	---
Certificates of deposit stpd.....1933	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	91½	91½	---	---
St Louis Peoria & N W 1st 5s.....1948	44	47	45½	46½	46½	61	56½	63½	68½	73	72½	75½	70½	73½	69	71½	70	72½	72	75½	68½	72½	70½	78½
St Louis Public Service 5s.....1959	91	91½	91	91½	91	92	91½	95½	85	91	91½	92½	97	98½	97½	98½	99½	100½	98	100	98	98½	97½	98½
St L Rocky Mtn & P 1st 5s stpd.....1955	73	75	74	75½	76	76	78	78	78½	81	81½	83	82½	83½	82	83	82	85	85	86½	88½	88½	89	90½
St Louis-San Fran Ry 4s ser A.....1950	19	21½	21½	25½	24½	32	27½	34½	30½	36½	29½	33½	31½	36½	29	33½	31	35½	34	38½	27½	37	28	33½
Certificates of deposit.....1950	18½	21½	21	25	24½	31½	28	33½	31½	35½	29½	33½	31½	36½	29	33½	31	35½	33½	37½	27½	36	27½	32½
Prior lien 5s series B.....1950	20½	24	23	28½	28	34	29½	37½	34	39½	32	36½	33½	39½	32½	36½	34½	38½	36½	41½	29½	39½	30½	36½
Certificates of deposit.....1950	20	23	22½	28	27½	33½	30	36½	34	39½	32	35½	34	38½	33	35½	34½	38	36	40½	29½	39½	29½	35½
Cons mortgage 4½s series A.....1978	19½	25	24½	27½	26½	34½	29½	37½	34	39½	31½	36½	33½	39½	32½	36	32	35	32	35	29½	32½	26	31½
Certificates of deposit stamped.....1978	19½	24½	23½	26½	26½	33½	29½	36½	33½	38½	31	35½	33½	39½	32½	36	32	35	34	36	29½	32½	26	31½
St Louis Southwestern RR 1st 4s.....1989	85½	92½	89	94	92½	94	92	94½	92½	97	95	96½	96	97½	95	96½	93	94½	94	96	91	96½	95½	98
2nd gold 4s inc bond cfs.....Nov 1989	67	72½	70	72½	73½	78	77	82	80	82	76	80½	78	80½	58	61½	60½	65	64½	72	47	54	48½	56½
1st terminal & unifying 5s.....1952	46½	52	50	55½	55	65	55	64½	61½	66½	60½	64½	59	64½	40	44	39½	45	43	47½	30½	39	31½	38½
General & refunding 5s ser A.....1990	27½	32½	29½	35½	34½	40½	35	45½	44½	50½	40½	46½	40½	46½	87½	87½	---	---	89	89	18½	20½	21	22½
St Paul & Duluth 1st con 4s.....1968	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---
St Paul E Gr Trunk 1st gtd 4½s.....1947	6½	8	7½	9½	9½	14	13	16½	15½	21	17½	20	19	24½	20	22	21	21½	20½	22½	18½	20½	21	22½
St Paul & Kan City Sh L 1st 4½s.....1941	17	23½	20½	27½	26½	29½	25½	29½	27½	31	24½	29	24	29½	22½	26½	22½	28½	27	30½	24½	28	26½	32
St Paul Union Depot 3½s.....1971	101	101½	---	---	101½	102½	102½	103½	---	---	102½	103½	104	104	103½	103½	103½	103½	103½	103½	---	---	---	---
Schenley Distillers 4s.....1952	104	105	104½	105½	105	106	104½	105½	105	105½	105½	105½	104	106	103½	104½	103	104	103	103½	102½	104	103	104½
Scioto V & N E 1st gtd 4s.....1989	123	124½	---	---	123½	123½	124½	124½	124½	124½	---	---	---	---	---	---	---	---	---	---	---	---	---	---
Seaboard Air Line Ry 1st gold 4s.....1950	28	35	32½	37	37	47½	46½	48	46½	50	46½	49½	43	49½	38½	40½	39½	47	42	47	37½	42	39	43½
Stamped.....1950	27½	34½	32	37½	35½	48½	41½	48½	46½	50	43½	49½	40½	48½	38½	40½	39½	47	42	47	37½	42	39	43½
Adjustment 5s.....1949	4½	7½	6½	9	7	13½	8	12½	10½	14	9½	12½	9½	11	8½	9½	8½	9	7½	9½	7	8½	5½	7
Refunding 4s.....1959	14½	17½	16½	19½	18½	26½	22½	28½	27½	30½	21½	29	20	24½	17½	18½	17½	21½	20	23	18	20	18	20
Certificates of deposit.....1959	13½	16½	15½	18½	18	24½	21½	26½	25½	29½	21	22½	18½	23½	22½	25½	23	28½	25½	30½	23	27	26½	30
1st & consolidated 6s series A.....1945	15	17½	16½	18½	18	26½	23	27½	26½	30½	25½	29½	24	30½	22½	25½	24	27½	24½	29½	22½	25½	26½	29
Certificates of deposit.....1945	14	16½	15½	17½	17½	25½	22	27½	26½	29½	25½	28½	23½	29½	22	24	22	27½	24½	29½	22½	25½	26½	29
Atlanta & Birmingham 1st 4s.....1933	31	34½	33½	37	38½	47½	43	52½	51½	56½	41	55½	37½	42	33	36½	32½	41	39½	43½	38	44½	39½	45
Seaboard All Florida 6s ser A cfs.....1935	15½	18½	18	20½	19½	30	25	3																

NEW YORK BOND RECORD

BONDS	January	February	March	April	May	June	July	August	September	October	November	December
	Low High	Low High	Low High	Low High	Low High	Low High	Low High	Low High	Low High	Low High	Low High	Low High
Wabash RR—												
4s series A—1971	83 87	85 90	88 91	91 94	93 96	92 97	97 98	98 100	97 98	97 99	97 99	97 100
4s series B—1981	44 47	47 49	48 52	46 49	49 51	50 53	57 60	55 58	55 59	58 61	57 60	59 62
4 1/4s series B—1991	34 37	37 40	39 45	36 41	39 41	40 46	44 49	45 47	46 48	47 52	47 52	49 56
Wabash Ry ref & general 5 1/2s A—1975	26 28	28 28	29 31	27 28	29 30	30 30	29 29	29 29	30 30	32 32	32 32	34 37
Refunding & general 5s ser B—1976	27 27	27 27	28 30	27 28	29 30	30 30	29 29	29 29	30 30	32 32	32 32	35 35
Refunding & general 4 1/2s ser C—1978	26 26	26 26	26 27	27 27	27 27	26 26	26 26	27 27	28 28	29 30	30 30	35 35
Refunding & general 5s ser D—1980	25 25	25 25	26 28	27 27	27 27	26 26	26 26	27 27	28 28	29 30	30 30	35 35
Walworth Co 1st 4s—1955	92 94	91 93	92 96	92 96	92 96	94 97	93 97	95 98	95 97	95 100	98 99	96 100
Warner Bros Pictures 6s deb—1948	102 104	103 104	102 103	102 103	101 102	101 102	100 100	100 100	100 100	102 102	102 102	102 102
Warren RR 1st & ref gtd 3 1/2s—2000	31 33	33 36	36 42	41 45	40 43	40 42	37 41	36 37	37 37	35 39	36 38	37 38
Washington Cent Ry 1st gtd 4s—1948	88 90	90 91	92 95	92 95	94 95	93 95	94 95	96 97	96 97	96 97	97 98	98 98
Washington Terminal 1st gtd 3 1/2s—1945	103 104	104 104	104 104	104 104	104 104	104 104	104 104	102 102	102 102	102 103	102 102	102 102
1st guar 40-yr 4s—1945	—	—	—	—	—	—	—	—	—	—	—	—
Westchester Ltg 5s stamped gtd—1950	119 119	119 119	119 120	119 119	119 119	119 120	120 120	119 120	119 120	120 120	119 120	118 119
General mortgage 3 1/2s—1967	108 109	108 109	109 109	109 110	109 109	109 109	109 110	109 110	109 110	108 109	108 109	108 108
West Penn Power 5s series E—1963	106 108	109 110	110 111	110 110	111 111	111 111	111 111	110 111	111 111	111 111	110 110	110 110
1st mortgage 3 1/2s series L—1966	110 111	111 111	111 112	111 111	111 111	111 112	112 112	111 112	111 112	110 111	109 111	111 112
West Maryland 1st gold 4s—1952	84 92	92 93	92 93	89 92	90 92	89 91	91 94	90 93	89 91	87 89	87 90	88 89
1st & refunding 5 1/2s series A—1977	95 99	97 99	97 99	97 99	98 98	97 98	99 102	99 101	97 99	97 98	97 99	97 99
West N Y & Penn gen gold 4s—1943	100 100	100 100	99 100	—	—	—	—	—	—	—	—	—
Western Pacific RR 1st 5s ser A—1946	36 41	39 41	41 60	59 69	66 70	63 68	64 70	61 64	63 64	69 76	65 72	71 77
Assented—1951	36 41	39 41	40 61	59 69	66 70	63 68	64 70	61 64	63 64	69 76	65 72	71 77
West Union Tele fund & R E 4 1/2s—1950	84 91	90 94	92 94	92 94	93 94	93 94	98 100	99 100	99 100	99 100	100 101	100 102
Gold 5s—1951	87 91	90 94	92 94	92 94	93 94	93 94	98 100	99 100	99 100	99 100	100 101	100 102
30-year 5s—1960	83 86	86 91	89 91	88 90	89 90	89 90	94 98	96 98	96 98	97 99	99 100	99 102
Westinghouse Elec & Mfg 2 1/2s—1951	101 101	101 101	101 101	101 101	101 101	101 101	101 102	101 102	101 102	101 102	101 102	101 101
West Shore 1st 4s guaranteed—2361	43 49	48 52	52 58	55 60	56 61	53 58	54 60	52 54	52 54	52 55	51 55	52 56
Registered—2361	41 45	45 50	48 55	53 56	53 56	53 56	52 56	50 52	50 51	49 52	49 52	50 53
West Virginia Pulp & Paper 3s—1954	101 104	103 103	103 104	103 104	103 103	103 103	102 104	103 104	104 104	103 104	103 103	103 103
Wheeling & L Erie 1st cons g 4s—1949	109 109	110 110	110 110	111 111	111 111	111 111	111 111	111 111	111 111	111 111	111 111	111 111
Wheeling Steel 3 1/2s—1966	88 90	88 90	88 88	88 89	88 89	88 89	91 92	92 92	92 93	91 92	91 92	90 92
Wilson & Co 4s series A—1955	104 106	105 106	104 106	104 106	104 106	100 101	100 101	100 101	100 101	100 101	101 101	101 101
Convertible debenture 3 1/2s—1947	103 103	103 104	103 104	103 104	103 104	—	—	—	—	—	—	—
Winston-Salem S B 1st 4s—1960	114 115	115 115	115 115	115 115	115 115	115 115	116 116	116 116	116 116	116 116	116 116	116 116
Wisconsin Central 1st gen gold 4s—1949	47 51	49 51	48 64	56 64	59 61	55 60	53 59	52 58	58 67	62 66	56 63	58 63
Certificates of deposit—49 49	47 49	47 49	49 60	58 60	59 59	58 58	55 55	53 54	59 65	62 66	56 63	58 63
Superior & Duluth Div 1st 4s—1936	14 17	15 18	18 23	17 22	20 26	22 26	20 25	20 22	17 24	18 19	15 18	15 16
Certificates of deposit—14 15	15 15	15 15	20 21	23 23	23 23	22 22	22 22	22 22	—	—	—	—
Wisconsin Electric Power 3 1/2s—1968	110 110	110 110	110 110	110 110	111 111	111 111	111 111	111 111	111 111	109 110	109 110	109 110
Wisconsin Public Service 3 1/2s—1971	107 107	107 107	—	107 108	108 108	—	108 108	107 108	107 108	108 108	107 107	107 108
Worcester & Conn East Ry 1st 4 1/2s—1943	—	20 20	—	—	20 20	—	—	—	—	—	—	—
Youngstown Sheet & Tube—	—	—	—	—	—	—	—	—	—	—	—	—
Convertible debenture 4s—1948	101 103	101 102	101 103	102 103	102 103	102 103	102 103	102 103	102 103	102 103	101 102	101 102
1st mortgage 3 1/2s series D—1960	97 99	95 98	97 98	97 99	98 98	98 99	99 100	99 101	100 101	101 101	100 101	100 101

a Deferred Delivery Sale r Cash Sale

Moody's Bond Prices And Bond Yield Averages

Moody's computed bond prices and bond yield averages are given in the following table:

MOODY'S BOND PRICES† (Based on Average Yields)										
1944—	U. S.	Avg.	Corporate by Ratings*				Corporate by Groups*			
Daily	Govt.	Corpo-								
Averages	Bonds	rate*	Aaa	Aa	A	Baa	R. R.	P. U.	Indus.	
Jan. 18	119.55	111.25	118.60	116.41	111.25	100.00	104.14	113.31	116.61	
17	119.57	111.25	118.60	116.41	111.25	99.84	103.97	113.31	116.61	
15	119.57	111.25	118.60	116.41	111.25	99.84	104.14	113.50	116.61	
14	119.57	111.25	118.60	116.41	111.25	99.84	104.14	113.50	116.41	
13	119.57	111.07	118.80	116.41	111.07	99.68	103.97	113.50	116.41	
12	119.60	111.07	118.80	116.41	111.07	99.52	103.97	113.50	116.41	
11	119.63	111.07	118.80	116.41	111.25	99.36	103.97	113.50	116.22	
10	119.69	111.07	118.80	116.41	111.07	99.36	103.97	113.50	116.22	
8	119.71	111.07	118.80	116.41	111.07	99.36	103.80	113.50	116.22	
7	119.69	111.07	118.60	116.41	111.07	99.36	103.80	113.50	116.22	
6	119.65	110.88	118.60	116.22	111.07	99.36	103.64	113.50	116.22	
5	119.59	110.88	118.40	116.22	111.07	99.20	103.64	113.50	116.22	
4	119.50	110.70	118.40	116.22	110.88	99.04	103.47	113.50	116.02	
3	119.48	110.70	118.20	116.22	110.88	99.04	103.30	113.31	116.22	
1	STOCK EXCHANGE CLOSED.									
High 1944	119.71	111.25	118.80	116.41	111.25	100.00	104.14	113.50	116.61	
Low 1944	119.48	110.70	118.20	116.22	110.88	99.04	103.30	113.31	116.02	
High 1943	120.87	111.44	119.41	117.00	111.81	99.36	103.47	114.27	117.40	
Low 1943	116.85	107.44	116.80	113.89	108.88	92.35	97.16	111.81	114.46	
1 Year ago										
Jan. 18, 1943	117.05	108.16	117.20	114.66	109.42	93.82	98.41	112.19	115.04	
2 Years ago										
Jan. 17, 1942	117.59	106.92	116.41	113.89	107.62	92.06	97.31	110.70	113.70	

MOODY'S BOND YIELD AVERAGES (Based on Individual Closing Prices)										
1944— Daily Averages	U. S. Govt. Bonds	Ave. Corpo- rate*	Corporate by Ratings*				Corporate by Groups*			
			Aaa	Aa	A	Baa	R. R.	P. U.	Indus.	
Jan. 18	1.86	3.10	2.72	2.83	3.10	3.75	3.50	2.99	2.82	
17	1.86	3.10	2.72	2.83	3.10	3.76	3.51	2.99	2.82	
16	1.86	3.10	2.72	2.83	3.10	3.76	3.50	2.98	2.82	
15	1.86	3.10	2.72	2.83	3.10	3.76	3.50	2.98	2.83	
14	1.86	3.11	2.71	2.83	3.11	3.77	3.51	2.98	2.83	
13	1.86	3.11	2.71	2.83	3.11	3.78	3.51	2.98	2.83	
12	1.86	3.11	2.71	2.83	3.10	3.79	3.51	2.98	2.84	
11	1.85	3.11	2.71	2.83	3.11	3.79	3.51	2.98	2.84	
10	1.85	3.11	2.72	2.83	3.11	3.79	3.52	2.98	2.84	
9	1.85	3.11	2.72	2.83	3.11	3.79	3.52	2.98	2.84	
8	1.85	3.12	2.72	2.84	3.11	3.79	3.53	2.98	2.84	
7	1.86	3.12	2.73	2.84	3.11	3.86	3.53	2.98	2.84	
6	1.86	3.13	2.73	2.84	3.12	3.81	3.54	2.98	2.85	
5	1.87	3.13	2.74	2.84	3.12	3.81	3.55	2.99	2.84	
1	STOCK EXCHANGE CLOSED.									
High 1944	1.87	3.13	2.74	2.84	3.12	3.81	3.55	2.99	2.85	
Low 1944	1.85	3.10	2.71	2.83	3.10	3.75	3.50	2.98	2.82	
High 1943	2.08	3.31	2.81	2.96	3.23	4.25	3.93	3.07	2.93	
Low 1943	1.79	3.09	2.68	2.80	3.07	3.79	3.54	2.94	2.78	
1 Year ago										
Jan. 18, 1943	2.06	3.27	2.79	2.92	3.20	4.15	3.85	3.05	2.90	
2 Years ago										
Jan. 17, 1942	2.01	3.34	2.83	2.96	3.30	4.27	3.92	3.12	2.87	

COURSE OF PRICES OF GOVERNMENT SECURITIES FOR THE YEAR 1943

(Compiled from sales made at the New York Stock Exchange. Quotations after decimal point represent one or more 32ds of a point)

	Treasury 4 1/4s	Treasury 4s	Treasury 3 3/4s	Treasury 3 1/2s	Treasury 3 1/4s	Treasury 3 1/8s	Treasury 3 1/16s	Treasury 3 1/32s	Treasury 3 1/64s	Treasury 3 1/128s	Treasury 3 1/256s	Treasury 3 1/512s	Treasury 3 1/1024s	Treasury 3 1/2048s	Treasury 3 1/4096s	Treasury 3 1/8192s	Treasury 3 1/16384s	Treasury 3 1/32768s	Treasury 3 1/65536s	Treasury 3 1/131072s	Treasury 3 1/262144s	Treasury 3 1/524288s	Treasury 3 1/1048576s	Treasury 3 1/2097152s	Treasury 3 1/4194304s	Treasury 3 1/8388608s	Treasury 3 1/16777216s	Treasury 3 1/33554432s	Treasury 3 1/67108864s	Treasury 3 1/134217728s	Treasury 3 1/268435456s	Treasury 3 1/536870912s	Treasury 3 1/1073741824s	Treasury 3 1/2147483648s	Treasury 3 1/4294967296s	Treasury 3 1/8589934592s	Treasury 3 1/17179869184s	Treasury 3 1/34359738368s	Treasury 3 1/68719476736s	Treasury 3 1/137438953472s	Treasury 3 1/274877906944s	Treasury 3 1/549755813888s	Treasury 3 1/1099511627776s	Treasury 3 1/2199023255552s	Treasury 3 1/4398046511104s	Treasury 3 1/8796093022208s	Treasury 3 1/17592186044416s	Treasury 3 1/35184372088832s	Treasury 3 1/70368744177664s	Treasury 3 1/140737488355328s	Treasury 3 1/281474976710656s	Treasury 3 1/562949953421312s	Treasury 3 1/1125899906842624s	Treasury 3 1/2251799813685248s	Treasury 3 1/4503599627370496s	Treasury 3 1/9007199254740992s	Treasury 3 1/18014398509481984s	Treasury 3 1/36028797018963968s	Treasury 3 1/72057594037927936s	Treasury 3 1/144115188075855872s	Treasury 3 1/288230376151711744s	Treasury 3 1/576460752303423488s	Treasury 3 1/1152921504606846976s	Treasury 3 1/2305843009213693952s	Treasury 3 1/4611686018427387904s	Treasury 3 1/9223372036854775808s	Treasury 3 1/18446744073709551616s	Treasury 3 1/36893488147419103232s	Treasury 3 1/73786976294838206464s	Treasury 3 1/147573952589676412928s	Treasury 3 1/295147905179352825856s	Treasury 3 1/590295810358705651712s	Treasury 3 1/1180591620717411303424s	Treasury 3 1/2361183241434822606848s	Treasury 3 1/4722366482869645213696s	Treasury 3 1/9444732965739290427392s	Treasury 3 1/18889465931478580854784s	Treasury 3 1/37778931862957161709568s	Treasury 3 1/75557863725914323419136s	Treasury 3 1/151115727451828646838272s	Treasury 3 1/302231454903657293676544s	Treasury 3 1/604462909807314587353088s	Treasury 3 1/1208925819614629174706176s	Treasury 3 1/2417851639229258349412352s	Treasury 3 1/4835703278458516698824704s	Treasury 3 1/9671406556917033397649408s	Treasury 3 1/19342813113834066795298816s	Treasury 3 1/38685626227668133590597632s	Treasury 3 1/77371252455336267181195264s	Treasury 3 1/154742504910672534362390528s	Treasury 3 1/309485009821345068724781056s	Treasury 3 1/618970019642690137449562112s	Treasury 3 1/1237940039285380274899124224s	Treasury 3 1/2475880078570760549798248448s	Treasury 3 1/4951760157141521099596496896s	Treasury 3 1/9903520314283042199192993792s	Treasury 3 1/19807040628566084398385987584s	Treasury 3 1/39614081257132168796771975168s	Treasury 3 1/79228162514264337593543950336s	Treasury 3 1/158456325028528675187087900672s	Treasury 3 1/316912650057057350374175801344s	Treasury 3 1/633825300114114700748351602688s	Treasury 3 1/1267650600228229401496703205376s	Treasury 3 1/2535301200456458802993406410752s	Treasury 3 1/5070602400912917605986812821504s	Treasury 3 1/10141204801825835211973625643008s	Treasury 3 1/20282409603651670423947251286016s	Treasury 3 1/40564819207303340847894502572032s	Treasury 3 1/81129638414606681695789005144064s	Treasury 3 1/162259276829213363391578010288128s	Treasury 3 1/324518553658426726783156020576256s	Treasury 3 1/649037107316853453566312041152512s	Treasury 3 1/1298074214633706907132624082305024s	Treasury 3 1/2596148429267413814265248164610048s	Treasury 3 1/5192296858534827628530496329220096s	Treasury 3 1/10384593717069655257060992658440192s	Treasury 3 1/20769187434139310514121985316880384s	Treasury 3 1/41538374868278621028243970633760768s	Treasury 3 1/83076749736557242056487941267521536s	Treasury 3 1/166153499473114484112975882535043072s	Treasury 3 1/332306998946228968225951765070086144s	Treasury 3 1/664613997892457936451903530140172288s	Treasury 3 1/1329227995784915872903807060280344576s	Treasury 3 1/2658455991569831745807614120560689152s	Treasury 3 1/5316911983139663491615228241121378304s	Treasury 3 1/10633823966279326983230456482242756608s	Treasury 3 1/21267647932558653966460912964485513216s	Treasury 3 1/42535295865117307932921825928971026432s	Treasury 3 1/85070591730234615865843651857942052864s	Treasury 3 1/170141183460469231731687303715884105728s	Treasury 3 1/340282366920938463463374607431768211456s	Treasury 3 1/680564733841876926926749214863536422912s	Treasury 3 1/1361129467683753853853498429727072845824s	Treasury 3 1/2722258935367507707706996859454145691648s	Treasury 3 1/5444517870735015415413993718908291383296s	Treasury 3 1/10889035741470030830827987437816582766592s	Treasury 3 1/21778071482940061661655974875633165533184s	Treasury 3 1/43556142965880123323311949751266331066368s	Treasury 3 1/87112285931760246646623899502532662132736s	Treasury 3 1/174224571863520493293247799005065324265472s	Treasury 3 1/348449143727040986586495598010130648530944s	Treasury 3 1/696898287454081973172991196020261297061888s	Treasury 3 1/1393796574908163946345982392040522594123776s	Treasury 3 1/2787593149816327892691964784081045188247552s	Treasury 3 1/5575186299632655785383929568162090376495104s	Treasury 3 1/11150372599265311570767859136324180752990208s	Treasury 3 1/22300745198530623141535718272648361505980416s	Treasury 3 1/44601490397061246283071436545296723011960832s	Treasury 3 1/89202980794122492566142873090593446023921664s	Treasury 3 1/178405961588244985132285746181186892047843328s	Treasury 3 1/356811923176489970264571492362373784095686656s	Treasury 3 1/713623846352979940529142984724747568191373216s	Treasury 3 1/1427247692705959881058285969449495136382746432s	Treasury 3 1/2854495385411919762116571938898990272765492864s	Treasury 3 1/5708990770823839524233143877797980545530985728s	Treasury 3 1/11417981541647679048466287755595961091061971456s	Treasury 3 1/22835963083295358096932575511191922182123942912s	Treasury 3 1/45671926166590716193865151022383844364247885824s	Treasury 3 1/91343852333181432387730302044767688728495771648s	Treasury 3 1/182687704666362864775460604089535377456991543296s	Treasury 3 1/365375409332725729550921208179070754913983086592s	Treasury 3 1/730750818665451459101842416358141509827966173184s	Treasury 3 1/1461501637330902918203684832716283019655932346368s	Treasury 3 1/2923003274661805836407369665432566039311864692736s	Treasury 3 1/5846006549323611672814739330865132078623729385472s	Treasury 3 1/11692013098647223345629478661730264157247458770944s	Treasury 3 1/23384026197294446691258957323460528314484917541888s	Treasury 3 1/46768052394588893382517914646921056628969835083776s	Treasury 3 1/93536104789177786765035829293842113257939670167552s	Treasury 3 1/187072209578355573530071658587684226515879340335104s	Treasury 3 1/374144419156711147060143317175368453031758680670208s	Treasury 3 1/748288838313422294120286634350736906063517361340416s	Treasury 3 1/1496577676626844588240573268701473812127034722680832s	Treasury 3 1/2993155353253689176481146537402947624254069445361664s	Treasury 3 1/5986310706507378352962293074805895248508138890723328s	Treasury 3 1/11972621413014756705924586149611790497016277781446656s	Treasury 3 1/23945242826029513411849172299223580994032555562893312s	Treasury 3 1/47890485652059026823698344598447161988065111125786624s	Treasury 3 1/95780971304118053647396689196894323976130222251573248s	Treasury 3 1/191561942608236107294793378393788647952260445003146496s	Treasury 3 1/383123885216472214589586756787577295904520890006292992s	Treasury 3 1/766247770432944429179173513575154591809041780012585984s	Treasury 3 1/1532495540865888858358347027150309183618083560025171968s	Treasury 3 1/3064991081731777716716694054300618367236167120050343936s	Treasury 3 1/6129982163463555433433388108601236734472334240100687872s	Treasury 3 1/12259964326927110866866776217202473468944668480201375744s	Treasury 3 1/24519928653854221733733552434404946937889336960402751488s	Treasury 3 1/49039857307708443467467104868809893875778673920805502976s	Treasury 3 1/98079714615416886934934209737619787751557347841611005952s	Treasury 3 1/196159429228833773869868419475239575503114695683222011904s	Treasury 3 1/392318858457667547739736838950479151006229391366444023808s	Treasury 3 1/784637716915335095479473677900958302012458782732888047616s	Treasury 3 1/1569275433830670190958947355801916604024917565465776135232s	Treasury 3 1/3138550867661340381917894711603833208049835130931552270464s	Treasury 3 1/6277101735322680763835789423207666416099670261863104540928s	Treasury 3 1/12554203470645361527671578846415332832199340523726209081856s	Treasury 3 1/25108406941290723055343157692830665664398681047452418163712s	Treasury 3 1/50216813882581446110686315385661331328797362094904836327424s	Treasury 3 1/100433627765162892221372630771322662657594724189809672854848s	Treasury 3 1/200867255530325784442745261542645325315189448379619345709696s	Treasury 3 1/401734511060651568885490523085290650630378896759238691419392s	Treasury 3 1/803469022121303137770981046170581301260757793518477382838784s	Treasury 3 1/1606938044242606275541962092341162602521515587036954765677568s	Treasury 3 1/3213876088485212551083924184682325205043031174073909531355136s	Treasury 3 1/6427752176970425102167848369364650410086062348147819062710272s	Treasury 3 1/12855504353940850204335696738729300820172124696295638125420544s	Treasury 3 1/25711008707881700408671393477458601640344249392591276250841088s	Treasury 3 1/51422017415763400817342786954917203280688498785182552501682176s	Treasury 3 1/102844034831526801634685573909834406561376997570365105003364352s	Treasury 3 1/205688069663053603269371147819668813122753995140730210006728704s	Treasury 3 1/411376139326107206538742295639337626245507990281460420013457408s	Treasury 3 1/822752278652214413077484591278675252491015980562920840026914816s	Treasury 3 1/1645504577304428826154969182557350504982031961125841680053829632s	Treasury 3 1/3291009154608857652309938365114701009964063922251683360107659264s	Treasury 3 1/6582018309217715304619876730229402019928127844503366720215318528s	Treasury 3 1/13164036618435430609239753460458804039856255689006733440430637056s	Treasury 3 1/26328073236870861218479506920917608079712511378013466880861274112s	Treasury 3 1/52656146473741722436959013841835216159425022756026933761722548224s	Treasury 3 1/105312292947483444873918027683670432318850045512053867523445096448s	Treasury 3 1/210624585894966889747836055367340864637700091024107735046890192896s	Treasury 3 1/421249171789933779495672110734681729275400182048215470093780385792s	Treasury 3 1/842498343579867558991344221469363458550800364096430940187560771584s	Treasury 3 1/1684996687159735117982688442938726917101600728192861880371201543168s	Treasury 3 1/3369993374319470235965376885877453834203201456385723760742403086336s	Treasury 3 1/6739986748638940471930753771754907668406402912771447521484806172672s	Treasury 3 1/13479973497277880943861507543509815336812805825542895042969612345344s	Treasury 3 1/26959946994555761887723015087019630673625611651085790085939224690688s	Treasury 3 1/53919893989111523775446030174039261347251223302171580171878449381376s	Treasury 3 1/107839787978223047550892060348078522694502446604343160343756898762752s	Treasury 3 1/215679575956446095101784120696157045389004893208686320687513797525504s	Treasury 3 1/431359151912892190203568241392314090778009786417372641375027595051008s	Treasury 3 1/862718303825784380407136482784628181556019572834745282750055190102016s	Treasury 3 1/1725436607651568760814272965569257363112039145669490565500110380204032s	Treasury 3 1/3450873215303137521628545931138514726224078291338981131000220760408064s	Treasury 3 1/6901746430606275043257091862277029452448156582677962262000441520816128s	Treasury 3 1/13803492861212550086514183724554058904896313165355924524000883041632256s	Treasury 3 1/27606985722425100173028367449108118097792626330711849048001766083264512s	Treasury 3 1/55213971444850200346056734898216236195585252661423698096003532166529024s	Treasury 3 1/110427942889700400692113469796432472391170505322847396192007064333058048s	Treasury 3 1/220855885779400801384226939592864944782341010645694792384014128666116096s	Treasury 3 1/441711771558801602768453879185729889564682021291389584768028257332232192s	Treasury 3 1/8834235431176032055369077583714597791293640425827791695360565146644643
--	--------------------	----------------	--------------------	--------------------	--------------------	--------------------	---------------------	---------------------	---------------------	----------------------	----------------------	----------------------	-----------------------	-----------------------	-----------------------	-----------------------	------------------------	------------------------	------------------------	-------------------------	-------------------------	-------------------------	--------------------------	--------------------------	--------------------------	--------------------------	---------------------------	---------------------------	---------------------------	----------------------------	----------------------------	----------------------------	-----------------------------	-----------------------------	-----------------------------	-----------------------------	------------------------------	------------------------------	------------------------------	-------------------------------	-------------------------------	-------------------------------	--------------------------------	--------------------------------	--------------------------------	--------------------------------	---------------------------------	---------------------------------	---------------------------------	----------------------------------	----------------------------------	----------------------------------	-----------------------------------	-----------------------------------	-----------------------------------	-----------------------------------	------------------------------------	------------------------------------	------------------------------------	-------------------------------------	-------------------------------------	-------------------------------------	--------------------------------------	--------------------------------------	--------------------------------------	--------------------------------------	---------------------------------------	---------------------------------------	---------------------------------------	--	--	--	---	---	---	---	--	--	--	---	---	---	--	--	--	--	---	---	---	--	--	--	---	---	---	---	--	--	--	---	---	---	--	--	--	---	---	---	---	--	--	--	---	---	---	--	--	--	--	---	---	---	--	--	--	---	---	---	---	--	--	--	---	---	---	--	--	--	--	---	---	---	--	--	--	---	---	---	---	--	--	--	---	---	---	--	--	--	--	---	---	---	--	--	--	---	---	---	---	--	--	--	---	---	---	--	--	--	--	---	---	---	--	--	--	---	---	---	---	--	--	--	---	---	---	--	--	--	---	---	---	---	--	--	--	---	---	---	--	--	--	--	---	---	---	--	--	--	---	---	---	---	--	--	--	---	---	---	--	--	--	--	---	---	---	--	--	--	---	---	---	--

Daily Average Crude Oil Production For Week Ended Jan. 8, 1944 Increased 7,550 Barrels

The American Petroleum Institute estimates that the daily average gross crude oil production for the week ended Jan. 8, 1944, was 4,364,850 barrels, an increase of 7,550 barrels per day in excess of the preceding week, and 543,750 barrels per day more than in the week ended Jan. 9, 1943. However, the current figure is 64,750 barrels less than the daily average figure recommended by the Petroleum Administration for War for the month of January, 1944. Daily output for the four weeks ended Jan. 8, 1944, averaged 4,362,150 barrels. Further details as reported by the Institute follow:

Reports received from refining companies indicate that the industry as a whole ran to stills on a Bureau of Mines basis approximately 4,264,000 barrels of crude oil daily and produced 12,630,000 barrels of gasoline; 1,446,000 barrels of kerosine; 4,434,000 barrels of distillate fuel oil, and 9,061,000 barrels of residual fuel oil during the week ended Jan. 8, 1944; and had in storage at the end of that week 77,654,000 barrels of gasoline; 9,340,000 barrels of kerosine; 41,509,000 barrels of distillate fuel, and 55,731,000 barrels of residual fuel oil. The above figures apply to the country as a whole, and do not reflect conditions on the East Coast.

DAILY AVERAGE CRUDE OIL PRODUCTION (FIGURES IN BARRELS)

	*P. A. W. Recommendations January	*State Allowables Jan. 1, 1944	Actual Production Week Ended Jan. 8, 1944	Change from Previous Week	4 Weeks Ended Jan. 8, 1944	Week Ended Jan. 9, 1943
Oklahoma	328,000	325,000	1,332,050	+ 4,900	328,500	349,800
Kansas	285,000	269,400	1,265,900	+ 150	268,350	265,400
Nebraska	1,300		11,500		1,550	2,800
Panhandle Texas			97,900	+ 3,500	95,300	88,300
North Texas			140,200	+ 3,200	142,600	136,200
West Texas			365,050	+ 10,650	357,050	200,300
East Central Texas			116,400	+ 10,500	124,250	101,600
East Texas			366,200	+ 1,800	365,700	327,600
Southwest Texas			293,550	+ 2,750	291,500	166,300
Coastal Texas			520,800	+ 300	520,600	308,500
Total Texas	1,892,000	1,909,526	1,900,100	+ 1,700	1,897,000	1,328,800
North Louisiana			77,900	+ 150	78,150	92,650
Coastal Louisiana			280,900	+ 5,400	276,850	247,100
Total Louisiana	343,700	368,200	358,800	+ 5,250	355,000	339,750
Arkansas	76,900	77,891	79,400	+ 200	79,100	75,200
Mississippi	48,000		45,650	+ 1,050	46,850	64,350
Illinois	215,000		210,900	+ 2,300	210,950	287,850
Indiana	14,400		13,000	+ 1,200	12,450	17,450
Eastern—						
(Not incl. Ill., Ind., Ky.)	73,900		66,750	+ 6,200	69,000	70,500
Kentucky	26,000		21,250	+ 1,350	21,700	16,300
Michigan	56,000		46,100	+ 1,900	48,550	56,700
Wyoming	100,000		89,950	+ 4,550	87,600	84,050
Montana	23,500		21,100	+ 750	20,550	22,550
Colorado	7,000		7,750	+ 400	7,150	6,250
New Mexico	110,600	110,600	112,950	+ 50	112,900	93,350
Total East of Calif.	3,601,300		3,573,150	+ 14,350	3,587,200	3,051,100
California	828,300	828,300	791,700	+ 6,800	794,950	770,000
Total United States	4,429,600		4,364,850	+ 7,550	4,362,150	3,821,100

*P.A.W. recommendations and state allowances as shown above, represent the production of crude oil only, and do not include amounts of condensate and natural gas derivatives to be produced.

†Oklahoma, Kansas, Nebraska figures are for week ended 7:00 a.m. Jan. 6, 1944. ‡This is the net basic allowable as of Jan. 1 calculated on a 31-day basis and includes shutdowns and exemptions for the entire month. With the exception of several fields which were exempted entirely and of certain other fields for which shutdowns were ordered for from 3 to 14 days, the entire state was ordered shut down for 8 days, no definite dates during the month being specified; operators only being required to shut down as best suits their operating schedules or labor needed to operate leases, a total equivalent to 8 days shutdown time during the calendar month. §Recommendation of Conservation Committee of California Oil Producers.

CRUDE RUNS TO STILL: PRODUCTION OF GASOLINE; STOCKS OF FINISHED AND UNFINISHED GASOLINE, GAS OIL AND DISTILLATE FUEL AND RESIDUAL FUEL OIL, WEEK ENDED JAN. 8, 1944

(Figures in Thousands of Barrels of 42 Gallons Each)

Figures in this section include reported totals plus an estimate of unreported amounts and are therefore on a Bureau of Mines basis								
District—	Daily Refining Capacity		Crude		Gasoline Production		Stocks of Gas Oil and Distillate Fuels	Stocks of Residual Fuel Oil
	Poten- tial	% Re- porting	Runs to Stills Daily	% Op- erated	at Re- fineries Includ- ing Nat- ural Blended	Stocks Finished and Un- finished Gasoline		
*Combin'd: East Coast Texas, Gulf, Louisi- ana - Gulf, North Louisiana-Arkansas, and Inland Texas...	2,448	89.0	2,118	86.5	6,103	35,323	21,630	16,266
Appalachian—								
District No. 1.....	130	83.9	91	70.0	283	1,827	918	173
District No. 2.....	47	87.2	57	121.3	164	1,056	102	172
Ind., Ill., Ky.....	824	85.2	727	88.2	2,540	15,735	5,933	3,019
Okla., Kans., Mo.....	416	80.1	331	79.6	1,242	7,063	1,901	1,071
Rocky Mountain—								
District No. 3.....	8	26.9	10	125.0	37	67	21	30
District No. 4.....	141	58.3	97	68.8	282	1,446	347	659
California.....	817	89.9	833	102.0	1,979	15,137	10,657	34,341
Total U. S.—B. of M. basis Jan. 8, 1944...	4,831	86.6	4,264	88.3	12,630	177,654	41,509	55,731
Total U. S.—B. of M. basis Jan. 1, 1944...	4,827	86.4	4,453	92.3	13,192	76,302	42,431	57,330
U. S. Bur. of Mines basis Jan. 9, 1943...			3,614		10,449	82,586	43,415	72,795

*At the request of the Petroleum Administration for War. †Finished, 66,908,000 barrels; unfinished, 10,746,000 barrels. ‡At refineries, at bulk terminals, in transit and in pipe lines. §Not including 1,446,000 barrels of kerosine, 4,434,000 barrels of gas oil and distillate fuel oil and 9,061,000 barrels of residual fuel oil produced during the week ended Jan. 8, 1944, which compares with 1,557,000 barrels, 4,575,000 barrels, and 9,141,000 barrels, respectively, in the preceding week, and 1,265,000 barrels, 4,075,000 barrels and 7,075,000 barrels, respectively, in the week ended Jan. 9, 1943.

Notes—Stocks of kerosine at Jan. 8, 1944 amounted to 9,340,000 barrels, as against 9,474,000 barrels a week earlier and 9,331,000 barrels a year before.

District No. 1 inventory indices are: Gasoline, 43.6%; Kerosine, 48.0%; gas oil and distillate, 87.6%; and residual fuel 67.6% of normal.

Civil Engineering Construction \$98,680,000 For Week—Volume Highest Reported Since Mid-July

Civil engineering construction volume in continental U. S. totals \$98,680,000 for the week, the highest weekly volume reported to "Engineering News-Record" and made public on Jan. 13 since July 15, 1943. This total, not including the construction by military engineers abroad, American contracts outside the country, and shipbuilding, is 357% above a week ago, and 86% above the total for the corresponding 1943 week. The report added:

Private construction declines 28% from last week, but is up 79%

compared with last year. Public construction is 549 and 86% higher, respectively, than a week ago and a year ago.

The current week's volume brings 1944 construction to \$120,277,000 for the two-week period, an increase of 3% over the \$117,041,000 reported for the two weeks of 1943. Private construction, \$12,328,000, is 55% higher than last year, but public work, \$107,949,000, is 1% lower as a result of the 58% decrease in state and municipal construction. Federal work tops the 1942 two-week period's total by 3%.

Civil engineering construction volumes for the 1943 week, last week, and the current week are:

	Jan. 14, 1943	Jan. 6, 1944	Jan. 13, 1944
Total U.S. Construction	\$53,113,000	\$21,597,000	\$98,680,000
Private Construction	2,866,000	7,183,000	5,145,000
Public Construction	50,247,000	14,414,000	93,535,000
State and Municipal	420,000	2,126,000	965,000
Federal	49,827,000	12,288,000	92,570,000

In the classified construction groups, gains over last week are in waterworks, industrial and public buildings, and unclassified construction. Increases over the 1943 week are in bridges, and industrial, commercial and public buildings. Subtotals for the week in each class of construction are: waterworks, \$550,000; sewerage, \$389,000; bridges, \$252,000; industrial buildings, \$1,340,000; commercial building and large-scale private housing, \$3,496,000; public buildings, \$77,926,000; earthwork and drainage, \$275,000; streets and roads, \$1,127,000; and unclassified construction, \$13,325,000.

New capital for construction purposes for the week totals \$508,000, made up entirely of state and municipal bond sales. The week's new financing brings 1944 volume to \$133,621,000, a total that compares with the \$678,000 reported for the corresponding two-week period in 1943.

Non-Ferrous Metals — Copper Statistics Released — Quicksilver Price Again Cut

"E. & M. J. Metal and Mineral Markets," in its issue of Jan. 13 stated: "With copper statistics now available for publication, the position of the three major metals so far as domestic operations are concerned becomes common knowledge. Domestic deliveries of copper in 1943 amounted to 1,643,955 tons, the highest annual total on record. Zinc statistics issued during the week showed another gain in stocks. Quicksilver again furnished some excitement in that the price in the New York market was reduced to \$170 a flask, another drop of \$10. Our San Francisco correspondent reports that some consumers have indicated that they are not interested in obtaining the metal for future delivery at more than \$150." The publication further went on to say in part:

Copper

Copper Institute released statistics for publication on Jan. 12 and will continue issuing figures regularly from now on. Production of crude in this country for December was 98,434 tons, against 99,340 tons in November. Production of refined totaled 104,644 tons in December, against 102,136 tons in November.

Deliveries to customers during December amounted to 116,128 tons (domestic and foreign copper), against 138,881 tons in November.

Industry stocks of refined copper at the end of December amounted to 51,843 tons, against 52,027 tons in November.

Production of crude copper in the United States during 1943 totaled 1,194,565 tons, while output of refined in this country came to 1,206,871 tons. Deliveries (domestic and foreign) amounted to 1,643,955 tons last year.

Excepting deliveries, the statistics refer to domestic operations only.

Lead

Demand for lead again was in good volume, chiefly for February delivery. Producers believe that consumption is holding close to the peak level. Sales for the week involved 9,217 tons, against 7,729 tons in the preceding seven-day period. The undertone of the market remains firm. The question of price changes is not expected to bother the industry as long as domestic consumption continues well in excess of domestic output. The stockpile, consisting of foreign metal, probably increased during January, the trade believes, but this was expected.

Zinc

Except for the December statistics, which showed stocks at the end of the year of 173,755 tons, against 158,733 tons on Nov. 30, there was little in the way of news in zinc during the last week. Transactions last week were in moderate volume, largely to fill

in on business that was pending and carried over from the year-end period. December deliveries were smaller than in November. The price situation in zinc was unchanged.

Tin

Secretary of State Hull said last week that information now available strengthens the belief that forces outside Bolivia and unfriendly to the defense of the American republics inspired the revolution. In spite of the strained political atmosphere, there has been no interruption in the movement of tin concentrates to the United States.

Tin consumers were interested in a report by the Office of War Information that pointed to an easier position in tin. This statement declared that tin was to come off the critical list. The Tin-Lead Division of WPB denied that such action had been considered and held to the view that tin will continue under strict control as long as we are at war with Japan.

The fact that tin has been coming into the United States from the Belgian Congo improved the over-all supply situation in the last year. The African source is now producing at the rate of about 20,000 tons of tin a year.

The price situation in tin here remains unchanged. Straits tin for shipment, in cents a pound, was as follows:

	Jan.	Feb.	March
Jan. 6	52.000	52.000	52.000
Jan. 7	52.000	52.000	52.000
Jan. 8	52.000	52.000	52.000
Jan. 10	52.000	52.000	52.000
Jan. 11	52.000	52.000	52.000
Jan. 12	52.000	52.000	52.000

Chinese, or 99% tin, was unchanged at 51.125c. all week.

Quicksilver

All qualified producers of quicksilver have been notified that contracts with Metals Reserve Co. for the purchase of the metal would be terminated at the end of the current month (Jan. 31, 1944). This step was recommended by WPB because the stockpile is increasing and requirements are being reduced. With termination of the contracts the cancellation clause becomes operative. This calls for payment of \$20 per flask on the producer's total unfilled production, an amount equivalent to the producer's average monthly production in flasks for the six calendar months preceding the effective date of termination.

Weakness in the price structure

continued last week and quicksilver was available in the New York market at \$170 per flask, effective Jan. 10. Action taken by Metals Reserve in connection with terminating contracts with "qualified producers" came sooner than most observers expected. A statement made in Washington to the effect that the stockpile is equivalent to a two years' supply is questioned by trade authorities. This estimate might be cut in two, some contend.

Silver

The London market for silver was unchanged last week at 23½d. The New York Official for foreign silver continued at 44¼c, and the Treasury's price held at 35c.

Domestic refineries produced 10,489,000 oz. of silver during November, of which 3,989,000 oz. was obtained from domestic sources and 6,500,000 from foreign material, the American Bureau of Metal Statistics reports.

Daily Prices

The daily prices of electrolytic copper (domestic and export refinery), lead, zinc and Straits tin were unchanged from those appearing in the "Commercial and Financial Chronicle" of July 31, 1942, page 380.

New York Savs. Banks Report \$860 Million New Savings For 1943

Total new savings accounted for by the 132 savings banks of New York State during the year 1943 amounted to \$860,687,178, according to a report issued on Jan. 12 by the Savings Banks Association of the State of New York. This included \$263,700,505 war bonds and stamps sold through the savings banks, and a \$596,986,673 gain in total deposits. The number of new savings accounts increased by 229,485. This represents a gain of 10½% in dollar deposits and 3.9% in number of depositors.

From the Association's announcement we also quote:

"Despite Christmas buying, December deposits were the highest for any month in the history of the savings banks. The gain in deposits for December was \$78,867,931, plus \$16,326,882 war bonds sold. The gain in accounts for the month amounted to 21,577. Although new savings increased steadily all year, according to the savings banks' report, the pace accelerated sharply during the second half of the year. The gain in new deposits over the last six months was 53% greater than during the first half year, while war bond sales through the savings banks also showed an increase.

"Total sales of 'E,' 'F' and 'G' war bonds through all sources in New York State during 1943, including those sold by the savings banks, amounted to \$1,644,700,000. Add to this the \$596,986,000 gain in savings deposits, and the total of new savings through these sources alone amounts to over \$2,241,000,000, or an average savings of approximately \$170 per person. The savings banks have accounted for approximately 38.4% of the total.

"The number of new savers during the year, plus the greatly increased volume of new savings in recent months, augurs well for the Fourth War Loan Drive," the report states. "There is evidenced in these figures an overwhelming desire on the part of the people of the State to put a large part of their war-time earnings into savings. The savings banks both individually and collectively will use every means at their disposal to assist people to make extra savings through war bond purchases both through the War Loan Drive and until the end of the war."

Trading On New York Exchanges

The Securities and Exchange Commission made public on Jan. 15 figures showing the volume of total round-lot stock sales on the New York Stock Exchange and the New York Curb Exchange and the volume of round-lot stock transactions for the account of all members of these exchanges in the week ended Dec. 31, continuing a series of current figures being published weekly by the Commission. Short sales are shown separately from other sales in these figures.

Trading on the Stock Exchange for the account of members (except odd-lot dealers) during the week ended Dec. 31 (in round-lot transactions) totaled 1,724,422 shares, which amount was 16.47% of the total transactions on the Exchange of 5,233,610 shares. This compares with member trading during the week ended Dec. 24 of 1,078,010 shares, or 15.41% of total trading of 3,497,540 shares. On the New York Curb Exchange, member trading during the week ended Dec. 31 amounted to 310,560 shares, or 13.46% of the total volume on that exchange of 1,153,975 shares; during the Dec. 24 week trading for the account of Curb members of 206,710 shares was 12.79% of total trading of 808,130 shares.

Total Round-Lot Stock Sales on the New York Stock Exchange and Round-Lot Stock Transactions for Account of Members* (Shares)

WEEK ENDED DEC. 31, 1943		
	Total for Week	%
A. Total Round-Lot Sales:		
Short sales	85,300	
Other sales	5,148,310	
Total sales	5,233,610	
B. Round-Lot Transactions for Account of Members, Except for the Odd-Lot Accounts of Odd-Lot Dealers and Specialists:		
1. Transactions of specialists in stocks in which they are registered—		
Total purchases	432,810	
Short sales	43,290	
Other sales	339,250	
Total sales	382,540	7.79
2. Other transactions initiated on the floor—		
Total purchases	248,700	
Short sales	8,400	
Other sales	236,190	
Total sales	244,590	4.71
3. Other transactions initiated off the floor—		
Total purchases	265,012	
Short sales	12,830	
Other sales	137,940	
Total sales	150,770	3.97
4. Total—		
Total purchases	946,522	
Short sales	64,520	
Other sales	713,380	
Total sales	777,900	16.47

Total Round-Lot Stock Sales on the New York Curb Exchange and Stock Transactions for Account of Members* (Shares)

WEEK ENDED DEC. 31, 1943		
	Total for Week	%
A. Total Round-Lot Sales:		
Short sales	10,895	
Other sales	1,143,080	
Total sales	1,153,975	
B. Round-Lot Transactions for the Account of Members:		
1. Transactions of specialists in stocks in which they are registered—		
Total purchases	87,345	
Short sales	9,705	
Other sales	77,570	
Total sales	87,275	7.57
2. Other transactions initiated on the floor—		
Total purchases	37,100	
Short sales	200	
Other sales	32,320	
Total sales	32,520	3.02
3. Other transactions initiated off the floor—		
Total purchases	34,315	
Short sales	400	
Other sales	31,605	
Total sales	32,005	2.87
4. Total—		
Total purchases	158,760	
Short sales	10,305	
Other sales	141,495	
Total sales	151,800	13.46
C. Odd-Lot Transactions for the Account of Specialists—		
Customers' short sales	0	
Customers' other sales	58,101	
Total purchases	58,101	
Total sales	29,150	

*The term "members" includes all regular and associate Exchange members, their firms and their partners, including special partners.

†In calculating these percentages the total of members' purchases and sales is compared with twice the total round-lot volume on the Exchange for the reason that the Exchange volume includes only sales.

‡Round-lot short sales which are exempted from restriction by the Commission rules are included with "other sales."

§Sales marked "short exempt" are included with "other sales."

Wholesale Commodity Index Declines 0.1% During Week Ended Jan. 8, Labor Dept. Reports

The U. S. Department of Labor announced on Jan. 13 that a small decline of 0.1% occurred in the Bureau of Labor Statistics' index of commodity prices in primary markets during the first week of 1944. Lower prices for eggs and for citrus fruits and onions largely accounted for the decrease. The all-commodity index dropped to 102.9% of the 1926 average, following a rise of the same amount in the preceding week. Average prices for the nearly 900 price series included in this index are 1.5% higher than at this time last year.

The Department's announcement further said:

"Farm Products and Foods—Declining markets for hogs, for eggs, and for lemons, oranges, apples, and onions brought prices for farm products down 0.2% during the first week of January. Most grains advanced, ranging from 0.4% for barley to more than 1% for wheat. In addition, quotations were higher for cows and sheep, for cotton, and for potatoes in most markets.

"Average prices for foods dropped 0.5% as a result of weakening

prices for fresh fruits and for eggs. Higher prices were reported for rye flour and for fresh pork.

"Industrial Commodities—Except for slight variations in prices for certain building materials, industrial commodity markets were steady during the week. Minor price increases were reported for some types of pine lumber, while others declined fractionally. Turpentine advanced 2% and rosin declined 0.5%."

The following notation is made:

During the period of rapid changes caused by price controls, materials allocation, and rationing the Bureau of Labor Statistics will attempt promptly to report changing prices. Indexes marked (*), however, must be considered as preliminary and subject to such adjustment and revision as required by later and more complete reports.

The following table shows index numbers for the principal groups of commodities for the past three weeks, for Dec. 11, 1943 and Jan. 9, 1944, and the percentage changes from a week ago, a month ago, and a year ago:

	(1926=100)			Percentage changes to			
	1-8 1944	1-1 1944	12-25 1943	12-11 1943	1-9 1944	Jan. 8, 1944 from—	1-9 1943
All commodities	102.9	103.0	102.9	102.9	101.4	-0.1	+1.5
Farm products	121.9	122.1	122.0	122.0	116.1	-0.2	+5.0
Foodstuffs	104.6	105.1	105.7	105.9	104.4	-0.5	+0.2
Hides and leather products	117.9	117.9	117.9	117.5	118.4	0	+0.3
Textile products	97.2	97.2	97.2	97.2	96.7	0	+0.5
Fuel and lighting materials	82.6	82.6	82.6	82.4	80.0	0	+0.2
Metals and metal products	103.9	103.9	103.9	103.9	103.9	0	0
Building materials	113.4	113.5	113.5	113.4	110.0	-0.1	+3.1
Chemicals and allied products	100.3	100.3	100.3	100.3	99.5	0	+0.8
Housefurnishing goods	104.4	104.4	104.4	104.2	104.1	0	+0.2
Miscellaneous commodities	93.0	93.0	93.0	93.0	90.4	0	+2.9
Raw materials	112.1	112.3	112.2	112.1	107.2	-0.2	+4.6
Semimanufactured articles	93.1	93.1	93.1	93.1	92.5	0	+0.6
Manufactured products	100.4	100.3	100.4	100.4	100.2	+0.1	+0.2
All commodities other than farm products	98.9	98.9	98.9	98.8	98.2	0	+0.1
All commodities other than farm products and foods	97.8	97.8	97.8	97.8	96.2	0	+1.7

*Preliminary.

Weekly Coal And Coke Production Statistics

The Solid Fuels Administration for War, U. S. Department of the Interior, in its latest report, states that the total production of soft coal in the week ended Jan. 8, 1944, is estimated at 12,230,000 net tons, as against 11,100,000 tons in the corresponding week last year. Compared with the output in the week ended Jan. 1, 1944 (a partial-holiday week), the week of Jan. 8 shows an increase of 1,730,000 tons.

According to the U. S. Bureau of Mines, production of Pennsylvania anthracite for the week ended Jan. 8 was estimated at 1,076,000 tons, an increase of 180,000 tons (20.1%) over the preceding week. When compared with the output in the corresponding week of 1943 there was an increase of 154,000 tons, or 16.7%.

The Bureau of Mines also reported that the estimated production of byproduct coke in the United States for the week ended Jan. 8 showed an increase of 64,000 tons when compared with the output for the week ended Jan. 1, 1944. The quantity of coke from beehive ovens increased 6,000 tons during the same period.

ESTIMATED UNITED STATES PRODUCTION OF COAL (In Net Tons—000 Omitted.)

	Week Ended			
	Jan. 8, 1944	Jan. 1, 1944	Jan. 9, 1943	Jan. 9, 1937
Bituminous coal and lignite	12,230,000	10,500,000	11,100,000	10,947,000
Total, including mine fuel	12,230,000	10,500,000	11,100,000	10,947,000
Daily average	2,038,000	1,842,000	1,850,000	1,825,000

*Time worked on Jan. 1 weighted as 0.7 of a normal working day. Average based on 5.7 days.

ESTIMATED PRODUCTION OF PENNSYLVANIA ANTHRACITE (In Net Tons)

	Week Ended		Cal. Year to Date			
	Jan. 8, 1944	Jan. 1, 1944	Jan. 9, 1944	Jan. 9, 1943	Jan. 12, 1929	Jan. 12, 1929
Penn. anthracite—						
Total incl. coll. fuel	1,076,000	896,000	922,000	1,086,000	974,000	2,602,000
Commercial production	1,033,000	860,000	885,000	1,043,000	935,000	2,415,000
Byproduct coke—						
United States total	1,258,400	1,194,400	1,208,300	1,429,100	1,550,800	†
Beehive coke—						
United States total	152,000	146,000	150,900	172,900	185,700	198,500

*Includes washery and dredge coal, and coal shipped by truck from authorized operations. †Excludes colliery fuel. ‡Comparable data not available. §Subject to revision. ¶Revised.

ESTIMATED WEEKLY PRODUCTION OF COAL, BY STATES (In Net Tons)

(The current weekly estimates are based on railroad carloadings and river shipments and are subject to revision on receipt of monthly tonnage reports from district and State sources or of final annual returns from the operators.)

State	Week Ended			
	Jan. 1, 1944	Dec. 25, 1943	Jan. 2, 1944	Jan. 2, 1937
Alabama	337,000	314,000	325,000	255,000
Alaska	5,000	5,000	6,000	3,000
Arkansas and Oklahoma	81,000	86,000	91,000	59,000
Colorado	161,000	162,000	165,000	175,000
Georgia and North Carolina	1,000	1,000	1,000	††
Illinois	1,420,000	1,291,000	1,222,000	1,152,000
Indiana	478,000	485,000	465,000	398,000
Iowa	45,000	47,000	59,000	86,000
Kansas and Missouri	160,000	150,000	156,000	160,000
Kentucky—Eastern	885,000	670,000	758,000	738,000
Kentucky—Western	282,000	256,000	295,000	165,000
Maryland	30,000	24,000	25,000	38,000
Michigan	3,000	5,000	7,000	15,000
Montana (bituminous and lignite)	106,000	102,000	98,000	68,000
New Mexico	35,000	33,000	36,000	40,000
North and South Dakota (lignite)	71,000	52,000	72,000	57,000
Ohio	498,000	491,000	457,000	515,000
Pennsylvania (bituminous)	2,367,000	2,366,000	1,895,000	2,417,000
Tennessee	137,000	114,000	122,000	96,000
Texas (bituminous and lignite)	7,000	5,000	7,000	13,000
Utah	113,000	114,000	116,000	85,000
Virginia	354,000	285,000	342,000	247,000
Washington	27,000	27,000	40,000	42,000
*West Virginia—Southern	1,930,000	1,554,000	1,667,000	1,602,000
†West Virginia—Northern	792,000	709,000	688,000	591,000
Wyoming	174,000	171,000	185,000	123,000
†Other Western States	1,000	1,000	††	1,000
Total bituminous and lignite	10,500,000	9,520,000	9,300,000	9,141,000
†Pennsylvania anthracite	896,000	929,000	794,000	870,000
Total all coal	11,396,000	10,449,000	10,094,000	10,011,000

*Includes operations on the N. & W.; C. & O.; Virginian; K. & M.; B. C. & G.; and on the B. & O. in Kanawha, Mason, and Clay counties. †Rest of State, including the Panhandle District and Grant, Mineral, and Tucker counties. ‡Includes Arizona, California, Idaho, Nevada and Oregon. §Data for Pennsylvania anthracite from published records of the Bureau of Mines. ††Less than 1,000 tons.

NYSE Odd-Lot Trading

The Securities and Exchange Commission made public on Jan. 15 a summary for the week ended Jan. 8 of complete figures showing the daily volume of stock transactions for the odd-lot account of all odd-lot dealers and specialists who handled odd lots on the New York Stock Exchange, continuing a series of current figures being published by the Commission. The figures are based upon reports filed with the Commission by the odd-lot dealers and specialists.

STOCK TRANSACTIONS FOR THE ODD-LOT ACCOUNT OF ODD-LOT DEALERS AND SPECIALISTS ON THE N. Y. STOCK EXCHANGE

Week Ended Jan. 8, 1944		
	Total for Week	
Odd-Lot Sales by Dealers (Customers' purchases)	19,877	
Number of orders	538,399	
Number of shares	20,064,765	
Dollar value		
Odd-Lot Purchases by Dealers— (Customers' Sales)		
Number of Orders:		
Customers' short sales	174	
Customers' other sales	17,538	
Customers' total sales	17,712	
Number of Shares:		
Customers' short sales	5,872	
Customers' other sales	426,547	
Customers' total sales	432,419	
Dollar value	14,434,868	
Round-lot Sales by Dealers—		
Number of Shares:		
Short sales	150	
Other sales	110,360	
Total sales	110,510	
Round-lot Purchases by Dealers—		
Number of Shares:		
Short sales	201,520	

*Sales marked "short exempt" are reported with "other sales." †Sales to offset customers' odd-lot orders, and sales to liquidate a long position which is less than a round lot are reported with "other sales."

First National Bank Liquidity Is 96%

Leon Fraser, President of the First National Bank of New York, told the annual stockholders' meeting on Jan. 11 that the bank had a liquidity of about 96% as of Dec. 31. In commenting on the various balance-sheet items, Mr. Fraser explained that reduced cash holdings were due to the fully invested position and the ability of the bank to purchase and sell Treasury bills at any time.

The following additional regarding his report was given in the New York "Herald Tribune" of Jan. 11:

Government securities given at \$773,541,537 at the year end, Mr. Fraser said, were at amortized book value and substantially below the market. A year previous, he added, government holdings were \$620,757,311. Net income after all charges, except dividends, was \$10,615,903, against \$9,765,998 in 1942, he said, and the improvement is largely due to an increase in revenue from Treasury obligations.

Reserves for taxes and assessments, which amounted to \$3,290,682 as of Dec. 31, 1942, had been raised to \$4,591,360, partly because of better 1943 earnings and also due to larger holdings of taxable securities. Undivided profits rose to \$14,660,318 at the year end, compared with \$12,044,414 on Dec. 21, 1942.

Following the stockholders meeting, directors of the bank elected to the board of directors William E. Gerdes, Assistant Cashier; Albert H. Oswald, Assistant Controller and Joseph H. Connelly, Manager of the Bond Department.

Revenue Freight Car Loadings During Week Ended Jan. 8, 1944, Increased 119,525 Cars

Loading of revenue freight for the week ended Jan. 8, 1944, totaled 762,999 cars, the Association of American Railroads announced on Jan. 13. This was an increase above the corresponding week of 1943 of 45,823 cars, or 6.4%, and an increase above the same week in 1942 of 26,027 cars or 3.5%.

Loading of revenue freight for the week of January 8, increased 119,525 cars, or 18.6% above the preceding week which included holiday.

Miscellaneous freight loading totaled 346,343 cars, an increase of 47,530 cars above the preceding week, and an increase of 2,929 cars above the corresponding week in 1943.

Loading of merchandise less than carload lot freight totaled 99,995 cars, an increase of 11,747 cars above the preceding week, and an increase of 14,488 cars above the corresponding week in 1943.

Coal loading amounted to 177,441 cars, an increase of 30,220 cars above the preceding week, and an increase of 20,361 cars above the corresponding week in 1943.

Grain and grain products loading totaled 54,711 cars, an increase of 13,992 cars above the preceding week and an increase of 6,320 cars above the corresponding week in 1943. In the Western Districts alone, grain and grain products loading for the week of Jan. 8 totaled 39,369 cars, an increase of 10,633 cars above the preceding week and an increase of 6,045 cars above the corresponding week in 1943.

Live stock loading amounted to 17,148 cars, an increase of 5,556 cars above the preceding week, and an increase of 1,589 cars above the corresponding week in 1943. In the Western Districts alone loading of live stock for the week of Jan. 8 totaled 12,114 cars, an increase of 4,141 cars above the preceding week, and an increase of 832 cars above the corresponding week in 1943.

Forest products loading totaled 37,548 cars, an increase of 7,760 cars above the preceding week and an increase of 413 cars above the corresponding week in 1943.

Ore loading amounted to 14,821 cars, an increase of 3,011 cars above the preceding week and an increase of 98 cars above the corresponding week in 1943.

Coke loading amounted to 14,992 cars, a decrease of 291 cars below the preceding week, and a decrease of 375 cars below the corresponding week in 1943.

All districts reported increases compared with the corresponding week in 1943, except the Southwestern, and all districts reported increases compared with 1942 except the Eastern.

	1944	1943	1942
Week of January 1	643,474	621,173	676,534
Week of January 8	762,999	717,176	736,972
Total	1,406,473	1,338,349	1,413,506

The following table is a summary of the freight carloading for the separate railroads and systems for the week ended Jan. 8, 1944. During the period 83 roads showed increases when compared with the corresponding week a year ago.

REVENUE FREIGHT LOADED AND RECEIVED FROM CONNECTIONS
(NUMBER OF CARS) WEEK ENDED JAN. 8

Railroads	Total Revenue Freight Loaded	Total Loads Received from Connections
Eastern District—		
Ann Arbor	268	267
Bangor & Aroostook	2,326	2,164
Boston & Maine	6,127	5,252
Chicago, Indianapolis & Louisville	1,082	1,237
Central Indiana	32	42
Central Vermont	840	935
Delaware & Hudson	5,163	5,182
Delaware, Lackawanna & Western	7,093	6,206
Detroit & Mackinac	160	285
Detroit, Toledo & Ironton	2,316	1,761
Detroit & Toledo Shore Line	285	269
Erie	11,480	10,477
Grand Trunk Western	3,020	3,906
Lehigh & Hudson River	165	150
Lehigh & New England	1,574	1,710
Lehigh Valley	8,012	7,121
Maine Central	2,004	2,236
Monongahela	5,808	6,139
Montour	2,562	2,134
New York Central Lines	45,669	41,874
N. Y. N. H. & Hartford	9,032	8,303
New York, Ontario & Western	1,043	1,238
New York, Chicago & St. Louis	6,590	6,240
N. Y. Susquehanna & Western	560	520
Pittsburgh & Lake Erie	7,775	7,132
Pere Marquette	4,259	4,016
Pittsburgh & Shawmut	838	657
Pittsburgh, Shawmut & North	283	293
Pittsburgh & West Virginia	835	638
Rutland	272	230
Wabash	6,328	5,298
Wheeling & Lake Erie	4,029	4,914
Total	147,830	138,626
Allegheny District—		
Akron, Canton & Youngstown	752	584
Baltimore & Ohio	40,669	34,205
Bessemer & Lake Erie	2,980	2,927
Buffalo Creek & Gauley	301	323
Cambria & Indiana	1,676	1,715
Central R. R. of New Jersey	6,185	5,560
Cornwall	555	558
Cumberland & Pennsylvania	221	190
Ligonier Valley	132	102
Long Island	1,234	951
Penn.-Reading Seashore Lines	1,476	1,411
Pennsylvania System	72,759	65,362
Reading Co.	14,219	12,670
Union (Pittsburgh)	19,246	20,450
Western Maryland	4,007	3,795
Total	166,392	150,803
Pennsylvania District—		
Chesapeake & Ohio	29,093	26,155
Norfolk & Western	21,972	20,255
Virginian	4,815	4,560
Total	55,880	50,970

Railroads	Total Revenue Freight Loaded	Total Loads Received from Connections
Southern District—		
Alabama, Tennessee & Northern	301	284
Atl. & W. P.—W. R. R. of Ala.	787	734
Atlanta, Birmingham & Coast	633	691
Atlantic Coast Line	12,322	14,855
Central of Georgia	3,589	3,508
Charleston & Western Carolina	321	368
Clinchfield	1,599	1,624
Columbus & Greenville	221	346
Durham & Southern	89	95
Florida East Coast	2,962	2,268
Gainesville Midland	36	33
Georgia	1,038	1,112
Georgia & Florida	385	415
Gulf, Mobile & Ohio	3,712	3,243
Illinois Central System	27,917	25,095
Louisville & Nashville	24,075	23,441
Macon, Dublin & Savannah	157	173
Mississippi Central	251	146
Nashville, Chattanooga & St. L.	2,960	2,990
Norfolk Southern	911	952
Piedmont Northern	386	312
Richmond, Fred. & Potomac	366	315
Seaboard Air Line	10,833	10,691
Southern System	21,266	20,498
Tennessee Central	543	528
Winston-Salem Southbound	130	103
Total	117,790	114,820
Northwestern District—		
Chicago & North Western	15,644	14,014
Chicago Great Western	2,764	2,434
Chicago, Milw., St. P. & Pac.	21,229	19,553
Chicago, St. Paul, Minn. & Omaha	4,340	4,026
Duluth, Missabe & Iron Range	1,128	1,093
Duluth, South Shore & Atlantic	882	626
Elgin, Joliet & Eastern	8,328	7,993
Ft. Dodge, Des Moines & South	420	383
Great Northern	12,733	11,644
Green Bay & Western	550	434
Lake Superior & Ishpeming	212	264
Minneapolis & St. Louis	2,453	1,806
Minn., St. Paul & S. S. M.	5,834	4,522
Northern Pacific	10,119	9,284
Spokane International	105	92
Spokane, Portland & Seattle	2,223	1,659
Total	88,964	79,827
Central Western District—		
Atch., Top. & Santa Fe System	21,154	21,164
Alton	2,944	3,122
Bingham & Garfield	465	390
Chicago, Burlington & Quincy	21,511	16,634
Chicago & Illinois Midland	2,892	2,455
Chicago, Rock Island & Pacific	12,353	11,537
Chicago & Eastern Illinois	2,510	2,250
Colorado & Southern	681	808
Denver & Rio Grande Western	3,523	3,896
Denver & Salt Lake	992	770
Fort Worth & Denver City	582	1,049
Illinois Terminal	1,980	1,557
Missouri-Illinois	1,062	939
Nevada Northern	1,657	2,090
North Western Pacific	696	778
Peoria & Pekin Union	34	8
Southern Pacific (Pacific)	26,144	27,039
Toledo, Peoria & Western	439	372
Union Pacific System	16,395	14,804
Utah	663	608
Western Pacific	1,939	2,282
Total	120,616	114,552
Southwestern District—		
Burlington-Rock Island	241	668
Gulf Coast Lines	1,116	5,229
International-Great Northern	1,582	3,434
Kansas, Oklahoma & Gulf	252	317
Kansas City Southern	5,057	5,116
Louisiana & Arkansas	3,282	3,648
Litchfield & Madison	292	240
Midland Valley	784	565
Missouri & Arkansas	149	166
Missouri-Kansas-Texas Lines	5,763	5,996
Missouri Pacific	17,905	15,351
Quannah Acme & Pacific	60	90
St. Louis-San Francisco	8,617	8,544
St. Louis Southwestern	2,673	3,295
Texas & New Orleans	12,517	10,722
Texas & Pacific	5,145	4,099
Wichita Falls & Southern	78	77
Weatherford M. W. & N. W.	14	21
Total	65,527	67,578

*Previous week's figure.

Note—Previous year's figures revised.

Weekly Statistics Of Paperboard Industry

We give herewith latest figures received by us from the National Paperboard Association, Chicago, Ill., in relation to activity in the paperboard industry.

The members of this Association represent 83% of the total industry, and its program includes a statement each week from each member of the orders and production, and also a figure which indicates the activity of the mill based on the time operated. These figures are advanced to equal 100%, so that they represent the total industry.

STATISTICAL REPORTS—ORDERS, PRODUCTION, MILL ACTIVITY

Period	Orders Received Tons	Production Tons	Unfilled Orders Remaining Tons	Percent of Activity
1943—Week Ended				
Oct. 2	164,954	152,479	579,800	97
Oct. 9	156,808	148,574	589,417	94
Oct. 16	156,044	148,293	595,257	95
Oct. 23	144,254	147,883	588,399	94
Oct. 30	144,413	143,686	587,324	93
Nov. 6	172,441	147,467	608,782	93
Nov. 13	153,126	149,295	608,893	95
Nov. 20	126,726	146,286	587,715	94
Nov. 27	134,959	142,136	578,434	91
Dec. 4	177,664	149,803	602,789	95
Dec. 11	146,662	148,826	600,323	96
Dec. 18	139,654	148,431	589,659	96
Dec. 25	119,487	136,120	569,689	87
1944—				
Jan. 1	121,212	92,328	589,815	63
Jan. 8	160,567	138,381	612,043	86

Notes—Unfilled orders of the prior week, plus orders received, less production, do not necessarily equal the unfilled orders at the close. Compensation for delinquent reports, orders made for or filled from stock, and other items made necessary adjustments of unfilled orders.

Lumber Movement—Week Ended January 8, 1944.

According to the National Lumber Manufacturers Association, lumber shipments of 445 mills reporting to the National Lumber Trade Barometer were 1.4% above production for the week ended Jan. 8, 1944. In the same week new orders of these mills were 11.8% greater than production. Unfilled order files of the reporting mills amounted to 103% of stocks. For reporting softwood mills, unfilled orders are equivalent to 37 days' production at the current rate, and gross stocks are equivalent to 33 days' production.

Compared to the average corresponding week of 1935-39, production of reporting mills was 78.0% greater; shipments were 57.8% greater; and orders were 54.4% greater. Continuance of operation of many mills during their normal period of "shut-down" for repairs accounts in part for the high ratio of production, shipments, and orders this week as compared to the base period.

U. S. Steel Corp. Asks WLB Action In Wage Dispute

The United States Steel Corp. announced Jan. 18 that it had been unable to reach an agreement with the Congress of Industrial Organizations-United Steelworkers' Union on demands for a 17-cents-an-hour wage increase and that it had asked certification of the dispute to the War Labor Board.

Certification was asked, in a letter to Miss Frances Perkins, Secretary of Labor, on behalf of five subsidiaries, although the new contract sought by the union would be regarded generally as a model for wage agreements covering the industry's 800,000 steel workers.

The steel workers, leading an announced CIO drive to smash the WLB's Little Steel formula, also are asking a guaranteed minimum weekly wage, severance pay and other benefits. Their basic hiring rate is 78 cents an hour.

The company, in a statement, said:

"United States Steel estimates that if all of the union's forty-three proposals (made Dec. 14) were granted its manufacturing costs would be increased about \$186,000,000 annually, equivalent to an average increase in cost of \$9 per ton of finished steel shipped by it during 1943."

No allowance is made in the estimates, the company stated, for a guaranteed minimum weekly wage or for severance pay.

John A. Stephens, vice-president of United States Steel, explained the union proposals "are of such a nature as not to permit solution in collective bargaining since they either involve departure from the national economic stabilization program or concern fundamental matters of principle on which the respective viewpoints cannot be reconciled."

The union, limited to pay boosts of 15% above the January, 1941, level of the Little Steel Formula, contends that the government has failed to hold down the costs of living and asserts the wage increases now are necessary "to correct gross inequities."

A spokesman for Philip Murray, president of the steelworkers' union and of the CIO, said there would be no comment on the corporation's action.

U.S. Steel subsidiaries involved in the wage negotiations are Carnegie-Illinois Steel Corp. American Steel and Wire Co., National Tube Co., Tennessee Coal, Iron & RR. Co. and Columbia Steel Co.

Items About Banks, Trust Companies

James T. Lee, President of Central Savings Bank of New York, announced on Jan. 18 the election of Edwin J. Lewis as Vice-President and Comptroller. Mr. Lewis, before becoming associated with the Central Savings Bank as Comptroller in 1936, was for 15 years an executive of Commonwealth & Southern Corp. and its predecessor companies. He is a graduate of New York University. At the same time Everett V. Lanthier was elected Secretary. Mr. Lanthier entered the bank's employ as a clerk in 1924 and after various promotions was appointed Assistant Secretary in 1938.

Ralph Damon, Vice-President and General Manager of American Airlines, Inc., and identified prominently with the airplane industry for more than 20 years, was elected a trustee of the New York Trust Co. on Jan. 18, it was announced by John E. Bierwirth, President. Mr. Bierwirth also announced that Donal C. O'Brien, Assistant Vice-President in charge of the 40th St. office of the bank, was elected a Vice-President. The announcement from the bank states:

"Mr. Damon served in the U. S. Army Air Corps in the first World War following his graduation from Harvard, and in 1921 joined the Curtiss Aeroplane & Motor Corp. In succeeding years he occupied many executive positions with various units in the Curtiss group. He was elected President of the Curtiss-Wright Airplane Co. in 1932 and two years later was chosen to head the Curtiss Aeroplane & Motor Co., producing military aircraft.

"In 1936 Mr. Damon entered the air transport field as Vice-President in charge of operations of American Airlines, Inc. He was granted a leave of absence in 1941 to become President of Republic Aviation Corp. in order to assist that company to attain quantity production of the P-47 Thunderbolt, the high-altitude fighter airplane now in combat service with the United States Army Air Force in Europe. On Sept. 1, 1943, Mr. Damon returned to American Airlines, Inc. in his present position.

"Mr. O'Brien, identified with The New York Trust Co. since 1926, has been in charge of the bank's 40th St. office at Madison Ave. and 40th St., since March, 1941. He continues in charge of that office."

At the annual meeting of the shareholders of the Continental Illinois National Bank & Trust Co. of Chicago, on Jan. 14, Walter J. Cummings, Chairman of the Board of Directors, announced the declaration of the regular semi-annual dividend of \$2 per share, payable Feb. 1, on the 1,800,000 shares of stock outstanding since Dec. 17, when the bank's capital stock was increased from 50 million to 60 million dollars by the declaration of a 20% stock dividend.

All the directors of the bank were re-elected, and at the directors' meeting, which followed the meeting of the shareholders, 29 changes in the official roster were made: William M. Edens, a Second Vice-President, was promoted to Assistant Comptroller. In the commercial banking department, Anthony D. Arado, William J. Bruebach, Alexander A. Hutchinson, Bernard J. Maiworm, and William P. Schneider, Assistant Cashiers, were promoted to Second Vice-Presidents, and Frederick B. Stocker, Jr., Assistant Auditor, was made an Assistant Cashier. Newly elected, as Assistant and Cashiers, were H. Prentice Browning, Bernard H. Doering, William H. Greenfield, Herbert O. Meyer, Clifford S. Nelson, William Peterson, Henry J. Rohlf, Robert C. Suhr. In the savings department, W. Philip McBride was elected an Assistant Cashier. In

the trust department, Cecil Bronston, Charles E. Clippinger, Bruce H. DeSwarte, Clair W. Furlong, and Frederick W. Hawley, Jr., trust officers, were advanced to Second Vice-Presidents, and five Assistant Secretaries were promoted to Trust Officers: Dudley Hall, Jr., J. Leslie, Stephen G. Morse, Carlyle E. Wakefield and Harold L. Weiss. Newly elected, as Assistant Secretaries, were Edward D. Benninghoven, Robert F. Goddard and Fred C. Urlacher.

At the regular meeting of the board of directors of The National City Bank of New York, held Jan. 18, Burness Kydd was elected Deputy Comptroller, a new title in the bank's official setup, with senior officer ranking. Mr. Kydd has been First Assistant Comptroller to Comptroller Rowland Hughes since 1940, and first became associated with the bank in 1920.

At the annual shareholders' meeting of the Public National Bank & Trust Co. of New York, on Jan. 11, E. Chester Gersten, President, reported deposits at all-time year-end high of \$325,000,000 against \$243,000,000 a year ago, also a record figure; U. S. Government deposits were \$29,000,000 and \$22,000,000, respectively. Earnings after all charges, but exclusive of profits on securities sold and recoveries, were \$1,322,000, or \$3.30 per share, compared with \$1,138,000, or \$2.85 per share the previous year. Louis Bachmann retired from the board of directors because of illness and Luke J. Murphy, Vice-President, also retired because his duties necessitate his frequent absence from the bank. The remaining directors were reelected, and four new directors were elected, viz.: Edward F. Barrett, President Long Island Lighting Co.; Lee T. Melly, Vice-President and Treasurer Ward Baking Co.; William J. Kissell and Benjamin P. Schoenfein, both Vice-Presidents of the bank.

Otto Bruggeman has been elected an Assistant Treasurer of The Continental Bank & Trust Co. of New York, it was announced on Jan. 17 by the board of directors. Mr. Bruggeman, who has been in the Foreign Department of the bank for several years, will be located at the main office, 30 Broad Street.

Arthur S. Kleeman, President of the Colonial Trust Co. of New York, announces the appointment as Assistant Secretary and Assistant Treasurer of Walter J. Klam, Manager of the Personal Checking Department, and Gilbert J. Barnard of the bank's Kingsboro office.

At a meeting of the board of directors of Grace National Bank of New York, on Jan. 12, all the officers were reappointed. Edward S. Frese, formerly Manager of the Credit Department, was appointed Assistant Cashier. The board of directors voted the regular semi-annual dividend of \$3 per share, payable March 1, 1944, to stockholders of record February 25, 1944.

Robert A. Barnet, President of the Irving Savings Bank of New York, has announced the election of Richard M. Everett and E. Myron Bull to membership on the board of trustees of the bank, and the appointment of John H. Hammett to the newly-created office of Assistant to the President. Mr. Hammett continues as Assistant Secretary. Mr. Everett has been identified with textiles and banking for many years, and is Manager of the Industrial Fabrics Department of Pacific Mills. Mr. Bull is President of A. H. Bull & Co., Inc., General Agents and Steamship Operators, and a direc-

tor of the Corn Exchange Bank Trust Co.

Richard L. Maloney Jr. has been elected Vice-President and General Counsel of the New York Savings Bank, at Eighth Avenue and 14th Street. Mr. Maloney has acted as the bank's attorney since 1942, and before that was associated with the law firm of White & Case. William G. Green, President of the bank, also announced that Clarence B. Plantz, Vice-President, has been elected Vice-President and Treasurer. On Dec. 31 two senior officers retired. They were Clarence L. Blakelock, Trustee and Vice-President, who served with the bank for 38 years, and John D. Humphries, Treasurer, who was with the bank for 48 years. In 1905, when Mr. Blakelock started with the bank, there was only one Teller, and he was appointed Assistant Teller. In 1914 he was appointed Assistant to Treasurer; Treasurer in 1918, Trustee and Vice-President in 1931. Mr. Humphries was elected Assistant Treasurer in 1914, Comptroller in 1937, and Treasurer in 1941.

The Morris Plan Bank of New York announced on Jan. 11 the appointment of Cornelius W. Bishop as an Assistant Vice-President. Mr. Bishop became associated with the bank at the beginning of this year. He had been connected with the National City Bank of New York since 1927.

At a meeting of the board of trustees of Fulton Savings Bank of Kings County, Brooklyn, held Jan. 10, the board's Executive Committee and the bank's Honorary First and Second Vice-Presidents, G. M. Rasch and B. Fallert, were reelected, and the following were promoted to be Vice-Presidents: Gerard Baetz, who continues in the capacity of Comptroller; Willard H. Pearsall, formerly Assistant Secretary; Alfred Obert, formerly Assistant Secretary. At the meeting the bank's President, Paul W. Connelly, announced that Fulton Savings present surplus of \$4,602,899 is the largest in the history of the institution.

The first bank to join The Savings Banks Retirement System during 1944 is the Warwick Savings Bank, Warwick, N. Y., which began participation on Jan. 1 with 100% of its eligible employees. This brings to a total of 28 the number of participating institutions, and to 885 the number of participating employees since the inception of the plan on May 1, 1941. The System's trustees also announced the completion of plans to permit the purchase of credit for service rendered by participating employees prior to entrance into the System, a feature of the pension plan which has hitherto been lacking.

At a meeting of the board of directors of the State Street Trust Co. of Boston, Mass., held Jan. 17, Cyril E. Cochran of Belmont, Manager of the Time Payment Finance Department, was promoted to Assistant Vice-President.

The Hudson Trust Co., Union City, N. J., in its statement of condition as of Dec. 31, 1943, reports total resources of \$42,133,677 and total deposits of \$38,526,733, compared with \$36,901,655 and \$33,401,760, respectively, on Dec. 31, 1942. The bank's holdings of U. S. Government issues, aggregating \$19,493,950, represented an increase of \$5,543,981, or 39.74% over the amount held a year ago; investments in mortgage loans insured by the Federal Housing Administration now aggregate \$10,587,425, an increase of \$465,027 over the total for Dec. 31, 1942, and loans and discounts amounting to \$4,413,973 were down

\$549,095 from a year ago. The capital funds of the bank stood at \$3,428,913 on Dec. 31, 1943, compared with \$3,412,136 on Dec. 31, 1942. During the year \$180,000 in undivided profits was applied in the retirement of a like amount of outstanding preferred stock.

Clarence G. Meeks, President of the bank, reported to stockholders on Jan. 11 that the gross operating income for 1943 of \$1,044,600 represents an increase of \$159,375 over the 1942 total of \$885,225, and the net operating income for 1943, amounting to \$313,678, is comparable with \$247,382 for 1942. The earnings for the year 1943 on the common stock were equal to \$2.38½ per share, against \$2.01 per share in 1942.

At the annual meeting of the stockholders of the Fidelity Union Trust Co., Newark, N. J., on Jan. 11, Horace K. Corbin, President, reported that net earnings from normal operations for the year 1943 were \$1,889,135, after estimated reserve for taxes, an increase of \$351,875 over 1942. The company also realized a net profit from the sale of securities of \$123,540. During the year Mr. Corbin reported that the trust company retired \$1,000,000 of preferred stock held by the Reconstruction Finance Corporation and also transferred from earnings, undivided profit account and reserves \$1,500,000 to surplus. The capital accounts now stand as follows: Preferred stock, \$2,000,000; common stock, \$4,000,000; surplus, \$8,000,000, and undivided profits, \$2,016,353. The bank's deposits on Dec. 31, 1943, were \$334,991,613, having increased \$83,064,378 during the past year. In this figure are included United States Government deposits of \$32,772,090, compared with \$25,305,047 a year ago. Mr. Corbin also stated that during the year holdings of United States Government securities increased \$68,802,249 and amounted on Dec. 31, 1943, to \$200,380,678. Of the Government securities 44% mature in less than one year, and 56% mature in from one to 10 years. The average maturity of all the bank's Government bonds, based on the earliest call dates, is three years and two months, and based on maturity dates, four years and three months.

Following the stockholders' meeting Sigurd A. Emerson of the Newark law firm of Hood, Laferty & Emerson, was elected a member of the board of directors of the trust company.

Lt.-Col. Robert C. Downie, District Chief of the Pittsburgh Ordnance District, was elected President of the Peoples-Pittsburgh Trust Co. at a meeting of the board of directors on Jan. 13, it was announced by L. H. Gethoefer, Chairman of the Board. Col. Downie was named to the board at the shareholders' annual meeting earlier in the week. Immediately after his election the board granted Col. Downie an indefinite leave of absence during his military service.

Col. Downie was previously connected with Peoples-Pittsburgh from 1938 to September, 1940, since which time he has been on leave of absence and has been engaged full time with the Ordnance Department. Before joining the Peoples-Pittsburgh organization in 1938, Col. Downie was General Counsel and Assistant Secretary of the Dravo Corp. in Pittsburgh. He also was Assistant Professor of Law at the University of Pittsburgh, was later at Duquesne University, where he is still a member of the faculty. Col. Downie succeeds Gwilym A. Price, who resigned as President on Sept. 15, 1943, to accept a Vice-Presidency with the Westinghouse Electric & Manufacturing Co. J. O. Miller, who served as

Acting President, will continue as Vice-President and Chairman of the Executive Committee.

The election of Col. Willard F. Rockwell to the board of directors of the Peoples-Pittsburgh Trust Co. was also announced. Col. Rockwell, who is President of the Pittsburgh Equitable Meter Co., was also recently elected a director of the First National Bank of Pittsburgh. (This was referred to in these columns Jan. 13, page 162.)

Louis Ware, President of International Minerals & Chemical Corp. of Chicago, was elected on Jan. 11 to the board of directors of the First National Bank of Chicago. Mr. Ware, who has been President and director of International since August, 1939, has had long executive experience in the mining, engineering and banking fields. He has been associated in a management capacity with important mining operations in the United States and in South America. For several years he was an executive of the New York Trust Co.

Mercantile-Commerce Bank & Trust Co. of St. Louis, Mo., announced on Jan. 13 a number of promotions to the bank's staff. Eugene J. Mudd, for many years Vice-President of the bank, was elected Executive Vice-President. Warren T. Chandler, formerly Assistant Vice-President, was elected Vice-President. B. W. Durham, Eugene E. Fincke and J. C. Ganser Jr., Assistant Cashiers, were appointed Assistant Vice-Presidents. Edward E. Marshall and John E. Wessel were made Assistant Cashiers, and Francis C. Lexa, Manager of the Foreign Department since 1941, was made Assistant Cashier also. Charles S. Lamy was made Assistant Statistician of the Trust Department, and Norman E. Heitner Assistant Statistician of the Bond Department.

The American Bank & Trust Co., New Orleans, La., a State member bank of the Federal Reserve System, has been converted into a National bank under the title of National American Bank of New Orleans, it is announced by the Board of Governors of the Federal Reserve System.

The Hamilton Bank & Trust Co., Hamilton, Texas, a State member bank of the Federal Reserve System, has been absorbed by the Hamilton National Bank of the same town, according to an announcement by the Board of Governors of the Federal Reserve System.

At the annual stockholders' meeting of the United States National Bank of Portland, Ore., on Jan. 11, the President, Paul S. Dick, summarized the year's operations by calling attention to the bank's deposit growth in the year from \$294,702,267 to \$390,055,701, and increase in capital structure from \$12,392,483 to \$16,370,089. Likewise the gain was pointed out since Dec. 31, 1941, shortly after the Pearl Harbor attack, when the bank's deposits stood at \$193,182,635 and capital funds at \$11,810,048. The net for the year was reported as \$1,292,602, equal to \$4.31 a share on the par value of \$20. This compared with \$3.99 a share in 1942. Various changes during the year included the establishment by the bank of branch agencies at Camp Adair, near Corvallis, Ore., and Ft. Stevens, near Astoria, Ore.; also the acquisition of the Douglas National Bank at Roseburg, Ore., which was consolidated with the bank's existing branch at that place. Three vacancies occurring on the board of directors during the year had been filled by naming important industrial and commercial leaders in the Portland field.